



A PENTON PUBLICATION

Let's Leap to Recovery with . . .

Bold Action on Depreciation

-Page 55

Saved: \$22,000 Yearly in Machining Costs . . . Page 98

End of Steel Inventory Liquidation in Sight . . . Page 135



This is the twenty-eighth of a series of advertisements dealing with basic facts about alloy steels. Though much of the information is elementary, we believe it will be of interest to many in this field, including men of broad experience who may find it useful to review fundamentals from time to time.

Cold-Finishing of Alloy Steel Bars: Turning and Polishing

Continuing our discussion of the cold-finishing of alloy steel bars, we take up the subject of turning and polishing. A later discussion will cover grinding and polishing. Both require removal of surface metal. In both the turning and grinding operations, adequate allowances provide for the removal of decarburization and surface defects which sometimes occur in alloy bars.

As previously stated, the outstanding advantage of cold-drawn bars over hot-rolled bars is the *bright*, *smooth finish*. However, the quality of the cold-drawn finish varies with the size and amount of draft (reduction of cross-sectional area) applied in cold-drawing. For example, by using a ½-in. draft, a ¾-in. round would have a better cold-drawn finish than a 3-in. round.

When a superior mirror-like finish with additional accuracy is required on surfaces that are not machined (such as on shafting or machine parts), two processes other than cold-drawing are suggested: turning and polishing, and grinding and polishing. The first of these will be discussed here.

Turning and Polishing. This method of cold-finishing is generally associated with centerless barturners, accommodating rounds from 1¼-in. to 6-in. diam, inclusive. The process is the reverse of conventional lathe-turning, which is normally used for larger sizes. The centerless turning equipment uses two cutter heads which contain from one to four cutting tools. The system provides for both rough and finish cuts. The bar, which is stationary, is fed horizontally into the rotary cutter heads by means of a

mechanical or hydraulic feeding mechanism. Most bar-turners are equipped with a series of polishing rolls that also rotate around the bar as it feeds from the rotary cutter heads. This, combined with subsequent burnishing action from the straightening rolls, imparts a high degree of polished finish to the product. A polished surface on a turned bar can also be produced by a number of passes through the straightening rolls.

This process is applicable to normalized, annealed, or heat-treated carbon and alloy bars. It does not materially affect the mechanical properties. For this reason, the end product can be machined unsymmetrically, with little or no tendency to warp.

Bethlehem metallurgists will gladly work out any problem in the cold-finishing of alloy steel bars. Always feel free to ask for their services.

When you are in need of steels remember, too, that Bethlehem manufactures the entire range of AISI standard alloy grades, as well as special analysis steels and all carbon grades.

If you would like reprints of this series of advertisements, please write to us, addressing your request to Publications Department, Bethlehem Steel Company, Bethlehem, Pa. The subjects in the series are now available in a handy 40-page booklet, and we shall be glad to send you a free copy.

BETHLEHEM STEEL COMPANY BETHLEHEM, PA.

On the Pacific Coast Bethlehem products are sold by Bethlehem Pacific Coast Steel Corporation. Export Distributor: Bethlehem Steel Export Corporation



BETHLEHEM STEEL

ALL CYLINDER COMPONENTS are structurally designed to withstand a shock impact load equivalent to a 3G landing of the aircraft. Stroke of the bed raising cylinders is 152½ inches; trunnion to pin eye centers, 179 inches extended—26½ inches closed. Cylinder inside diameters range from 14 inches in the mains to 5¾ inches in the smallest sleeves.

Hydraulic high-stretch from short closed position

THIS 9000 lb. vertical "landing field" and the aircraft riding piggy back are hydraulically positioned in just 31/2 minutes by the two large COMMERCIAL six-stage telescopic cylinders. They stretch out over 101/2 feet in playing a key role in the successful takeoff and landing of the U. S. Air Force Ryan X-13 Vertijet. In returning from vertical to horizontal position a double acting control in these cylinders enables the bed to be pulled over the center of gravity. Special features built into the first and sixth stages set up this unique operation. Once past the center of gravity, the cylinders return to their closed position by the weight of the bed and aircraft.

Here was another application problem that COMMERCIAL'S versatility in fluid power engineering helped to solve. If you have a fluid power problem involving pumps, valves, motors or cylinders, perhaps we can come up with the solution quickly and economically. Address inquiries to The Commercial Shearing and Stamping Company, Dept. L-18, Youngstown 1, Ohio.



CABLE ARM operating and cable tensioning cylinders, trailer outrigger jacks and two sizes of pumps to generate the fluid power for the hydraulic system were also furnished by COMMERCIAL.

GOMMERGIAL
shearing and stamping

You'll like the extra advantages you get

with the NEW

HOBART

ARC WELDERS

The extra "built-in features" of Hobart brings a new speed in fabrication that will lower your welding costs. There's more actual net profit in welding jobs when you can select a size and type

welder best suited for your particular work.

Hobart has a wide selection of welders to choose from in AC or DC or AC/DC combinations -automatic and semi-automatic for inert gas and submerged arc welding. You pay no more for Hobart's extra advantages, high operating efficiency and long life construction.

It will pay you to get a copy of the new "full line" catalogue that describes all the latest models,

no obligation.

IOBART arc welding speeds up PRODUCTION, MAINTENANCE, CONSTRUCTION and REPAIR



GAS ENGINE DRIVE for outside building, repair and equipment maintenance in 250 to 600 ampere capacity, air cooled or water cooled.

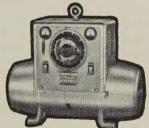


"Husky Boy"



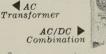
"Big Brother"

AC Welder/AC Power



ELECTRIC MOTOR DRIVE for production and maintenance welding in 200 to 600 ampere capacity, with remote control on all standard models.



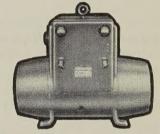








"Bantam Champ"



"POWROMATIC" constant voltage DC welder with simplified controls for autotomatic arc welding at its best.



Welding Head



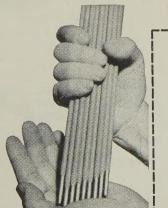
Automatic-Inert Gas





HOBART manufacturers of the world's most complete line of arc welding equipment

Try these new HOBART "ROCKET 24" high speed iron powder electrodes—gives an exceptionally smooth arc action and reduces the possibility of undercutting. Ask for FREE electrode catalog.



HOBART BROTHERS CO., BOX ST-48, TROY,	OHIC
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HOBART BROTHERS CO., BOX ST-48, TROY, OHIO, U.S.A. Send information, delivery, and prices on Amp. capacity

Gas Drive

Electric Drive

"Husky Boy"

AC Transformer	AC/DC Combination DC Rect
Automatic Welders	☐ "Rocket 14" Electrodes

zone__ _state__ city_

How V-Belts with the Green Seal save you money

They're dimensionally stable — Exclusive 3-T Cords or unsurpassed steel cables muscle belts that don't shrink or stretch in storage. So matched sets stay matched. Down time is cut to a new low.

They're precisely measured - The length you need is the length you get. Mismatching failures are minimized.

They're high in modulus, low in stretch — Power loss through "creep" is virtually eliminated. Take-ups are few and far between.

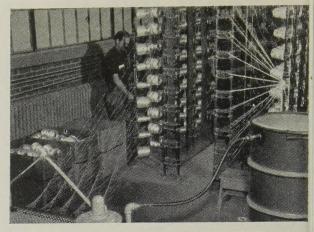
They're friction-balanced, non-dusting – Their covers don't grab or stick in the grooves. They run smoothly and cleanly.

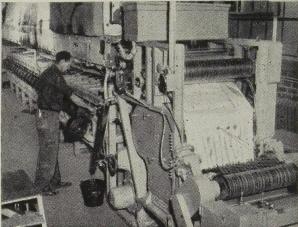
They're mildew-inhibited — They're safely stored and operated in high moisture. Stand-by drives always ready when needed.

-AND IT ALL ADDS UP TO

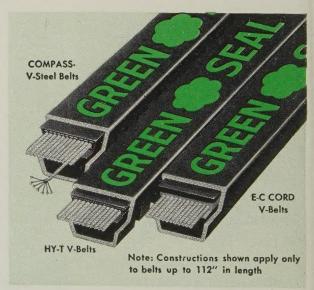
-Maximum trouble-free horsepower hours at minimum cost. It's reason aplenty that you should use only V-Belts with the Green Seal. See your Goodyear Distributor for details. Or write Goodyear, Industrial Products Division, Lincoln 2, Nebraska, or Akron 16, Ohio.

DIMENSIONALLY STABLE V-BELTS with the GREEN SEAL by





Moneysaving performance is built into every Goodyear V-Belt in exclusive manufacturing processes like those illustrated above. Synthetic fiber cords are impregnated repeatedly with special rubber latex compounds. When treated at a precise tension and temperature for a precise time (the exclusive 3-T process), the cords are stabilized at the point of greatest strength before being built into the load-carrying section of Goodyear V-Belts.





THE GREATEST NAME IN RUBBER

Compass, E-C Cord, Hy-T, Green Seal-T. M.'s The Goodyear Tire & Rubber Company, Akron, Ohio

This Week in

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April 28, 1958 Vol. 142 No. 17

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STEEL, the metalworking weekly, is selectively distributed without charge to qualified management personnel with administrative, production, engineering, or purchasing functions in U. S. metalworking plants employing 20 or more. Those unable to qualify, or those wishing home delivered copies, may purchase copies at these rates: U. S. and possessions and Canada, \$10 a year; all other countries, wishing home delivered copies, 50 cents. Metalworking Yearbook issue, \$2. Published every Monday and copyright 1958 by Penton Publishing Co., Penton Bidg., Cleveland 13, Ohio. Accepted as controlled circulation publication at Cleveland, Ohio.

Index available semiannually. STEEL is also indexed by Engineering Index, 29 W. 39th St., New York 18, N. Y.



Used in laying up Walsh Ladle brick, Metalok successfully retards penetration of metal and slag... reduces joint erosion to the barest minimum — definitely increases ladle lining life.

For greater satisfaction and improved service in slab, reheat and other metallurgical furnaces, get acquainted with new Metalok. A trial will convince you. Write today for the complete money-saving story.

Specialists in Refractories of High Bulk Density and Low Porosity



behind the scenes



Depreciation Problem

Cartoonists and dramatists frequently get their points across by using the shock treatment; they can take any truism, and by presenting it in an unnecessarily harsh manner, make it shockingly clear. Let us borrow their tricks to illustrate the problems of depreciation, and thus condition you for the article that appears on Page 56. (Steel's Plan for Depreciation, by Associate Managing Editor John Morgan.)

You never did accept the Fourteenth Amendment, so you own five slaves. When you bought them they were worth \$1000 each. Each year they declined in value, due to wear and tear, continual use, exhaustion, impairment, and obsolescence. Being a shrewd and reasonable Christian gentleman, you figured your slaves depreciated in value each year, so you applied this loss to your income tax deductions. You want to write them off in 20 years and buy new ones-but the government tells you it's no dice: Write 'em off in 40 years, Jack. Moreover, when you investigate the new models, behold, they have gone up in price. Prime slaves are now \$1500, and you can't take a loss on them until the old ones are used up, according to government figuring. Your ideas and the government's ideas on obsolescence and depreciation don't jibe, so you have several choices: Forge some papers showing that the slaves cost originally \$5000 each, so deductions over a long term will amount to something respectable; amortize the property over a long term and keep yourself broke so you can't buy feed and seed; refuse to pay on government terms and go to jail; free the slaves and go out of business.

STEEL'S Depreciation Plan, if put into effect, would contribute significantly toward ending the recession and halting inflation. Let us know what you think of it

Open the Door, Richard

Did you observe yesterday properly? It was National Mother-in-Law Day, and we are chagrined to confess that we forgot all about it. Mother-in-law jokes go back to Egypt; anecdotes and comments about them have been found scribbled on tombs from Memphis to Ur. Ur, of course, isn't in Egypt, but it is in practically every crossword puzzle ever printed, and if it's good enough for Abraham, we shouldn't complain about it. Come to think of it, Abraham must have had a mother-in-law -possibly a whole mess of them. How do you celebrate a mother-in-law day? Next year will be upon us before you know it. and you won't want to be caught flatfooted, will you? Years ago a friend of ours tried a novel approach. He invited

the old bat (oops!) to move in with them. After she was settled, he excused himself. "Gotta run over and see Richard," he murmured. Just the other day a short-wave ham revealed that Richard was an Eskimo living in King William Land.

For Iron Stomachs

The 41st Annual Conference of the National Open Hearth Steel Committee, AIME, gathered to feed itself at the Statler Hotel in Cleveland on Tuesday evening, Apr. 15. This act in itself was of no great moment: Committee members are notorious eaters. The thing that marked the NOHC was its printed program, a diecut folder resembling an ingot. The menu read:

CHARGING SCHEDULE

Celery Seconds

Low Sulph Radishes
Periclase Olives

Fruit Cocktail Atomizer

Mushroom Soup a la Taconite

Bifurcated Prime Ribs of Beef Roof String Beans No. 2 Bundle Potatoes

> Bath Immersion Salad with Group 3 Ore Dressing

Skulled Alaska

[ava

Dead Burnt Buns

When the committee was fully charged, Charles M. White, chairman, Republic Steel Corp., delivered an address entitled "The Great Delusions." We hope somebody will be kind enough to send us a copy of that talk, mostly on account of it's always a pleasure to listen to a man who knows what he's talking about.

Tootski! Tootski!

Nobody came up with the exact figure calculated by the Vassar girl. She said the correct amount payable for Pappy's hooch was \$29.25, and if you wish to quarrel with a Vassar girl's figure, that's your affair. But enough; synchronize your watches, and let's be off. At 1 o'clock a train leaves the Russian city of Klootchiev at 30 mph in a direction due East, while another train leaves the same station heading N 20° W at 40 mph. At the end of 2 hours, how far apart are the trains?

Shrdlu

(Metalworking Outlook-Page 49)





flamatic

In production, the machine shown uses multiple fixtures for selective surface hardening 1000 automotive rocker arms per hour.

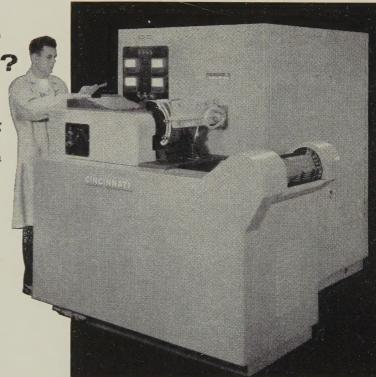
CINCINNATI

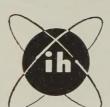
meets your selective surface hardening needs?

Your product components that require heat processing—such as selective surface hardening, annealing, brazing, tempering—can be Cincinnati-processed at a savings!

New and versatile Cincinnati flame or induction heating machines can do the work you specify—and meet your cost-per-piece requirements-on high production quantities or varied, small-lot runs. Let a Process Machinery Division field engineer evaluate your needs. With the assistance of our extensive research laboratories and engineering facilities, he is ideally equipped to recommend the heat source and method that will be best and cheapest for you.

See these two machines in operation, ASTE Show, Booth No.1555,
Philadelphia Convention Center,
May 1 through 8.





New cincinnati inductron

This machine induction hardens both ends of automotive push rods at the rate of 3600 parts per hour.

CINCINATI!

Flamatic and inductron

hardening machines

Meta-Dynamics Division

THE CINCINNATI MILLING MACHINE CO.

CINCINNATI 9, OHIO, U.S.A.

YOLOY "E" IS ON THE JOB

. . . giving greater strength and corrosion-resistance to salt mine cars

These special mine cars operate 1100 feet below ground where repairs and replacements are costly and difficult. Yoloy "E" was chosen for the bodies of these cars because The International Salt Company needs rugged equipment. Equipment that will resist severe corrosion; equipment that is strong and durable but light in weight.

Yoloy "E" steel meets these exacting specifications. Yoloy "E" has a high strength to weight ratio, superior resistance to corrosion, high resistance to shock and fatigue failure, and is easy to weld and fabricate.

Youngstown's complete family of Yoloy steels is available in sheets, plates, bars, shapes, Cold Drawn Bars, and Tubular products. Data sheets on each of the Yoloy family of steels will be sent upon request.

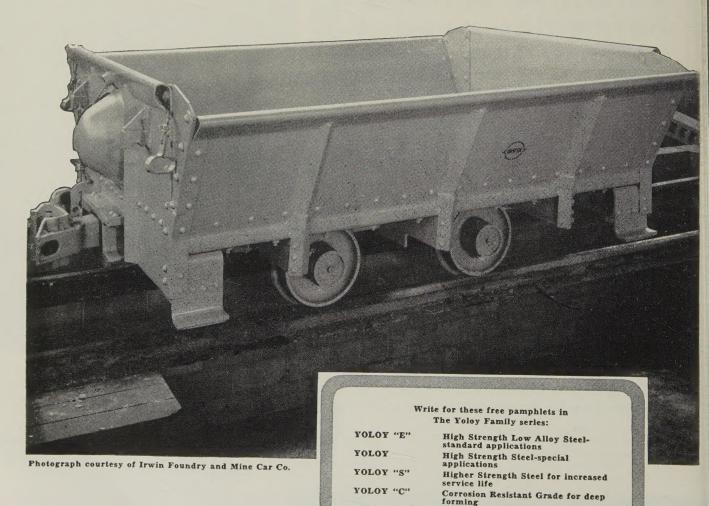


General Offices - Youngstown 1, Ohio District Sales Offices in Principal Cities

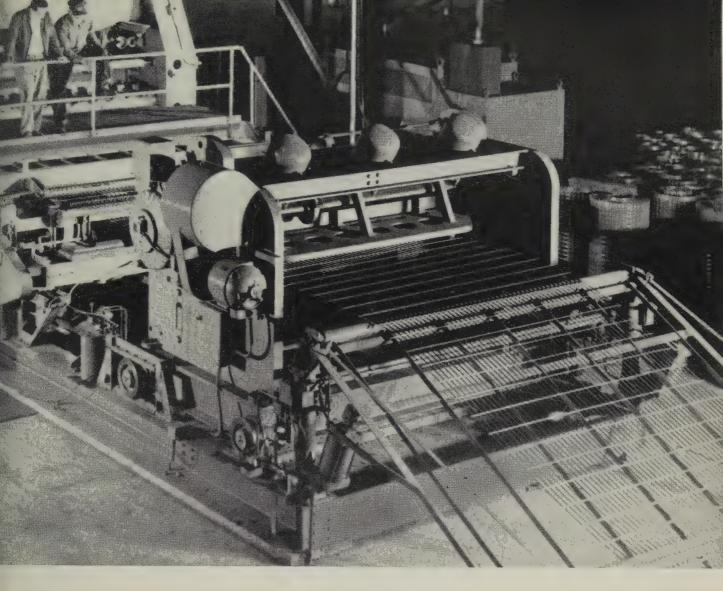
Continuous Weld for corresion resistant applications



Producers of Carbon,
Alloy and Yoloy Steels



YOLOY PIPE



Cincinnati Shear cuts wire mesh at Pittsburgh Steel

The Cincinnati Shear shown is part of an automatic wire welding machine at Pittsburgh Steel Company, Monessen, Pennsylvania. The machine produces wire mesh and fabric used for concrete pipe, buildings, and other applications. The photograph shows the shear cutting forty-seven 2/0 gauge (.331") wires per stroke. The wire is low carbon, cold drawn steel. Other jobs require shearing mesh with wires up to ½" diameter.

This shear was specially engineered for this type of application. Because cuts are heavy and production is continuous, Cincinnati dependability is essential.

Standard Cincinnati Shears offer such productive features as powerful hydraulic hold-downs, all-steel interlocked construction, and one-clearance shearing of different metal thicknesses.

Write Department C for Shear Catalog S-7R.

Shapers / Shears / Press Brakes

THE CINCINNATI
SHAPER ...



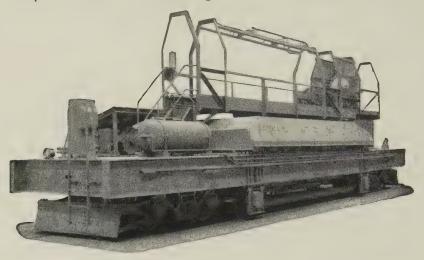
Cincinnati 11, Ohio

STOCK HOUSE OR HIGH LINE

operators prefer the

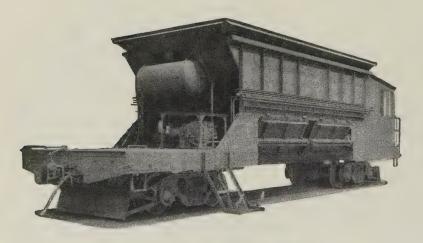
DEPENDABILITY OF ATLAS CARS

These specially designed units are another example of the ruggedness of Atlas Cars. Their dependability helps maintain the most rigid furnace charging cycles.



40-TON SCALE CAR

Double Hopper Bottom Dump



75-TON ORE TRANSFER
Gable Bottom Double Side Dump



THE ATLAS CAR & MFG. CO.

ENGINEERS

MANUFACTURERS
CLEVELAND 10, OHIO, U. S. A.

LETTERS

TO THE EDITORS

Editorial Refreshing to Reader

News analysts, newspapers, broadcasters, and others have done a masterful job spreading gloom. It is refreshing to come across an article such as the editorial, "Take Lid Off Spending," in your Mar. 24 issue (Page 59).

If these high-level analysts were so adept at figures, it would seem they might have made the simple deduction that "selling the national economy short" through their powerful weapon might boomerang to the point where they, too, would feel its effects.

Your article might have been even more appropriate on the front cover.

C. N. Brubaker

Vice President Browning Mfg. Co. Maysville, Ky.

Pinpoints Solution to Problem

Your article, "Deburring with Ultrasound" (Apr. 7, Page 102), is both timely and pointed. It pinpoints a solution to a long time problem in every machining plant.

S. Gessei

Kaybe Mfg. Co. Brooklyn, N. Y.

Getting on Defense Bandwagon



Your third installment of the 1958 Program for Management, "Managing Defense Work for Profit" (Apr. 14, Page 125), is an excellent example of the thoroughness of the articles in each issue of Steel. Due to the increasing importance of government work, it is a timely article for all industry.

John A. Casey

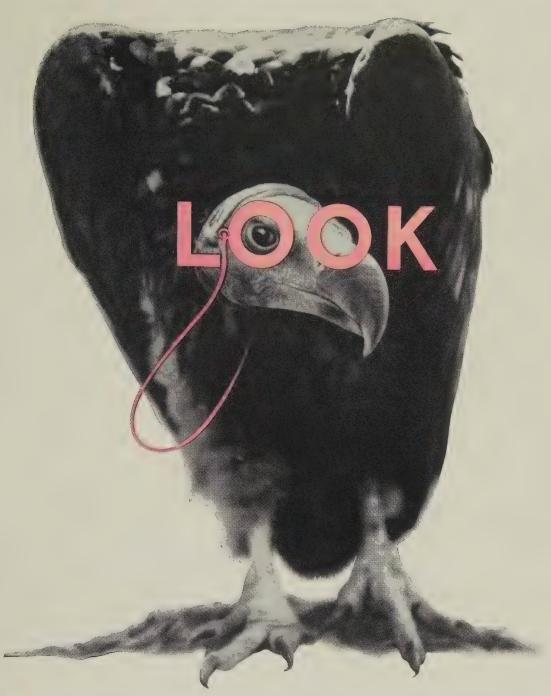
Market Analyst, Bearing Div. McGill Mfg. Co. Inc. Valparaiso, Ind.

Good Machinery Description

Let me join with Ralph Billingham in thanking you for the excellent coverage of the heavy machinery which business publication editors witnessed at our plant. Your article, "Family of Specials Tackles Short Runs" (Mar. 17, Page 96), has gone to the heart of the situation.

The use of custom-built equipment incorporating mechanical handling, hydraulic positioning, and automatic electrical pushbutton control is our answer to any major production shop on "How To Beat

(Please turn to Page 12)



MOOK AGAIN AT COSTS

No bones about it, grinding problems can pile up! But there's a quick answer! Switch to CINCINNATI (PD) WHEELS. For now Cincinnati Grinding Wheels offer POSITIVE DUPLICATION—a remarkable achievement in precision manufacturing and quality control that can save you money ... and increase your production.

Through the Cincinnati (PD) manufacturing process, you are assured POSITIVE DUPLICATION of the original wheel every time you reorder. "On Grade" with a CINCINNATI (PD) WHEEL means all future (PD) wheels will perform and grind exactly alike.

Yet CINCINNATI (PD) WHEELS will cost you no more than ordinary wheels.

To banish those hovering problems, get in touch with your CINCINNATI GRINDING WHEELS Distributor. He'll be glad to

explain how (PD) WHEELS will save you money and increase production. Or contact us direct and we'll send one of our representatives—specialists who know grinding and grinding machines as well as grinding wheels. Write, wire or telephone Sales Manager, Cincinnati Milling Products Division, Cincinnati 9, Ohio.

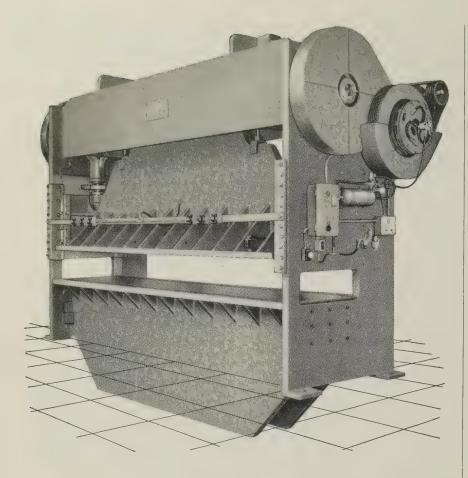
Remember — only CINCINNATI (PD) GRINDING WHEELS give you

POSITIVE BUPLICATION



A PRODUCTION-PROVED PRODUCT OF THE CINCINNATI MILLING MACHINE CO.

° Trade Mark Reg. U.S. Pat. Off.





PRESSES

STRAIGHT-SIDE TYPE

large die area capacities up to 400 tons

This is a typical model of Chicago straight-sidetype presses used for multiple punching, notching, and trimming operations. This press with a die area of 48 inches by 198 inches has a capacity of 200 tons.

Complete recommendations for any job on request.

6674



Press Brakes • Straight-Side-Type Presses • Press Brake Dies

Hand and Power Bending Brakes . Special Metal-Forming Machines

DREIS & KRUMP

MANUFACTURING CO.

7458 South Loomis Boulevard, Chicago 36, Illinois

LETTERS

(Concluded from Page 10)

the Cost Crisis."

Again, congratulations for the straightforward approach that your organization has always taken toward the position of machine tools in the American economy.

K. L. Finkenstaedt

Executive Vice President W. F. & John Barnes Co. Rockford, Ill.

Lauds Way To Sell Management

Congratulations on your excellent article, "How To Sell Ideas to Bosses" (Apr. 7, Page 71). This important qualification for a successful manager has been ignored too long.

W. T. Geiger

Superintendent Hot Strip Finish & Cold Mill Alan Wood Steel Co. Conshohocken, Pa.

Union Drive Interests Reader

I would appreciate a copy of the interesting article, "Whitecollar Drive To Resume in '59, '60" (Mar. 24, Page 65).

Karl G. Nowak

Factory Superintendent Fenwal Inc. Ashland, Mass.

It contains much information. Please send a reprint.

C. E. Hollingsworth

Industrial Relations Dept. Haynes Stellite Co. Division of Union Carbide Corp. Kokomo, Ind.

Article Is Well-Worded

According to comments we have heard, the article, "Licensing: A Road to Profit" (Feb. 24, Page 46), is basically sound and well-worded. Please forward a copy.

Clyde E. Yost

President Ken Standard Corp. Evansville, Ind.

Points Aptly Portrayed

Besides the fundamental material in your Program for Management article, "Production Control for Profits" (Mar. 17, Page 83), we found the information interestingly laid out, and the way it was presented made it easy to read. Case history material aptly portrayed the article's significant points.

F W Norris

Manager, Production Planning Chemical & Metallurgical Div. Sylvania Electric Products Inc. Towanda, Pa.

There are several excellent ideas in this article which we are having our production people study.

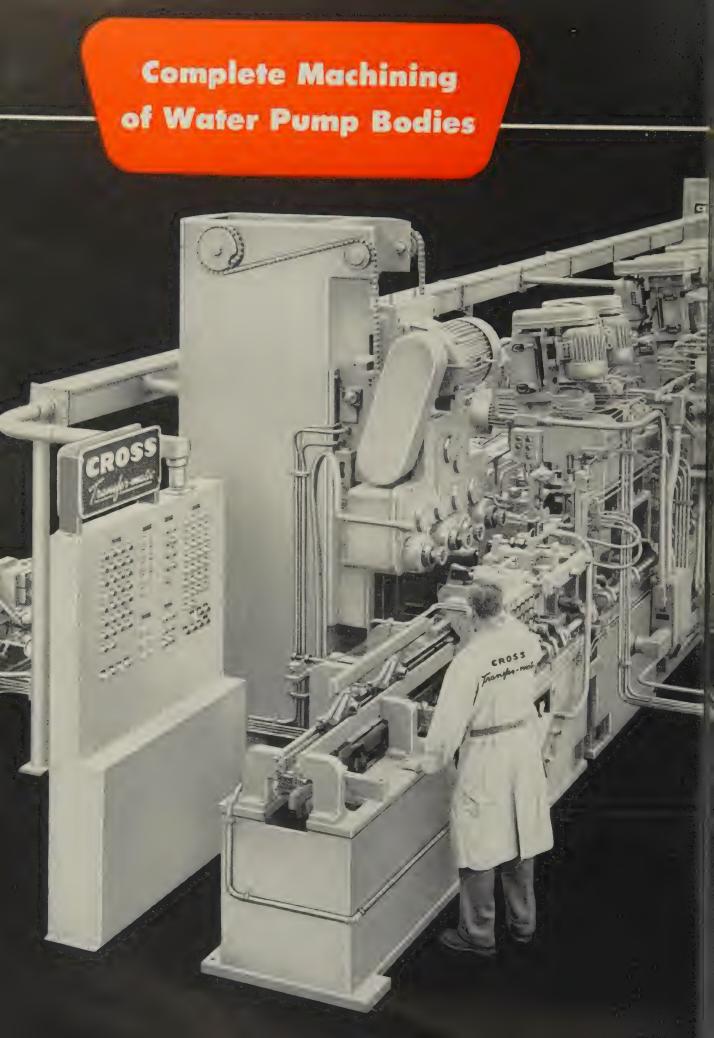
George D. Watrous Assistant to the President Winamac Steel Products Inc. Winamac, Ind. NOW: Higher strength costs you less! Specify TENZALOY*, the self-aging aluminum alloy that needs no heat treatment! TENZALOY is a corrosion resistant aluminum alloy that ages at room temperatures, gives high strength properties superior to those normally obtained only by solution treating, quenching and artificial aging. And these properties are stable, proved by conclusive test data taken over a ten year period. No special foundry techniques are required. No haxes. Castability is excellent with sand cast and plaster molds, and many permanent molds. TENZALOY will not "grow". It takes a brilliant polish and anodizes clear white. Write for TENZALOY Bulletin No. 103 or call one of Federated's 22 sales offices. Federated Metals Division, 120 Broadway. New York 5. In Canada: Federated Metals Canada. Ltd., Toronto and Montreal.

FEDERATED METALS DIVISION OF

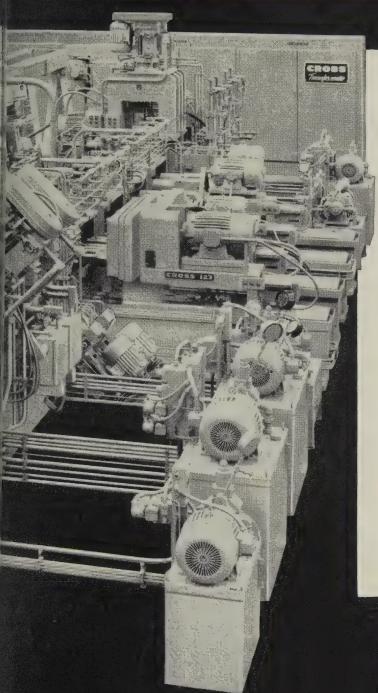


*TENZALOY is one of a complete range of Federated aluminum casting alloys. These and hundreds of other quality controlled non-ferrous metal products are produced in the 11 plants of the Federated Metals Division.

AMERICAN SMELTING PNO REFINING COMPANY



Another Transfer-matic by Cross



- Machines two castings simultaneously at rated capacity of 200 pieces per hour.
- Station 1 load; Station 2 mills mounting faces; Station 3 drills thermostat by-pass hole, mainshaft hole and four mounting holes; Station 4 cross-faces cover face and drills one angular vent hole; Station 5 chamfers thermostat by-pass hole, drills six cover holes, spot-faces mainshaft hole on inside; Station 6 cross-faces impeller face, reams thermostat by-pass hole and drills second angular vent hole; Station 7 spotfaces and chamfers mainshaft hole, spotfaces four mounting holes and drills by-pass hole on inside; Station 8 finish cross-faces impeller face and recesses center of mainshaft hole; Station 9 semi-finish bores mainshaft hole; Station 10 finish precision bores mainshaft hole; Station 11 tap drills heater connection hole and probes cover holes; Station 12 taps heater connection hole and six cover holes; Station 13 automatically unloads two pump bodies.
- Locating: in Station 2, parts are located from foundry pads; in Station 3, from milled faces and cored water passages; and, from Station 4 on, from milled faces and two mounting holes.
- ★ Cross' "building block" principle provides flexibility for future part design changes.
- Other features include: complete interchangeability of all standard and special parts for easy maintenance, construction to JIC Standards, hardened and ground ways and automatic lubrication.

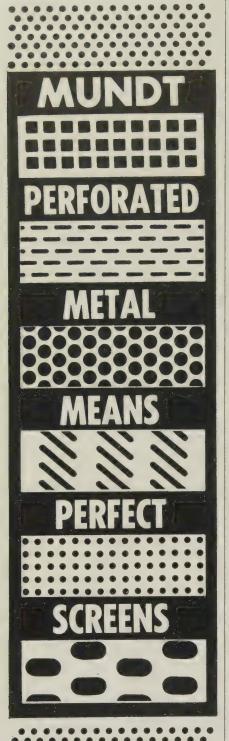
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Today's industries need Towmotor Continuous Operation

New Towmotor "Pace-Maker" Fork Lift Truck is easiest to enter, maneuver and control

Towmotor engineering has skillfully combined dual-entry convenience, extra leg-room, handy 12-inch reach controls and easy maneuvering ability in the new "Pace-Maker" series fork lift trucks. You get a lot of advance features not duplicated in any other industrial truck!

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instant response. Maximum free lift range is tops in industry. New standards of easy handling are established by "Pace-Maker" features like these!

Send for Booklet SP-23 showing how industry's most complete line of fork lift trucks will improve your plant operations and lower your production costs.



TowmoTorque Drive offers you cushioned "creep" control unequalled in the industry today. Driving ease is more than tripled when you add



New "Pace-Maker" Model 600 is typical of the easy-handling fork lift trucks in the combined Towmotor-Gerlinger line. Load capacities from 1500 to 40,000 pounds.

Leaders for 39 years in building Fork Lift Trucks, Tractors and Carriers



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...guessed that Federal makes exactly 12,347 ball bearing sizes!



Many people, we've found, are astounded to discover just how many different sizes of ball bearings roll off the Federal production line. 12,347 is a lot of ball bearing sizes-and there are hundreds of types, too. It helps explain why Federal Ball Bearings are used so extensively . . . by so many companies...for so many different applications. For instance: on General Electric appliances, Warner gears, International Harvester tractors, Otis esca-

lators, Burroughs calculators, Skil saws and many, many more. Chances are, much of your manufacturing equipment performs smoothly with the aid of Federal Ball Bearings.

That's why we say: when Federal Ball Bearings are part of so many things you use, shouldn't they be part of the things you make?

THE FEDERAL BEARINGS CO., INC. . POUGHKEEPSIE, NEW YORK







TIPS FROM A ROLL MAKER'S NOTEBOOK

MACKINTOSH-HEMPHILL DIVISION, E. W. BLISS COMPANY, PIRESBURGH 3, Ponnsylvania

Cast mill rolls • Johnston cinder pots • rotary tube straighteners • end-thrust bearings • heavy-duty lathes • steel and special alloy castings

Tooling: key to longer roll life between redressings



Most difficult roll turning job done regularly at Mack-Hemp is dressing pipe mill rolls. Turning takes a week or more, with carbide tools reground three or four times per hour.

In a very important sense, block lathe turning practice sets the upper limit on the production-per-turn of every rolling mill in a plant. The reason is obvious. If the roll shop won't turn rolls whose hardness is above a certain figure, then the extra wear resistance of these harder rolls can never be brought into play.

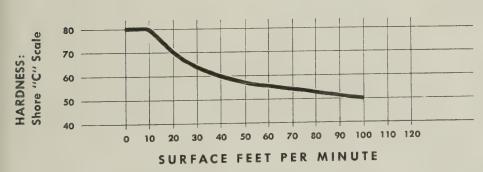
In investigating roll shop machining techniques,

we've found that many roll shop men are often not fully informed of the remarkable increases in turning speeds, feeds and depths of cut made possible by carbide tools. High speed cutting tools can dress rolls of hardness up to approximately 68 Shore (C scale), but carbide tools can cut harder rolls up to and including pipe mill rolls that are nearly 80 Shore. A set of these extremely hard rolls recently rolled 3500 miles of pipe between dressings!

Higher turning costs can pay dividends

At these higher-hardness levels, turning a large roll takes time and care; correct speeds must necessarily be selected and feeds are sometimes reduced to only a few thousandths of an inch. And even with a comparatively low rate of metal removal, the cutting tools must be reground after every few hundred surface feet. Three to four tools are worn out on every roll. But . . . the dividends in service life pay for the turning costs many times over.

Since Mack-Hemp specializes in rolls, roll turning and large roll contouring lathes, our experience in these three fields together with our awareness of the high tonnages available from the harder roll grades, helps us to make intelligent recommendations to our customers' best advantage. Suggestion: if you have had difficulty in the turning of hard rolls and want to explore their use in your mills, why not give us a call? Address Mackintosh-Hemphill Division, E. W. Bliss Company, 901 Bingham Street, Pittsburgh 3, Pa.



Cutting speeds (approximate) used by Mack-Hemp's machining department. Feeds and depths of cut vary widely depending on the roll and the power of the lathe available. These speeds are offered simply as a guide and should be adjusted to individual requirements.

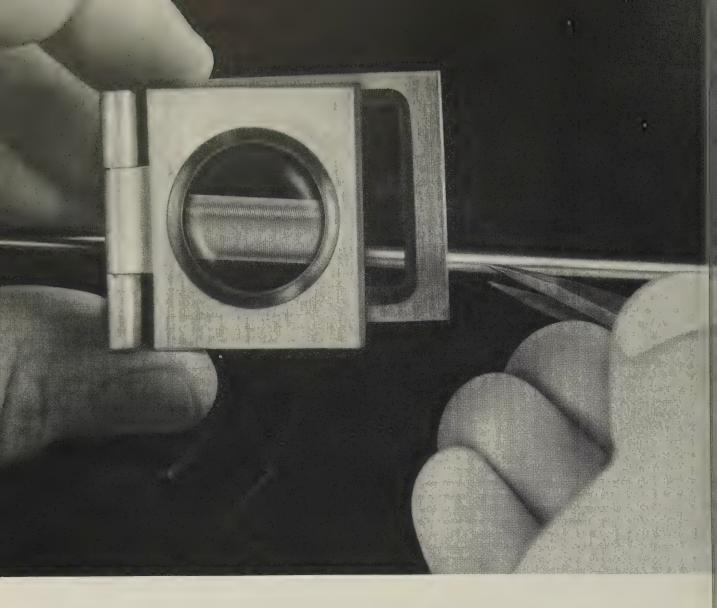
MACKINTOSH-HEMPHILL

You get more tonnage from the rolls with the Striped Red Wabblers

Division of E. W. BLISS COMPANY

Presses, Rolling Mills, Special Machinery





How "high fidelity" in music spring wire licks a big production problem

Leading producers of carbon paper apply the carbon coating by means of steel rods closely wound with hair-fine music wire. The wire-to-wire valleys, as determined by wire diameter, control the amount of carbon deposited.

Here is a case where product quality and smooth, uninterrupted production are both dependent on extreme uniformity in the fine wire being used—

extreme uniformity in diameter, finish and temper.

This super-critical wire is produced by the Worcester Wire Works Division of National-Standard. Because it does the best job by production comparison, it's naturally preferred. Keep this in mind and check with the Worcester Wire Works Division on your next need for fine wire if quality control is at all a factor. You'll get the finest of service, too!





STANDARD

CALENDAR

OF MEETINGS

Apr. 28-30, Rail Steel Bar Association: Annual meeting, Williamsburg Inn, Williamsburg, Va. Association's address: 38 S. Dearborn St., Chicago 3, Ill. Secretary: W. H. Jacobs.

Apr. 30-May 2, Grinding Wheel Institute and Abrasive Grain Association: Semiannual meeting, Grand Hotel, Point Clear, Ala. Managers: Thomas Associates Inc., 2130 Keith Bldg., Cleveland 15, Ohio.

Apr. 30-May 3, National Screw Machine Products Association: Annual meeting, Drake Hotel, Chicago. Association's address: 2860 E. 130th St., Cleveland 20, Ohio. Executive vice president: Orrin B. Werntz.

May 1-8, American Society of Tool Engineers: Tool show and annual meeting, Convention Center and Ben Franklin Hotel, Philadelphia. Society's address: 10700 Puritan Ave., Detroit 38, Mich. Executive secretary: Harry E. Conrad.

May 3-6, National Tool & Die Manufacturers Association: Spring board meeting, Statler Hotel, Washington. Association's address: 907 Public Square Bldg., Cleveland 13, Ohio. Executive vice president: George S. Eaton.

May 4-7, Liquefied Petroleum Gas Association Inc.: Annual meeting and exhibit, Conrad Hilton Hotel, Chicago. Association's address: 11 S. LaSalle St., Chicago 3, Ill. Secretary: Arthur C. Kreutzer.

May 5-6, Iron & Steel and Institute of Metals Divisions, American Institute of Mining, Metallurgical & Petroleum Engineers: Conference on properties of high-strength steels, Penn-Sheraton Hotel, Pittsburgh. Institute's address: 29 W. 39th St., New York 18, N. Y. Secretary: Ernest Kirkendall.

May 5-6, American Institute of Mining, Metallurgical & Petroleum Engineers: High temperature materials conference, Ambassador Hotel, Los Angeles. Institute's address: 29 W. 39th St., New York 18, N. Y. Secretary: Ernest Kirkendall.

May 5-7, Machinery Dealers National Association: Annual meeting, Eden Roc Hotel, Miami Beach, Fla. Association's address: 1346 Connecticut Ave. N.W., Washington 6, D. C. Secretary: R. K. Vinson.

May 5-8, National Welding Supply Association: Annual meeting, Americana Hotel, Miami Beach, Fla. Association's address: 1900 Arch St., Philadelphia 3, Pa. Secretary: R. C. Fernley.

May 7-17, United States World Trade Fair: New York Coliseum, New York. Information: United States World Trade Fair, 331 Madison Ave., New York 17, N. Y.



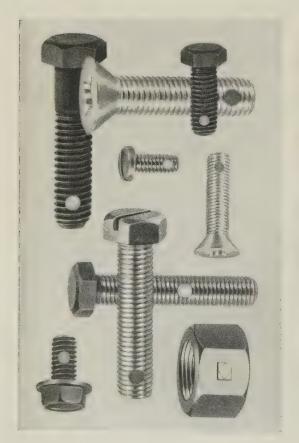
"We've <u>built</u> a better mouse trap with REPUBLIC ELECTRO PAINTLOK SHEETS"

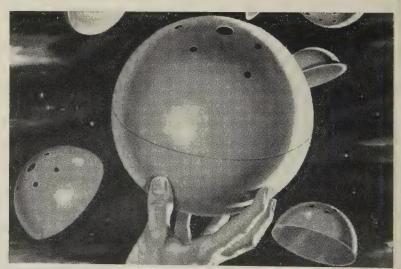
"If we expected the world to beat a path to our door," continues Mr. Coughanor, "we knew every detail of design and material in the Self Sett Trap had to be exactly right. As a result, extensive tests have been conducted which prove design efficiency. And experience has proved Republic Electro Paintlok is the best steel sheet we can buy for economy, long life, and excellent paintholding qualities. The combination of these factors gives us the best, safest, most foolproof product on the market."

This enthusiasm for Republic Electro Paintlok® is echoed by many other product manufacturers faced with a wide range of forming and application problems. The reason is the chemically treated zinc surface of Republic Electro Paintlok which leaves the mill in prime condition for painting, and won't crack, flake, or peel under any forming operation permitted by the base metal.

These features of Electro Paintlok protect the applied finish of completed products holding it tightly and restricting corrosion to the point of damage if it should be scratched through.

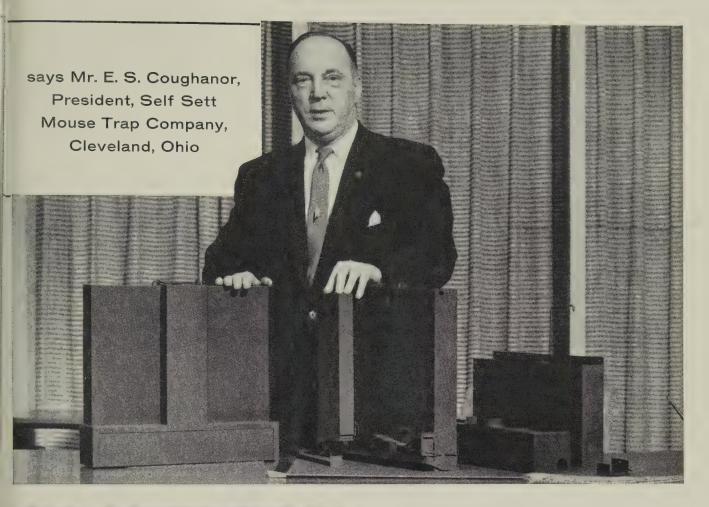
If you want to "build a better mouse trap" in your product field, it will pay you to get all the facts on versatile Republic Electro Paintlok. Contact your Republic representative or mail coupon.





BETTER OVER-ALL PERFORMANCE WAS MADE POSSIBLE through the use of Republic Titanium in the manufacture of these hemispheres by Alloy Products Corporation, Waukesha, Wisconsin. Used for special aeronautical applications, completed spheres provide light weight without impairing safety; strength to contain 2,000 p.s.i.; extreme corrosion resistance to chemically active contents. Beyond providing product advantages, Republic Titanium is easy to draw, pierce, and weld. Little change in fabricating procedure is required as compared with other construction materials. Send coupon for data.

BETTER SERVICE FROM BOLTED ASSEMBLIES subject to impact and vibration can be secured when they are fastened with Republic Nylok® Bolts and Nuts. The resilient nylon pellet imbedded in the body of bolt or nut forces a tight metal-to-metal lock between opposite mating threads. Pellet is unaffected by age or moisture and permits both adjustment and re-use without loss of holding power. Lock is secure even if fastener is not seated. For details, send coupon.





OPERATION OF THE SELF SETT MOUSE TRAP, as indicated here by Mr. Coughanor, depends on both ingenious design and corrosion resistant materials. A series of automatic doors and pivoted ramps leads the rodent to his destruction in a tank of water. The special coating on Republic Electro Paintlok holds painted finish securely to provide long-term corrosion resistance required to maintain trap operating efficiency.

BETTER COAL "FINE" RECOVERY RATE WAS SECURED when the cotton fabric on this coal-cleaning plant disc-type filter was replaced with a finely woven mesh of Republic ENDURO® Stainless Steel. In addition to doubling efficiency, ENDURO provides far longer service. Republic ENDURO is available in all standard forms, finishes, and analyses. For full information, mail coupon.

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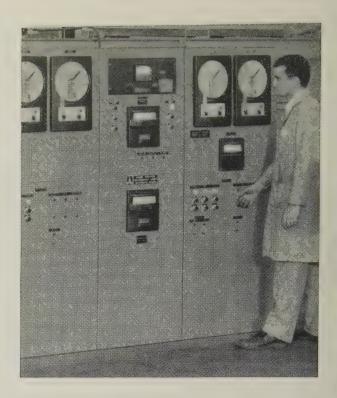
Bridgeport Brass chooses SPEEDOMAX® H CONTROL for vacuum annealing Ti, Zr and special alloys

Bridgeport, Conn.—Vacuum anneal...cool... then draw! Again and again...until the seamless tube of titanium, zirconium or special alloys takes final dimensions.

That's the procedure at Bridgeport Brass Company's Housatonic Plant where reliable Speedomax H temperature control is helping them produce tube after tube of the same high quality.

Quantity production of these tubes requires close control of all variables, particularly atmosphere and temperature.

To minimize loss of the expensive "new" metals and to maintain chemical and physical characteristics, Bridgeport Brass Co. installed a HIVAC vacuum annealing furnace with a Westinghouse heating chamber over a year ago. With evacuation held to 0.01 micron, four Speedomax H instruments provide D.A.T. control . . . constantly regulate power input to hold product temperature well within



specifications. Such dependable automatic control is resulting in production savings which make the use of these new metals more economical.

You may not be vacuum annealing . . . but no matter what your heat treat, it'll pay you to investigate Speedomax H. Its workhorse characteristics . . . its two to four week delivery . . . and its moderate price now, more than ever before, make this null-balance controller an attractive investment.

A phone call or letter to your nearest L&N office or to 4957 Stenton Ave., Phila. 44, Pa. will bring more information. Ask for data sheets.





South cantilever section and part of suspended span erected; work begun on north tower seen in background. Total length of new bridge is 3350 feet, four lanes wide. Designer: California Division of Highways. Fabricators and Erectors: American Bridge Division, United States Steel,

Going up:

The bridge in which (USS)



"T-1" Steel saved \$800,000

The Carquinez Strait Bridge is the first major bridge use of USS "T-1" Constructional Alloy Steel, the first large bridge in which all truss members were fabricated by welding, and unique in that the specification of an alloy steel saved \$800,000 in construction costs alone.

Like its 31-year-old counterpart, it will connect the San Francisco Bay area with the Sacramento Valley. In profile, the two bridges look like twins, but are vastly different in construction. First, to build the wider, heavier bridge without exceptionally massive members, a weldable, tremendously strong steel was needed. USS "T-1" Steel's yield strength (90,000 psi minimum), combined with its weldabil-

ity, filled the bill-cutting weight of some members by nearly one-half their equivalent A242 design, and saving \$800,000.

Second, welded construction in the new bridge will greatly minimize maintenance expense. It costs about \$70,000 yearly to clean and paint the old bridge. By getting rid of thousands of vulnerable rivet heads, edges, lacing bars and angles in the new bridge, members will be less susceptible to corrosion and far easier to maintain and paint.

All in all, 2910 tons of "T-1" Steel are used in the bridge's most heavily

stressed members. Also used: 5370 tons of USS TRI-TEN Steel, a weldable high-strength low-alloy steel, and 6440 tons of structural carbon steel. Each of these steelsall available from United States Steel -plays an important role in the bridge, helping to make possible the "most bridge for the money."

For more information. Write for our comprehensive books entitled "T-1" and "TRI-TEN." You'll find in them a wealth of engineering and metallurgical data. Or, contact our nearest representativeyou'll find him listed in the telephone directory. United States Steel, 525 William Penn Place, Pittsburgh 30, Pa.

USS, "T-1" and TRI-TEN are registered trademarks

United States Steel Corporation - Pittsburgh Columbia-Geneva Steel - San Francisco Tennessee Coal & Iron - Fairfield, Alabama United States Steel Supply - Warehouse Distr. United States Steel Export Company







Father and son total 70 years machining steel



At the U. S. Steel Homestead Forge Shop, you find a lot of men who carry on in the shoes of their fathers. Gus Seitz's father was a Journeyman Machinist for 30 years before he retired. Gus started in the shop when he was 16, worked as an apprentice, Journeyman Machinist, Inspector. After six years in Production Control, he moved up to General Foreman, a post he has held for 10 years. With 40 years of machining experience behind him, Gus supervises a staff of 256.

His most important job: see that the work is carried out to the customer's specifications, on time.

The forgings in the picture illustrate some of the scheduling problems that Gus has to solve. These are closure head flanges for a nuclear reactor—130" OD, 88" ID and 35" high. Ingots were cogged, upset, punched and forged over a mandrel. Then they received the preliminary machining. Next came a quenchand-temper heat treatment to meet the physical properties needed by the reactor builder. Then followed about 10 days of testing for microstructure, tensile strength and ductility. Finally, the forgings were scheduled back onto the 20-foot vertical boring mill for final machining.

With men like Gus Seitz riding herd on your USS Quality Forging order, you can rest assured that money won't buy a better piece of steel. U. S. Steel has the men, the know-how, the equipment and steel to turn out forgings for the most critical service, and we're eager to help you solve your forgings problems. Write for our free 32-page booklet on USS Quality Forgings. Send your requests to United States Steel, Room 2801, 525 William Penn Place, Pittsburgh 30, Pa. USS is a registered trademark



United States Steel Corporation—Pittsburgh Columbia-Geneva Steel—San Francisco Tennessee Coal & Iron—Fairfield, Alabama United States Steel Export Company

United States Steel

How U.S. Steel Supply's

Any Steel, Anywhere, Any Time Service

"cut our inventories"



reported by

Mr. C. R. Campbell,

Materiel Manager, Rohr Aircraft Corporation, Chula Vista, California

"Maintaining large inventories cramped our production area," says Mr. Campbell. "However, as a result of U. S. Steel Supply's Any Steel, Anywhere, Any Time Service, these inventories have been cut considerably.

"Our orders are placed with U. S. Steel Supply's Los Angeles plant and, when necessary, can be filled and delivered on an overnight basis. No longer are we forced to anticipate our needs for more than a 45-day period, as compared to the 90-day *minimum* advance period for mill orders.

"U. S. Steel Supply's ANY STEEL, ANY-WHERE, ANY TIME SERVICE gives us immediate delivery on any type or grade of material, eliminates mill 'lead time' and helps solve our 'dead inventory' problems."

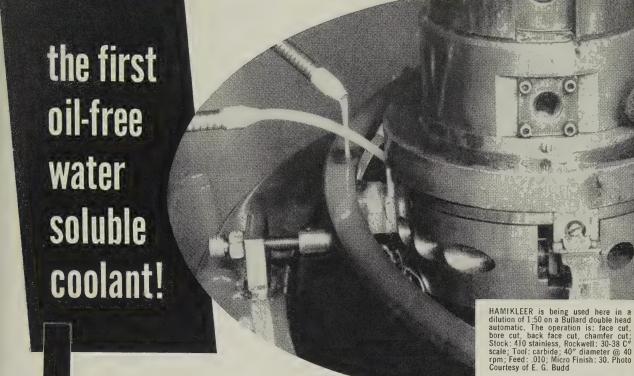
You, too, can benefit by this service!

Let one of our representatives show you how other steel users are saving money and increasing profits as a result of ANY STEEL, ANYWHERE, ANY TIME SERVICE. There's a good chance he can help you eliminate idle equipment, increase production, and cut inventory costs. Write to U. S. Steel Supply at the address below.

Remember . . . you get Any Steel, Anywhere, Any Time Service from . . .

U. S. Steel Supply
Division of





hamikleer

offers more outstanding metalworking benefits

Replace soluble oils with HAMIKLEER and you'll get many more outstanding benefits. This oilless coolant:

- Outlasts soluble oil emulsions by five times.
- Prevents rust eliminating the need for and cost of cleaning operations.
- Requires less expensive make up since only water is added to the solution.
- Will not affect workers' skin, turn rancid or foam saving operators' time.
- Permits gauging while the machine operates, saving shutdowns.
- Provides finer surface finishes, longer tool life eliminating rejects.

- Lowers inventory costs since it can be used on many different metalworking operations.
- Eliminates costly disposal problems. It will not pollute streams if oils are kept out of the mixture.

HAMIKLEER mixes with any water to form true clear solutions. These solutions can be made more dilute than is practical for ordinary soluble oils and they are more efficient at the longest range dilution . . . as proved by years of experience in plants throughout the country. Write for a free sample to test on your own metalworking operations.

This free test kit is sent to all HAMIKLEER users. It permits operators to test dilution right at the machine, saving considerable time.





Manufacturers of HAMIKLEER, ACTIVOL, HAMICOTE, STEELGARD, IMMUNOL

Original Products and Processes Since 1936

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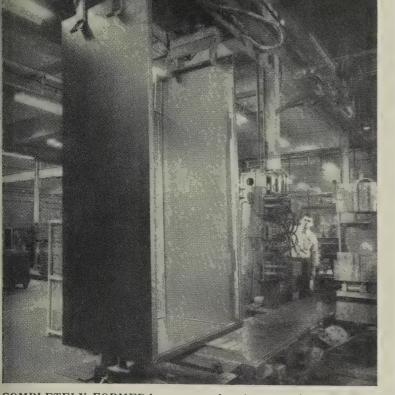


PITTSBURGH STEEL'S cold-rolled sheet passes critical surface inspection as . . .

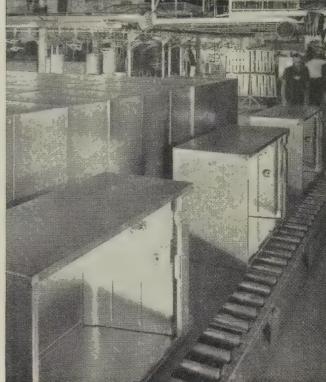
The 3 F's in Pittsburgh Steel's Sheets Keep Automated Lines Rolling at Westinghouse

STEEL that is free of flaws is vital to the gleaming painted surface of finished refrigerator.





COMPLETELY FORMED by automated equipment, refrigerator's shell then moves to welding operation.



3 F's—Flatness, Finish, Formability—show up here as outer shells await painting.

"If we made 75 a day then, we were really going. Now, we're geared up here to make more than twice that in an hour."

That quote came from a veteran production man at Westinghouse Electric's huge and humming Appliance Division plant near Columbus, Ohio.

The difference between daily production of 75 refrigerators (in 1927) and today's rate is explained by just one word—automation.

Production of the refrigerator's steel shell is automated completely through welding. This includes some 15 distinct operations required to convert smooth, precisely dimensioned cold rolled sheet steel into the outer shell of a home refrigerator.

Part of Westinghouse's ability to use advanced production methods is due to the steel available from suppliers like Pittsburgh Steel Company.

H. L. Johnson, the plant's purchasing agent, and Joseph A. Scattoloni, staff supervisor of manufacturing engineering, agree that automation places special responsibilities on their steel suppliers. As Mr. Scattoloni puts it:

"Westinghouse built its reputation on quality products, but we can't build quality when it isn't in the

materials to start with."

Pittsburgh Steel knows—even without automation to consider—that sheet going into appliances must have the Three F's—Flatness, Finish and Formability. Add requirements of automation and you need

these same qualities, but more so. Here's why they're so vital.

• Dimensional accuracy—A variation of as little as .005 inch could compound into a total error large enough to interrupt production, scrap a shell or both.

To produce a shell, automatic equipment has to make six 90-degree bends, as well as a smaller seventh one. If the sheet isn't flat or if it lacks uniform temper, bends can be thrown off.

Once bends are made, the sheets can't be allowed to spring back. Over-bending, too, will scrap a shell. That gets costly when you consider that the shell—at about 94 pounds—is the largest single item in the 140-150 pounds of steel per finished refrigerator.

If the sheet isn't flat, waviness will show up glaringly in the finished shell, or it could cause an "oil-canning" effect. This poses a threat to the painted surface.

If camber isn't within specific limits, sheets can't be held properly during blanking and punching. Holes creep beyond tolerances, ultimately scrapping the shell.

• Surface finish—Since the shell must take a uniform and critical painting, surface finish is all-important.

Rust, scale, piping, pits—singly, or in combination—can ruin a shell, so Pittsburgh Steel knows why flaw-free steel is a must.

• Formability—Another name for shapeliness—is more vital in automatic forming than in a hand operation. And strain marks resulting from improperly bent sheet will require either complete scrapping or correction by expensive hand machine methods.

Westinghouse stakes its reputation on quality of its products. A supplier who can provide Westinghouse with this quality can meet your needs, too. The full range of hot-and-cold rolled sheet and strip, produced exactingly on the steel industry's finest mill equipment—is as close as your telephone. Call any of the Pittsburgh Steel Company district sales offices listed here. Do it today!

Pittsburgh Steel Company

Grant Building

Pittsburgh 30, Pa.

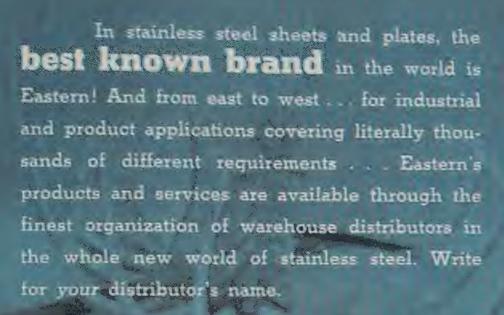


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Weldynamics



ARC WELDING AT WORK CUTTING COSTS

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steels with . .

JETWELD LH-70

- Outstanding overhead and out-ofposition operation
- High physical properties
- Fast, easy iron powder action

Jetweld LH-70 operates overhead with the smooth, fast action—and has the high physical properties of a low hydrogen rod.

Produces crack-free welds on heavy plate with a minimum of stress relieving. Reduces the need for preheat on medium carbon steels—makes porosity free welds on sulphur bearing steel.

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Look for the three dots • • • symbol of Lincoln quality. Weldirectory of Lincoln mild steel electrodes Bulletin 7000.1 sent free on request.

The World's Largest Manufacturer of Arc Welding Equipment

LAINCOLN

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THE LINCOLN ELECTRIC COMPANY, DEPT. 1639, CLEVELAND 17, OHIO



"STRONG. FIRE-RESISTANT. CORROSION-RESISTANT. THAT'S WHY WE USE WEIRZIN IN OUR STUD SYSTEMS!"

says G. A. Stevenson, vice president of Penn Metal Company, Inc., Parkersburg, W. Va., maker of PERMALOCK nailable metal stud systems.

"Broadly speaking, our choice of Weirzin electrolytically zinc-coated steel is based on two factors: performance in our products and performance in our production lines.

"With Weirzin, of course, our stud systems have the strength, rigidity and high degree of fire resistance inherent in steel. And because Weirzin's zinc coating is completely integrated with the steel, we have the added assurance of a corrosion-free life for our systems.

"In our production lines, Weirzin goes smoothly through every operation—no flaking or peeling regardless of the severity of the fabrication stresses.

"Briefly, we feel that Weirzin has helped us to produce a quality product that gives our customers solid value at low cost."

Strong! Highly resistant to fire! Highly resistant to corrosion! Easy to fabricate! That's Weirzin electrolytically zinc-coated steel. For more information on Weirzin send for free booklet. Write Weirton Steel Company, Dept. B-17, Weirton, West Virginia.



WEIRTON STEEL COMPANY

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cleaning:

CHECK YOUR CLEANING NEEDS AGAINST THESE MODERN HOUGHTON CLEANERS

Room Temperature Cleaners . . . Houghto-Clean Series

General Purpose Tank Cleaner . . . Houghto-Clean 240

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Write for the new booklet, "Metal Cleaning Compounds by Houghton" which describes all these and more, made to serve you. E. F. Houghton & Co., 303 West Lehigh Avenue, Philadelphia 33, Pennsylvania

it pays to find the easy way

Here painted cast iron parts are being cleaned cold, in one safe, long lasting, and economical bath (Houghto-Clean Cold Cleaners). In one fast, easy operation, shop dirt and cutting oil disappear and paint is unaffected. No two-stage cleaning needed, no foam, no fumes, no repainting.

You can save time and effort the same way today, thanks to some truly unique new Houghto-Clean cleaners.

Why not check into the capabilities of Houghton's modern metal cleaners? There's an amazing selection. And there's also free technical help at your disposal. You can often get the benefits of cleaners that fit your needs... without paying a high price for special formulations.

Call the Houghton Man in your area right now. Find out how modern Houghton chemistry speeds and simplifies the full range of industrial metal cleaning.

HOUGHTO-CLEAN

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Ready to give you on-the-job service . . .

Loewy-Hydropress delivers powerful reversing mill within just

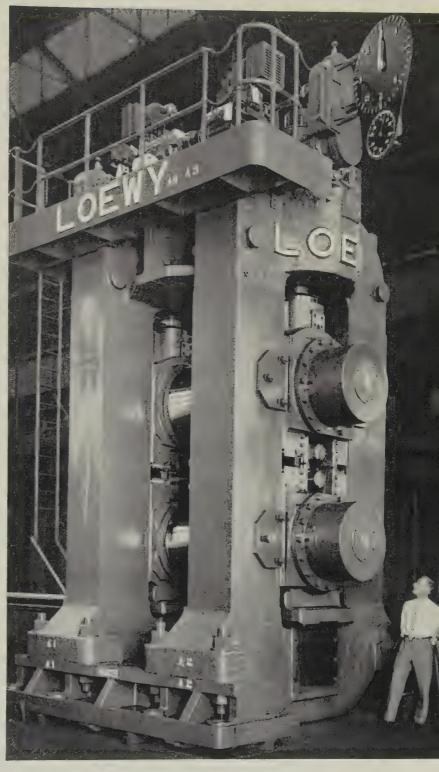
10 months of order date

Within only 10 months of the time it was given the go-ahead signal. Loewy-Hydropress has designed, built and delivered a rugged and powerful reversing mill for rolling slab ingots of particularly hard alloys.

The smooth operation and high efficiency of this unusual metal-forming installation can be attributed to Loewy's exceptional design ingenuity and wide engineering experience. But how was it possible to build it in record time, to supply it ahead of the promised delivery date? The answer is simple. As a division of Baldwin-Lima-Hamilton, Loewy-Hydropress has at its disposal the vast, yet smoothly integrated, resources of one of the nation's most diversified industrial organizations. B-L-H's unsurpassed facilities assure you of products that meet the most exacting quality requirements. And close coordination among all B-L-H divisions is the chief reason why Loewy-Hydropress can deliver your rolling mills faster.

Outstanding Loewy rolling mill installations for steel and nonferrous metals are operating in this country and abroad. Loewy designs, builds and installs rolling mills for hot and cold strip, sheet, foil, plate and wire rod; blooming mills, slabbing mills, rail and structural mills, billet mills, skelp mills, merchant mills, laboratory mills, specialty mills, and auxiliary equipment.

For detailed information, write us today, Dept. B-4.



Shown here on the erection floor is a 4-high rolling mill for newly developed hard alloys which was designed and built by Loewy-Hydropress.

Loewy-Hydropress Division

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111 FIFTH AVENUE, NEW YORK 3, N.Y. Rolling mills . Hydraulic machinery . Industrial engineering



Convert any a-c welder

New A. O. Smith convertor units give any shop more versatility



to d-c in 60 seconds!



New way to up flexibility

Now, with either of two A. O. Smith convertor units, *any* a-c welder in your plant can be quickly converted to all of your d-c welding needs.

Either of these two new A. O. Smith convertors can be used with any manufacturer's a-c welder of any amperage!

And, as indicated below, you can hook up these convertors in a matter of seconds—for temporary, intermittent or permanent operation.

No matter which make a-c welder you currently use, here are advantages A. O. Smith convertors offer—

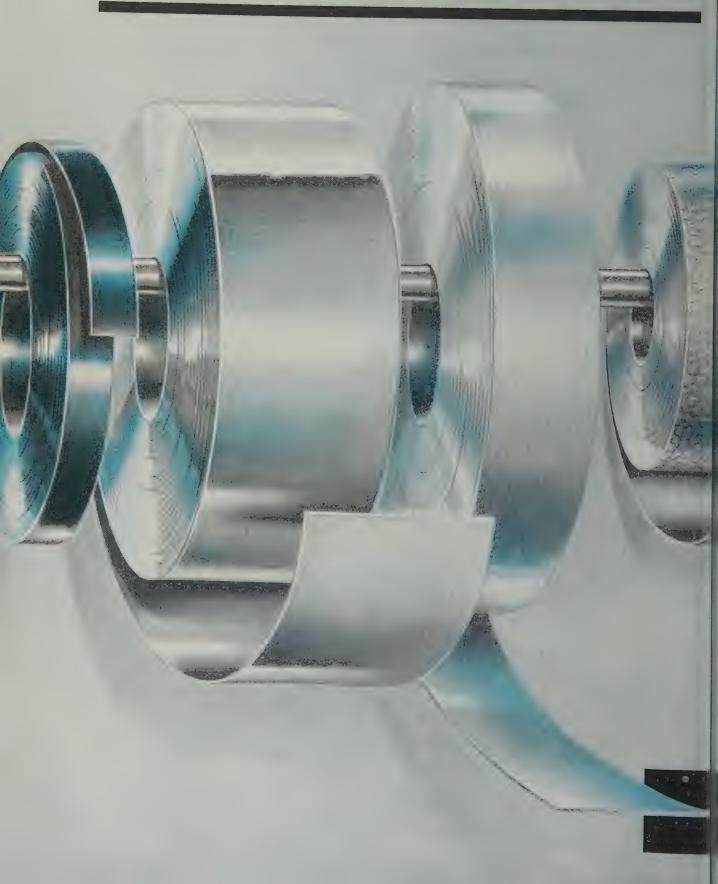
- Complete polarity switch permits fingertip selection of d-c straight, d-c reverse or a-c current without touching leads.
- 250-amp unit is rated at 60% duty cycle or 300-amps at 40% duty cycle. 450-amp unit is rated at 60% duty cycle or 500-amps at 45% duty cycle.
- Completely self-contained not special kits designed for specific welders.
- Easily portable can be kept in the tool crib
 ... quickly delivered wherever needed.
- 60-second hook-up two cable connections to welder output, two connections to the leads.
- Internal overload protection.
- Smoothing reactor to keep ripple low, arc
- Blower-cooled for maximum cooling, quiet operation.
- Long-life silicon rectifiers.

If you don't have an a-c welder, you're missing a lot in welding flexibility. It's time to check the line of A. O. Smith a-c welding machines: 180-1500 amps.

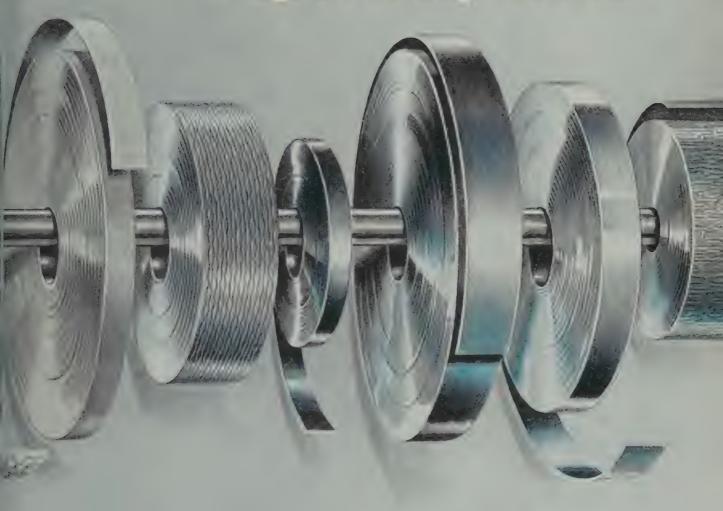




Milwaukee 1, Wisconsin A. O. Smith International S. A., Milwaukee 1, Wisconsin, U. S. A. SZZZZZZOZNY



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For missiles or mixers, rockets or razors—whatever your steel requirements—depend on Sharon for consistent quality . . . exactly to your specifications.

Sharon makes a complete line of chrome, chrome-nickel, chrome-manganese stainless, spring and high carbon, high tensile, coated, silicon—or any special alloy—open hearth or electric furnace, of any surface pattern, including the new rolled-in designs.

If you haven't already discovered this outstanding source of specialty steels, or the significance of Sharon Quality, make it a point to talk with a Sharon salesman at your first opportunity.

SHARONSTEEL

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SHARON, PENNSYLVANIA



"they've got the top engineering talent in the heat transfer business"

At Ross, engineering always comes first. Better design, better construction, better performance are uppermost. That's why all types of companies look to Ross for the most practical solution to any heat transfer problem.

For more than 40 years, engineers have been shaping policy and directing operations...in production, design, research, marketing, sales, purchasing. Today, Ross has the finest team of heat transfer experts in the business... men who are ready to focus their attention on special as well as routine assignments.

A Division of American-Standard*, Ross Heat Exchanger is equipped to meet all of your heat transfer requirements . . . regardless of size and quantity. Recently, manufacturing facilities were doubled with

the opening of a large new plant devoted exclusively to heavy equipment, such as specially engineered exchangers and condensers. With the original plant turning out small, standardized units, Ross has now become even more specialized in producing industry's most complete line of heat transfer equipment.

The next time you have any kind of a heat transfer problem, let Ross tackle it. Meanwhile, get more facts on how Ross can custom build or mass produce exactly what you need. Write for new illustrated booklet: "THIS IS ROSS—READY FOR YOU."

American-Standard, Ross Heat Exchanger Division, Buffalo 5, N. Y. In Canada: American-Standard Products (Canada) Limited, Station D, Toronto, Ont.

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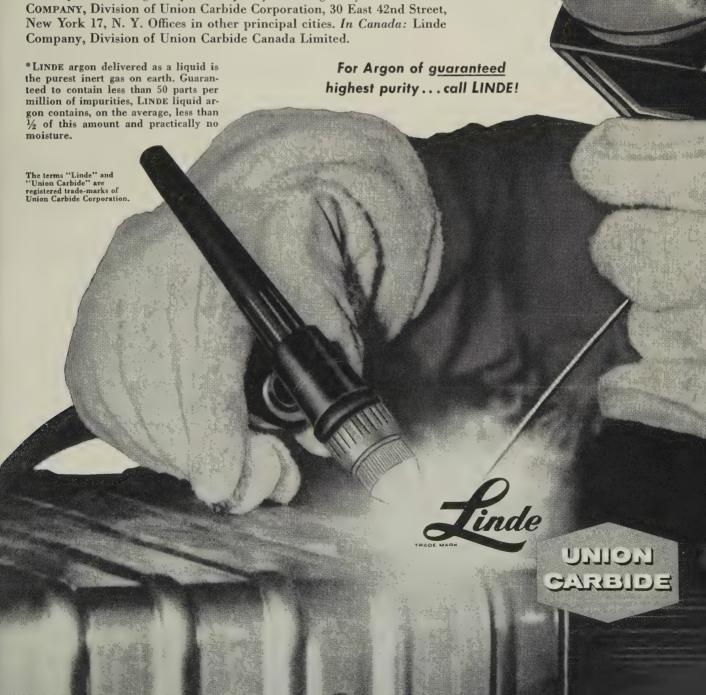
ROSS HEAT EXCHANGER DIVISION



Argon of 99.995% minimum purity Guaranteed by LINDE!

The inert argon welding gas you get from LINDE is now guaranteed* to contain less than 50 parts per million of impurities. And it's LINDE's regular industrial argon-not a special, extra-cost grade. You get this extremely high purity on delivery to you, regardless of the way the argon is delivered.

LINDE's 50 years of experience in producing gases of extremely high purity make this assurance possible. You can depend on LINDE consistently for the highest possible purity in the gases you use. LINDE COMPANY, Division of Union Carbide Corporation, 30 East 42nd Street, New York 17, N. Y. Offices in other principal cities. In Canada: Linde Company, Division of Union Carbide Canada Limited.





WHEEL EDGES TELL THE STORY!

NORMAL • The right abrasive cutting wheel, properly applied, produces edges like these:



Slightly rounded edge is a sign of the right wheel properly applied to the cutting of solid bar stock up to 12 inches square. You'll get fast cutting and long wheel-life with the right abrasive cutting wheel.



A wheel which retains its square edge is well-suited to cutting both—solids, and structurals or tubing of medium wall thickness. A good general-purpose wheel is required for these mixed cutting operations.



This edge is slightly concave. It should appear this way when you've used the right wheel to cut light tubing or other thin-wall sections. ALLISON wheels designed for this application make burr negligible.

ABNORMAL • The wrong wheel, or improper application, produces edges like these:



A slightly pointed edge means a wheel mismatched to the cutting job. A wheel which looks like this is too hard, doesn't break down uniformly. The tapering effect can produce wheel binding and breakage, and can burn the cut.



A "chisel" edge shows uneven wear, faster breakdown of the wheel on one side than on the other. It's the result of improper application of coolant in wet cutting. The result—shorter wheel life, and crooked cuts.



When the abrasive grain on the wheel edge wears smooth without being torn out, the **edge** becomes "**glazed**," and the wheel loses its cutting efficiency. This condition is easily avoided by proper wheel application.

Abrasive Cutting Can Give You CLEANER Cuts—Faster

Cutting speeds of a few seconds per square inch, on almost *any* material, mean substantial time savings. Even titanium can be cut quickly and economically with the right abrasive cutting machine and wheel.

Fine finish obtained from abrasive cutting avoids burn, minimizes burr, and reduces or eliminates additional finishing operations.

Accuracy of CAMPBELL machines permits cutting within the closest tolerances, reduces rejects and scrap loss.

A complete selection of machines and wheels for any cut-off application is offered by Allison-CAMPBELL. Four types of CAMPBELL machines—chop stroke, oscillating, horizontal, and rotary—in capacities from the smallest stock to 14" rounds

... billets up to 12" square... plate up to 6" thick and 20 ft. long. ALLISON wheels—more than 150 different specifications—rubber or resinoid bond—3" to 34" diameters—.006" to 3/16" thick.

Application help is available from your Allison-CAMPBELL Field Engineer. His know-how is your assurance of the efficient, accurate, and economical cutting you can expect from modern abrasive cutting techniques. Call on him for expert advice.

WRITE FOR NEW BULLETIN

ALLISON-CAMPBELL Division has a modern, fully equipped Demonstration Laboratory in which your own cutting problems can be analyzed. Write for a copy of DH-20, a new bulletin describing these services. Details on ALLISON Abrasive Cutting Wheels and CAMPBELL Machines are also available.

ALLISON-CAMPBELL DIVISION AMERICAN CHAIN & CABLE



921 Connecticut Avenue, Bridgeport 2, Conn.





Another steel-handling bottleneck broken

... by Morgan cranes and mill machinery

Now beams can be classified and nested with continuous flow production efficiency...and basic components of the system can be profitably applied to handling plates and slabs. Morgan Engineering designed and built the equipment that provides important savings by reducing manual operations and use of a crane withdrawn from normal service.

Beams move from the finishing line on a Morgan roller table and transfer chain assembly. Then they are stacked-to-order on a lower-level platform by the piler cranes.

Two Morgan beam piler cranes, synchronized to work in tandem, handle beams up to 70 feet long ... one or two at a time. Cranes can also be used

singly for handling shorter beams. The lower-level transfer chain platform carries stacked beams to position for movement to shipping or storage areas.

Cost-cutting automation and complete dependability are prime requisites for new steel-handling machinery of all kinds. Today's needs are met... and tomorrow's are anticipated . . . in Morgan equipment. Let Morgan Engineering help you

reduce *your* production costs by applying our 90 years' experience in designing and building better cranes and mill machinery.



Overhead electric traveling cranes, gantry cranes, open hearth special cranes, blooming mills, structural mills, shears, saws, auxiliary equipment and welded fabrications.

When you need

a tough fan for a tough job...

INDUSTRIAL PROCESSES

BOILER GAS RECIRCULATION

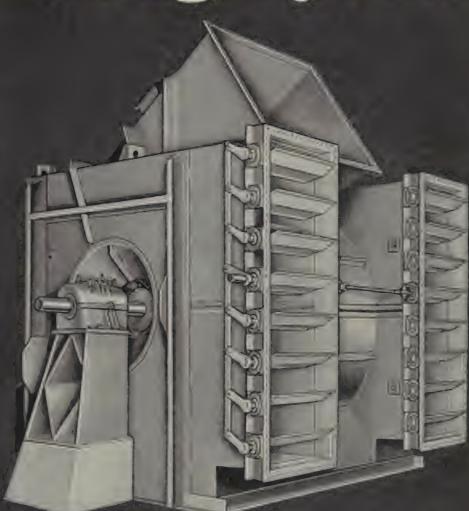
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ROTARY KILN EXHAUST

BLACK LIQUOR INDUCED DRAFT

WASTE HEAT INDUCED DRAFT

STEEL MILL FURNACE CIRCULATION



Westinghouse offers you a Heavy-Duty Fan... the right type...the right size...the right blading

Remember this: American Industry invests more in Westinghouse Heavy-Duty Fans than in any other.

Call your nearest Sturtevant Division Sales Engineer, or write Westinghouse Electric Corporation, Dept. D-11, Hyde Park, Boston 36, Massachusetts.





New York's famous Coney Island boardwalk has undergone many changes in the last 35 years, but its old-time lampposts remain.



Corrosion-resisting Monel fastenings have held Coney Island lampposts securely for a generation.

35 years in salt and storm throw light on a common fastening problem

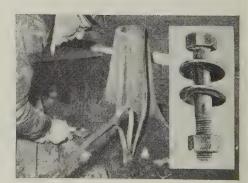
One of the lampposts on Coney Island's boardwalk was taken down recently... Inside its base, a three-inch layer of rust flakes. Under the rust, four Monel* nickel-copper alloy bolts and nuts, holding the post tightly to the boards.

Threads were as clean and sharp as new. An easy twist with a pliers, and out came each Monel fastening — as fit as the day it had been put in! (see photo at right)

Salt corrosion is just one of the

tough operating conditions Inco Nickel Alloy fastenings and other parts meet successfully. They do outstanding service under conditions of cyclic stress . . . high and low temperature . . . acid, alkaline attack. Selecting a metal to overcome conditions like these? Get Inco's handy guide — "Standard Alloys for Special Problems" — yours for the asking, *Registered trademark

The International Nickel Company, Inc.
67 Wall Street New York 5, N. Y.



Bolt, nut, washers are still in excellent shape, little corroded after their long service.

INCO NICKEL ALLOYS

NICKEL ALLOYS PERFORM BETTER LONGER



Metalworking Outlook

April 28, 1958

Steel Earnings Skid in First Quarter

The recession's toll shows clearly in first quarter reports of steel companies (1958, vs. 1957 net earnings for January, February, and March): Republic Steel Corp.—\$8.6 million, vs. \$28.1 million; National Steel Corp.—\$3.8 million, vs. \$13.5 million; Youngstown Sheet & Tube Co.—\$3.6 million, vs. \$10.6 million; Colorado Fuel & Iron Corp.—\$1.4 million (loss), vs. \$4.6 million (profit); Kaiser Steel Corp.—\$1.7 million, vs. \$7.8 million; Crucible Steel Co. of America—\$172,000, vs. \$3.4 million; Alan Wood Steel Co.—\$33,000, vs. \$899,000; Lukens Steel Co.—\$1.5 million, vs. \$3.4 million; Lone Star Steel Co.—\$483,000, vs. \$3.3 million; Continental Steel Corp.—\$581,000, vs. \$662,000.

U. S. Pricing Itself out of World Markets?

American workmen are pricing themselves out of the market in the face of rising competition from foreign countries, says Roger M. Blough, U. S. Steel Corp. chairman. Charging that tariffs and similar expedients provide no permanent solution, he says: "Sooner or later we will have to face up to one undeniable fact—that America is costing itself out of the market. When those who profess to speak in the interest of the American workingman advocate raising wage costs as a means of increasing consumer purchasing power, they are perpetrating what is the most dangerous hoax of our times."

Ruttenberg: Steel Wage-Price Freeze

The 20-cent-an-hour increase in wage costs scheduled for this coming July 1 in steel should be postponed until July 1, 1959. The present wage contract scheduled to expire next year should be extended to July 1, 1960. Current posted steel prices should be extended to July 1, 1960. Those are the proposals of Harold J. Ruttenberg, president of Stardrill-Keystone Co., Beaver Falls, Pa., and former United Steelworker official. The union has already gone on record against such a freeze in contract terms. Steel companies have not committed themselves on prices.

UAW Goes into the Red

The United Auto Workers shows nearly a \$500,000 deficit in its general fund for January and February. More losses are expected when March and April operating expenses are totaled. An estimated 450,000 UAW members are out of work and not paying dues. That means the union will have to borrow to pay its way this year, particularly if it expects to use its strike fund which is not growing as rapidly as anticipated.

Strike Fund Buildup Lags

Even with its special monthly assessment of \$5 per man during the second quarter to bolster the UAW strike fund, that account will be nowhere near the goal of \$50 million by the end of May. It stood at \$24 million on Feb.

Metalworking

Outlook

28. If an auto strike is called (STEEL odds are 4 to 3 against it), the union will have to borrow up to \$20 million to finance it.

Chrysler May Revamp Divisional Setup

Faltering sales and high administrative costs may force Chrysler Corp. to form a single division from its De Soto, Chrysler, and Dodge units. Speculation is strengthened by the announcement that De Soto body and assembly work will be done in Chrysler Div. plants starting with the '59 model run. Its Firesweep series is being built in the Dodge plant now. The firm is taking about 14.5 per cent of the industry sales, vs. almost 20 per cent a year ago.

GNP To Hit \$425 Billion in '58

Look for the gross national product to come to about \$425 billion in 1958. It was at an annual rate of \$424 billion in the first quarter. GNP was \$434.5 billion in 1957.

Canada Parallels U.S.

Significant and widespread upturns in any quarter of 1958 are unlikely in either the U. S. or Canada, believes Norris R. Crump, president of Canadian Pacific Railroad. A Canadian Pacific study indicates the U. S. will recover early next year, and Canada will follow by a few months.

Railroads Balk at U.S. Plan, but-

Although the railroads don't like the government's proposal for financial aid, it's better than nothing. They'll settle for it because Congress won't accept their excise tax cut and other proposals. The main features of the U. S. plan: 1. Guarantees by Uncle Sam of five-year private loans up to \$500 million for the purchase of capital equipment other than rolling stock. 2. Guarantees of loans totaling \$200 million for 10 per cent of the purchase price of freight cars. 3. Revamped Interstate Commerce Commission jurisdiction, so that roads can more easily drop losing business, such as commuter runs. 4. Revised ratemaking policies by the ICC, so that railroads can more easily meet competition.

Straws in the Wind

Armco, which acquires National Supply Co. as a subsidiary on Apr. 30, will share with Republic Steel the ownership of Fretz-Moon Tube Co. Inc., a Butler, Pa., buttweld pipe producer. It was formerly owned jointly by National Supply and Republic . . . Studebaker-Packard Corp.'s first quarter production is less than I per cent of the industry's output, compared with 1.07 per cent in 1957 . . . American Motors Corp. will boost Rambler assemblies from 660 to 700 a day . . . Texas Instruments will cut entertainment type transistor prices 5 to 25 per cent on May I . . . New Jersey Zinc Co. will close down its Hanover, N. Mex., mine on May I and discontinue roasting operations at Canon City, Colo., on May 15 . . . March living costs jumped 0.7 per cent to a record 123.3 per cent of the 1947-49 average . . . Ralph J. Cordiner becomes chairman and remains the chief executive of General Electric Co.; Robert Paxton becomes president.



Now you can get highest capacity at lowest cost with Torrington Needle Rollers

A hardened shaft, a hardened housing, and precision Torrington Needle Rollers provide the most economical, highest capacity antifriction assembly you can obtain.

Six roller end shapes permit design flexibility whether the requirement be maximum effective roller length, proper fillet clearances or greater lip retainment. Torrington Needle Rollers are available in a complete line meeting SAE and AFBMA specifications. Torrington standards for material, heat treat, tolerance and finish of Needle Rollers are the highest in the industry.

Operating results with Needle Rollers depend on careful design of mating parts. Torrington's Engineering Department, with extensive experience in Needle Roller application, will be glad to give you technical advice on your needs. The Torrington Company, Torrington, Conn. - and South Bend 21, Ind.

TORRINGTON BEARINGS

District Offices and Distributors in Principal Cities of United States and Canada



Mounted without races between hard-ened shaft and hardened housing (RC-60 recommend-ed), Torrington Nee-dle Rollers allow largest possible shaft diameters.



Carefully hardened, ground and lapped high carbon chrome steel makes each Torrington Needle Roller a precision part for long life performance.

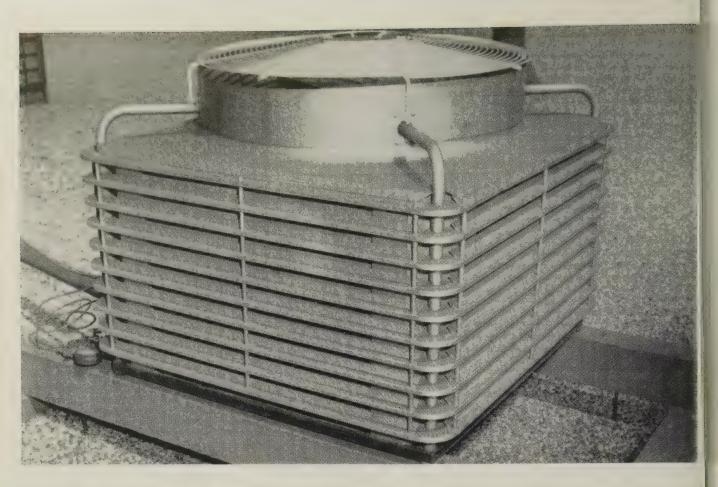


Close tolerances are assured by stringent quality controls. Standard OD tolerance is .0002", but Torrington Needle Rollers can be supplied with tolerance of .00005". Tolerance on length depends on end shape.



Fine finish reduces friction to a minimum. Torrington Needle Rollers are usually polished to 4-6 rms, but finishes as fine as 1-3 are available on special order.

NEEDLE • SPHERICAL ROLLER • TAPERED ROLLER • CYLINDRICAL ROLLER • BALL • NEEDLE ROLLERS • THRUST



How Armco ALUMINIZED STEEL Type 2 Cut Costs and Improved Durability of Air Conditioner Housing

Special hot-dip aluminum-coated steel provides low-cost resistance to atmospheric corrosion, eliminates need for paint

A leading manufacturer of air conditioners formerly made the housings for the condenser units from cold-rolled steel. They had to be painted inside and out for surface protection and good appearance. Now, with all sheet metal parts made of Armco Aluminized Steel Type 2, only the outside is painted—and that because of a color identification of long standing.

Production Costs Down

Elimination of paint on the inside of the housing has reduced paint and labor costs 50%. And shop men report that with moderate care, parts can be fabricated of Aluminized STEEL just as easily as with uncoated steel.

Better Durability

Originally the decision to use Aluminized Steel was based on tests which showed no rusting after 15 years' continuous exposure in an industrial atmosphere. Now service records prove that even under severe conditions the Aluminized Steel housings have lasting resistance to rust and corrosion, provide much longer service life.

Save on your production costs and give your outdoor products customer-attracting durability with the multiple advantages of Armco Aluminized Steel Type 2. Just fill out and mail the coupon for complete information.

ARMCO STEEL CORPORATION

1628 Curtis Street, Middletown, Ohio

Send me design and fabrication information on Armco ALUMINIZED STEEL Type 2.

We are considering it for___

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ARMCO STE



ARMCO STEEL CORPORATION . 1628 CURTIS STREET, MIDDLETOWN, OHIO

SHEFFIELD DIVISION . ARMCO DRAINAGE & METAL PRODUCTS, INC. . THE ARMCO INTERNATIONAL CORPORATION



April 28, 1958



Time Well Spent

How much time should management spend on community activities?

Admittedly, there is no easy answer to the problem, but we heartily endorse the views of William J. Sampson Jr. Mr. Sampson has been president of American Welding & Mfg. Co. for 16 years. The Warren, Ohio, firm (which is in a community of about 60,000) employs 1000.

Here's how Bill Sampson states his case:

"When I took over the job, I thought I could devote my entire time to making a success of an enterprise. But to my dismay, I found community activities more and more demanding.

"It was impossible to ignore the demands. They were entirely proper. As the executive head of a local enterprise, it was part of my responsibility to carry my fair share of the burden of local affairs.

"As time went on, I found myself 'suckered into' Community Chest, Junior Achievement, Heart Association, YWCA, Chamber of Commerce, and other community affairs. On top of that, I was practically drafted to head up the Industrial Information Institute, whose purpose is to educate all the people of our community on basic economic facts and the American enterprise system.

"All this was interesting, but it interfered with business and cut into my family life. It was tempting to feel sorry for myself. I reconciled myself by saying that it was the penalty for being a company president. The rest of the outfit doesn't have to pay that sort of penalty.

"But in checking around I found that the sales manager, advertising manager, production department heads, production people, inspectors, machine operators, plant guards, and office girls were doing pretty much the same sort of thing.

"Finally, it dawned that what was expected of me as the president of my company was only a reflection of the extent to which civic activities had been undertaken voluntarily by practically all the people within the organization.

"True, all sorts of community projects that take more time than can possibly be spared still catch me, and I still fuss about it. But I wouldn't have it any other way. I am simply carrying through the same measure of community responsibility that the other people in our company are carrying through in their jobs; and that is the way I think it should be."

Iwin H. Such



FIGHT ON RECESSION

Will You Join Us?

A BOLD yet simple program to correct the recession and to halt the march of inflation is proposed by the editors of Steel on the following pages. It is based on these facts:

- The recession got its start (and has its deepest roots) in the capital goods industries.
- Capital goods dollars have more bounce than soft goods and service dollars.
- The quickest, surest way to correct the recession is to stimulate spending for capital goods
 spending for re-equipment and, where needed, spending for new plants.
- The most direct method to encourage spending for tools is to free industry from our strait jacket depreciation laws.

Steel's program has only two steps:

- For the short term, allow any equipment, building, or land acquired from Jan. 1, 1958, until June 30, 1959, to be amortized for tax purposes in five years—if the owner elects to do so.
- For the long pull, set up an industry-government commission to modernize the depreciation setup on a permanent basis.

The program has its genesis in letters and conversations with our readers. Scores of you who are participating in this publication's Cost Crisis Competition (its aim: the updating of capacity and equipment to lower unit production costs)

have suggested that depreciation reform is essential to keeping our industrial machine modern.

You have said that investment triggered by liberalized depreciation will do more to regain high-level employment and output than any stopgap measure aimed at putting more dollars into the consumer's pockets. You have pointed out that the updating of our industrial machines (as opposed to outright expansion) is an immediate need in slenderizing costs, boosting output per manhour of labor input, and holding down prices.

We realize that one publication alone—or one company or one industry alone—cannot overcome the inertia that is blocking depreciation reform. Pleas made in the past by industry and publications—in editorials, in speeches, in corporate reports, in testimony before Congressional committees—have been like drops of water falling on the desert. They have evaporated before they could form a reservoir to build up enough pressure to get action.

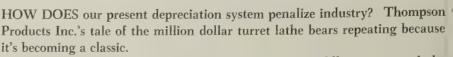
With the nation groping anxiously for a way to stem the recession, we believe the time for concerted action is now.

In the weeks ahead, the editors of STEEL will continue to spearhead the drive for short and long term depreciation reform. Our voice will reach all congressmen and appropriate government officials.

Will you join us in the fight?

Walter J Campbell

Tale of the Million Dollar



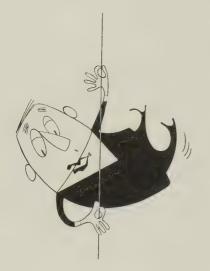
In 1942, Tapco bought a Warner & Swasey 3-A saddle-type turret lathe for \$12,000. Federal tax laws permitted the company to depreciate the original cost over 14 years.

In 1956, the lathe became obsolete. It had a resale value of \$1000, and the company had \$12,000 to add to that with which to buy a replace-

But the replacement cost in 1956 was \$35,000 for a lathe that would perform the same functions as the old one, or \$67,000 for a new one with attachments to meet today's more exacting needs.

Thompson had only \$13,000 to do a \$67,000 job. The difference of \$54,000 had to come out of profits. To get that amount in 1956, the company had to earn a profit of more than \$112,500 before taxes because \$54,000 was all there was left after the government took its corporate profit tax of 52 per cent.

And to earn that profit, the company had to sell more than \$1,250,000 worth of products. Hence, the million-dollar turret lathe.



Let's Leap to Recovery with Bold Action

THE U. S. can take a giant step toward halting the recession and checking inflation with this twopoint program:

1. Allow any equipment, building, or land acquired from Jan. 1, 1958, until June 30, 1959, to be amortized for tax purposes in five years, if the owner elects to do so. (Congress should enact the enabling logication payer)

abling legislation now.)

2. Appoint a government-industry committee (like President Eisenhower's commission on foreign trade policy) to study what can be done for permanent depreciation reform. A new system should be ready to go into effect July 1, 1959. We must abandon the government's rigid concept of useful lives for facilities, as embodied in the Internal Revenue Service's Bulletin F. Recommended is the adoption of a bracket system, advanced by the National Machine Tool Builders' Association and following somewhat the Canadian pattern which is working so well. Adopted in 1949, it has withstood the test of nine years' use.

Immediate Relief

We have, in effect, declared depreciation moratoriums twice before—in 1940 and in 1950 when five-year amortization was enacted. Both contributed immeasurably to the productivity and prosperity of those periods by stimulating capital expansion.

Today, the recession is caused primarily by a decline in capital spending. The recession has since fed on itself and has brought unemployment and other ramifications in virtually every segment of the economy. To get things going again, we have to move the capital equipment and industrial construction industries off dead center. It has been proved that moratoriums can provide such stimulation, by giving industry the impetus to buy facilities to make new or improved products at less cost.

Previous moratoriums were designed to increase capacity in times of war. Now we need more facilities that will cut costs so that American goods can be priced back

into the domestic and world markets.

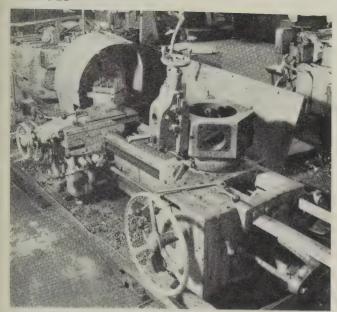
We need the moratorium in the battle against inflation. Increased productivity is the most effective way to combat it. And the most effective way to make significant gains in productivity is through improved equipment.

Thus a moratorium on our strait jacket depreciation rules that force much of industry to write off its equipment in 20 years and its buildings in 40 to 60 years would stimulate the basic capital equipment and industrial construction industries. That would strike at the core of the recession. Re-equipment boosts productivity and lowers costs. That would strike at the core of inflation.

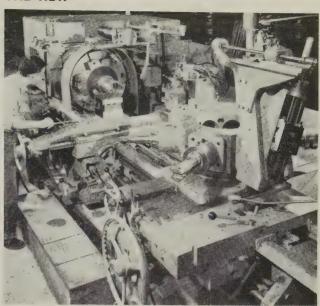
Sentiment is rising for a temporary return to fast amortization. Rep. Edgar W. Hiestand (R., Calif.) has just introduced HR 11863 which would return five-year writeoffs for 1958. Herbert I. Segal, president, Van Norman Industries Inc., New York, suggests its return as part of his program

Turret Lathe

THE OLD



THE NEW



on Depreciation

for recovery. J. A. Swaney, assistant to the treasurer at Harris-Intertype Corp., Cleveland, believes it would be a godsend to the printing and printing equipment industries.

Long Term Catalyst

We need a permanent depreciation policy that is sane. Ours is the most archaic among industrial nations of the world.

Standard machine tools are usually depreciated over a 15 to 25 year span in America. In Canada, the depreciable life normally allowed for machine tools is five years. In England, it's about eight; in West Germany, it's not over ten; in France, it's six or seven; in Italy, it's seven; in Switzerland, it's about eight; in Sweden, it's five for machines acquired after 1952 and at the discretion of the taxpayer on what was acquired before then.

A President's commission on depreciation would have scores of reform proposals to study, plus plans in other nations, virtually all of which are more liberal than ours.

Useful Lives

America's depreciation ills stem primarily from two sources—from the rigid concept of useful lives for facilities and from inflation. A solution that attacks the first problem will probably help with the second because more flexible and liberal schedules of useful lives will allow more rapid writeoffs. The faster the amortization the less chance for inflation.

That's why the majority of depreciation experts interviewed by Steel agree with E. F. Gibian, staff director for industrial engineering at Thompson Products Inc., Cleveland: We should tackle the useful-life problem first. Proposals that aim at both get complicated and have less chance of Congressional acceptance.

STEEL prefers the bracket approach as the solution to the useful-life difficulty. It's simple. It follows generally the system working so successfully in Canada and other

nations. It already has the backing of powerful groups such as the tool builders.

Under it, the limited physical life concept would be scrapped. "Even the most expert machine tool builders and engineers could not compile a list of average lives for every machine tool that would be meaningful," says Jerome A. Raterman, president of Monarch Machine Tool Co.

The multitude of confusing Internal Revenue Service schedules in Bulletin F, with its requirements of salvage and residual values, is a unique American phenomenon. No important foreign country uses them, nor does any other country make the computation so difficult, arbitrary, and inequitable.

NMTBA proposes that Bulletin F should simply be a statement of policy and practice which would properly recognize obsolescence. The 1920 and 1931 editions of Bulletin F followed that pattern—giving the principles to be considered in the estimation of useful lives. Detailed schedules had been published separately but were not in-

Canada Plans Depreciation

Many countries have more liberal tax depreciation rules and laws than the U. S. Canada divides assets into 14 classes. All property in each may be written off up to the maximum rate indicated for the category. If the taxpayer wants to, he can make no claim for depreciation in one year or he can vary the amount claimed from year to year (provided he doesn't go over the maximum). The declining balance method of figuring amortization is allowed. Here are some sample maximum rates for annual writeoff:

1tem	Class	Rate
Boilers for manufacturing	. 8	20%
Contractors' movable equipment	. 10	30
Dies	. 12	100
Electric generating equipment (auxiliary)	. 9	25
Electric wiring for equipment	. 8	20
General machinery (not otherwise specified)	. 8	20
Jigs	. 12	100
Oil burners for manufacturing	. 8	20
Patterns	. 12	100
Radar and radio equipment	. 9	25
Storage tanks for oil or water	. 6	10
Tractors, trailers, trucks	. 10	30
Source: Canadian Tax Foundation.		

corporated into the bulletin itself until the 1942 edition.

Instead of the detailed, obscure schedules, brackets of useful lives would be set up, within which the user could select his own writeoff period. For machine tools and comparable productive equiment, the brackets would be seven to ten years; for buildings, 20 to 30 years; for short-lived facilities, such as cars and trucks, the present three to five year bracket. The bracket idea parallels the Canadian system which sets maximum rates for 14 general classifications of facilities.

If the user is within the brackets, the IRS would not challenge him. However, if he tried to go below the brackets—three years, say, for a machine tool—he would have the burden of proving that as a reasonable period.

Greater flexibility in our depreciation laws would allow for a new factor influencing obsolescence to-

day. Listen to Roger W. Bolz, editor of *Automation*: "There is a growing need with automation to consider entire production lines, or plants, as expendable tooling, useful only for the short duration of effective product sales life. Automation equipment, unlike machinery in past years, is often of no value for economically turning out products other than those for which it was designed."

Hear a maker of automation equipment, Frank White, president of Automation Development Corp., Willoughby, Ohio: "Under the ideal depreciation setup, equipment should be written off as an expendable item in relation to the life of the product it makes. Since we don't have that, many of our customers, in effect, keep double records—one for slow tax depreciation purposes and one for their own information on how long the machine will be useful to them."

But not every company will bother with double records. Because of our horse-and-buggy depreciation laws, much of industry tends to re-equip on a horse-and-buggy basis to conform with Bulletin F's schedule of useful lives. Many companies tend to buy new equipment only when their old has been fully or nearly fully written off for tax purposes. Depreciation reform will get around that industrial prejudice and stimulate much of metalworking to re-equip on a more realistic basis.

Inflation

Many proposals for depreciation reform aim primarily at the inflation problem. Most embody some device to figure tax writeoffs on a replacement basis, rather than the traditional original cost approach. If depreciation on all industrial facilities were figured at current prices, Machinery & Allied Products Institute figures American industry this year would not be paying income taxes on \$6 billion.

Congress can hardly be expected to accept depreciation on a replacement basis when the concept isn't generally accepted by industry or the accounting profession. One hope: A recent survey of businessmen and heads of business schools by the Institute of Certified Public Accountants shows 74 per cent favor shifting to the replacement method. Ten years ago, only 30 per cent advocated such a change.

The institute's committee on accounting procedures pretty much dictates accepted practices. Methods set forth in its bulletins are accepted, for example, by the Securities & Exchange Commission. The committee has had the matter of price-level adjustment of depreciation on its inactive agenda since the 1948 survey. At its June meeting, it will consider moving it to the active agenda. But even then, it might be a year or two before a bulletin is issued.

So, the time is closer (but not close enough) when we can at last persuade Congress to accept the replacement cost concept. Steel believes the most workable proposal for the replacement concept is "reinvestment depreciation," which has many sponsors, including the steel industry. It applies



Rep. Edgar W. Hiestand (R., Calif.), author of H.R. 11863 (bill at right)

the LIFO concept of inventory accounting to capital spending. An index is applied to facilities to bring their value up to today's dollars. If the facilities are disposed of, the updated value may be credited to the depreciation account of the company in the year they were disposed of, if new facilities are installed to take their place.

Will Tax Revenue Be Lost?

We have had five-year amortization twice before, but it has been dropped twice on the grounds that it cost the government tax revenue. Evidence is to the contrary.

Corporate taxes hit \$32.4 billion in the five years beginning in 1940 and \$89.9 billion in the five years beginning in 1950. Up until that time, those were record or near-record receipts. Of course, tax rates were higher during most of those years than they are now, but the figures show there's little ground for worry about tax losses.

Canada, Britain, West Germany, France, Switzerland, and Sweden all have more liberal depreciation

A Bill for Fast Tax Writeoffs

To provide that production machinery acquired during 1958 and used in a trade or business may be depreciated over a five-year period.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, that in the case of any production machinery—

(1) which is acquired by the taxpayer after Dec. 31, 1957, and before Jan. 1, 1959, and

(2) which is used in a trade or business of the taxpayer, at the election of the taxpayer, the useful life shall be treated for purposes of section 167 of the Internal Revenue Code of 1954 (relating to depreciation deduction) as 60 months.

SEC. 2: Gain from the sale or exchange of property, to the extent that the adjusted basis of such property is less than its adjusted basis determined without regard to the first section of this Act, shall be considered as gain from the sale or exchange of property which is neither a capital asset nor property described in section 1231 of the Internal Revenue Code of 1954 (relating to property used in the trade or business and involuntary conversions).

SEC. 3: This Act shall apply to taxable years ending after Dec. 31, 1957.

laws than we have. All have equally urgent tax revenue problems. But they're not killing the goose that lays taxable eggs. We are by excessively taxing income-producing equipment and buildings through our archaic depreciation setup.

More liberal amortization may defer taxes, but it does not forgive them. They will be paid eventually. By generating more prosperity, speedy writeoffs could conceivably increase taxes. In the long run, fast amortization now and more liberal permanent regulations beginning in 1959 will be cheaper for the U. S. than the tax cut proposals now being considered as antirecession remedies.

Conclusion

Needed is an imaginative approach to the depreciation problem. Bulletin F, with its physical lives based on the history of the 1930s and 1940s, is unfair and leads to interminable controversy between industry and government. Think of the savings in time and money to both if those unproductive argu-

ments end! That aspect of the situation is bad enough. Another handicap is even worse. If we don't get a more constructive depreciation system, we'll be fatally handicapped in fighting inflation and achieving long term prosperity.

We have had capital expansion in the last decade partly because five-year amortization has given us a partial moratorium on our outmoded depreciation laws. But fast writeoffs were virtually killed last year by legislation sponsored by Sen. Harry Byrd (D., Va.). That has contributed to the capital goods recession, which is completely unmasking the deterrents and inequities of our depreciation system. What are we going to do about it?

STEEL's answer: Adopt a two-point program — return to fast amortization temporarily while an industry - government commission has time to forge a permanent, liberal depreciation system.

[•] An extra copy of this article is available until supply is exhausted. Write Editorial Service, Steel, Penton Bldg., Cleveland 13, Ohio.



Krafft Ehricke shows model of unmanned, three-stage supply ship needed to establish manned satellite in earth orbit

Timetable for Space

Probable Dates for Initial Capability	or Project
1958-70	Operation and improvement of earth satellites.
1959-65	Satellites in earth-moon field, lunar satellites, lunar "bombard- ment."
1960-65	Lunar landing with automatic vehicles.
1960-65	Manned satellite rocket plane (either as temporary satellite or satelloid; manned re-entry tests with noncircular vehicles probably earlier).
1963-70*	Permanent inhabited space station.
1964-66	Manned flights around moon (chemical propellents feasible; advanced methods could be used if available).
1967-70	Manned lunar landing (possibly chemical-nuclear combination).
1970-75*	Lunar base.
1972-80*	First manned flights to neighboring planets, probably Venus and Mars (nuclear power or solar power is likely rather than chemical propulsion).

*Degree of effort depending on utility and urgency. Source: Convair-Astronautics Div., General Dynamics Corp.

A Look at Metalworking's Space Markets

AMERICA is on the threshold of the space age. Within 20 years, men should be exploring Venus and Mars. We'll probably land a space vehicle on the moon by 1965 (see timetable). What will this new dimension in air travel mean to metalworking?

STEEL put that and other questions to three spacemen at Convair Div., General Dynamics Corp.: Krafft Ehricke, assistant to the technical director, and Abe Hurlich, engineering materials supervisor, Convair-Astronautics; and T. E. Piper, executive staff assistant for all of Convair. (The firm builds the Atlas and is a pioneer in space flight research.)

Here are their answers:

Q: How far along are we in the development of spacecraft?

A: (Ehricke) Right now there are earth-launched vehicles requiring powerful boosters. The first generation of boosters is under development in our ICBM and IRBM programs. Small, high performance upper stages are needed to launch space capsules into orbits around the earth, to the moon, and into the orbits of Venus and Mars. Those upper stages are the goal of present design and development.

But heavier boosters are needed to establish and supply large manned installations in space. Since there are few weapon applications for these craft, their development is being considered on the basis of astronautic requirements alone.

Present activity in manned space flight is concentrated on the X-15 (see Steel, Mar. 31, p. 51). High-

drag, manned re-entry capsules are an alternative.

Q: What's expected in the next 20 years?

A: (Ehricke) 1. Heavier satellites with optical equipment and/or recovery capability. 2. Moon probes. 3. Temporary manned orbital flights. 4. Interplanetary probes (see timetable).

Q: What metals will play the major role in spacecraft?

A: (Ehricke) Practically all materials used on earth could be used in space, except where hard radiation or unavoidable temperature variations between sunlight and shadow negatively affect properties. The bulk of materials will be used for tanks. They will be selected on the basis of the tankage (such as nitric acid and liquid hydrogen)



T. E. Piper believes exotic materials will play major role in space

and strength-weight considerations.

Metals that resist oxidation will probably find applications. So pure molybdenum could be used, as could tungsten tubing for hot (non-oxidizing) fluids.

(Piper) As an educated guess, we believe exotic materials will play a major role. It's likely that the space vehicle will be a composite of present materials, ceramics, and cermets.

Most promising are alloys of titanium - molybdenum, beryllium, and chromium. Cermets such as titanium carbide and chrome nickel carbide look promising as ablating materials (they melt at the surface and slough off, leaving a solid in-



Abe Hurlich says space flight will put premium on high-strength materials

terior. They can be used for leading edges, nose cones, radomes, windshields, and other exterior surfaces.)

Exotic metals may also be used as coverings for skins made of such conventional materials as stainless steel. Or it's possible that high-temperature plastic laminates, combined with stainless steel and exotic materials, would be used as a heat blanket—plastic laminates would be the ablating material.

Certain silica oxides, as well as aluminum oxide and magnesium oxide ceramics, greatly extend components' chances for survival. Pure silica's resistance to high temperatures makes it useful for optical windows with potential temperatures of 3632° F or more. Perhaps silica will also be used for radomes and housings for other guidance and electronic gear.

Q: Will space flight require new allows?

A: (Hurlich) Space flight puts a premium on high strength, low density materials. High-strength alloys of beryllium, titanium, magnesium, and aluminum, as well as ultra high strength steels, are of considerable interest. Development work on such alloys is in progress.

(Ehricke) Technologies likely to be affected include molybdenum, cermets, steels, and tungsten. Qualities of importance are high temperature resistance, low expansion coefficient (of re-entry structures), and resistance to oxidation while the vehicle is in the atmosphere.

Q: What type powerplant will propel spacecraft?

A: (Ehricke) Possibilities: 1. Chemical. 2. Nuclear-heated working fluid. 3. Solar-energized. 4. Ion rocket (later).

Q: What will the space age mean in terms of metal sales.

A: (Hurlich) It won't have a major impact on tonnage metals like commercial steels, aluminum, magnesium, copper, and their alloys. But it will have an important effect on industries dealing with such specialty materials as beryllium, titanium, molybdenum, tantalum, columbium (niobium), structural ceramics, and heat-resistant plastics.

(Piper) The space age will mean a lot to production plants specializing in really high-temperature materials. For example, we may be able to add cermets to structural materials making them more useful for space vehicles—say silicon nitride bonded with boron nitride, or zirconium carbide (which is "good" to 6332° F) bonded with zirconium boride ("good" to 5252°).

Q: What types of companies will be the biggest beneficiaries of such business?

A: (Ehricke) Special high temperature alloymakers, stainless steel producers, light metal companies.

Q: What can metalworking companies do to prepare for the space age?

A: (Hurich) Accelerate development of production and fabrication processes for highly reactive metals, such as titanium, beryllium, molybdenum, and columbium. The development of ductile ceramics and cermets would provide a new class of important materials for the space vehicle designer.

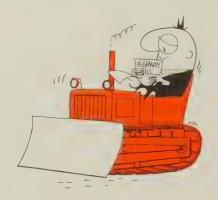
(Piper) Because spacecraft will be highly electronic (probably 50 to 75 per cent of total cost) and have complex pneumatic and hydraulic subsystems, fabrication of the vehicles may be the least rewarding. Metalworking must be content with manufacturing metal components that fall within their normal production experience, or they must develop an integrated vehicle and its supporting equipment.

AMA Calls for Ideas

A special "economic mobilization conference" will be called by the American Management Association on May 19-20 at New York. Purpose: To discuss steps management can take to beat the recession.

Some 16 heads of major corporations will explain what their companies are doing to foster economic growth and prosperity. Speakers include: Ralph J. Cordiner, president of General Electric Co.; Frederick R. Kappel, president of American Telephone & Telegraph Co.; Robert S. Ingersoll, president of Borg-Warner Corp.; and Thomas J. Watson Jr., president of International Business Machines Corp.

Ike-Nixon—The government will be represented on the program by Vice President Richard M. Nixon and Secretary of Commerce Sinclair Weeks. Climaxing the meeting will be a major policy address by President Dwight D. Eisenhower.



How Good Is the New Highway Bill?

TRADE ASSOCIATION executives and highway program officials, talking off the record, aren't too happy with the new highway bill. "It would have been a better one had it not been touted as an antirecession measure," says one spokesman. In long term thinking, these men don't believe the program will be as far ahead as it appears to be. The piecemeal legislative philosophy of Congress has put the program where forward planners can only see interstate system funds through fiscal 1960. That's no way to run a \$30 billion to \$40 billion program, affecting thousands of businesses and millions of workers, observers contend.

Congress has authorized \$2.5 billion on the interstate system for fiscal 1961, "but it's just a paper figure," comments one official. To get the program on more solid footing, watch highway groups push the bill of Rep. Hale Boggs (D., La.) which would repeal the pay-as-you-go provision permanently. This year's Highway Act merely suspends that feature through fiscal 1960. Other highway legislation with a good chance for passage this year: Adoption of new cost estimates of the program as a basis for apportioning state funds, and Rep. George Fallon's (D., Md.) bill to codify federal highway laws.

How It Affects Metalworking

The American Road Builders' Association predicts the new bill will bring additional orders in 1958 for material and equipment to be delivered in 1959: 290,000 tons of fabricated steel, 200,000 tons of reinforcing steel, 15 million barrels of cement, \$1.6 million of bituminous material, and \$175 million worth of construction equipment.

Because the highway trust fund was short of money, several officials estimate the additional \$800 million authorized by Congress for fiscal 1959-61 will increase contracts awarded in 1959 by only \$200 million and those in 1961 by only \$300 million.

An additional \$400 million will go into primary and secondary highways in 1959, if the contracts are awarded by Dec. 1, 1958. That \$400 million is subject to a special provision calling for a 2 to 1 participation by the federal government (in relation to state funds) rather than the traditional 50-50 procedure.

Nicaro Sale Plans Aired

Rep. Jack Brooks (D., Tex.) took another whack at Uncle Sam's nickel operation at Nicaro, Cuba, last week. Hearings by his Government Activities Subcommittee stressed the General Services Administration's efforts to sell the \$85-million facility and Freeport Sulphur Co.'s contract to sell ore to Nicaro. (Government owned ore is being tapped, too.)

Originally scheduled to be disposed of by Mar. 31, Nicaro remains in federal hands, and will probably continue so through the year at least—unless GSA is

willing to accept a bargain price.

The recession and Cuban politics have blocked its sale, observers think. Recent reports from Batista sources in Cuba have emphasized Castro inspired dynamitings at Nicaro, as well as "sabotage" at Freeport's Moa Bay Mining Co.

McKinsey Recommends ODM Shift

McKinsey & Co., a management consultant firm, has reportedly recommended the abolishment of the Office of Defense Mobilization. A new agency, combining ODM and the Federal Civil Defense Administration, would be created to handle the civil side of the nation's defense. McKinsey supplied one of the key members of the Gaither Committee, which recommended a radical increase in defense spending in the next decade and emphasized the necessity of an underground shelter program (something neither ODM nor FCDA has seen fit to endorse). The consulting firm was hired last year to go over the ODM setup in detail. While the report will probably not be made public, sources close to the White House and within ODM expect some sort of decisive shift to come soon.

Look for Congress to use any ODM-FCDA shift as an excuse for investigation of ODM's restrictive powers on imports. If a new agency is set up, don't be surprised if it doesn't get such authority because of Congressional antagonism for agency-run programs in general this election year. Congress is looking for an excuse to advance its own tariff controlling gestures, especially with the Reciprocal Trade Agreements Act up for renewal.

Seaway Tolls Almost Set

E. Reece Harrill, assistant administrator, St. Lawrence Seaway Development Corp., reports seaway tolls will be announced soon. He hints there will be "a minor charge on the registered tonnage of a vessel, which would apply to all vessels, laden or in ballast, and a principal charge based upon the cargo."

Mr. Harrill notes that over 80 per cent of seaway revenues will go for interest and principal on seaway indebtedness to the U. S. Treasury. Goal: Pay off the bill in 50 years. He expects seaway tonnage to quadruple within ten years. Between 12 and 13 million tons of cargo now move over the 14-ft channel annually.

nually.

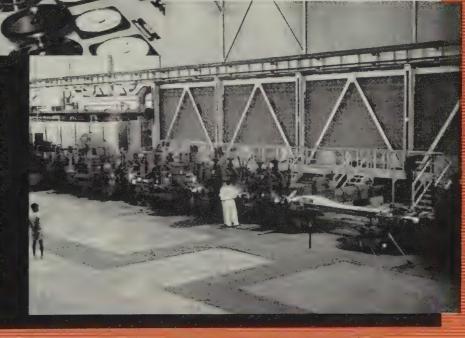
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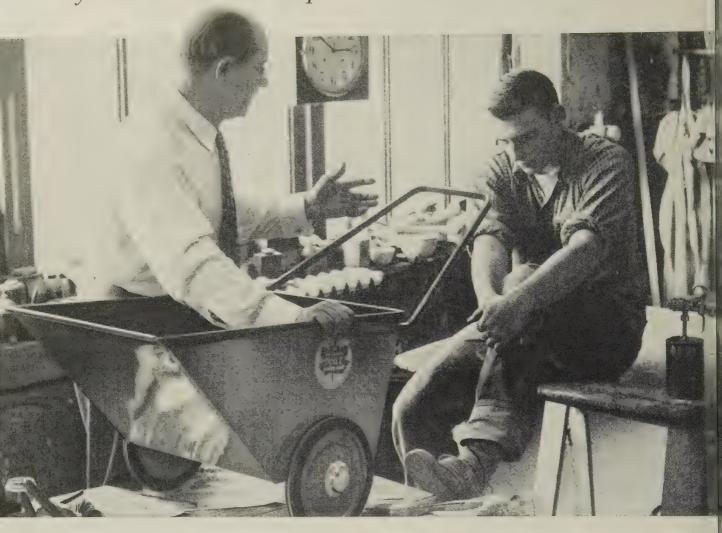
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Shot Sales Are Strong

Use of shotblasting to clean structurals and plates by shipyards, steel plants, and fabricators brightens the sales outlook for equipment producers

THE rapidly expanding use of abrasive shot to clean plates and structurals is brightening the sales outlook for shotblasting equipment. Manufacturers believe 1958 equipment volume (estimated near \$20 million) will compare favorably with 1957's.

Industry leaders predict 1958 shipments of shot and grit at about 140,000 tons. Metalworking uses more than 120,000 tons annually. Consumption of steel shot for cleaning prior to galvanizing or painting may be heavier than it was last year.

Says G. O. Pfaff, abrasive division manager, Wheelabrator Corp., Mishawaka, Ind.: "Wheelabrator expects an increase in abrasive volume this year. Blast equipment demand is good, but volume will be slightly lower than it was in 1957."

Growth Here — Foundries are switching to steel shot for mechanical cleaning to lower unit costs. Using steel shot to blast-clean structural shapes and plates is said to make the process competitive with other cleaning and descaling methods. Steel plants and fabricating shops now account for about 35 per cent of the installations of shotblasting equipment.

Shipyards are a growing market for shotblasting equipment: Bethlehem Steel Co. is installing a centrifugal wheel line at Baltimore for large (10 ft x 40 ft, 2 in. thick) plates. Both sides will be cleaned at 20 linear feet per minute. Pangborn Corp., Hagerstown, Md., built the equipment. It's also designed to descale and surface clean structural shapes. Shotblasting will eliminate acid pickling problems.

Methods Change—The air blast process is said to be losing some ground to the centrifugal wheel technique. Some big plants, like U. S. Steel Corp's American Bridge Div., Ambridge, Pa., already have centrifugal wheel installations. Sev-

eral other large shops are considering such equipment for cleaning bridge structurals before painting.

While 21 companies make shot and grit, only about 12 supply steel shot. Two manufacturers, Wheelabrator Corp. and Pangborn Corp., design the bulk of centrifugal wheel equipment; about 20 sell air blast equipment.

More Jobs—Gaining acceptance is shot cleaning of weldments, bearing plates, pipe skelp margins for electric welding, auto and truck frame members before cold forming, and wire. Most new gas cylinders are blast cleaned before painting, and many are reconditioned that way.

Blast cleaning of steel has gained wide popularity, largely because it offers: 1. Lower unit cleaning costs. 2. Good descaled surface. 3. Minimum downtime. Improvements in equipment design—alloy steel wheel parts and cabinet wear plates—have reduced maintenance costs and allow heavier abrasive flow. The de-

velopment of quality control in steel shot production has also stimulated broader applications. Chilled iron grit, not normally used for cleaning, is used to etch mill rolls.

Despite mounting applications for shot, producers will have no difdiculty meeting demand for some time. Capacity is well in excess of production. And it takes less abrasive to clean more area now, thanks to high carbon, high manganese, heat treated cast steel shot and grit. It offers a longer service life, and its controlled hardness makes for rapid cleaning.

Case Study—A Canadian producer of transmission towers operates a Wheelabrator machine in a conveyor line. Structurals pass through it before they're galvanized. A four-unit fixed wheel blaster cleans several small shapes simultaneously. Larger sections (like Ibeams and partially fabricated work) are cleaned one at a time. One operator can clean 250 tons weekly.

The cleaning cost averages about 35 cents a ton. Rejects were cut from 10 to 2 per cent without an acid pickle. All rejects can be eliminated by following up with a 3-minute acid rinse. The combination of mechanical cleaning, acid rinse, and galvanizing has nearly halved the labor force required when the plant used a straight pickling process.



Welded structural members are blast cleaned in this Wheelabrator "room" at Edwards Iron Works, South Bend, Ind.

Push for Markets

Producers say research and sales promotion will stimulate uses of lead and zinc

LEAD AND ZINC officials took a long, hard look at their industries at the annual conventions of the American Zinc Institute Inc. and Lead Industries Association in St. Louis. Consensus: Both have been lax in promoting, selling, and expanding markets through research, but it's not too late for the industries to change.

Studies—A long range research program designed to expand markets and create new ones will be formally launched by the two groups around midsummer with the hiring of a research director.

Two Significant Aspects—1. No limit has been set on expenditures. 2. The program will be sponsored by foreign and domestic companies.

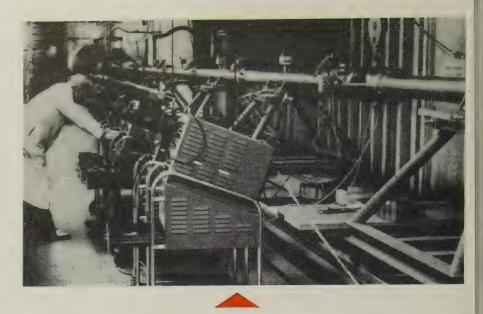
"Perhaps we are in our present plight because the industry in the past has been stingy with promotion funds," declared Simon D. Strauss, vice president of sales for American Smelting & Refining Co. Mr. Strauss said the portion of revenue allotted to sales expenses is smaller than that of any other industry.

"Technical information should be made more readily available to the designer," Mr. Strauss said. AZI will employ a man to work with automotive designers and engineers in Detroit.

Prospects—Business this year has both its bright and dark spots, delegates were told. Shipments of galvanized sheet should hit around 2,420,000 tons, slightly better than the 1957 figure, says Ralph C. Miller Jr. of Jones & Laughlin Steel Corp. Other zinc markets such as diecastings and brass uses aren't expected to do so well.

In lead, storage batteries are expected to be off around 5 per cent. Tetraethyl lead sales are seen at the 1956 and 1957 levels. Consumption of lead in cable sheathing is on the decline, as are applications in construction.

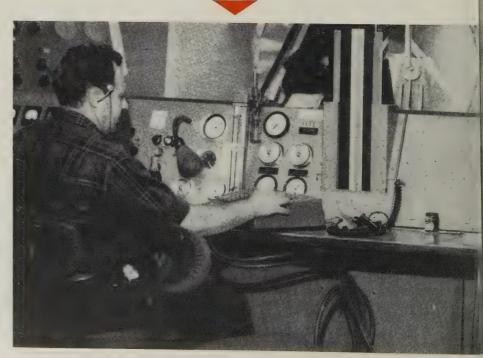
Over-all consumption of both metals will be down this year, but producers look for a rise in most markets in 1959.

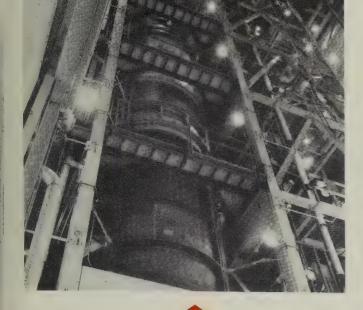


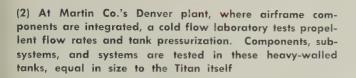
(1) Miniature nose cones are subjected to extremes of heat and pressure in shock tube studies at Avco Mfg. Corp., Lawrence, Mass. Drop tests, using full scale re-entry vehicles, are also being conducted. The two methods of testing have solved the warhead re-entry problem, the Air Force's Ballistic Missile Division says

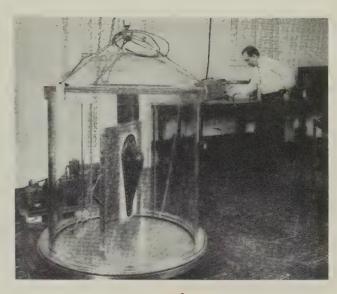
Testing the Titan.

(4) Scale models of the Titan are subjected to transonic and supersonic wind speeds and various atmospheric pressures at California Institute of Technology's Jet Propulsion Laboratory, Pasadena, Calif. Martin Co. supervises the wind tunnel tests

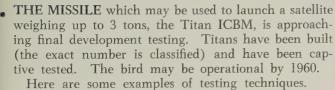








(3) Airborne antennas are tested in bell jars at H. A. Wheeler Laboratories Inc., Great Neck, N. Y., a subcontractor to Bell Telephone Laboratories. Properties of radio frequency output from the antennas are studied while atmospheric pressure inside the jar is varied





(5) Aerojet-General Corp.'s Sacramento, Calif., facility includes a cold flow laboratory, environmental testing fixtures, and a battery of rocket engine test stands. Complete engines and components are tested. Full duration testing permits study of starting procedures, full duration firing, and programmed shutdown. Gimballing during full thrust firing checks out performance of the engine's altitude control mechanism

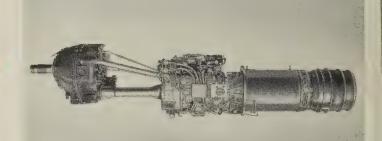


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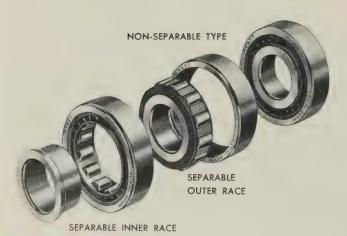
THE SPEED

the more you need HYATTS . . . because stringent controls and superior steels assure smoother, trouble-free performance in high speed applications like this powerful Allison turbo-prop engine.



Cylindrical

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THE RECOGNIZED LEADER IN CYLINDRICAL BEARINGS



HY-ROLL BEARINGS

FOR MODERN INDUSTRY

What Do Car Buyers Want?



Styling surveys show . . .

Ford's T-Bird Liked Most

GM's Buick Liked Least

Motivational research might help prevent costly errors in car styling by revealing what consumers really want instead of what they say they want

MOTORDOM believes that, other things being equal, styling is the biggest factor in sales appeal. The perpetual problem of designers is trying to guess what the car buying public will want in cars that won't appear for at least two years. Just when Detroit thinks it has the right combination, attitudes change.

A good example this year is the Oldsmobile - Buick story. In most series the two are basically similar in price, size, and mechanical leatures. Buth had less than successful styling in '57 and both made comparable styling thanges for '58.

But Buick sales are estimated to be down more than 55 per cent in the first quarter, while Oldsmobile has inched into fourth place behind Find, Chenrolet, and Plymouth.

Whi?-Many factors affect sales.

Buick blames its advertising for the poor showing. Oldsmobile credits its success to high resale value, good quality, a strong dealer organization, and a large group of loyal Olds buyers.

J. F. Wolfram, Oldsmobile general manager and General Motors vice president, adds: "We believe Oldsmobile earned this position in the market by continuing to design and build a car specifically for the medium price market." This may be true, but other cars (including Buick) can make the same claim. And their sales aren't holding up. As far as motordom can determine, the difference between Oldsmobile and Buick is styling.

Let's Find Out — Since styling seems to count, Louis Cheskin, director, Color Research Institute,

Chicago, suggests motivational research might help automakers discover what people want in time to change designs or at least to plan marketing campaigns playing up each car's strong points.

Motivational research supposedly finds out what people subconsciously want instead of what they say they want. Mr. Cheskin calls it "unconscious testing." He says: "Last year our tests showed people reacted favorably to elaborate ornamentation, gaudy color combinations, and intricate chrome trim.

"But our studies show people who were attracted by frills a year ago now react unfavorably to functionless objects. Flamboyant fins and chrome trim don't excite the 1958 shopper and will appeal even less to the 1959 and 1960 buyers."

Studies Reveal—Using such testing methods, Mr. Cheskin finds Ford's Thunderbird ranks first in styling appeal and Lincoln second. Chevrolet and Oldsmobile are fairly high; Buick and Pontiac are on the

More of in this appartment is protected by copurably and its use in any form without permission is prohibited.

bottom part of the list stylewise.

T-Bird and Lincoln styling features less chrome and more utilitarianism. Pontiac and Buick approach elaborate ornamentation Mr. Cheskin claims buyers no longer want. Sales and production figures seem to substantiate his theory: Ford says it has built 10,000 four-passenger Thunderbirds and that dealers have more than 10,000 unfilled orders.

Not Napping — Automakers are not unaware of Mr. Cheskin's conclusions. Says Harley J. Earl, GM's styling vice president: "In past surveys estimates were that 15 per cent of the people wanted less chrome and 85 per cent want chrome as we had it. This percentage has dropped to 50-50, and we're deleting chrome as rapidly as possible."

No Help—No matter how much motivational research reveals about people's real wants, it still won't help design cars that won't appear for two more years. At best it may decrease the magnitude of errors.

Mr. Cheskin suggests motivational tests on parts such as grilles, light assemblies, and quarter panels could be conducted in advance without tipping off new model plans. Edsel's story might have been different if such tests had been run before finalizing designs.

Reports Mr. Cheskin: "In an association test we made as soon as the Edsel appeared, respondents were asked to associate the car image with one of five years—1935, 1940, 1945, 1950, 1955. The greatest number associated it with 1935." This isn't quite the youthful, futuristic appeal Edsel aimed for.

Look Ahead—Over a period, Mr. Cheskin believes, producers can build up a backlog of test surveys which point out trends with some accuracy. "Our studies show that in the next few years we should expect customer resistance to frills. We have some evidence it may be advisable for carmakers to change styling every three years, co-ordinating style changes with product improvement. Cars with the greatest simplicity of design will be in greatest demand."

Ford Realigns Company

Ford Motor Co. has rearranged six manufacturing divisions and placed them into two new groups—

a Power Train group and a Body group. Henry Ford II, president, explains this arranges plants so they are more closely related in respect to processing techniques, engineering requirements, and products.

The Power Train group includes the engine and foundries division and the transmission and chassis division. C. H. Patterson, newly elected Ford vice president, will head it.

Irving A. Duffy is in charge of the Body group which includes metal stamping, hardware and accessories, steel and glass divisions. K. D. Cassidy, former group executive, general products, will act as director and assist Mr. Duffy.

D. S. Harder, executive vice president, has reached retirement age. Although he resigned from his post, he'll still act as a vice president and technical adviser to Messrs. Ford and Breech.

Ray H. Sullivan, vice president in charge of the former engine and foundry and metal stamping groups, will retire in September. He has asked to be relieved of direct line responsibility and will collaborate with Mr. Harder.

In other changes, Mr. Ford announces a manufacturing research office has been established under the direction of D. J. Davis, vice president. It will be responsible for advanced production engineering proj-

On the Labor Front

development.

There's a fair chance the auto companies can get another three-year contract, but they'll have to grant wage increases and more SUBenefits to do it. Some "experts" are betting increases in final settlements will be 10 to 12 cents.

ects, manufacturing research and

will continue under the direction of

Earl G. Ward, vice president who re-

ports to Messrs. Ford and Breech.

Ford's central purchasing office

GENERAL MOTORS is being pressured for a direct wage increase, so productivity is the big battle area. Preliminary positions find the UAW sticking to its 3.9 per cent figure while GM barricades itself behind a 2.5 per cent maximum rate. Obvious meeting ground: Just under 3 per cent, using GM's theory of productivity.

Indicating automakers will give wage increases is Edward N. Ragsdale's (Buick general manager and GM vice president) assertion that car prices will go up next year if "labor succeeds in winning a bigger wage increase than that provided by its present contract."

FORD MOTOR CO. is reportedly having tough going in the fringe benefit area. Ken Bannon who heads up the union team at Ford wants better coverage on plant transfers and relocation. Another objective: Broader seniority provisions. CHRYSLER CORP., as expected, is being deluged with work standard arguments, but company sources say they'll be tough because Chrysler can't afford to give in here if it wants to remain competitive.

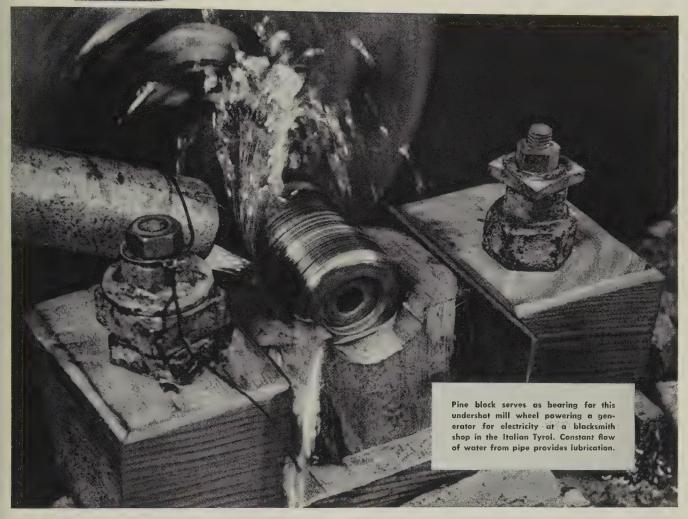
The UAW is making plant relocation demands at Chrysler, too. Its aim apparently is to win concessions from Ford along these lines which it may be able to use on Chrysler negotiators.

SKILLED TRADES have won their first round for recognition. The National Labor Relations Board has ruled against the UAW in favor of five craft unions seeking representation elections for some 5000 workers in Big Three plants. Although the UAW has appealed, it seems likely that most of the other 79 petitions on file with the NLRB will also get a favorable ruling.

U. S. Auto Output

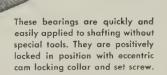
Passenger Only			
1958	1957		
January 489,357	641,591		
February 392,112	571,098		
March 357,049	578,826		
3 Mo. Total 1,238,518	1,791,515		
April	549,239		
May	531,365		
June	500,271		
July	495,629		
August	524,354		
September	284,265		
October	327,362		
November	578,601		
December	534,714		
Total	6,117,315		
Week Ended 1958	1957		
Mar. 22 80 560	138,646		
Mar. 29 93,844	130,233		
Apr. 5 64.318	130,318		
Apr. 12 84.997	126,194		
Apr. 19 74,483†	118,327		
Apr. 26 68,000*	123,633		
Source: Ward's Automotive Reports. †Preliminary. *Estimated by STEEL.			

10 FAC75



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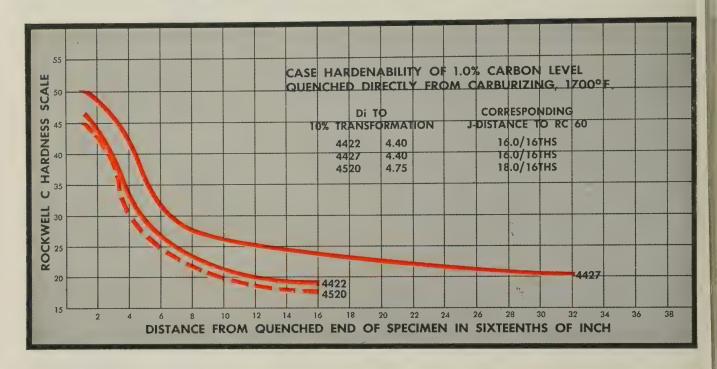
EPARTURE

DIVISION OF GENERAL MOTORS, BRISTOL, CONN.

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These fine grained direct quenching steels offer the following advantages:

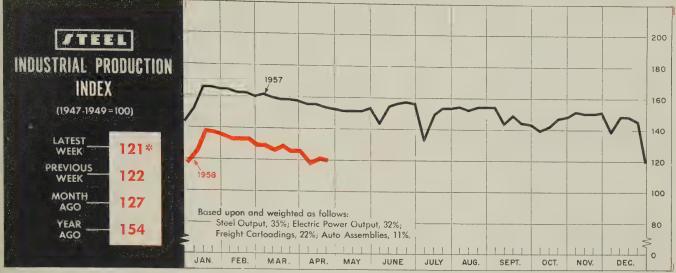
- 1. **ECONOMY**—They offer you overall economies in every step of your production process.
- **2. EASILY ANNEALED**—These steels respond to simple annealing treatments including direct air cooling.
- **3. MACHINABILITY**—Users of these steels report good machinability.

- 4. HIGH CASE HARDENABILITY—See chart.
- 5. HIGH CASE HARDNESS—Direct quenching from 1700°F produces high case hardness.
- 6. A DESIRABLE RANGE OF CORE HARDENABILITY—
 See chart.

These new moly carburizing steels are available in bars, forging billets and tubes. Our metallurgists have been working with these new steels for more than two years. They will be glad to discuss them with you. Write or phone: The Timken Roller Bearing Company, Steel and Tube Division, Canton 6, Ohio. Cable address: "TIMROSCO".



SPECIALISTS IN FINE ALLOY STEELS, GRAPHITIC TOOL STEELS AND SEAMLESS STEEL TUBING



*Week ended Apr. 19.

Slow Auto Sales Dampen Hopes for Pickup

LACK OF INTEREST in new car buying this month sounds the death knell for a business upsurge before summer. But it may hasten the eventual recovery—which many economists schedule for the fourth quarter—by speeding up the introduction of new models.

Automakers have been watching ten-day sales reports, hoping for a glimpse of the "traditional" spring splurge. Since 1949, March has marked the beginning of the upturn, with the exception of 1952, when it began in April. Now April is almost over, and buyers still aren't breaking down dealers' doors. Sales during Apr. 1-10 came to only 13,330 units a day, compared with daily averages of 14,615 in January, 13,400 in February, and 14,000 in March.

Result—Producers evidently are convinced that the rest of April will be no better than the first one-third because they are making further cuts in the production schedules to keep dealers' stocks from resuming their climb. During the week ended Apr. 19, the industry scheduled only 74,483 units, says Ward's Automotive Reports. That's a decline of 37 per cent from the corresponding year-ago figure.

(About this time last year, automakers began cutting production to bring inventories under control.) Production last week was expected

to decline even more, possibly to the low point of the year.

The situation has led to speculation that motordom's top brass is pondering the early introduction of 1959 models—maybe as soon as mid-September. Some Detroit informants are sure that at least two of the Big Three will phase out the

'58s in late June or early July and take the next two months to make model changeovers. Tooling will be no problem because only moderate changes are in the cards for the '59s.

Reaction—If such a schedule pans out, it may give the economy a boost before the fourth quarter. Steel

BAROMETERS OF BUSINESS	LATEST	PRIOR	YEAR
DAROWLILKS OF DOSINESS	PERIOD*	WEEK	AGO
INDUSTRY Steel Ingot Production (1000 net tons) ² Electric Power Distributed (million kw-hr) Bituminous Coal Output (1000 tons) Crude Oil Production (daily avg—1000 bbl) Construction Volume (ENR—millions) Auto, Truck Output, U. S., Canada (Ward's)	1,265 ¹	1,285	2,269
	11,300 ¹	11,307	11,485
	6,950 ¹	6,170	9,950
	6,200 ¹	6,187	7,551
	\$304.5	\$354.6	\$394.5
	99,984 ¹	110,663	151,357
Freight Carloadings (1000 cars) Business Failures (Dun & Bradstreet) Currency in Circulation (millions) ³ Dept. Store Sales (changes from year ago) ³	525 ¹	521	687
	342	352	308
	\$30,733	\$30,744	\$30,681
	—16%	+11%	+7%
Bank Clearings (Dun & Bradstreet, millions) Federal Gross Debt (billions) Bond Volume, NYSE (millions) Stocks Sales, NYSE (thousands of shares) Loans and Investments (billions) ⁴ U. S. Govt. Obligations Held (billions) ⁴	\$24,151	\$19,320	\$21,956
	\$272.2	\$272.3	\$274.6
	\$30.4	\$25.3	\$15.6
	12,224	10,376	8,672
	\$89.8	\$89.5	\$86.9
	\$28.1	\$28.1	\$26.3
PRICES STEEL'S Finished Steel Price Index ⁵ STEEL'S Nonferrous Metal Price Index ⁶ All Commodities ⁷ Commodities Other than Farm & Foods ⁷	239.15	239.15	227.41
	196.2	195.9	207.4
	119.4	119.6	117.2
	125.9	125.8	125.3

*Dates on request. ¹Preliminary. ²Weekly capacities, net tons: 1958, 2.699.173; 1957. 2,559,490. ³Federal Reserve Board. ⁴Member banks, Federal Reserve System. ⁶1935-39=100. ⁶1936-39=100. ⁷Bureau of Labor Statistics Index, 1947-49=100.

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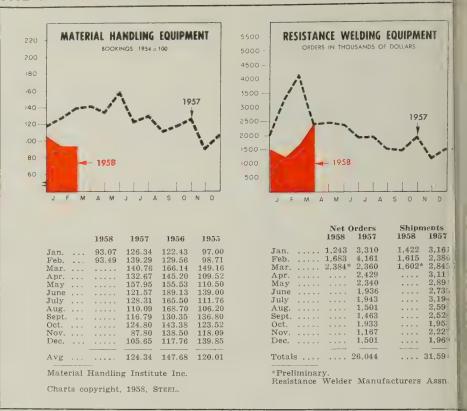
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THE BUSINESS TREND



for such a program would have to be ordered in July for delivery in August. Model buildup would probably be slow and orderly, with enough inventory in dealers' hands to open the showrooms by Sept. 15. That's the date one of the Big Three is reportedly shooting for. (Last year's introductions came mostly between Oct. 15 and Nov. 15.)

Steelmakers Eye Upturn

That the steel industry-and the economy in general-needs some stimulus becomes more evident each week. Steelmakers report the national operating rate for the week ended Apr. 27 at 47 per cent of capacity, down another half point from the previous week. But a stimulus is expected momentarily because of two factors: 1. Steel inventories are expected to reach the minimum point by July 1 (see Page 135). 2. If consumers are going to beat the anticipated price hike around July 1, they will have to place orders within the next three or four weeks.

Along with the gradual, but persistent, downturn in both auto and steelmaking, Steel's industrial production index is plagued with

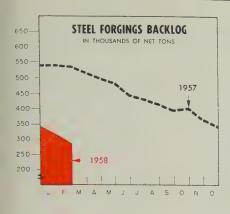
weak freight carloadings and slippage in electric power output. There is no hope for an upturn in the rail freight business until Great Lakes ore shippers open their season, which won't be until May 1. And output of electricity may continue to decline for another two weeks, then level off until the heat of early summer brings air conditioners into play.

It looks as if Steel's index is destined to bounce around the 120 level (1947-49=100) until one or more of the elements begins to come up to expectations.

Incorporations Strong

Regardless of the bleak short term outlook, many persons still find this a desirable time to go into business. Last month, says Dun & Bradstreet Inc., 11,670 new businesses were chartered, a decline of only 3.2 per cent from the March, 1957, figure. The February figure was 10,466. For the first quarter of this year, incorporations totaled 35,216, a decline of 2.8 per cent from the year-ago period. At the present rate, 1958 will end up the fourth best year on record for new businesses.

At the same time, D&B reports that business failures in March set a new postwar record of 1495. This



		Ship	ments	Unfilled Orders		
]	1958	1957	1958	1957	
Jan.		108	148	318	537	
Feb.		93	135	288	533	
Mar.			146		517	
Apr.			139		497	
May			135		479	
June			128		445	
July			104		431	
Aug.			115		417	
Sept.			117		397	
Oct.			126		401	
Nov.			105		365	
Dec.			99		343	
		_				

U. S. Bureau of the Census. Data based on reports from commercial and captive forge shops with monthly shipments of 50 tons or more.

155 —	INDUSTRIAL PRODUCTION INDEX
150	
145	1957
140-	
135	
125-	
120-	1958
	J F M A M J J A S O N D

	To Prod	Seasona tal action	Prin	djuste nary tals	Metal		
	1958	1957	1958	1957	1958	1957	
Jan.	133	146	100	143	159	180	
Feb.	130	146	95	143	153	180	
Mar.	128	145	92	137	150	179	
Apr.		144		136		176	
May		143		132		175	
June		144		132		177	
July		144		133		177	
Aug.		145		136		177	
Sept.		144		131		174	
Oct.		141		128		168	
Nov.		139		121		170	
Dec.		135		107		163	
Avg		143		132		175	

figure has been topped only once since 1933—in January, 1939. However rate per 10,000 listed businesses was 60 in March, well below the 1939 rate of 70.

Optimism Grows

Producers of capital equipment are still feeling their way along the bottom, but they are becoming a little more optimistic about their chances for a good year. Even though the change in dollar volume of new orders in the material handling equipment industry was almost unnoticeable in February, (see chart and table, Page 74) the president of the institute, R. L. Fairbank, declares: "The chance for a spring upturn in the industry now appears brighter than it has in the last two months."

Several spokesmen point out that the slight upturn is an indication that the falling business conditions in their industry have leveled off. Dollar volume for the remainder of the first quarter is expected to be about the same as in 1957's fourth period, with steady increases during the next two quarters.

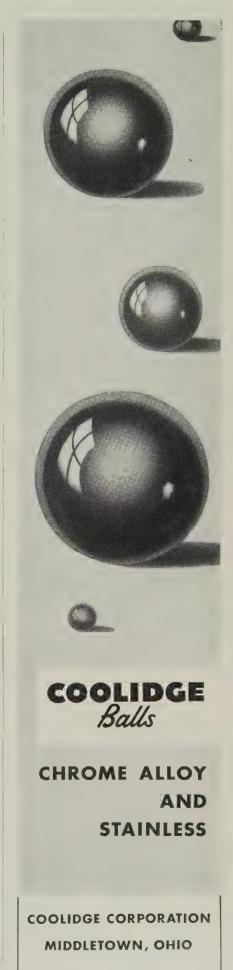
Makers of resistance welding equipment also see a steady pickup

in orders (see chart, Page 74). March was the best month since April, 1957.

Machine tool builders now have a three-month uptrend going, which is boosting morale in the industry. Net new orders for both cutting and forming type machine tools last month came to \$33,350,000, an increase of \$7,050,000 over February's figures. Cutting type tools accounted for \$29,150,000 of the total, an increase of 28 per cent over the previous month. Shipments of both types of tools totaled \$53.6 million, up about \$5.5 million from February.

National Machine Tool Builders' Association points out that the March increase was due principally to a few sizable orders placed in special areas, and it was not felt throughout the industry. It is possible this lumping of orders might show up as an abnormal gain, followed by a falling-off in subsequent months.

But producers of foundry equipment are still waiting for things to start popping. Orders for new equipment in February declined fractionally to 57.6 per cent of the 1947-49 base period. It is the lowest figure since the industry started reporting orders in 1953.



April 28, 1958



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• Prevents distortion of journals

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iliminates rebuilding and re-machining journals
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FRANCIS W. HOLBROOK Kropp Forge sales-marketing



FRANK J. PALERMO Case dir.-manufacturing



WILFRED D. MacDONNELL Great Lakes Steel president



H. G. BAUER De Laval exec. v. p.

Francis W. Holbrook fills the new post of manager of sales and marketing, Kropp Forge Co., Chicago. He was formerly marketing manager for AmForge Div., American Brake Shoe Co.

Frank J. Palermo fills the new post of director of manufacturing at J. I. Case Co., Racine, Wis. He was manager of the Bettendorf, Iowa, plant.

John G. Frischkorn Jr. was appointed sales manager, Cleveland Tramrail Div., Cleveland Crane & Engineering Co., Wickliffe, Ohio. He succeeds A. F. Anjeskey, retired.

Robert D. Crane was made assistant director of purchases for Dresser Industries Inc., Dallas. He was purchasing manager for Dresser Mfg. Div., Bradford, Pa.

Glenn P. Kraft was named superintendent, stainless steel department, at Armco Steel Corp.'s Middletown, Ohio, Works. He succeeds George E. Fahrenholz, retired.

E. E. Stvan was made general merchandising manager, Strong, Carlisle & Hammond Div., White Sewing Machine Corp., Cleveland.

James A. Ward was named general manager of the Utica, N. Y., plant of Sperry-Rand Corp. He was chief engineer. He succeeds Aubrey W. Detwiler, on leave of absence due to ill health.

C. Wesley Murray was made manager of knife sales for Heppenstall Co., Pittsburgh.

Wilfred D. MacDonnell was elected president, Great Lakes Steel Corp., Ecorse, Mich., subsidiary of National Steel Corp. Former vice president-operations, he succeeds Paul Carnahan, now chairman. Charles G. Tournay, vice president of Great Lakes Steel, was appointed assistant to the president of National Steel Corp.

Geoffrey Grange was appointed sales manager for C. A. Norgren Co., Englewood, Colo., to succeed Frank T. Goll, who resigned in January to become Norgren district sales representative in Buffalo. For the last seven years, Mr. Grange was managing director of C. A. Norgren Ltd., England.

Vernon M. Roosevelt was named manager of Reynolds Metals Co.'s foil carton and printing plant at Richmond, Va.

John W. Carlson was made superintendent of the blast furnace department, Pueblo, Colo., plant, Colorado Fuel & Iron Corp. He succeeds the late John W. Monson.

Joseph P. D'Arezzo was named director of planning for American Machine & Foundry Co., New York.

Eclipse Machine Div., Bendix Aviation Corp., named Robert K. Gornall sales manager of carburetors at Detroit; John A. Riopelle, sales manager of fuel nozzles in Elmira, N. Y.

George S. Arneson was made director of marketing for Borg-Warner Industrial Cranes, Ingersoll Products Div., Borg-Warner Corp., Chicago.

H. G. Bauer was elected executive vice president, De Laval Steam Turbine Co., Trenton, N. J. He was vice president-general sales manager, and continues in the latter post. Harry Engvall was elected vice president-engineering.

Elmer F. Franz and John A. Baldinger were elected vice presidents of Yale & Towne Mfg. Co., New York. Mr. Franz continues as treasurer. Mr. Baldinger continues in Philadelphia as general manager of the Yale Materials Handling Div.

Robert W. Ebey was appointed manager of ball sales, Hoover Ball & Bearing Co., Ann Arbor, Mich. Formerly ball sales were under the supervision of John B. Fyfe, assistant sales manager, who retires in January, 1959. Until then he will serve in a staff capacity, continuing active in the ball sales program.

John D. Simms, assistant vice president, who has directed factory operations at Merkle-Korff Gear Co., Chicago, assumes administrative duties relating to sales. Robert J. Marlatte succeeds Mr. Simms as plant manager. Mr. Marlatte was vice president - manufacturing at Production Instrument Co.

L. E. Dearborn was made general sales manager, tractor and implement division, Ford Motor Co., Birmingham, Mich. He succeeds E. H. Wood, who takes over a Ford tractor and implement distributorship.

Peter C. Rossin was made technical director of the new Refractomet







EDGAR L. McFERREN

GEORGE K. CASSADY
Giddings & Lewis administrative changes

WALTER B. WIGTON

Div. at Universal-Cyclops Steel Corp., Bridgeville, Pa.

Giddings & Lewis Machine Tool Co., Fond du Lac, Wis., named Edgar L. McFerren vice presidentsales and George K. Cassady, general manager of field sales. Mr. Mc-Ferren was general manager, G&L and Hypro Div. Harry C. Soukup continues as works manager of that division and becomes acting general manager. Mr. Cassady was general manager, Davis Boring Tool Div., and is succeeded by Walter B. Wigton. William M. Ritter was made sales manager of the Davis division. Walter L. McCann succeeds Mr. Wigton as chief engineer, G&L and Hypro Div.

Union Tank Car Co., Chicago, elected J. W. Van Gorkom and D. C. Graves vice presidents. Mr. Van Gorkom continues as treasurer. Mr. Graves previously was assistant vice president in charge of the mechanical department. B. C. Graves, chairman, was appointed honorary chairman following his request to be relieved of duties as active board chairman.

Walter Schmidt was elected vice president-sales engineering for Milwaukee Crane Div., Industrial Enterprises Inc., Milwaukee. He is succeeded by Donald Reiff as chief engineer for the division.

Clifford A. Mikus was made plant engineer at the Coraopolis, Pa., plant of Russell, Burdsall & Ward Bolt & Nut Co.

William Peters was named manager of the New York branch office for American Air Filter Co. Inc. He was assistant general sales

manager, Anemostat Corp. of America.

E. G. Klein was elected president, Feller Engineering Co., Pittsburgh. He succeeds Karl Feller, retired.

Charles Anthony joined Mertes-Millar Inc., Milwaukee, as vice president-manufacturing.

Gerald L. Owens was made assistant general plant superintendent, Great Lakes Steel Corp., Ecorse, Mich., subsidiary of National Steel Corp. He is succeeded as manager of primary production by James G. Smith.

Louis F. Jagucki was appointed chief plant engineer; Earl G. Gray, plant engineer of Wheeling Steel Corp.'s Benwood Works plant, Benwood, W. Va.

Hoskins Mfg. Co., Detroit, appointed John E. Puvogel vice president-manufacturing; Robert I. Cratch, vice president-marketing; John M. Thomas, vice president in charge of

new product planning and development.

H. F. Froehlich was made group manager, Sherman Products Inc., Royal Oak, Mich., responsible for manufacturing, engineering, and purchasing-production control departments.

Arvid S. Fredrickson succeeds C. G. Margwarth, retiring July 1, as chairman of Lakeside Bridge & Steel Co., Milwaukee. Mr. Fredrickson continues as executive vice president. He had been vice chairman.

C. R. Toolin was made district sales engineer for the Cleveland-Pittsburgh area for Fenn Mfg. Co.

M. L. Mitzel was named manager of Aluminum Co. of America's Detroit Works, succeeding I. S. Dow, now Cleveland Works manager.

Harry X. Willkie was made mid-Atlantic regional manager, Davey Compressor Co. He is at Ridgewood, N. J.

William D. Lease was elected executive vice president, Athey Products Corp., Chicago. He was vice president-sales.

Stoner-Mudge Co., a division of American-Marietta Co., Pittsburgh, appointed George W. Seagren director of research.

J. I. Ashley was named sales manager, General Tool Div., General Fire Extinguisher Corp., Culver City, Calif.

Donald A. Anderson was made district sales manager, Duff-Norton Co., Pittsburgh. He heads sales for



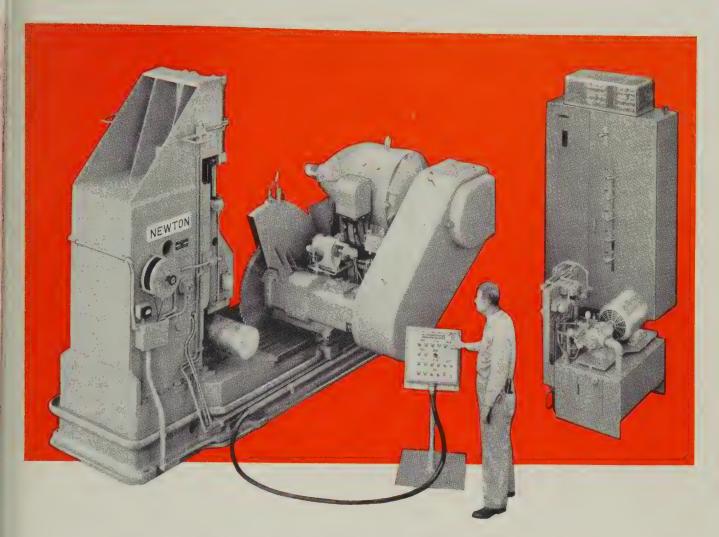
JOHN E. PUVOGEL



ROBERT I. CRATCH
Hoskins Mfg. vice presidents



JOHN M. THOMAS



cuts off 9" aluminum billets at 250" per minute!

Equipped with a 60"-diameter saw blade, this Newton® cold saw has the capacity for handling aluminum billets up to 22" diameter, in one pass. It will cut off 9" billets at a feed rate of 250" per minute.

Arranged for adjustable-speed, direct-current motor drive, the machine features special hydraulic-cylinder feed to saw carriage, giving infinite changes. Cycle is push-button controlled from a movable panel through the use of solenoid-operated valves. Spindle-speed range is 80 to 320 RPM.

The Newton cold saw can be furnished with

an automatic billet-feeding and gauging device and saw blades from 46" to 60". Other machines are available for high-speed cutting of steel bars, billets, structural shapes, armor plate and miscellaneous forgings.

At your convenience, we shall be glad to give you more complete information about the design and performance of this profitable tool.

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CM-30

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CONSOLIDATED ALSO BUILDS: Engine Lathes • Vertical Boring and Turning Mills • Floor and Planer-Type Horizontals • Planers, Double Housing and Openside • Planer-type Milling Machines • Plate-edge Planers • Vertical Slotters • Rotary and Straight-line, Production-type Milling Machines • Skin Mills for Aircraft Manufacturing • Railroad Wheel and Axle Machinery • Special Machine Tools.

April 28, 1958



RICHARD C. SIMPSON Ducommun Metals v. p.



EDWARD 1. BROWN Vickers division eng.-dir.



JOHN R. GOWELL Bostitch management post



CHARLES M. STAINTON joins Controls Co. of America



ROBERT L. BRAMMER Ackermann Mfg. president



LESTER J. MILLER
Green Fire Brick exec. v. p.

Duff-Norton Jack Div. and Coffing Hoist Div. in New York state and New England.

Charles M. Stainton joined Controls Co. of America, Schiller Park, Ill., as vice president and director of marketing. He was vice president and director of sales and planning for Robertshaw-Fulton Controls Co.

J. L. Adams, former sales manager, Reo Div., White Motor Co., was appointed director of sales, Owosso, Mich., division, Midland-Ross Corp. He succeeds Harvey E. Schack, former sales manager, who will devote full time to special sales, service, and engineering assignments.

Charles R. Gebel was made Pittsburgh branch office manager, electrode division, Great Lakes Carbon Corp.

James R. Connell was made purchasing agent at the Owego, N. Y., plant of International Business Machines Corp.

Robert L. Brammer was elected president of Ackermann Mfg. Co., Wheeling, W. Va., subsidiary of Wheeling Steel Corp. He continues as manager, container sales division, at Wheeling Steel.

Lester J. Miller was named executive vice president, A. P. Green Fire Brick Co., Mexico, Mo. He was vice president-operations.

William L. Sheehan will direct sales of General Tire & Rubber Co.'s new semirigid vinyl sheeting for vinyl-tometal applications. His headquarters are at Jeannette, Pa., where the new material, Boltaflex "500," is in production.

H. M. Harper Co. named John Mengel central district sales manager, Chicago.

Victor Holt Jr., vice president-sales, was elected executive vice president, Goodyear Tire & Rubber Co., Akron. Vice presidents elected are C. C. Gibson, O. E. Miles, Sam DuPree and M. W. Laibe.

Richard C. Simpson was elected a vice president, Ducommun Metals & Supply Co., Los Angeles. He was director of marketing. His new duties will also include corporate development.

Edward I. Brown was made director of engineering, machinery hydraulics division, Vickers Inc., Detroit. He was chief engineer, Torrance plant, Aero Hydraulics Div.

Bostitch Inc., East Greenwich, R. I., appointed John R. Gowell general manager of its stapling and stitching division; J. Grandel Jones, general manager of its container machinery division. Mr. Gowell joined Bostitch in 1954, and has served as assistant to the president and manager of manufacturing. Mr. Jones continues as controller.

Donald E. Cornmesser was made plant manager, Rubatex Div., Great American Industries Inc., Bedford, Va.

Harry O. Walp Jr. was named product manager for vacuum heat treating furnaces, Vacuum Equipment Div., F. J. Stokes Corp., Philadelphia.

Mearll K. Shetler was appointed central division sales manager, coated abrasives division, Armour & Co., Alliance, Ohio.

Robert H. Weeks Jr. succeeds George E. Stringfellow as vice president and division manager, Edison Storage Battery Div., Thomas A. Edison Industries, West Orange, N. J. Mr. Stringfellow continues as a vice president, active in trade relation interests of Edison Industries.

Edward M. Meyer was made assistant manager of western sales, Bliss & Laughlin Inc., Harvey, Ill.

Jack W. Bosley was appointed manager-aluminum sales, Hill-Chase & Co. Inc., Philadelphia.

OBITUARIES...

John N. Marshall, 60, chairman and chief executive officer, Granite City Steel Co., Granite City, Ill., died Apr. 15. He joined the company in 1949 as chairman and later served for six years as president.

Edward M. Flannery, former vice president, Dunham-Bush Mfg. Co., West Hartford, Conn., died Apr. 12.

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Armco-National Supply Merger Approved

Seventh largest U.S. steel producer and leading maker of oil field equipment become unified Apr. 30. Combined 1957 sales were \$1977 million

MERGER of Armco Steel Corp., Middletown, Ohio, and National Supply Co., Pittsburgh, becomes effective Apr. 30. National Supply will retain its name, will be operated as a subsidiary of Armco.

Activities of the companies complement one another. Armco does not manufacture oil country goods, while National Supply, important in the oil equipment field, is a large user of steel without significant steelmaking capacity.

Why for National Supply—That last situation makes the deal attractive for National Supply. It now gets about 75 per cent of its steel bloom and skelp requirements from U. S. Steel Corp. and 25 per cent of it steel bloom needs from Crucible Steel Co. of America. Neither U. S. Steel nor Crucible need go above certain tonnage limits. National Supply has chafed at those restrictions, believing it lost some sales during good times.

Following consummation of the merger, National Supply eventually will get most of its steel from the Armco parent. Its contract with U. S. Steel will expire in 1964 and that with Crucible in 1962.

Why for Armco—The marriage makes Armco the fifth among the seven largest steelmakers to move into the attractive supply business. U. S. Steel, Bethlehem Steel Corp., Jones & Laughlin Steel Corp., and Youngstown Sheet & Tube Co. are the others. In addition to getting into the premium oil country tubular goods market, Armco enters the standard pipe and electrical conduit businesses, too.

The merger also indicates that Armco will be expanding markedly to meet National Supply's needs.

Expansion — Armco is benefiting from new equipment installed in the last few years. While some items in its expansion and improvement program have been postponed temporarily, the firm is not deferring any major project. "We are pushing ahead to completion the new hot strip mill at our Butler, Pa.,

Works and the rebuilding of the hot strip mill at Middletown," R. L. Gray, Armco president, says.

A new rod mill at Kansas City, Mo., a sintering plant and river terminal at Ashland, Ky., and a modication of the large plate mill at Houston are other projects being completed as rapidly as possible.

No changes in National Supply's personnel or policies are contemplated. When the merger becomes effective, A. E. Walker, chairman, and A. W. McKinney, president of National Supply, will join Armco's board of directors. John A. Mayer, executive vice president of the Mellon National Bank & Trust Co., Pittsburgh, also will become an Armco director.

Offers New Superalloys

Techalloy Co. Inc., Rahns, Pa., is offering new superalloys in wire,

rod, and strip form for a variety of high temperature applications. These alloys, recently developed by International Nickel Co., include: Inconel "702," Incoloy "T," Incoloy "805," and Incoloy "901."

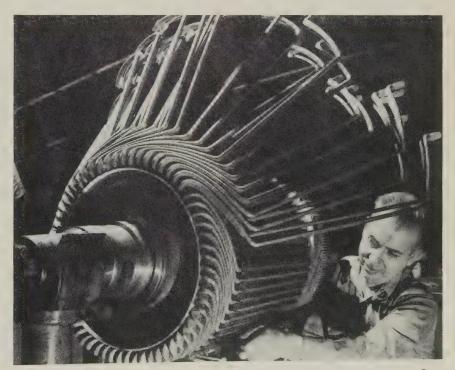
Mill Draws First Tubing

Wolverine Tube, a division of Calumet & Hecla of Canada Ltd., has placed in operation its \$7-million nonferrous tube mill at London, Ont. The first length of copper tube was drawn on a threetube "draw bench." The machine has a 60-ton capacity, is 320 ft long. The mill is also equipped with two additional draw benches, each capable of handling five tubes simultaneously and of exerting 18 tons of pull.

Plans Early Plant Opening

Target date for completion of a 50-ton per day iron powder plant has been moved up to "early in 1959" by Alan Wood Steel Co., Conshohocken, Pa. Originally (STEEL, Oct. 14, 1957, p. 93), officials believed at least 18 months would be

(Please turn to Page 86)



ARMATURE COILS are inserted into slots of direct current traction motor at General Electric Co.'s service shop in North Bergen, N. J.—one of 11 major repair centers the company has established across the nation for complete overhaul and rebuilding of industrial locomotives that weigh up to 120 tons each. Servicing those in use today (more than 15,000) represents an annual market potential exceeding \$15 million, estimates H. F. McCullough, general manager of GE's Service Shops Dept.



clean . . . convenient . . . compact . . . cuts costs

This new, revolutionary method of packaging keeps CF&I Wire free of rust and dust from the last pass on the drawing frame, through shipping and storage, until the sealed fibre drum is opened at your wireforming machines.

Each 600-lb. capacity fibre drum holds from five to eighteen miles of CF&I wire in one continuous length. It provides these cost saving advantages: • Increased production (fewer set-ups) • Wire will not snag or kink

Simplified storage (stack them) • Easier inventory control (count them) • Can be palletized for easy handling • Less scrap loss (no coil ends).

Whatever your packaging requirements, or whatever your specifications for steel wire may be, check with CF&I. Our newly modernized and enlarged plants can provide fast delivery on high or low carbon steel wire... round, flat or shaped... in a wide variety of sizes, tempers, grades and finishes... in small quantities, carload or mixed carload lots.

WHEN YOU NEED WIRE . . . MAKE

IN FIBRE DRUMS

Here is a partial list of the many types of carbon steel wire manufactured by CF&I:

GRADES

low carbon medium high carbon high carbon round square flat shaped

FINISHES

bright dry drawn or lime bright bright grease drawn cadmium coated coppered extra clean smooth bright galvanized liquor white liquor tinned

STANDARD TYPES (partial list)

aircraft cord hee bobbin ring bobby pin bookbinder broom brush casing clip concrete reinforcing cotter pin curtain spring die spring fine & weaving fuse Gamma spring garment hanger glass netting hair pin hat hose, reinforcement hose, mechanical hose, vacuum lock spring lockwasher

manufacturers' drawn

mattress merchant nail oil tempered picker tooth picture cord pin ticket regulator rope safety pin screen shaft, flexible Signal Corps snake fishing spiral binding spring stapling staple stone tie twisted & laid upholstery valve spring weaving welding Wissco Iron

packaging methods Steel-strapped coils (200-2000 lbs.) Non-returnable spiders (500-700 lbs. capacity) Reels (500-800 lbs. capacity) Steel-strapped wooden rack 5933 Returnable spiders (2000-4000 lbs. capacity)

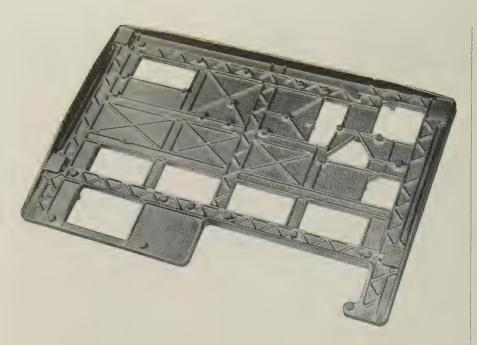
Other CF&I standard

CF&I-WICKWIRE WIRE

THE COLORADO FUEL & IRON CORPORATION

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EXCELLENT BASE FOR PROFITS

This ninety-six pound casting was made for the National Cash Register Co. of Nodulite®, Hamilton Foundry's ductile iron. The casting forms the base for the new Post-Tronic Accounting Machine. It measures $37\frac{1}{2}$ " by $23\frac{1}{2}$ " with sections varying from $\frac{1}{4}$ " to $1\frac{1}{2}$ ". Ductile iron was chosen for this part because of its ductility, dimensional stability, rigidity, and machinability.

Sharp pencil buyers know that the *ultimate* cost of a casting rather than the purchase price is most important to the cost of the end product. Dimensional accuracy, uniform machinability, fine surface finish, low rejects and delivery of orders on schedule result in castings at lowest ultimate cost and insure your reputation for product quality.

When new and unusual design problems arise in the selection of metal and the casting of parts, you will find that the skill and integrity of your foundry is your best insurance that specifications—and delivery schedules—will be met.

GRAY IRON . ALLOYED IRON . MEEHANITE (R) . DUCTILE (NODULAR) IRON . NI-RESIST . DUCTILE NI-RESIST . NI-HARD



HAMILTON

The Hamilton Foundry & Machine Co., 1551 Lincoln Ave., Hamilton, Ohio • TW 5-7491

(Concluded from Page 83) required for the project. This has been shortened, as most engineering work has been completed and the site has been selected and approved. Start of construction of the plant adjacent to the steel works in Conshohocken is imminent.

Willys Sells Division

Willys Motors Inc., Toledo, Ohio, sold its Pressed Metals Div., Shadyside, Ohio, to Metropolitan Stamping Co., a subsidiary of International Harvester Co., Chicago.

Enlarges Abrasive Line

Manmade diamond abrasive wheels and hones have been added to the regular diamond abrasive line of Carborundum Co.'s Bonded Abrasives Div., Niagara Falls, N. Y. The company also announced that its Electro Minerals Div. has opened a Product Development Laboratory under the over-all direction of J. J. Forrester Jr., manager, Product Engineering Branch. M. F. Kiachif, manager, Product Development Dept., is in direct charge.

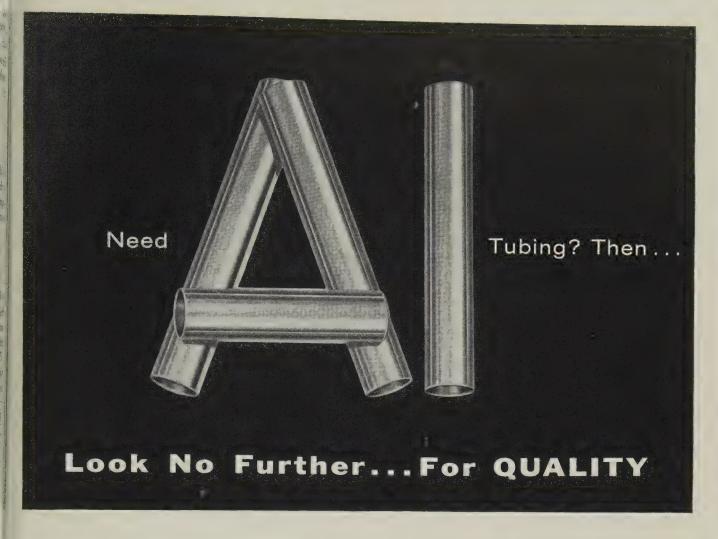
Metalworking Firms Grow

Expansion of the metalworking industry is moving forward despite the current lag in industrial activity. The slowdown has caused some postponements, but many others are being carried out as planned. Here are some expansion plans:

Rome Cable Corp. is adding new equipment costing about \$8000 to its main plant at Rome, N. Y., to enable it to pierce, shape, and finish diamond dies. William E. Roux, formerly vice president of Roux Wire Die Works, Oriskany, N. Y., has been named to head Rome Cable's combined diamond and carbide department.

Electric Power Door Co., Minneapolis, plans to enlarge its production and warehousing areas by 60 per cent and to purchase \$30,000 worth of new equipment.

Rapids-Standard Co. Inc., Grand Rapids, Mich., is building an addition to its plant. Besides increasing productive capacity of the plant, the project will trigger a series of moves involving the machine tool room, maintenance department, pressroom,



Because BISHOP small diameter tubing is not excelled in accuracy of I.D. and O.D. . . . in dimensional precision . . . in tolerances . . . in finish.

Whether it be for a precision part in an instrument ... a heat exchanger in today's high speed aircraft ... a thermocouple ... an electronic or atomic application.

Wherever tubing is needed to meet corrosion, heat, shock, stress, psi pressure resistance and vibration... for highest quality and performance specify BISHOP tubing, at comparable prices.

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SEAMLESS AND WELDED AND DRAWN STAINLESS STEEL TUBING

Mechanical, Capillary, Hypodermic and Aircraft Grade

(.008" to 1.000" O.D.—.003" to .083" Wall)

NICKEL AND NICKEL ALLOY TUBING (up to .625" O.D.)

TUBULAR FABRICATED PARTS

Flanged, Flared, Milled, Slotted, Swaged and Threaded

GLASS-TO-METAL SEALING ALLOYS

CLAD METALS & COMPOSITE WIRES



STAINLESS STEEL PRODUCTS DIVISION

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Wire, Tubing, Strip and Other Products Continuously



One of the numerous types of continuous furnaces we have built for processing various grades of silicon strip.

We are in position to design, build and put in operation: continuous equipment for hot or cold rolled, high or low carbon, stainless, silicon, tinplate, aluminum, brass, bronze or any other ferrous or nonferrous metal — for bright annealing, normalizing, galvanizing, aluminizing, tinning or any other process — in the size and type best suited to your plant, process, product or production requirements. No job is too large or too unusual.

Put your production furnace problems up to experienced engineers—it pays.



Installation of five EF special atmosphere continuous furnaces bright annealing stainless steel wire.



3000 lbs. of steel tubing, per hour, are bright normalized in this EF gas-fired radiant tube type special atmosphere furnace.



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offices, storage, and order selection. The firm makes conveyors, casters, and wheels.

Eastern Power Devices Ltd., Toronto, Ont., has completed an addition to its plant, increasing floor space to more than 130,000 sq ft. The expansion relieves crowding in the welding shop and provides area for new equipment being installed for Bonderizing and enameling.



CONSOLIDATIONS

American MonoRail Co., Cleveland, purchased Tipp Mfg. Co., Tipp City, Ohio, producer of an overhead cable conveyor. Carl L. Sheets has been appointed manager of the Conveyor Div.; Joe Kohoot, assistant manager.

Dana Corp., Toledo, Ohio, purchased Chelsea Products Inc., Chelsea, Mich., maker of gear boxes.

Micro Deburring Co., Chicago, acquired Illinois Deburring Co., also of Chicago. All facilities are being consolidated at Micro's plant at 5827 W. Lake St., that city.

United States Chemical Milling Corp., Manhattan Beach, Calif., purchased Hydro Metal Spinning Corp., Los Angeles, producer of precision parts and components for the aircraft and missile industries. The new operation will be housed in a plant under construction at Manhattan Beach.

Applied Research Laboratories, Glendale, Calif., has been consolidated with Bausch & Lomb Optical Co., Rochester, N. Y. The subsidiary makes spectrochemical equipment in plants at Glendale; Lausanne, Switzerland; and London, England.

Gregory Industries Inc., Toledo, Ohio, purchased J. D. Polis Mfg. Co., Chicago, producer of fasteners.

Province of Newfoundland, Canada, sold its interest in Newfoundland & Labrador Corp. to Canadian Javelin Ltd. and Wabush Iron Co. Ltd. Officers are: Chairman, H. G. Hilton (Steel Co. of Canada Ltd.); president, W. J. Williams (Pickands Mather & Co.);



Tough specifications? You bet.

That's why Maginniss Power Tool Company, leading producer of concrete vibrators, brought its tubing problems to Ohio Seamless. Our engineers recommended Ostuco NP-3 C1040 tubing for Hi-lectric Concrete Vibrator housings.

Here's what Maginniss says after using Ostuco NP-3 Tubing exclusively for 11 years, "... only Ostuco NP-3 Tubing meets our requirements for abrasion resistance and easy machinability. Its fine grain structure cuts

clean every time. Furthermore, we have never had a thread failure in the field traceable to tubing quality."

Every product, including yours, has materials or production process problems that are uniquely its own. If they involve tubing, Ohio Seamless has the answer. Just contact our nearest sales office, or the plant at Shelby, Ohio—Birthplace of the Seamless Steel Tube Industry in America.

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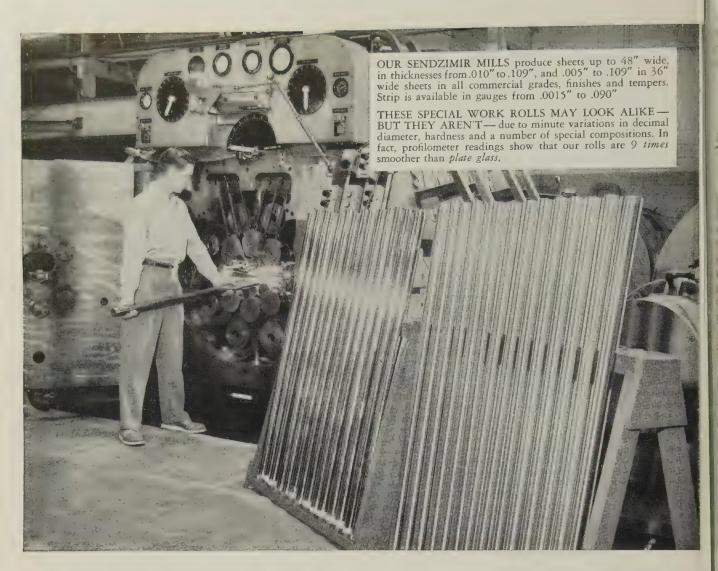
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OHIO SEAMLESS TUBE DIVISION

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Seamless and Electric Resistance Welded Steel Tubing . Fabricating and Forging



It takes more than just a precision mill to produce STAINLESS STEEL of MicroRold, quality

...it takes Operating Know-How. Only Washington Steel, first to use Sendzimir sheet rolling, can offer you 10 years of practical experience with these mills.

Every hot-rolled stainless steel band has variations in thickness and surface characteristics which must be compensated for in the cold-reduction process to obtain precise gauge and flawless surfaces. To do this, special work rolls with minute diameter differences along the length of the roll

are used in controlling such variations as crown, edge and camber. To accurately control all the possible variations requires a large number of these rolls, plus *highly skilled operators* who know from experience which rolls, speeds and reductions are required. These are but a few of important factors in quality rolling which can only be learned by *long* experience and association with precision mills.

Washington Steel is the only producer whose entire production stainless steel sheet and strip is rolled exclusively on the Sendzimir Mill.

WASHINGTON STEEL CORPOR

4-0 Woodland Avenue

CORPORATION

Washington, Pennsylvania



vice president, C. C. Huston: secretary, R. B. Taylor (Stelco): treasurer, E. C. Brunner (Pickands Mather); and assistant secretary, K. S. Benson (Pickands Mather).



ASSOCIATIONS

American Zinc Institute, New York, re-elected these officers: President, S. D. Strauss, American Smelting & Refining Co., New York; treasurer, G. H. LeFevre, U. S. Smelting, Refining & Mining Co., New York; executive vice president and secretary, J. L. Kimberley, New York. Vice presidents are: J. D. Bradley, Bunker Hill Co., San Francisco; Clarence Glass, Anaconda Sales Co., New York; H. L. Young, American Zinc Sales Co., St. Louis.

Lead Industries Association, New York, elected these officers: President and chairman, J. D. Bradley, Bunker Hill Co., San Francisco; and secretary-treasurer, Robert L. Ziegfeld. Vice presidents are: F. S. Mulock, United States Smelting, Refining & Mining Co., Boston; Felix Edgar Wormser, St. Joseph Lead Co., New York; and K. W. Green, Electric Storage Battery Co., Philadelphia.

Paul J. Washburn, Johns-Manville Sales Corp., New York, was elected president of the Acoustical Materials Association, that city.

Prefabricated Home Manufacturers' Institute, Washington, changed its name to Home Manufacturers' Association.



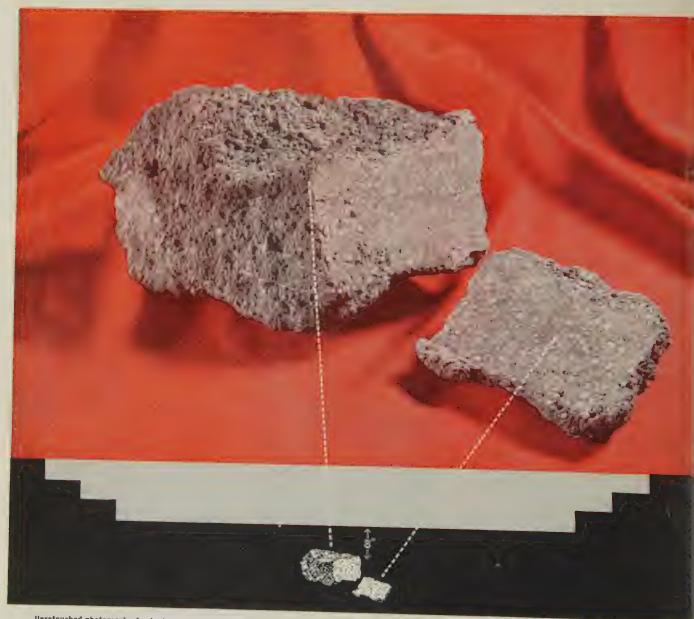
Zurn-Erie Corp., Erie, Pa., purchased the defunct Griswold Mfg. Co. plant in that city. Plans for rehabilitating the foundry are underway with production scheduled to start soon.

Chilton Metal Products Inc., Chilton, Wis., opened a \$1-million plant in that city. The company moved to Chilton from Jackson, Mich., where it was known as Crippen Tool & Machine Co. It pro-(Please turn to Page 94)

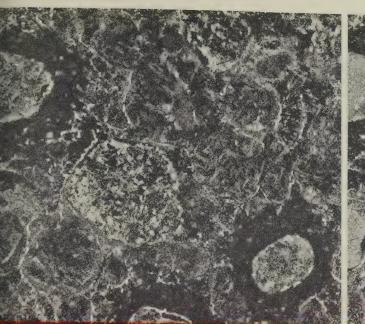
dependability for metal cleaning DETREX Alkalies **Emulsions Phosphate** Coatings From DETREX's full line of alkali and emulsion cleaners you choose the one that has the precise qualities your operation demands. Whether you need solvency, stability, safety, corrosion resistance or straight cleaning for any metal cleaning operation, a DETREX chemical will supply it. DETREX phosphate coatings for rustproofing, paint-bonding, cold-extrusion and many other finishing processes are increasing quality and cutting costs for thousands of such operations. DETREX's full complement of materials and machines devoted exclusively to metal cleaning and processing also includes Perm-A-Clor (NA) premium degreasing solvent, industrial washers, degreasers and ultrasonic degreasing equipment. DETREX technicians and field service men stand ready to help you now. Write today for full details. BOX 501, DEPT. S-1, DETROIT 32, MICHIGAN

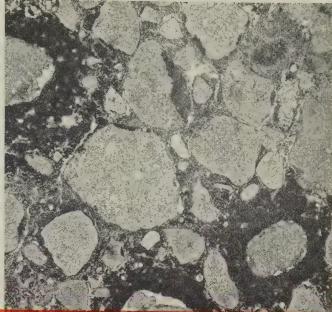
Permanente 165 Bottom

as tough as new after $3^{1/2}$ years service



Unretouched photograph of actual specimens taken from 8 Inches below working surface of Open Hearth bottom at center of furnace opposite #2 door. Furnace has 265 ton capacity and an operating rate of 10 hours and 45 minutes. 587,010 tons of regular carbon steel were tapped on this bottom.





These photomicrographs (enlarged 15 times) were taken from a thin section and show the mineralogical and textural character-

The coarser grains show no signs of having been altered or corroded during the 3½ years service period. The bond between coarser grain and matrix appears strong.

The fine matrix portion, although penetrated by calcium, has not been deteriorated. In fact, the filling of voids by calcium components tends to inhibit penetration of possibly more corrosive materials

These specimens of Permanente 165 Ramming Mix were taken from eight inches below the rammed working surface of an Open Hearth furnace at a major steel plant. They were then submitted to Kaiser Chemicals research laboratories for chemical analysis and petrographic examination.

Here, briefly, are the findings of the laboratory tests:

- 1. The specimens are in excellent condition, with the components firmly bonded together.
- 2. Except for minor amounts of calcium and traces of other compounds, the specimens have not been significantly penetrated or contaminated by components of furnace charge or slag.

CHEMICAL ANALYSIS:													
The results of the chemical analysis of the specimen are tabulated below:													
Moisture loss (110°C for 2 hours) 0.24													
Igniti	on	loss	(1	00	0°C	fo	r 1	hou	ur o	n d	rie	d sample) .	0.92
												nalysis on ried Basis	Typical Analysis
SiO ₂						٠						3.02	2.4
Cr ₂ O ₃												0.94	1.0
Fe ₂ O ₃	٠					٠						0.70	0.6
A1203												0.58	0.3
Ca0												7.42	1.1
Mg0 (by	diff	.)	٠								87.34	94.6
Na ₂ O												trace	
S 0 ₃												trace	

These tests confirm once again the reasons why Permanente 165 Ramming Mix lasts longer than

other materials . . . requires fewer repairs and less down time . . . helps produce greater tonnage at lower bottom cost.

Permanente 165 is made from high purity Kaiser Periclase refractory grains (94-96% MgO), and ceramically bonds itself into a crystalline mass at relatively low temperatures. This produces a bottom with maximum resistance to hydration and attack by iron oxide and slag. Its installed high density averaging 175 pounds per cubic foot-assures longer life.

Why not ask your Kaiser Chemicals Sales Engineer to show you how this superior ramming mix can help you get greater steel tonnage at lower bottom cost?

Call or write Kaiser Chemicals Division, Dept. R-8222, Kaiser Aluminum & Chemical Sales, Inc., at any of the regional offices listed below: PITTSBURGH 22, PA. . . . 3 Gateway Center HAMMOND, IND. . . . 518 Calumet Building

OAKLAND 12, CALIF. . . . 1924 Broadway

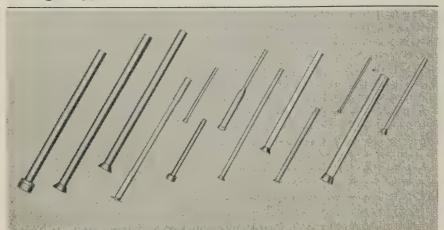


PIONEERS IN MODERN BASIC REFRACTORIES

REFRACTORY BRICK AND RAMMING MATERIALS • CASTABLES & MORTARS MAGNESITE · PERICLASE · DEADBURNED DOLOMITE · ALUMINAS

93 April 28, 1958

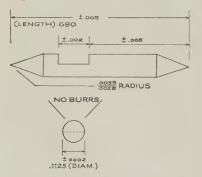




Here at Torrington, our "Specialties" machines are constantly at work producing an endless variety of custom-built small precision metal parts. Our engineers help design many of these parts, at the same time developing the most efficient production methods to solve our customers' problems.

For example, one manufacturer recently needed perforating punches with an upset head (see photo above). His own facilities were inadequate for the job...specifications called for close body tolerance, grinding, precision heading, hardening and annealing. The punches were to be made from tool steel and produced without flash to allow proper seating. Torrington engineering and production facilities solved his problem.

Another—the volume production of timer parts with low cost a critical factor.



For this job, Torrington developed special high-speed equipment to provide automatic end turning and cross milling in a single operation. The result—a high-quality part produced at low unit cost.

Whatever the part, varying degrees of strength, ductility, hardness, toughness, magnetic or nonmagnetic properties are required to give it the exact qualities needed for its particular function. In Torrington's modern laboratories, highly



experienced metallurgists and engineers are employed to insure that each precision metal part is produced by the most efficient process and to the highest standards required for its application. They'll be glad to help you on all metallurgical problems.

If you have problems involving custombuilt small precision metal parts in large quantities, write direct to

The Torrington Company, Specialties Division, 900 Field Street, Torrington, Conn.

TORRINGTON SPECIAL METAL PARTS

Makers of Torrington Needle Bearings

(Concluded from Page 91) duces gasoline tanks for small engines and other sheet metal stampings.

Metal & Thermit Corp., New York, dedicated its new plant at Carrollton, Ky., which will make butyltin compounds. The company is celebrating its 50th anniversary this year.

Steel Sales & Service Inc., Lonsdale, R. I., plans to erect a 36,000 sq ft warehouse at Valley Falls, R. I. Flame cutting facilities will be enlarged and some additional lines will be added.

Campbell Chain Co., York, Pa., opened a warehouse at 559 W. Fulton St., Chicago 6, Ill.



NEW OFFICES

Miniature Precision Bearings Inc.. Keene, N. H., opened a sales office at 21031 Mack Ave., Grosse Pointe Woods, Mich., to serve Michigan and the Toledo, Ohio, area. The office will be directed by P. L. Weinert.



NEW ADDRESSES

Ready Tool Co. moved its plant and main offices to 150 Garfield Ave., Stratford, Conn. The firm makes precision tool centers and grinding machine work holding devices.

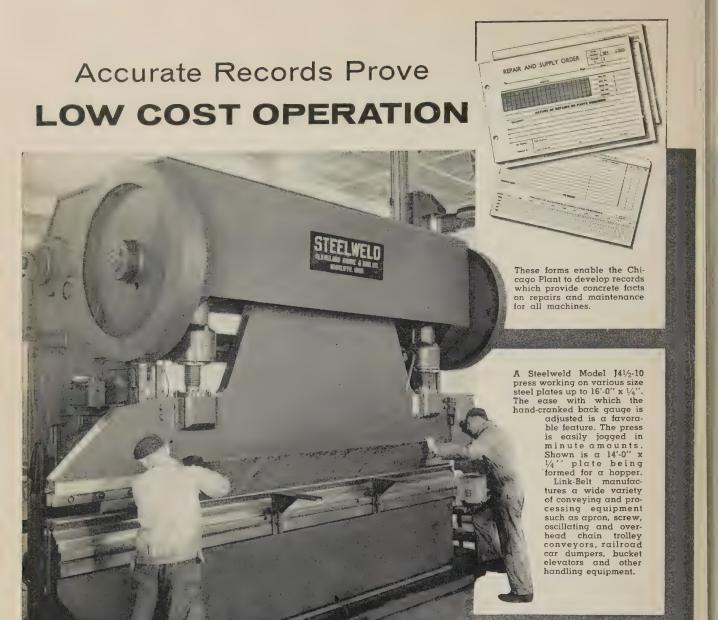
DeVilbiss Co., Toledo, Ohio, moved its northeastern headquarters to 10 Stern Ave., Springfield, N. J. C. B. Gracely is in charge. The firm's Milwaukee sales office has been moved to 6915 W. Capitol Dr., that city.

Siegler Corp. moved its executive offices to 610 S. Harvard Blvd., Los Angeles.

American Can Co.'s Chicago headquarters were moved into a building at 200 S. Michigan Ave.

Dreyfuss Steel Corp. moved to larger quarters at Kearney-Mesa Industrial Center, San Diego, Calif.





SOME YEARS AGO the Pershing Road Plant of Link-Belt Company, Chicago, established a record system for keeping track of repairs and maintenance costs of all machine tools. This system provides a detailed history of maintenance required and lists every item of expense for every machine.

The record system proves that the maintenance

cost for Steelweld machines, both bending presses and shears, is comparatively low.

Because of this, and the fact that Steelweld machines have many desirable operational features, a number of which are unavailable elsewhere, Link-Belt regards them highly. In fact, so much that 20 Steelweld Presses and Shears are now serving Link-Belt plants in nine cities.



THE CLEVELAND CRANE & ENGINEERING CO.

7859 East 281st Street, Wickliffe, Ohio



PRESS BRAKES

BRAKING . FORMING . BLANKING . DRAWING . CORRUGATING . PUNCHING



Technical

April 28, 1958

Outlook

SQUEEZE THAT STICKS—Researchers at Battelle Memorial Institute, Columbus, Ohio, report they're making progress on two methods of pressure cladding. In one, cores and covers are heated (1200 to 1500° F) and pressed together in hot dies. The other method uses gas pressures up to 100,000 psi. It is especially successful with brittle materials.

OUTMODED PIPING— Today's 2500 psi design standard for piping is obsolete, says William F. Crawford, president, Edwards Valves Inc., a subsidiary of Rockwell Mfg. Co., Pittsburgh. His reason: Equipment and processes are being designed for 4000 psi at 1200° F. He recommends that the standard be built around a 4500 psi value.

ELECTRIC SMELTING—N. H. Keyser, research metallurgist at Battelle Memorial Institute, Columbus, Ohio, thinks small steel producers and large foundries are ready for an independent source of 100 to 500 tons of hot metal a day via the electric smelting furnace. He expects power costs to soon become favorable for electric smelting in the U. S.

TANTALUM ON TAP—Demand for tantalum sheets has grown enough to encourage Fansteel Metallurgical Corp., North Chicago, Ill., to warehouse the uncommon material. Unannealed sheets in thicknesses of 0.002, 0.003, 0.005, 0.007, and 0.010 in. are available from stock.

HOT RECTIFIER— Westinghouse has developed a silicon carbide rectifier that functions at temperatures up to 1300° F. Its principal uses will be in electronic control equipment for rockets, missiles, and high-speed aircraft.

LOW EXPANSION CERAMICS—Two new ceramics for high temperature uses in which material expansion is critical have been developed by Corning Glass Works, Corning, N. Y. The lithium-aluminum-silicate materials can be formed in

a variety of shapes by slip casting, hydraulic pressing, and extrusion. Potential uses include furnace linings for aluminum melting tanks, kiln furniture, crucibles, firing supports in industrial and laboratory furnaces, and calcining trays.

LIME POWDER STEELMAKING—ISRID, the French steelmaking research institute, has developed a process for refining pig iron by blowing it with a mixture of oxygen and powdered lime. It's adaptable to irons of any phosphorus and silicon content. Steels produced have low carbon, phosphorus, sulfur, and nitrogen contents.

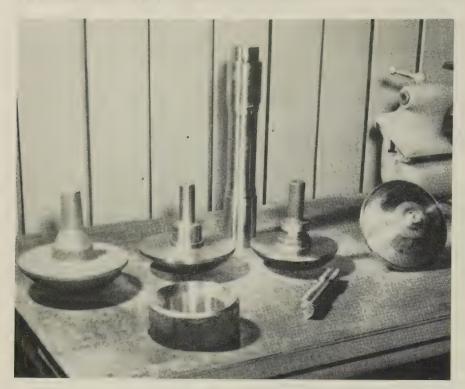
SMALLER AND SMALLER— Makers of electronic parts are out to outminiature miniature control systems. RCA has a new device (shift register transistor) that replaces 20 transistors, 40 resistors, and 20 capacitors. It's expected to go a long way toward scaling down the size of computers like those used to control machine tools and equipment.

FEEDER DEBURRS PARTS— Syntron Co., Homer City, Pa., has come up with a new application for its vibratory part feeders—rapid, semi-automatic deburring of small metal stampings without deburring compounds. The vibration tumbles the parts over each other and around the axis of the bowl without damaging them.

NEW PLASTIC USE— Borg - Warner's plastic artillery cartridge has passed tests in a 105-mm howitzer. It withstands a momentary gas pressure of 35,000 psi and a momentary temperature of 4300° F.

TEMPERATURE HIGH NOTES— A ceramic, boron nitride, resists 3000° F, stands up to high temperature corrosion, has lubricating properties, and is easily machined, says Carborundum Co., Niagara Falls, N. Y. Look for applications in high temperature lubricants, bearings, gaskets and seals, and as a release agent in molds.

JOB: Machine valve bodies and seats



OLD METHOD

Four Machines

Valve Bodies

10 operations

23 minutes

Valve Seats

3 operations

9.28 minutes

COST CRISIS . . . How To Beat It

Tracer Lathe Replaces

It reduces time needed to turn parts for oil field equipment. Saving is 6 minutes on one piece, $3\frac{1}{2}$ minutes on another. The reject rate is 12 per cent below what it was

"OUR new tracer lathe cost us \$55,-000, but it will pay for itself in two and a half years," declares Owen U. Trumbull, tool engineer at National Supply Co., Toledo, Ohio. Savings come to \$22,000 a year.

In terms of production, several gains were made in rough and finish machining valve bodies and seats for oil well slush pumps:

- Less operational expense (the lathe replaces four machines).
- Greater output (fewer operations

and less time are required to complete a part).

• Fewer rejects (rate is down 12 per cent).

Forged Part—The valve bodies are machined from forged carburizing steel. The forging is chucked and finished completely on one end. The rear carriage rough faces the end; then the tracer arm contours the part.

The second operation is to machine the opposite end. The rear

carriage is used to rough face the back of the flange, and the tracer arm is used to contour the part. Then the part is carburized.

In the third operation, the carburized stock is machined off the pilot end. The fourth operation involves remachining the stem end. The rear carriage faces the flange and forms a groove in the stem.

Made from Tubing—The valve seats are machined from AISI A 4150 seamless tubing. The tubing is chucked in the machine and bored to size by the rear slide. The tracer arm forms the 45-degree seat.

Extra Time Available—The increased production on the valve parts creates free time on the ma-

NEW METHOD

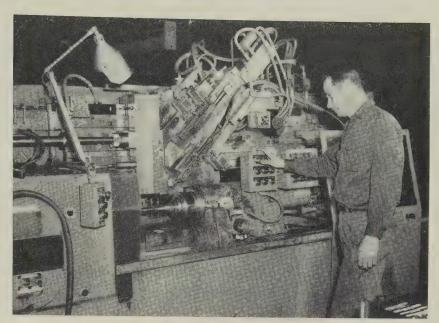
4 operations

17 minutes

2 operations

6 minutes

One Bullard Hydra-Feed Tracer Lathe



Four Machines

Saved: \$22,000 a year

chine. National Supply is using it to produce high-nickel studs for steam turbines.

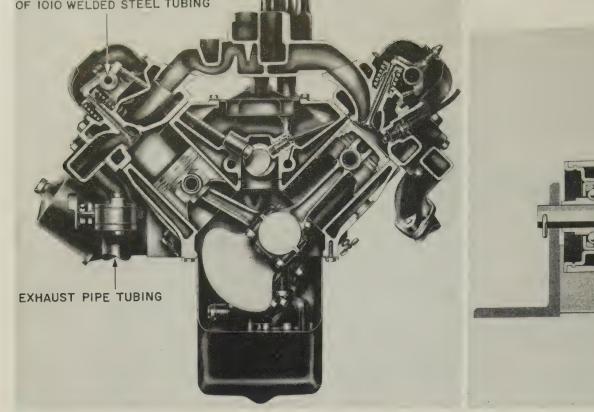
The studs are a 44 per cent nickel, 18 per cent chrome, 12 per cent molybdenum alloy. The parts are run between centers, using the driver buttons on the head stock spindle. Only the tracer arm is used in turning down the parts. A 32 microinch surface finish is held.

"The Bullard Hydra-Feed tracer lathe was built special for us, exactly the way we wanted it," explains Mr. Trumbull. "It is fully automatic and has a variety of feeds that can be adjusted to fine or coarse cuts. It requires a minimum of setup time."

COST CRISIS COMPETITION



This article is part of a campaign to help industry achieve lower unit production costs. The accompanying example and others to follow are samples of what the editors of Steel are looking for in their nationwide search for companies that have brought about important cost savings through more efficient use of capital equipment. Does your company qualify? If so, enter the Cost Crisis Competition. Write to the Cost Crisis Editor, Steel, Penton Bldg., Cleveland 13, Ohio, for your awards kit.



Cutaway of Chrysler Firesweep engine shows uses of welded steel tubing as valve rocker arm shaft and exhaust pipe. Other uses: Shock absorber cylinders, propeller shafts, seat back frames, rear axle housing

Welded steel tubing for conveyor rollers offers maximum strength at reduced weight and lower

Four Ideas for Using Welded Tubing

The versatile material has been designed into automobiles, conveyors, small tools, and magnetic separators. Advantages: Economy, ease of fabrication, and high strength

DESIGN versatility is a big selling point for welded steel tubing. Imaginative designers are specifying it as a structural material in products ranging from small hand tools to autos.

Here are four examples of the material's value in solving design problems:

Chrysler Corp. engineers are designing it into many parts for their new models. In practically all applications, it has replaced other materials at reduced cost. Performance is equal or better.

What automen like about the welded tubing: Its high degree of

concentricity and uniform wall thickness, which makes for good balance in rotation; its availability in a wide range of sizes; its economy in forming and machining; and its high strength to weight ratio.

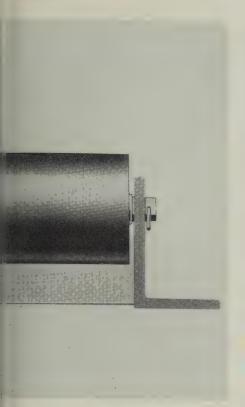
For most auto uses, 1010 carbon steel meets weldability and formability requirements. Sometimes it is necessary to go to a 0.30 carbon grade to get higher strength.

Some of the places where you will find welded steel tubing: Shock absorber cylinders, hydraulic steering gear tubes, propeller shafts, seat back frames, crankcase outlet pipes, valve rocker shafts, exhaust pipes,

fuel tank filler tubes, oil cooler tubes, fuel line tubes, and water pump inlet elbows. The rear axle housing is also made of welded steel tubing.

Two conveyor manufacturers have joined the ranks of welded tube users. May-Fran Engineering Co., Cleveland, maker of hinged steel belt conveyor systems, redesigned a hinge or connecting pin for 1030 grade tubing. Logan Co., Louisville, uses 1020 welded steel tubing for rollers and frame ties in its light duty and portable stock roller conveyors.

In the May-Fran conveyor, the tubing replaced a solid pin which had turned and shouldered ends. The assembly now has an outer sleeve of welded tubing which acts as the hinge pin and a smaller di-



fabricating costs. Tubing is used asreceived from mill, cut to length, deburred, and fitted with formed caps

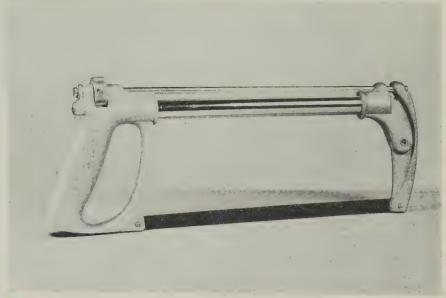
ameter straight-through connecting pin. The conveyor manufacturer says the redesign eliminates the turning operation, allows easier assembly, and reduces hinge wear because of larger diameter hinge tube. Another advantage: Heavier wall tubing can be used when the application requires higher strength.

To make the rollers for the Logan unit, the tubing is cut to length and the ends fitted with formed steel cups. Ball bearings and through steel shafts are inserted to provide a free-running roll assembly. In smaller sizes, the cups are omitted and flanged ball bearings are fitted into the ends of the tubes.

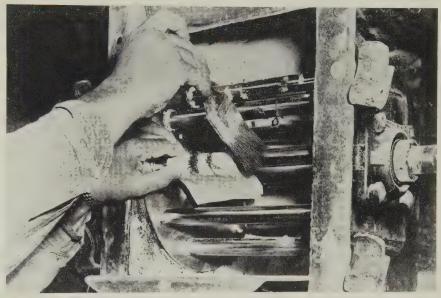
A newly designed hacksaw, being produced by Dreier Bros. Inc., Chicago, has a backbone of welded steel tubing. Cast aluminum parts are used for the end sections.

The tubular form offers an ideal member to resist bending strain (horizontally and vertically) and torsional stresses. An added benefit is the lightness of the tubing.

A unique feature of the tool is the storage chamber for extra blades formed by the hollow backbone.



To resist bending strain and torsional stresses, the backbone of this hacksaw is made of welded steel tubing to provide maximum strength and minimum weight. Spare blades can be stored in the tube



Nonmagnetic welded stainless tubing is used in permanent magnetic separator which removes unwanted bits of metal from moving streams of materials. Tubing is ordered to exact size to limit shop operations

Dreier Bros. uses 11/16 in. diameter, 1020 grade steel, with a 0.042 in. wall thickness. The surface of the cold-rolled tubing is adequate to permit chrome plating without additional finishing.

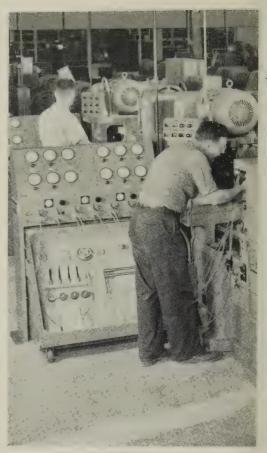
Type 304 stainless tubing is being used in a permanent magnetic separator because of its economy, its noncontaminating characteristics, and its nonmagnetic properties. Built by Eriez Mfg. Co., Erie, Pa., the separator is used to extract tramp iron and steel from such materials as gypsum, lime, and cohesive chemicals.

The use of the nonmagnetic welded tubing prevents interference with the functioning of permanent magnets inserted in each tube. The net effect of the magnets is to provide a continuously strong magnetic field along the entire length of the tube. If the tube were made of a magnetic material, the field would be strong at the ends but weak in the center.

Eriez Mfg. uses standard, 1 in. OD, cold reduced, welded stainless tubing. It is ordered to exact size which limits shop operations to cutting to length and deburring.



Air gages are plugged into a specially built console to check missile guidance gimbals. Each console is built to work with six different gage sets that handle the variety of workpieces



Other parts are machined on these Ex-Cell-O boring machines with the same gaging cart-console concept

Gage Carts Cut Setup Time

Wooden racks, mounted on casters, hold the gaging elements for different parts. The racks are wheeled to the machine, and elements are simply plugged into special consoles

SUPPOSE YOU have six different workpieces, each with countless dimensions that must be gaged accurately. Extreme tolerances make it mandatory to keep the gages at the machine, so the operator can check as he goes.

How do you store the gage elements so they're handy when they're needed, out of the way when they're not?

One solution is to put them on mobile carts, says the AC Spark Plug Div. of General Motors, Milwaukee. When the gages are needed, the cart is wheeled to the machine. It is returned to storage when the job is done.

Variety—Gage carts are used by a department that turns out six different gimbals for guided missiles. Heald Borematics bore, chamfer. face, and groove the aluminum castings. A normal tolerance runs 0.0005 in. in 20 in. for parallelism and squareness. It means holding 40 millionths on many of the bores.

Each gimbal requires 12 gaging setups, four each for roughing semi-finishing, and finishing. The setups at each stage are:

- 1. Gage to check alignment of the boring heads to the locating fixture on the first axis.
- 2. Gage to check concentricity and bore diameters. The gimbals average 200 to 225 bores per part.
 - 3. Gage to check alignment of

the boring heads to the locating fixture on the second axis (90 degrees from the first).

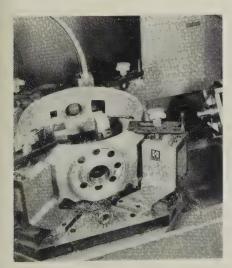
4. Gage to check concentricity and bore diameters on the second axis.

Versatility on Wheels—Gaging is identical on the semifinish and finish operations. The alignment gage setup can be used on any of the Healds. Four of the machines have specially designed air gage consoles made by Federal Products Corp., Providence, R. I. One is for semifinishing the first axis. Others are for: Semifinishing the second axis, finishing the first axis, and finishing the second axis.

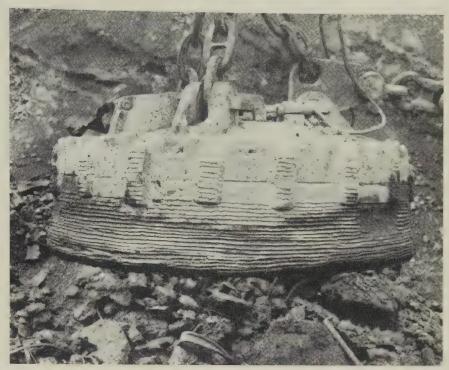
Since each console (and machine) must work on six different gimbals, the number of gaging elements is too great to keep them all at the machine.

The consoles are designed for plug-in setups. The department has 13 wooden carts, each carrying the gage elements for a complete setup. When the operator is ready for a new job, he simply disconnects the gages he has used and wheels the cart to a nearby storage area.

The cart fits under the console. The operator puts it in place and plugs the air hoses into the console. He can complete the full gaging setup in about $1\frac{1}{2}$ hours. Alex Damske, AC's tool engineering department, estimates that other gaging methods would take about 6 hours.



This gimbal support is one of six parts that has to be processed in the boring machines. Bore, face, chamfer, and groove operations require critical tolerances and alignment



Slag dump recovery operations put equipment to the toughest kind of tests. This electromagnet is resurfaced once a week. Beads are laid with a chromium carbide electrode

Hardsurface Cuts Downtime

Applied to heavy wear points, overlays of supertough alloys increase part life more than two or three times. You can choose types to resist shock, abrasion, or corrosion

WITHOUT hardsurfacing a lot of heavy duty field equipment wouldn't be economical to operate.

One of the best examples is machinery used to recover steel from slag dumps. Slag is more abrasive than lava rock. Interlaced with iron and steel, it takes the "stuff" out of the toughest manganese steel in a short time. Even with resurfacing, a Pittsburgh reclamation firm can get only a week's service from the drag line bucket teeth and crane magnets. Without such treatment, equipment life would be measured in hours.

Values—Depending on the resurfacing material used, you can lay down hardsurfacing with an electric arc for 50 cents to \$1.25 per cu in.

Lincoln Electric Co. engineers (Cleveland) point out that the biggest savings are in downtime. They are closely followed by re-

duced replacement costs—hardsurfacing increases wear life at least two or three times.

Application—You can hard surface easiest in a weld shop. Field application can be handled with an engine driven generator mounted on a truck. It saves dismantling, loading, and transporting parts. Downtime is also reduced. Be sure to include oxyacetylene torches and chain hoists, which are helpful in handling heavy components.

Most large steel companies and many commercial welders regularly use such portable equipment.

Design—Wear surfaces are protected by plates, strips, or beads of hardsurfacing material. Much outdoor equipment is resurfaced with semiaustenitic electrode material. A chromium carbide type is used on heel surfaces and on electromagnets.

A Study in Technological Obsolescence

Projected cost figures for the Lee Wilson opened coil recuperative annealing system.

COSTS PER TON	Open Co	il Cover Type 4 Stack
Operating costs per ton: Labor, fuel, utilities, atmosphere gas	0.81	1.22
Maintenance costs per ton: Repairs, replacement, preventive maintenance	0.17	0.82
Interest and depreciation: Ten years at 6 per cent interest	0.90	2.17
Total amortization cost per ton	\$1.88	\$4.21
Savings per ton	\$2.33	
CAPITAL COSTS		
Furnaces	\$900,000	\$1,078,200
Buildings, cranes, and installation	252,500	1,429,000
Steel inventory in process	48,000	604,800
	\$1,200,500	\$3,112,000
Capital savings	\$1,911,500	

Annealing Costs Tumble

Pilot plant figures on a radical new annealing system for drawing quality steel show steel plants another way to beat the cost crisis. Ties up only 18 coils

OPENED coil annealing just revealed by Lee Wilson Engineering Co. Inc., Cleveland, is reputed to save more than \$2 a ton on annealing costs. A full scale pilot plant has shown that it can anneal cold rolled steel at a third the capital investment and ten times the speed of a typical 4-stack system. The savings over single-stack annealing are almost as impressive.

Surface the Key—A typical 27,000 lb coil, (0.036 in. gage, 40×60 in. diam) tightly wound as it comes from the cold mill, presents only 84 sq ft of surface to annealing gases. Lee Wilson has found a way to open the coil and keep it opened so that it presents 36,000 sq ft of surface area (about 400 times as much).

A complete system for opening

coils, cleaning, annealing, cooling, and closing the coils can be housed in a 110 x 50 x 12 ft high building —5500 sq ft of floor area against 23,000 for a cover type 4-stack system capable of annealing 20 tons an hour.

Quality?—"The steel will be better too," says Lee Wilson, president of the company. "Mills can forget about stickers. There aren't any with the opened coil system."

Heating is uniform throughout the coil, so that hardness scarcely varies across the sheet. Better surfaces can be obtained because the steel can be vapor cleaned in coils under conditions which prevent carbon deposits.

Final hardness can be closely controlled. The system was designed for soft drawing quality steels. It

may be applicable later to hard annealing, but will not be pushed for it, at least at first.

How It Works—Coils fresh from the cold mill are upended on a rotating table and the strip fed around a tension roll to a vertical coiling reel. As this reel re-coils the steel, a nylon string is interleaved with it. When the expanded coil has been formed, the string is pulled out, leaving the turns separated by the thickness of the string.

The opened coil remains on its side throughout the rest of the process. First it goes to a station where cleaning can be accomplished by dip, vapor, or hot gas methods.

Annealing Furnace — Ready for annealing, the coil is moved on a platform into a purging chamber where air is driven out of it. It then moves into the rotary hearth furnace.

The furnace has seven zones: Two preheating, two heating, one soak, and two cooling. A recuperative system transfers heat from the cooling to preheating zones. The furnace indexes on a time cycle of one zone every hour (or less depending on coil thickness).

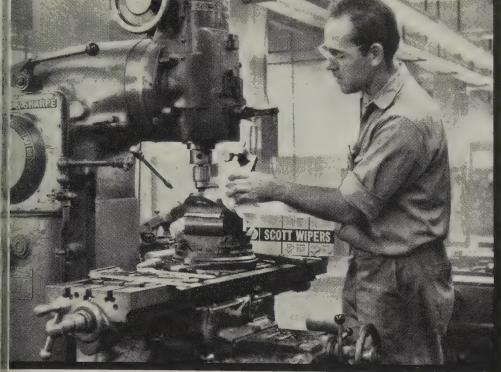
The full seven-hour cycle delivers the coil from the furnace cool enough for rewinding and immediate temper rolling. Annealing rate is about one coil—or 25 tons—of steel an hour.

Old Idea—The principle of opening coils for annealing has been thought of many times before and has been done successfully with hot rolled coils. The trick was to make the idea work with thin strip. Lee Wilson solved it with a combination of tricks: Upend coiling, tension, a special base that stays with the coil, and the removable string.

But the coil was only the beginning. A radically new furnace and coil handling system had to be designed to make the idea practical.

Inventory Cut—One of the largest savings is the small number of coils in process. The system ties up only 18 coils. In contrast, a 4-stack system would tie up 240 coils and a single-stack system close to 200.

"Selling these coils would bring \$500,000," says Lee Wilson. "That leaves only about \$600,000 more needed for the system, and that could easily be amortized in less than three years."



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American Viscose Corporation uses Scott Wipers for such jobs as wiping chips from milling machines and surface grinders, wiping dust from oscilloscope graticles, wiping hydrophil surface balances, and in spray painting of small parts.

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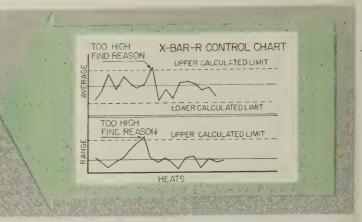
Maker of the famous Scott paper products you use in your home. See "Father Knows Best" on NBC-TV.



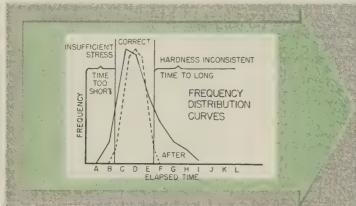
PROGRESS IN STEELMAKING



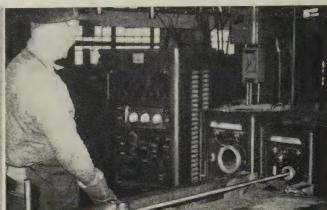
X—bar—R control chart shows when an operation goes beyond allowable limits. They are calculated separately



for each job. Here the chart is used to record and control the depth of pipe in valve steel hot top billets



Frequency distribution chart shows how often related events (or conditions) occur. When plotted on a graph, they will normally fall in a "bell-shaped" curve. Too much eccentricity in the curve shows unbalanced conditions that may



need correcting. Here the chart shows the frequency distribution of elapsed time between the rolling and straightening of valve steels and how this time variation affected magnetic inspection

Basic Guides to Steel Quality

A manufacturer can go to extremes to control quality in his products, but where he has his choice, three fundamental techniques will keep quality—and costs—in line

HERE'S a job-tested program that may give you ideas on how to tighten up your quality control operations. It's paying double dividends at Allegheny Ludlum Steel Corp., assuring quality in valve steels, and saving money by showing up weak points in manufacturing.

The program was described re-

cently by T. P. Davis, quality control engineer at the Watervliet, N. Y., plant. It begins with people.

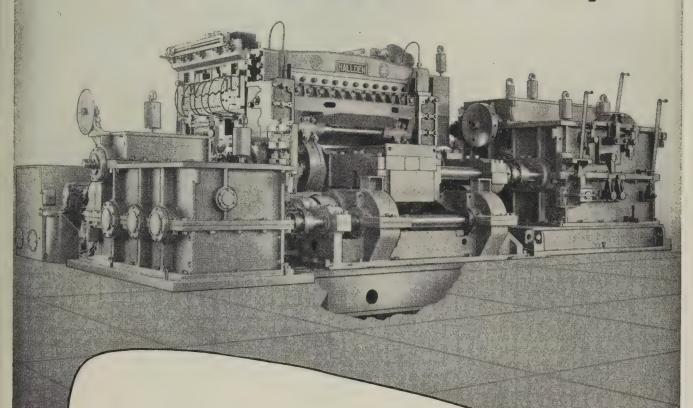
Important Trio — Management must support quality control by establishing an organization with the authority to get things done. At Watervliet the manager of quality is an assistant to the works manager,

He directs the chemical analysis and metallurgical laboratories and the inspection department. The statistical quality control engineer is a member of his staff.

Backed by management, the quality control department can go to work with three elementary techniques: 1. Control charts. 2. Frequency distribution. 3. Sampling. Here's how they assure valve steel quality:

1. Control Charts—The semifinished product is a $2\frac{7}{8}$ in. billet rolled from a hot top ingot. Some

SYNCHRONIZED "On the Fly"



Guillotine or rotary flying shears are now designed for synchronization adjustment without stopping the machine.

Automatic Shears

designed and built by

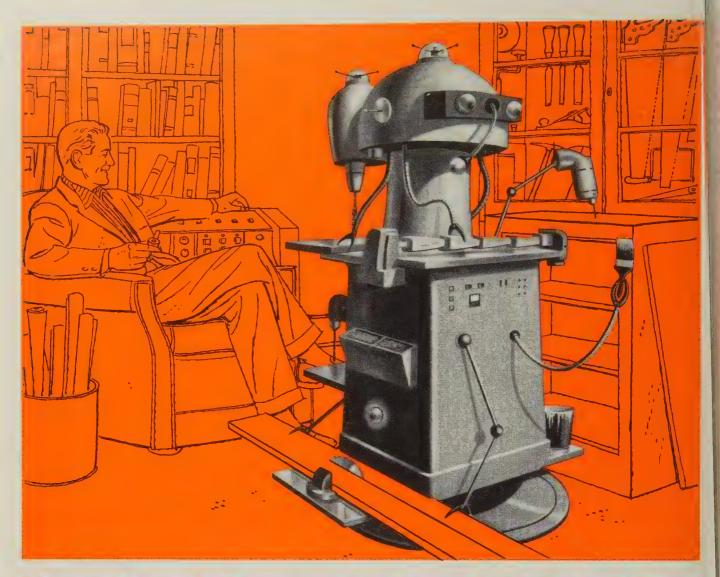
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April 28, 1958



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provide you with the latest information on cold rolled steel and its application, plus experienced advice on the gauge, size and type to order. Call him today. Your A.W. Representative is always available...never out of touch with your location.

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Cold rolled strip

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A.W. SUPER-DIAMOND pattern COAL CHEMICALS A.W. CUT NAILS Standard & Hardened

MINE PRODUCTS
Iron ore
concentrates
Iron powder
Crushed stone
Sand

Coke Foundry, industrial & metallurgical

PENCO METAL PRODUCTS DIVISION Steel cabinets, lockers & shelving pipe will be left in the hot top end of the billet, and this section must be cut off and discarded before finish rolling.

The depth of the pipe is determined by standard ultrasonic testing. The test is assurance to the customer that no pipe is being rolled into the steel he buys, but it does nothing to increase the yield per ingot, or the uniformity of the product. That's a job for the X-bar-R control chart.

The chart shows the average length of pipe in the billets from each heat, also the range of length. When either gets beyond normal limits shown on the chart, it's a signal to find out why.

Maybe a heat was tapped too hot, or the hot tops weren't filled to the same level. Bringing such variables under tight control results in a more uniform product and increased yield per ingot.

2. Frequency Distribution—Many tons of finish rolled valve steels are mspected by magnetic analysis before being cut to length. The bar must have normal processing stresses, such as those which develop in heat treatment and straightening.

One valve steel gave inconsistent results with the magnetic analyzer. Some bundles had so little stress that the device could not be used; others were rejected for inconsistent or out-of-specification Brinells. Elapsed time between rolling and straightening seemed to be related to the problem.

When elapsed time was plotted as a simple frequency distribution for each bundle, the nature of the difficulty showed up plainly in the curve. If the elapsed time was too short, the bundles were not capable of inspection by magnetic analysis —if too long, the Brinells were out of the acceptable range.

Now the foreman keeps a record of the elapsed time. If it is too short, he works on other bundles until the time for the first is long enough; if too long, he sends the bundle for additional operations that adjust the stress level. In this case a simple frequency distribution had a three-pronged effect: Improvement in the product, control of a process, and built-in assurance of quality for the customer.

3. Sampling—Most customers require 100 per cent macroetch inspection of aircraft valve steels—always a costly procedure. When the customer simply specifies steel "free of injurious internal defects," the mill has the opportunity to apply sampling, the third basic quality control technique.

In 100 per cent macroetch testing, a disc is cut from the end of each bar, polished, etched, and inspected for defects. In a sampling inspection, it's done on only a specified number of bars (depending on the size of order), and if the number of defects rises above a certain number, the whole lot is inspected.

The size of the sample and how it is chosen are determined from Dodge-Romig sampling tables. The company knows from experience that the sample will be representative of the lot. Here again, the customer benefits by a product of assured quality; the producer has a running check on his manufacturing efficiency; and costs are held in line.

[•] An extra copy of this article is available until supply is exhausted. Write Editorial Service, Steel, Penton Bldg., Cleveland 13, Ohio.



OUR FIRST SATELLITE, **THE EXPLORER**, is proving out an idea that could help you solve problems involving protection of metal surfaces from high temperatures: A striped overcoat of aluminum oxide on its nose is safeguarding instruments in an environment that varies about 800° F every hour.

Norton Co., Worcester, Mass., which supplied the material, developed slender rods of aluminum oxide for a metallizing spray gun. With oxyacetylene fuel, the device melts the oxide at 5000° F. A stream of compressed air blows the molten material onto sandblasted metal.

The process is also used to protect the inside of rocket nozzles.

Pushes Krupp-Renn

American firm sees West as ideal location for this German iron ore reduction process

THE KRUPP-RENN process is ready to try again for American business. It will be marketed in this country by Southwestern Engineering Co., Los Angeles.

This hardy survivor of direct reduction's early years is well suited for the reduction of western ores with local coals, say Southwestern engineers: 1. It would utilize materials unsuitable for charging blast furnaces. 2. It would produce pellets (92 to 96 per cent iron) which would substitute for scrap in the open hearth or electric furnace.

Southwestern Engineering Co. estimates the minimum cost of pellets at \$16 a ton.

World - Wide — Krupp - Renn plants have been built in many places where steel depends on iron from low grade ore and noncoking coal. Plants still operating are in West Germany, Spain, Greece, East Germany, Czechoslovakia, and Japan. The earliest one dates back to 1934.

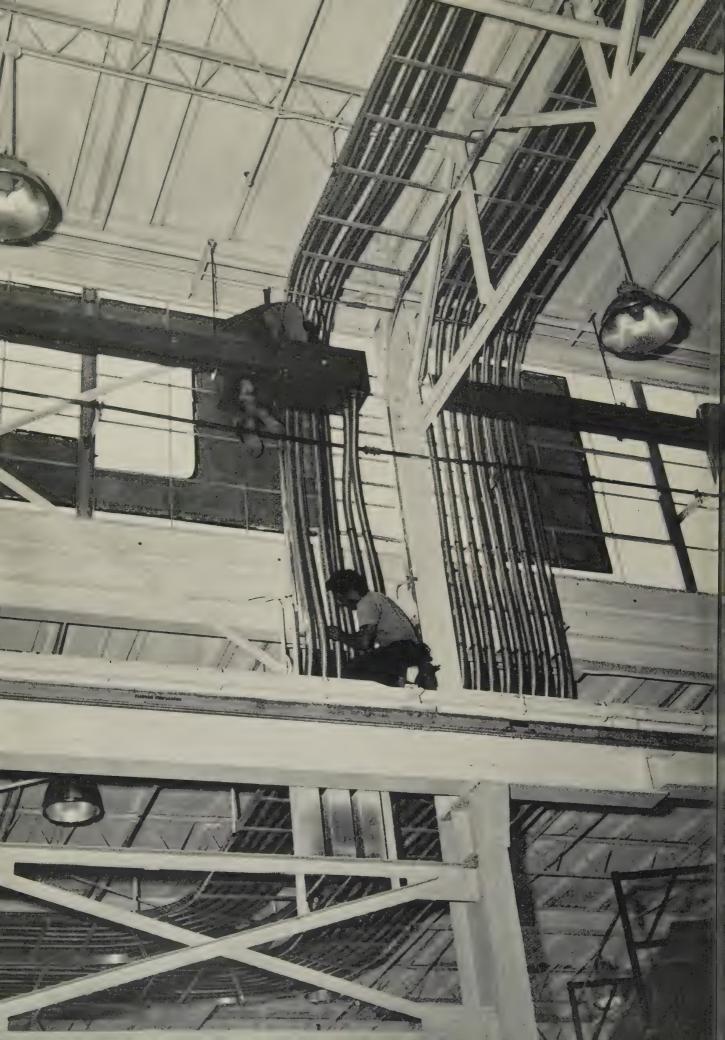
American steel companies are familiar with those operations. The Bureau of Mines has studied the process in detail.

Kiln Type — The Krupp-Renn (also called Johannsen) process uses a long kiln, like a cement kiln. It is charged with fine ore and carbon and is so arranged that reduction is mostly completed in the first two-thirds of the furnace. Final third is the nodulizing zone in which temperatures may reach 2800° F.

The lumpy product, called "Luppen," is a mixture of iron nodules and slag which must be separated by crushing and magnetic sorting.

Bugs—Krupp is reported to be making progress in closer temperature control of the process, greater refractory life, and the elimination of sticking and ring formation in the kiln.

The company estimates that a plant capable of treating 2500 tons of ore per day will cost about \$15 million, or \$6000 per ton of ore fed. It would be adaptable to ores high in silica, or those containing nickel, titanium, lead, or zinc, which can be recovered as byproducts.



This picture shows why...

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Doubling Bolt Life

Cold forging is the secret, claims this producer. Here's what his tests showed

COMPLETE cold forging of large diameter threaded fasteners doubles their fatigue life. Tensile strength is 12 per cent better, and related static physical properties are superior to those of bolts made by conventional production techniques.

Those are major findings of a test covering the static and dynamic properties of hex head bolts (11/4in. in diameter by 5 in. long). They are made by Cleveland Cap Screw Co., Cleveland, on its huge Boltmaker (see Steel, Sept. 16, 1957, p. 141).

Results — In dynamic fatigue tests, the bolts lasted 60,000 cycles —nearly double the life of unforged specimens. In tensile tests, they showed ultimate strength of 92,900

Why?—Engineers at SPS Laboratories, research wing of Cleveland's parent company, Standard Pressed Steel Co., Jenkintown, Pa., cite several reasons for the good showing. Cold heading, they say, produces a uniform washer face and fillet radius under the head of the fastener. The thread rolling provides beneficial cold working in a critical area.

Cold forging of both the head threads also retains the strength-giving grain flow of the fastener material.

The Machine—Costing \$500,000. it is the largest of its kind, the Cleveland firm believes.

Built by National Machinery Co., Tiffin, Ohio, the machine uses the Kaufman double extrusion process. Raw material is wire or rod. A series of forging operations reduces the metal to a pitch diameter ready for rolling.

Ultrasonic Deburring

Steel's Apr. 7 issue featured an article on "Deburring with Ultrasound," Page 102. The company doing the work is Research Associates, Alhambra, Calif. We erroneously reported it was done by Research Associates Labs Inc.. Los Angeles.



Under construction-Trenton, Michigan, Plant

McLouth Blast Furnace No. 2

The second major expansion in four years is nearing completion at McLouth Steel.

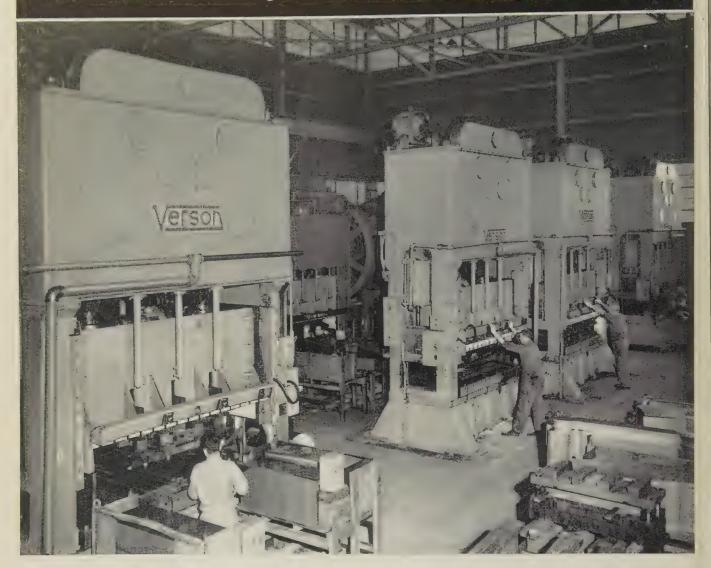
We are again adding to our facilities to bring you better steels for the product you make today ... and the product you plan for tomorrow.

McLouth STEEL CORPORATION

Detroit 17, Michigan

Manufacturers of high quality stainless and carbon steels.

To make manufacturing more efficient . . . more profitable . . .



Another versatile production process engineered and developed by Verson

To achieve a more efficient, more flexible metal-working plant, Lobdell-Emery Mfg. Co., Alma, Michigan, recently installed these four Verson 250 ton eccentric presses.

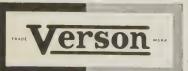
Used as individual units, the machines are employed for blanking, drawing and forming operations on a variety of parts. In operation as a production process, the four units are utilized for the fabrication of station wagon panels. Primary production

is on seat backs and cushions and floor panels for a major automotive manufacturer.

The four machines are identical. Each has a capacity of 250 tons with slide and bolster area measuring 48" x 96". Operating speed is 25 SPM.

If versatility of operation is one of your aims ... and more profitable production essential, look into the Verson concept . . . "Anyone can build a press . . . Verson builds production processes."

A Verson Press for every job from 60 tons up.



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114

STEEL

New, Hard Nickel

Deposited on a plastic sheet, it is flexible and has high resistance to impact and abrasion

A NEW material, called Micrograin nickel, is extremely hard (600 Brinell) but still flexible when it is deposited on a plastic sheet.

The developers of the process, Metachemical Processes Ltd., England, say the material resists abrasion and impact better than stainless steel or nickel deposited from solutions containing organic agents.

First Use—Micrograin is being used on the leading edges of aircraft propellers to guard the deicer elements against hail and stones during landing and take-off. The nickel is deposited on a plastic sheet shaped to the edge of the propeller, then cemented in place with an epoxy adhesive.

Possible applications: Boat propellers could be protected against cavitational erosion. Kitchen counter tops and splash boards could be covered with thin layers of Micrograin. Kneeholes in desks, always a point of wear, could be protected against bumps from chairs by narrow strips of the material.

Auto bumpers some day may be left rough, and finished with a carefully shaped electroform before chrome plating, instead of grinding, polishing, and sealing. Metachemical Processes reports that one European carmaker is doing that experimentally.

Why It's Different—The company says the superior properties of the nickel electroform stem from the fine grain deposited electrolytically. A standard nickel sulfate bath at conventional pH and temperature is used, but without organic addition agents.

The fine grain is said to be due to the characteristics of the electrically conductive plastic sheet on which the nickel is deposited.

How It's Made—To make a nickel electroform, a master mandrel of metal is cast to the contours of the surface to be protected. A plastic coating, several mils thick, is applied. After a flash coat of copper has been deposited, the unit is immersed in the nickel plating solution and left until the required thickness has built up.



A magnetic control unit automatically prevents overflow of nitric acid when filling this tank. The acid is used in pickling operations

Makes Acid Handling Safe

Automatic liquid level control prevents overflow of nitric acid by stepping in when the operator isn't doing his job properly. Its maintenance requirements are low

AN automatic liquid level control insures the safe handling of nitric acid for the pickling operation at International Nickel Co., Huntington, W. Va.

The device prevents overflow during the filling of measuring tanks. Normally, an operator manually controls the flow of acid from storage tanks by watching a prismatic gage glass.

The control shuts off the flow if

the level gets too high because he is not watching or his vision is obscured.

Reliable control is complicated by high moisture content and acid vapor in the air. The plant found the problem was solved by a control made by Magnetrol Inc., Chicago.

International Nickel says the control has required no maintenance in four years of operation.

April 28, 1958

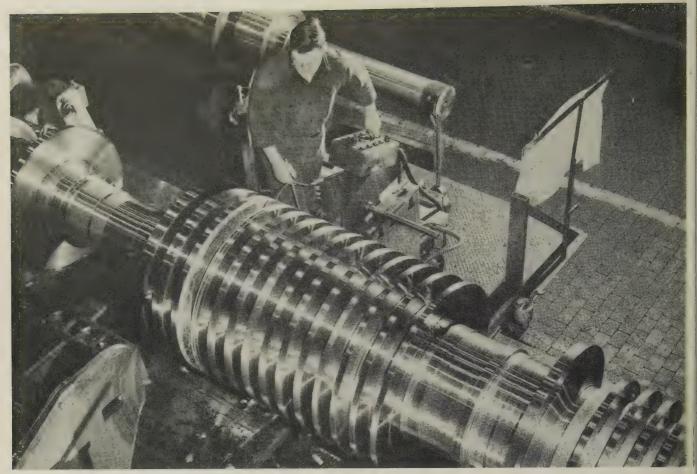


Fig. 1. Deep grooving lathe—nine basic problems were considered

How We Buy Machine Tools

The success you have in getting the right machine for the job depends on the procedures you use to determine your needs and make the proposals. Here are eight key rules

YOU CAN easily spend 5 per cent of the budget for a proposed equipment expenditure on manhours needed to analyze the proposal.

How you make out depends a great deal on what you do before judgment is passed on the final proposal by bankers, directors, and appropriation committees.

Somewhere within the organization you need men to conceive proposals, separate the sound from the unsound, and champion those they deem vital to the company's welfare.

The Base—Our department employs about 7500. Output follows the growth of U. S. power consumption, necessitating the doubling of

our manufacturing capacity every eight or ten years.

Our manufacture is characterized by large parts, relatively close tolerances, small quantities, and gradual but continuing technological change. It is not job shop production but a sort of patterned low volume production.

Here are eight guideposts that help us select new equipment projects worth study.

No. 1: Assign Responsibility

If planning for new equipment is done by the operating superintendent, he can too easily rationalize his By W. W. KUYPER

Large Steam Turbine-Generator Dept. General Electric Co., Schenectady, N. Y.

failures. He doesn't suffer the discipline of failure. He can cover his mistakes because he is his own customer.

If the work is divided and comes together only at the level of the top executive, you may have too much bickering.

Whenever you can justify it, assign the whole job to a separate unit. Make it responsible for analysis of need, procurement of equipment, initial operation, and the setting of work standards.

The wisdom of such an approach is brought home when you consider the many facets of a typical project.

Example—Take the special deep grooving lathe shown in Fig. 1. The workpiece is received as a rough turned forging. The basic operations are: Semifinish turning, deep

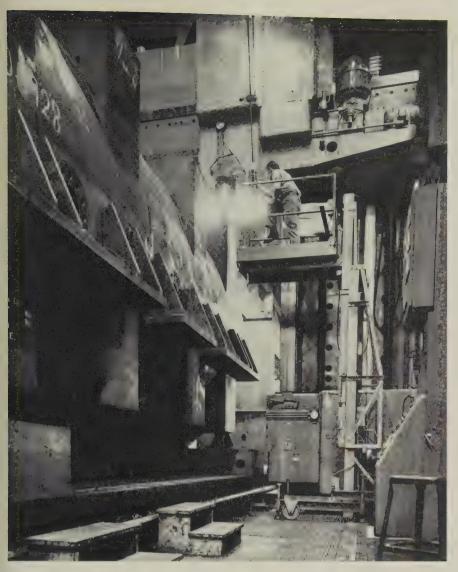


Fig. 2. Adjustable rail milling machine—it beat performance guarantees

grooving, finish the bottoms of the grooves, and heat treat in another special lathe. A thorough study must be made and many questions answered, such as:

1. Can the first of these operations be done profitably in the grooving lathe? Can the third?

2. If so, how can we quickly remove the special toolholders and install a standard or special compound? What are the economics?

3. Should we provide some means of indicating carriage and tool position? Can we afford the luxury of a digital indication?

4. Should we provide for presetting the carriage position during the preceding cut?

5. How much pendant pushbutton control is necessary for ease in setting the back tool?

6. What kind of chip conveyors should be used?

7. How should we make the radiuses at the bottoms of the grooves?

8. How much power should we provide at what speeds?

9. Should we apply tracing?

In addition, we must predict the time needed to make typical work-pieces.

When the machine is received, it must be installed, its performance proved, operators trained, and time standards established.

Final responsibility should be given to one man. He must inte-

(Please turn to Page 120)



Fig. 3. Turbine bucket—integrated equipment package does five jobs on it

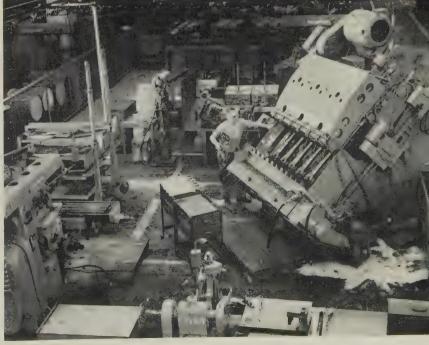
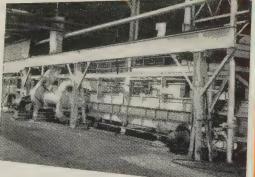


Fig. 4. Hydraulic bucket contouring machine—it's built for future shapes



CONTINUOUS STRIP GALVANIZER 🛹



MULTIPLE-STAND ANNEALERS

foundation for steel mill profits



You put a solid foundation under your profits whenever you specify Surface equipment. Whatever type it may be, you know it is supported by many interlocked blocks of know-how in heating and handling steel.

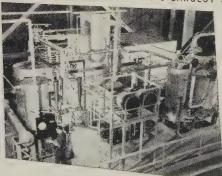
The technical skills which Surface has developed in building soaking pits will benefit the man who buys Surface annealing covers. In the same way, Surface concepts of slab heating contribute to high-speed stress relieving . . . carbon restoration to strip annealing . . . controlled atmospheres to wire patenting.

Because of this broad and deep foundation of experience, Surface can improve any single process in the context of a complete sequence of operations. This is to the customer's profit, as many companies will confirm.

Surface Combustion Corporation, 2408 Dorr St., Toledo 1, Ohio. In Canada: Surface Industrial Furnaces, Ltd., Toronto, Ontario.









wherever heat is used in industry

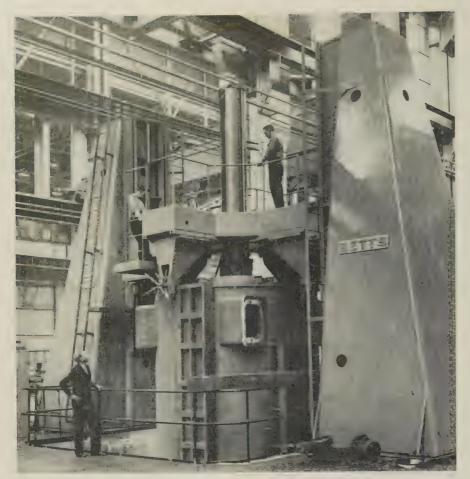


Fig. 5. Vertical bar boring machine—a special with a sure payoff

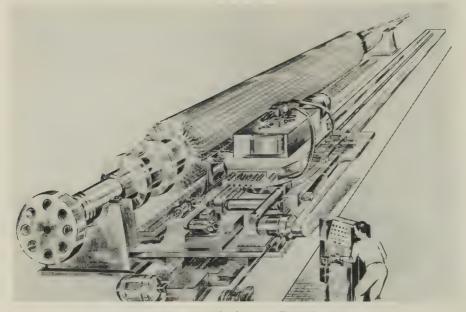


Fig. 6. Tape controlled drill and mill—here is flexibility in a package

MACHINE TOOLS . . .

grate all details if the project is to be completely successful.

No. 2: Performance, Not Reputation

It's easy to buy a No. 5 milling

machine or an 8-ft vertical boring mill. It is more difficult to buy a machine to do a given job and to determine that that job is fully representative of all work the machine will be asked to do.

Yet the only safe way to buy a machine is to determine perform-

ance requirements on specific work. Too often we find too late that XYZ Co.'s cabbage cutter earned its reputation on designs that were outstanding 10 or 20 years ago and that someone else has the best product to offer today.

The large adjustable rail milling machine (Fig. 2) was bought with guarantees that it would machine certain typical pieces in a specified time. It surpassed the guarantee.

Actually, the guarantee by itself is not always of primary importance. When the machine is received, the need for it may be so great that less-than-expected performance will be accepted. One real value in a guarantee lies in its definition of responsibility.

With standard machine tools, it is practical and desirable to machine typical workpieces and prove performance before placing an order. With special machines, the vender's integrity and guarantee and the accuracy of the purchaser's analysis provide the necessary assurance.

No. 3: The Whole Package

A machine tool often does only one operation on a part, sometimes two or three. The machine must have an operator.

But many other factors must be included in the study—the previous operation, the following operation, tools or cutters, cutter sharpening, production control routines, and material handling to, at, and from the machine.

Automatic operation influences equipment choice in unexpected ways. It can be used to make a bigger proposed package. It should not be used to make a watcher out of the operator.

Example—One such package resulted from the problem of drilling a 0.2-in. hole, 10 in. deep in the turbine bucket shown in Fig. 3.

As shown, the pin fits in the hole. The deep hole drilling is complicated only by requirements of straightness and bottom contour. But deep hole drilling machines are automatic; the operator watches, he doesn't operate. There isn't enough work to be done to let him operate more than one machine. With the help of a little equipment, he can sharpen his own drills, but he is still not busy.

By including a machine which

THEY get to take a last look inside

Standard Oil research develops method for inspecting *Iubrication* of enclosed parts without disassembling



What if you had to make a final inspection of enclosed parts to be sure they were lubricated and you could not do it without disassembling? Standard Oil research scientists have just developed an instrument system that determines lubricant level in an instant. The device measures the density of an assembly so precisely the presence or absence of the desired quantity of lubricant registers on a meter.

Having such a unit might permit you to shorten an assembly line or reorganize assembly operations for greater convenience, speed, economy. The research men at Standard who developed this inspection method will be glad to share their know-how with you to help you fit it to your assembly operations.

This is the research pay-out you get from Standard. This is the "something more" Standard gives to industry besides the research which has established Standard Oil petroleum products as the industry criteria for quality.

For more information about this development or for assistance on other lubrication problems, inquire of any of the 48 Standard Oil district offices in the 15



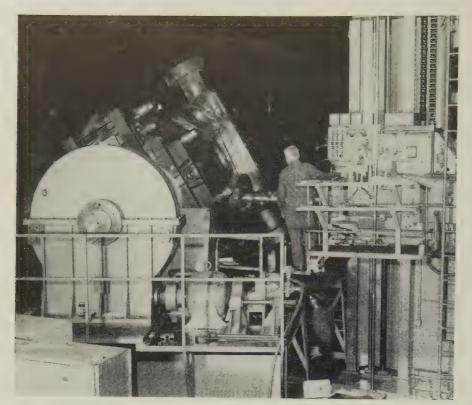


Fig. 7. Horizontal boring mill—it's the best, but not the most obvious, solution

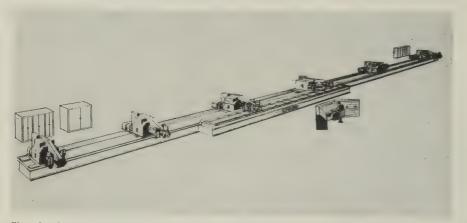


Fig. 8. Inverted transfer machine—the heads move to the work

automatically grinds pins to proper size, the work package becomes: Drilling the blade, sharpening the drill, grinding the pin to size, assembling the two parts, and testing. The operator is reasonably busy.

The grooving lathe already mentioned is fitted only for deep grooving of the workpiece. Two subsequent machines, now being installed, can be changed quickly to do the first operation (turning the body) and the third (contouring the bottoms of the grooves) at maximum efficiency. Doing all three operations on one machine precludes idle workpieces before each of the last two operations.

No. 4: Tomorrow, Not Today

In the electric utility industry, it is practical to project the dollar value of business with confidence. More difficulties arise in projecting the design detail to which future machine tools must be fitted.

Yet it is vital that some attempt be made to forecast what design should be, if only for a few years ahead. Any shop is, in effect, a strait jacket on the designers. The designer tends to design within the limits of the shop. Machine tools last a long time. It takes time to put them in place. It is too easy to buy tools that are partially obsolete the day they are received; that limits the ability of the business to produce. We must buy the tools that will still look good in five years.

Fig. 4 shows a hydraulic tracing machine with six spindles for finish contouring turbine buckets. Other machines of more limited applicability could be applied at lower cost; but this machine can produce shapes not needed now that may be advantageous in the future.

No. 5: The Unconventional

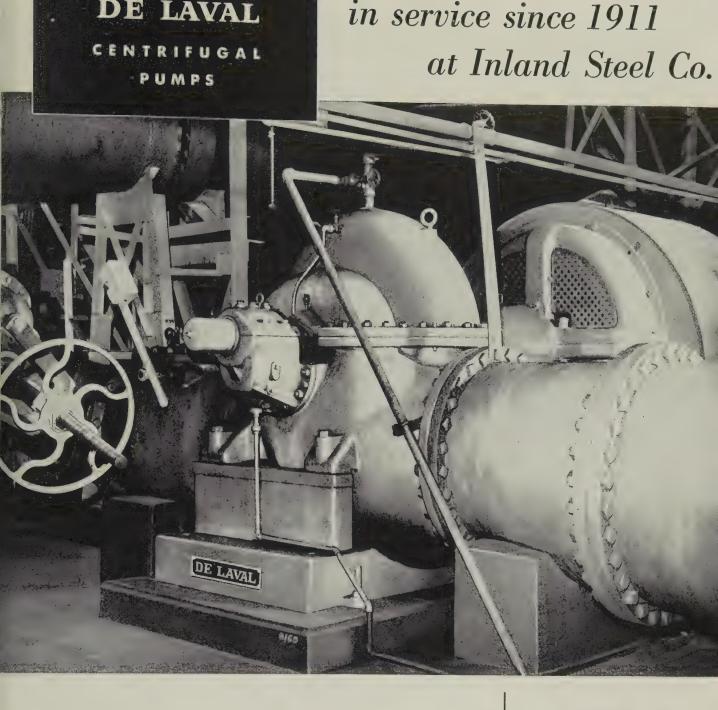
The committee approach can be justified only if conventional tools can be applied in an especially effective way, or if special machines can be bought which are strikingly profitable.

The builders of standard machine tools will continue in business no matter how hard we try to buy specials. Most of our equipment always will be conventional. But to the extent that we can apply effective special machines, we give ourselves a chance to be different from, and better than, our competitors.

The man who tried to continue using only engine lathes when turret lathes were invented soon found himself at a serious disadvantage. The same thing was true when automatics replaced turret lathes in some applications. In our plant, one of the strikingly effective special tools is the vertical-bar boring machine in Fig. 5. Conceived about ten years ago, it has saved a great deal of time, money, and floor space, compared with conventional horizontal boring machines. It has been far more effective than any of the conventional tools purchased about the same time.

A machine which promises to be equally successful (Fig. 6) is now in its first production operation. It's a large drilling, reaming, and milling machine. The multiple spindle, turret type unit is tape controlled. It produces holes with different patterns, entrance shapes, and contours in large generator rotors. It will be busy about two shifts and do the work of several radial drills and horizontal boring mills. Compared with standard machines of the same capacity, it will take up much less floor space, have a shorter cycle time, and take a lower investment and operating fund.

(Please turn to Page 124)



De Laval Centrifugal Pumps have a record of dependability at the Inland Steel Co., which goes back forty-five years. In that time, De Laval has supplied this major producer with pumps for practically every steel mill service—more than 75 units in all. The photograph shows one of the largest De Laval pumps on the line at the East Chicago, Indiana plant of Inland Steel. The unit delivers 20,000 gpm at 120 ft head.

De Laval Centrifugal Pumps are available for a wide range of applications in all types of metal-working plants. Types L, M and P single stage double suction pumps can handle capacities from 1,000 to 20,000 gpm and heads to 350 feet. Larger De Laval units of any capacity to meet any requirement for steel mill service are available.



Send for Bulletin 1004 giving performance and application data.



No. 6: Where It Counts Most

Suppose we have ten small turret lathes, and we need more capacity. The obvious solution is to buy another one. It may not be the right answer.

Somewhere in this miscellany of parts made in the turret lathes there may be (and probably is) enough work and high volume to justify a multiple spindle automatic or two. The correct answer is usually not obvious. It is often several layers deep in the analysis.

Example—An application of this principle (Fig. 7) is a floor-type horizontal boring mill that makes a series of 30-in. deep bores at compound angles in a steam turbine shell. Inside the workpiece is another shell which must be line bored with the outer shell.

With previous equipment, we had to spot the inner shell while machining the outer. Then we set up the inner shell separately to machine holes previously spotted.

Additional horizontal boring mill capacity was needed to meet the growth of the manufacturing schedules. By getting a machine ideally suited for making deep bores in restricted areas, and suited for carbide tooling under these conditions, it was possible to improve a number of limiting operations. By tailoring the new machine to the work to be performed, we got maximum effectiveness of over-all capacity.

The only real limitation on the possible number of combinations to be considered is the ingenuity of the men making the analyses.

No. 7: Consider the Transfer

One of the greatest problems of a low production shop is the necessity for keeping track of large numbers of different items, each with different production sequences.

The most effective tool or concept which has been developing in high production is the transfer machine. It forces the concept of flow into the minds of all men studying the operation. Unfortunately, we tend to think that the transfer machine is adaptable only to high production.

Actually, the transfer principle can be applied, in a small way, even in low production. We apply it whenever we increase the number of operations at any one work station. Perhaps we can say that the transfer machine is the variant of the basic idea of doing more work at one work station.

Example—We can have an inverted transfer machine. The simplest form is a turret lathe in which various tools in succession are brought to bear upon the work. A more complex machine is shown in Fig. 8. This machine is being set up for production. In it, each of six heads is brought to bear (in succession) on a ribbed copper extrusion about 30 ft long. Typical op-Assemble and weld erations are: small copper slugs or filler pieces in place, machine the sides, machine rib sections, cut off at specified angles, taper the ends, and deburr.

The entire operation is card controlled. This permits handling a wide variety of similar workpieces (only two pieces out of a hundred are alike). Doing substantially all the operations in one machine, with the individual units of the machine moving in sequence over the work effects surprisingly large savings in floor space and manpower.

On the six-spindle machine (Fig. 4) the operator does the transferring. He centers workpieces on a special machine behind him, cuts

the bucket section on the six-spindle machine, saws off a false tenon on the milling machine at lower left. In addition, he sharpens his cutters on the special grinder behind him. The operator is occupied during the 2-hour cycle. The workpieces don't wait between operations. A fully automatic machine is used to good advantage here in low production.

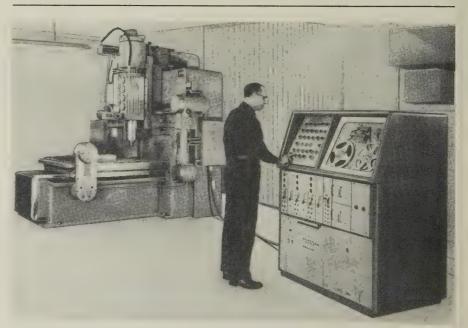
No. 8: Be Discontented

It is easy to become emotionally attached to machines. We assume they are wonderful, that nothing can equal them—especially when we were present at their conception.

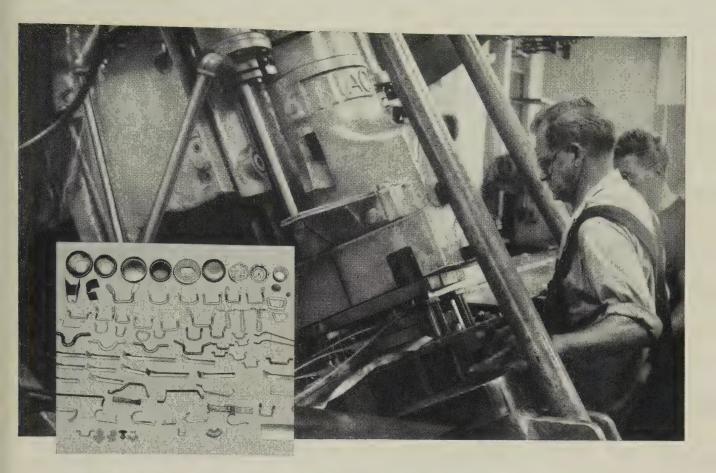
But each job can be done better—each tool can be improved. Usually, the older the tools and the methods, the more easily they can be surpassed. Each concept of a new tool will look imperfect when judged by standards five years hence.

Unless we are deeply discontented with what we can do, we will buy equipment we could have used five years ago. Our success is measured by our ability to buy equipment today that others buy five years from now.

Oscar Wilde said: "Discontent is the first step in the progress of a man or a nation." That applies to a factory, too.



SMALL PLANTS with job shop requirements are the targets of this line of numerically controlled milling machines. Selling for less than \$100,000, the machine has automatic control of all operations, including the cutting of true circles with tolerances to 0.001 in. The machine, built by Morey Machinery Co., New York, has a 30-hp spindle with speeds of 20 to 3600 rpm. The magnetic tape control unit is the Digimatic, built by Electronic Control Systems Inc., Los Angeles, affiliate of Stromberg-Carlson Div., General Dynamics Corp.



"We stamp them all using just 2 Cities Service Oils!"



Presses shift to numerous operations without ever changing oil, thanks to versatility of the 2 Cities Service oils used for all jobs.



Handles by the thousands are produced by Res for cooking utensils and similar items. Finish is excellent, thanks to Cities Service oil.

...says Res Manufacturing Company Milwaukee, Wisconsin

It's doubtful if anyone makes a more diversified line of stamped and formed metal products than Res Manufacturing Company.

With its 21 presses, ranging from 15 to 200 tons capacity, Res turns out millions of articles a year . . . wire handles, metal handles, wire forms, drawn shells, lifting loops, and parts for electrical controls, to mention just a few.

"All require the best possible finish and all get it with the use of just two Cities Service oils," says Assistant Plant Manager Herbert W. Krueger.

"For drawing, shaping, and punching aluminum, we use Cities Service Chillo #2 with excellent results. Where drawing, swedging or forming of steel and brass is required, we use Cities Service Chillo 12 and get equally fine results.

"Not only do these two Cities Service oils handle all our jobs and produce the best possible finish, but we also find they increase tool life and hold scrap to a minimum. In short, these are the best oils we have ever seen."

Like Res Manufacturing, chances are your operation can be simplified with the right Cities Service oils. Talk with a Cities Service Lubrication Engineer. Or write: Cities Service Oil Company, Sixty Wall Tower, New York 5, N.Y.



QUALITY PETROLEUM PRODUCTS



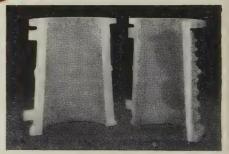
The application of Bullard Man-Au-Trol
Vertical Turret Lathes, Model 75, to the machining
of aircraft turbine compressor cases clearly demonstrates
the superiority of automatic operation.

According to Mr. George E. Saupe, Chief Manufacturing Engineer at Solar Aircraft Co., San Diego, California, these are some of the advantages:

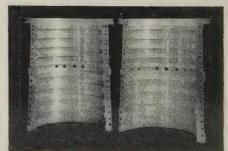
- 1 Spoilage practically eliminated.
- 2 Machining time reduced from 14 hours to 1 hour and 42 minutes per unit.
 - 3 In process inspection unnecessary.
 - 4 Better production control.
 - 5 Reduces error of the operator.
 - 6 Less work in process inventory.

A call, to your nearest Bullard Sales Office or Distributor, can be your first step toward time saved and money earned with your machining problems.

SOLAR JUPITER COMPRESSOR CASE



ROUGH PIECE



FINISHED PIECE

THE BULLARD COMPANY
BRIDGEPORT 9, CONNECTICUT

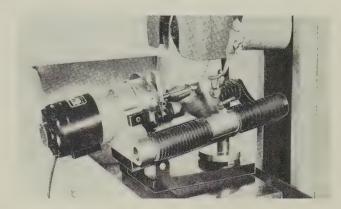
Grinding Attachment Serves as Inspection Instrument

A highly accurate OD cylindrical grinding attachment uses true dead centers which assure concentricity to 0.0001 in. total indicator reading.

The device also serves as an inspection instrument.

Features include a built-in sine plate and micrometer which permit grinding and inspection of tapers within seconds of an arc, spring loaded tailstock centers, and a micrometer range from -0.025 to +0.025 in. which eliminates the need for gage blocks.

All moving parts are protected from water, coolant, grit, and dust. Write: Gebhart Machine Tools Ltd., Glendale, Calif. Phone: Chapman 5-4652



Rugged Indexing Machine Retains High Accuracy



A series of universal, automatic rotary indexing machines in table diameters up to 84 in. are suitable for use in heavy drilling, milling, boring, inspection, programming, and tracing. They are also adaptable to broaching.

The Rotomatic Positioner can handle loads up to 50,000 lb with no noticeable deflection or change in indexing. The load need not be balanced.

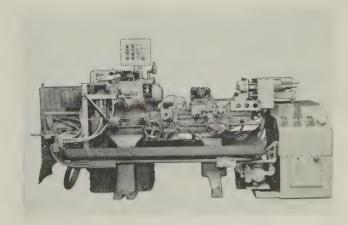
Indexing accuracy is guaranteed within 5 seconds of an arc in the "A" series machines. Indexing can be fully automatic, semiautomatic, or manual. A numerical control attachment is available. The machine is made in horizontal and vertical models. Write: Lapointe Machine Tool Co., Hudson, Mass. Phone: 850

Turret Lathe Functions Controlled Automatically

The De Silvey Director performs all turret lathe functions formerly done by hand. With this unit operations are from a single control panel—whether automatic, semiautomatic, manual, or intermittent.

Headstock spindle speeds, ram, cross slide functions, and all the operations are preselected by a six-position drum and a multiple switch assembly called a sequence selector. Feed rate ranges from 0 to 100 in. a minute.

An overload eliminator reverses the tool when slide hits dead stop; when tool is dull or broken, it protects the tool and machine from overload. No cams are required for any operation. Write: De Silvey Corp., Pennsylvania Avenue, East Aurora, N. Y. Phone: Cypress 3300



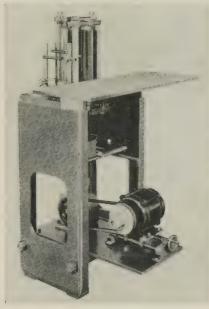
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NEW PRODUCTS and equipment

Small Pieces Grained

A gravure-offset machine for printing wood grain patterns (graining) provides low cost and high production on small workpieces.

Model V-44 will continuously print the edges of tables, desk tops, doors, panels, and flat and slightly shaped strips and moldings of any length. It prints on metal, wood, hardboard, veneer, or plastic.



It is powered by an explosion-proof motor. The machine has variable speeds of 25 to 60 fpm. Write: Hamant Tool Co. Inc., 512 Warren St., Dayton 9, Ohio. Phone: Baldwin 4-4838

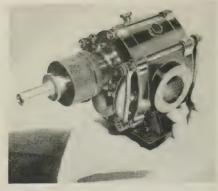
Gear Pump Handles Acids

For low volume, positive displacement pumping of acids, alkalies, and other corrosives, this Ace GKF gear pump features all hard rubber casing and gears, Kel-F bearings, and a rubber covered shaft.

Adaptable to many uses from laboratory work to process pumping, typical applications range from handling acids from carboys and tanks to direct agitation of plating or other solutions.

The hard rubber compound used in the pump is corrosion and wear resistant, and self-lubricating. The direct drive motor is totally enclosed. Stuffing box is conventional, and connections are tapped for 1-in. standard pipe.

Discharge is continuous, positive,



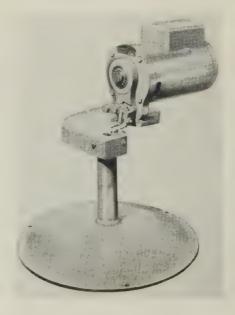
and in direct proportion to speed. Complete with standard ½ hp, 875 rpm motor, the pump delivers about 12 gpm maximum. Head is 120 ft (52 psi). Write: American Hard Rubber Co., div. of Amerace Corp., Ace Road, Butler, N. J. Phone: Butler 9-1000

Shear Turns Full Circle

A column mounted, throatless nibbling shear which operates at 1725 cutting strokes a minute is designed for quick and accurate cutting, slitting, and trimming.

Throatless design permits the work to be turned in any position so that curved, circular, irregular, angle, or straight shapes can be cut. Three models are available: BN-1 with a cutting capacity of 14 gage in mild steel, or 18 gage in stainless; BN-2 for 10 gage mild, or 14 gage in stainless; and the largest, BN-3, for mild steel up to 7 gage, and stainless to 10 gage.

The shears are complete with a standard 30-in. column and base. A $5\frac{1}{2}$ -in. column bench base (illustrated) is available. The shear can be swiveled in a full circle,

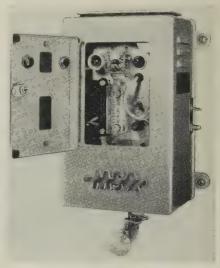


permitting its use in confined areas.

Power is by heavy duty, alternating current motor (60 cycles, 115/230 volts). Machines are shipped with blades and are ready for operation. Write: Beverly Shear Mfg. Co., 3001 W. 111th St., Chicago, Ill. Phone: Cedarcrest 3-2063

Combustible Gas Alarm

Explosilarm, a small self-contained unit, features minimum first cost and low installation and maintenance costs. It is intended for installation in nonhazardous areas. Up to 100 ft of sample line can be used. It has extreme zero and calibration stability.



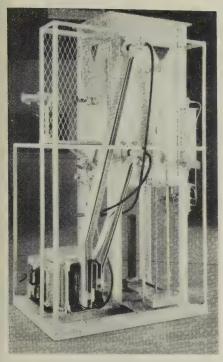
The unit is contained in a cabinet $14\frac{1}{4}$ by $8\frac{3}{4}$ by $6\frac{1}{4}$ in. A locking door panel prevents tampering with controls. *Write*: Mine Safety Appliances Co., 201 N. Braddock Ave., Pittsburgh 8, Pa. *Phone*: Churchill 1-5900

Hydraulics Load Furnace

Ultrahigh temperature research investigations in ceramics or metallurgy can be obtained with the Model CT, 5000° F electric furnace.

In this carbon resistor type tube furnace of vertical design, the workload is raised or lowered hydraulically. The rate of vibrationless movement of the load bearing column can be infinitely controlled through travel range, making it compatible with the specimen being tested. Continuous firings on predetermined schedules can be accomplished.

Controls are capable of holding to $\pm 20^{\circ}$ F at 5000° F in inert gas. The design allows a choice of ex-



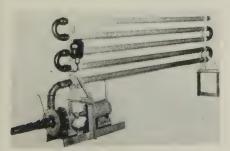
tremely rapid (room temperature to 4500° F in about 2 hours) or any slow cycle heatup.

The case is gastight (gasketed) all welded steel, with removable top for easy access to internal parts. The unit, including control panel, is floor mounted, requiring no special foundation—it can be mounted on casters if desired.

The series is also offered in horizontal design. Tube lengths are 12 in. and are available in 2, 3, or 4 in. ID. *Write*: Pereny Equipment Co., 893 Chambers Rd., Columbus 12, Ohio. *Phone*: Axminster 9-8444

Heat Exchangers

These exchangers are designed for heating or cooling of plating, anodizing, and pickling solutions. They can be provided with graphite, steel, or alloy tubes. Pumps are plastic, steel, stainless, or rubber lined. Fittings are offered in plastic, molded rubber, or PVC. Pumps are sized for all units from 50 to



1200 gpm and can be furnished with or without built-in temperature control.

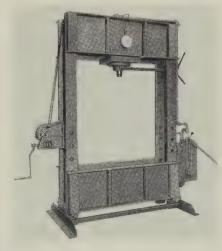
The graphite tube exchanger shown with a plastic pump has proved satisfactory for cooling sulfuric anodizing solutions. Write: Carl Buck & Associates, Essex Fells, N. J. Phone: Caldwell 6-2283

Press Has Geared Winch

The KRW 37KAA-150 press handles jobs up to 150 tons, yet is sensitive enough to handle those requiring the lightest pressure.

It features a heavy duty, geared winch with load securely held at any point permitting one-man adjustment of bed height. A two-speed, hand operated pump gives accurate control of ram pressure. Open side construction combined with extra large daylight opening permits handling of large bars or shafts.

A handwheel speeds ram to workpiece and can be operated mechanically to 3 tons; the pressure release valve operates at finger pressure.



The unit is available as a handoperated or motor-driven machine later motorizing can be done with a KRW conversion package. *Write*: Hydraulics Div., K. R. Wilson Inc., Main Street, Arcade, N. Y.

Tool Wear Indicated

Tool-Gard, a dual purpose, load measuring instrument, gives constant visual tool wear indication, and monitors tool wear and machine operating conditions.

It can be adapted to any machine tool operation where it will reveal the slightest increase or decrease in



power consumption. The amount of power being used gives accurate appraisal of tool wear and operating conditions.

When set on Tool-Gard position, it monitors only the tool wear and cancels out the portion of the load that is not important. On Loadmeter position, it monitors machine tool overload or underload. Write: Futurmill Inc., 6360 Highland Rd., Pontiac, Mich. Phone: Orlando 3-1267

Truck Cushions Loads

The hydraulic load release on these hand lift trucks completely cushions descending loads. For heavy, fragile loads, trucks can be equipped with coil spring frame construction which prevents jars and shocks being transmitted to the load—as in the case of core racks, pottery, or explosives.

Their wheels roll on tapered roller bearings and heat treated axles. Platforms 18 or 24 in. wide and up to 72 in. long are available. The bal-



NEW PRODUCTS and equipment

anced, free steering, nonflying handle can lift the truck 3 in. and can steer or lift at any point in a 200-degree arc.

The AJ25N or W handles up to 2500 lb; the AJ4ON or W has a 4000 lb capacity. Write: Automatic Transportation Co., division of Yale & Towne Mfg. Co., 149 W. 87th St., Chicago 20, Ill. Phone: Radcliffe 3-7000

Multispindle Lathe

This 8-in. lathe has four vertical spindles, which do the same operations.

Work holding is automatic. Spindles stop and release the work as it passes through the load and unload



sector. Each spindle has two vertical and one cross slide tool motions which can be used in any required combination. *Write*: Baird Machine Co., Stratford, Conn. *Phone*: Edison 7-3361

Degreasing

Emcol P-5900, an oil in water emulsifier, has good rinsing characteristics and leaves metal surfaces film-free. A solution of 25 per cent P-5900 in kerosine will permit a tenfold dilution of such aliphatic solvents as Stoddard, diesel fuel oil, and straight kerosine. Write: Emulsol Chemical Corp., division of Whitco Chemical Co., 75 E. Wacker Dr., Chicago I, Ill. Phone: Financial 6-2960

"Literature

Write directly to the company for a copy

Pyrometers

Application information and features of a line of pyrometers are presented in Bulletin GEA-6650, 8 pages. General Electric Co., Schenectady 5, N. Y.

Universal Joints

This bulletin describes standard (3/8 to 4 in.) and custom built joints in both split and solid block types. Borgeson Mfg. Co. Inc., Torrington, Conn.

Heating and Ventilating

Bulletin 8927, 48 pages, describes types, sizes, and construction of units available. Included are data on installation, dimensions, and possible combinations. American Blower Div., American-Standard, Detroit 32, Mich.

Powder Lancing

Form 1164 describes typical applications and shows how this process is used to save time and money. Linde Co., division of Union Carbide Corp., Room 2840, 420 Lexington Ave., New York 17, N. Y.

Corrugated Containers

This 28-page brochure shows successful applications in packaging major appliances. Gaylord Container Corp., division of Crown Zellerbach Corp., St. Louis, Mo.

Corrosion Proof Linings

A handbook covering the three most useful types of polyvinyl chloride lining for corrosion protection contains an introduction to PVC lining applications and practices. A table compares resistance of conventional and unplasticized linings to a wide range of acids, alkalies, salts, plating solutions, organic compounds, and other liquids—evaluated at 70, 120, and 160° F. Kaykor Industries Inc., division of Kaye-Tex Mfg. Corp., Yardville, N. J.

Tracer Type Lathes

Bulletin Q-57 describes Model Q double-way, tracer type automatic lathes. Specifications, features, diagrams of tooling setups, chip disposal methods, and types of turning and squaring carriages are included. Lathes are designed to combine rough and finish turning operations on a single machine. Seneca Falls Machine Co., 14 Fyfe Bldg., Seneca Falls, N. Y.

Indexing Chassis

The Auto-Tran straight line indexing machine chassis can be used as the basis for an automatic special machine or transfer machine. An 8-page booklet explains features. It also shows optional accessories, dimensions, index time, and cycling data. Swanson-Erie Corp., 814 E. Ninth St., Erie, Pa.

Welding Wire Comparison

A 4-page welding wire chart, DH-1812-M, includes recent changes in automatic welding and metal spray wire. It details "as welded" physical properties, gives analysis, tensile strength, elongation, average Rockwell hardness and lists typical uses for gas welding rods, bare electrodes, automatic welding wire, and metal spray wire. Competitive makes are compared. Page Steel & Wire Div., American Chain & Cable Co. Inc., Monessen, Pa.

Titanium Properties

"Commercially Pure Titanium," an 8-page brochure, describes the properties and corrosion resistance of pure titanium. Chemical compositions and mechanical properties are tabled, and physical properties such as melting point, modulus of shear, electrical resistivity, magnetic permeability, coefficient of friction, thermal expansion, and thermal conductivity are discussed. A full-page chart compares the corrosion resistant properties of titanium, zirconium, tantalum, and 316 stainless in a number of corrosive media. Mallory-Sharon Metals Corp., Niles, Ohio.

Heat Treat Data

A Datalog on heat treating processes and equipment covers protective atmosphere annealing, brazing, and hardening of a wide variety of metals, including stainless steel. "Heat Treatments in Atmosphere Furnaces" also discusses the process in continuous, batch, and pit type furnaces. Ferrotherm Co., 1861 E. 65th St., Cleveland 3, Ohio.

Chemical Milling

An illustrated color brochure describes the advantages and engineering applications of chemical milling and the operations involved. Included in its 30 pages is information on processing of magnesium, color anodizing, vacuum cadmium plating, and other metal finishing processes. Anadite Inc., South Gate, Calif.

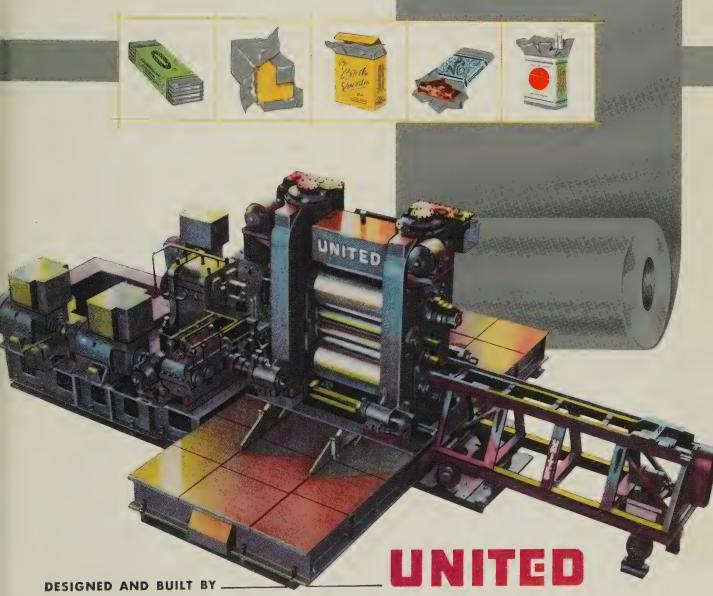
Totally Enclosed Motors

Bulletin 53B8904 describes construction and design features of a line of totally enclosed motors with self-contained heat exchanger for operation in highly contaminated atmospheres. Allis-Chalmers, Milwaukee 1, Wis.

Jig Borers

Detailed photos, specifications, and descriptions of two advanced jig borer models are included in Bulletins 5000 and 6000. The larger is Model 6000 with a worktable space of 20 x 40 in., the smaller Model 5000 has a table 12 x 22 in. Atlantic Machine Tool Works Inc., Newington, Conn.

UNITED. ALUMINUM FOIL MILL



Designers and Builders of Ferrous and Nonferrous Rolling Mills, Mill Rolls, Auxiliary Mill and Processing Equipment, Presses and other heavy machinery. Manufacturers of Iron, Nodular Iron and Steel Castings and Weldments.



ENGINEERING AND FOUNDRY COMPANY

Pittsburgh, Pennsylvania

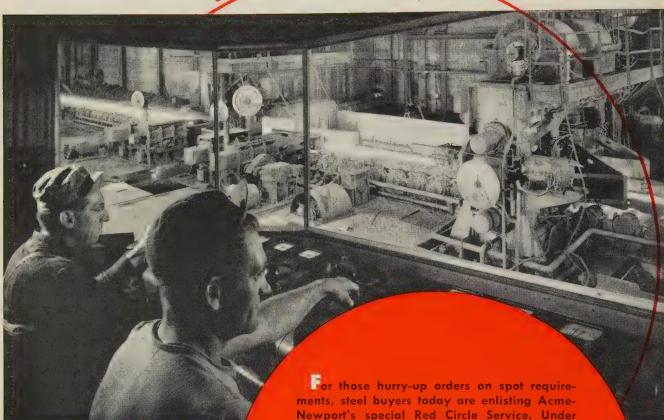
Plants at: Pittsburgh • Vandergrift • Youngstown • Canton • Wilmington Subsidiaries: Adamson United Company, Akron, Ohio Stedman Foundry and Machine Co., Inc., Aurora, Ind.

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PRODUCTS OF ACME-NEWPORT STEEL

HOT ROLLED STEEL IN COIL

HOT ROLLED PICKLED STEEL IN COIL

HOT ROLLED SHEETS

HOT ROLLED PICKLED SHEETS

COLD ROLLED STEEL IN COIL (Full Hard only)

COLD ROLLED SHEETS

ALLOY SHEETS AND PLATES

PLATES (5/16" and lighter)

ELECTRICAL SHEETS

ELECTRIC WELD LINE PIPE

Newport's special Red Circle Service. Under this plan each rush order is stamped with a bright red circle, which signals the whole mill to expedite processing through every operation. This preferential handling is made possible by the extreme flexibility of a mill this size . . . where efficient scheduling and modern facilities and methods are combined by men well trained in steelmaking.

Let Red Circle Service help in your inventory control, with steel when you want it!

Acme-New

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A SUBSIDILLY OF ACME



COMPANY

Market

April 28, 1958

Outlook

CONSTRUCTION activity is gaining momentum. Improvements are spotty so far, and steel-makers are being cautious. But a continuation of the trend will lift hopes for better production in the next few weeks.

In the first two months of this year, construction took 33 per cent less steel than it did in the same period last year. The dollar volume of contracts was 10 per cent lower than in 1957.

ROADBUILDERS IN GEAR—Chicago producers of reinforcing bars say their backlogs are the best they've had in a long time. They're working close to capacity to fill orders for three toll roads that converge south of the city. In Detroit, the story's much the same. One bar supplier says April sales are 5 per cent above the March level. Several Michigan highway contracts signed last week are expected to boost orders for road building materials.

PICKUP FOR PIPE—Sales of buttweld pipe are also improving with the return of good construction weather. Orders that might have been expected a month ago are coming in from the East as building activity accelerates. Both direct sales and sales to jobbers are affected.

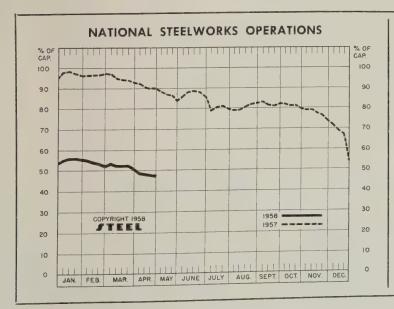
EARLY INTRODUCTIONS?—Signs are multiplying that automakers will show their new models as early as September. Car builders are expected to begin large scale ordering of steel in July for August delivery. In the interim, they'll get along with what they have on hand. Weekly auto production is being scaled down from 87,000 to 80,000 units.

PILLARS OF STRENGTH—In the absence of strong automotive buying, the steel market is getting some support from lesser buyers: Manufacturers of agricultural implements, office furniture and equipment, lawn mowers, household appliances, and cans.

WAREHOUSES PINCHED—A Cleveland warehouse manager reports that sales volume is almost too low to be profitable. He's getting more orders than he did a year ago, but all they add up to is a lot of paperwork. Complaining of mill competition, Chicago warehouses are taking the offensive—adding salesmen, broadening product lines, and modernizing their equipment.

OIL COUNTRY DORMANT—"Oil country goods seem to have fallen into a bottomless pit," says one tube producer. Drastic curtailment of drilling (eight days a month) has resulted in the accumulation of huge pipe and casing inventories. One major oil company has put 28,000 tons of pipe on the market, and some of the small distributors are unloading stock at lower than mill prices. To make matters worse, next month's quota for crude oil production in Texas is 2,394,537 barrels daily, down 42,537 barrels daily from the current allowable.

PRODUCTION SLIPS—Despite indications of a slight pickup in demand, steelmaking declined for the fifth consecutive week. Furnaces were operated at 47 per cent of capacity, down a half point. Production was about 1,270,000 net tons of steel for ingots and castings, the smallest output of any week this year.



DISTRICT INGOT RATES

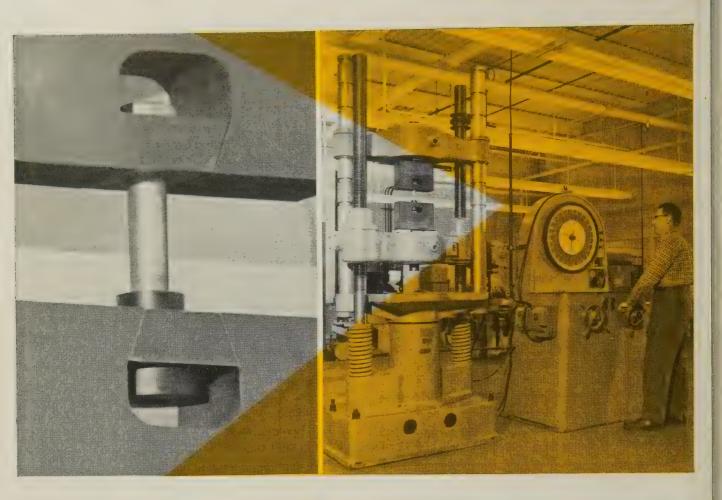
(Percentage of Capacity Engaged)

Week Ended			Same Week	
	Apr. 5	27 Change	1957	1956
Pittsburgh			92	106
Chicago	54	+ 1.5*	87	100
Mid-Atlantic		- 1	96	99
Youngstown		+ 3	90	97
Wheeling		- 5	94	96.5
Cleveland		5 + 2*	86.5	95.5
Buffalo		5 - 2.5	92.5	105
Birmingham		- 0.5	95.5	95.5
New England .		0	58	87
Cincinnati		-18.5	65	99
St. Louis		5 + 6	94	96.5
Detroit		+ 1*	96.5	97.5
Western		+ 1*	103	107
National Rate		- 0.5	90	100.5

INGOT PRODUCTION\$

V	/eek Ended Apr. 27	Week Ago	Month Ago	Year Ago
INDEX		80.0	85.0	141.2
(1947-49=100) NET TONS (In thousands)	. 1,265†	1,285	1,366	2,269

*Change from preceding week's revised rate. †Estimated. †American Iron & Steel Institute Weekly capacity (net tons): 2,699,173 ir 1958; 2,559,490 in 1957; 2,461,893 in 1956.



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We do it to protect our customers... so we know and you know, the strength and quality of a bolt... one you can depend on to do the job required of it.

This machine develops hundreds of thousands of pounds of "pull"—many more than would ever be required on even the toughest holding job. We measure the "break point" and hence can tell our customers the exact margin of safety they can expect.

This is only one of the many tests to which Lamson fasteners are regularly subjected. Many times they prove that a customer can use a smaller, less expensive fastener for a particular holding purpose.

This money-saving service to customers is only one of the many reasons why the biggest bolt buyers in the country always consult Lamson & Sessions first on their fastener needs. Why don't you?



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Inventory Reduction*: 'X' Marks the Bottom

(Millions of net tons of steel, 1958)



*Steel in all forms except finished products in dealers' hands. Source: STEEL estimates.

Midyear Pickup Possible

Three factors could boost the steelmaking rate this spring or summer: 1. End of inventory liquidation. 2. Attempts to beat a price increase. 3. Early introduction of '59 autos

INVENTORIES of steel are being whittled away at a near record pace which will reduce them to a working minimum about midyear. Contrary to normal seasonal patterns, you may see an increase in the national steel operating rate this summer as customers start ordering to cover current needs as well as to balance remaining stocks.

The chart above shows the trend of this liquidation during the first half. Market research men may disagree with the figures used. (They claim it is impossible to determine the exact tonnage of steel inventories.) But they agree that the trend is an accurate picture of what is going on in industry.

Starting Point—Steel arrived at the figure of 19 million tons in stock on Jan. I after a study of the American Iron & Steel Institute's figures on monthly shipments of finished steel mill products and the Federal Reserve Board's seasonally

adjusted index of metal fabricating. Allowance has been made for the fact that not all metal consumed in fabricating is steel. Market researchers with leading steel companies agree this is a realistic figure from which to start.

Calculations show that the inventory liquidation reached its peak in February, when about 1.7 million tons were taken out of stocks. The March withdrawal amounted to about 1.3 million tons, and it looks like the rate will continue to diminish until about midyear when inventories will be down to about 12 million tons. It is assumed that the relationship of mill shipments to consumption will remain about as it is now.

(Inventory figures do not include finished goods in the hands of dealers. The estimated 800,000 unsold autos represent close to 2 million

tons of steel, according to one estimate. Stocks of 500,000 cars are normal at this season. So the excess car inventories represent an additional 750,000 tons of steel on hand.)

Best Guess—Just what the minimum level of steel inventories will be is anybody's guess, and it will fluctuate with different rates of consumption. But Avery T. Adams, president of Jones & Laughlin Steel Corp., Pittsburgh, voices the opinion of many when he says the reduc-

tion will phase out around July 1 at 12.5 million to 13 million tons. At that point, he says, consumers will be "underinventoried."

Some steelmen believe the end of liquidation will come around Aug. 1. One says it'll be over by Labor Day. All agree that 12 million tons (the equivalent of about two months' output at current rates) is about as far as consumers dare go without endangering their production schedules. (They assume the recession is bottoming out.)

PAs Agree—Much of the foregoing is confirmed by the National Association of Purchasing Agents in its April survey of the steel market. Eighty per cent state they are purchasing from 10 to 20 per cent less steel than they are using. And 65 per cent expect to be buying steel for prompt consumption by the end of the second quarter.

Who Has the Steel?—Most of the talk centers on the auto industry, the leading consumer of steel. Detroit informants say that automakers have at least three-fourths of the flat-rolled steel required to finish out the 1958 model run. They may have to exercise options with the mills in June to make up the final one-fourth, but this will probably come in dribbles.

Inquiries for bars and wire for 1959 models are now out, but the bulk of the tonnage for next year's model buildup will not be ordered until mid-July or later. (Introduction dates may be moved up as much as a month this year. See Pages 73-74.)

Others—Producers point out that there is a glut of oil country goods in the Southwest. One steel official says oil drillers are trying to reduce inventories by swapping—drill pipe for tubing or casing, for example. He thinks it will be another six months before these stocks are worn down.

Both the railroad and construction industries also have heavy inventories, but stocks of structural shapes are diminishing as building activity gains headway. Appliance makers are still eating off the shelf, although there has been more order activity from this source than from most since the first of the year.

Why Wait?—Steelmakers point out that a pickup in orders could easily develop before the inventory reduction has run its full course. As stocks decline, imbalance will become a problem, forcing users into the steel market. Some producers already report such order activity in April. May and June will see even more.

Most observers feel that there will not be an abrupt upturn in the market. Consumers probably will not attempt to rebuild inventories until production trends show more promise than they do now. There is the possibility that a flurry might result from attempts to beat the



anticipated steel price hike around July 1. However, these hopes are dimmed somewhat because only 12 per cent of the purchasing agents reporting in the survey expect to take that course.

On the other hand, some manufacturers have told STEEL that they have the money now to buy steel and will do so. They figure they will save more than their money would earn in the bank or in securities. (On July 1, steelworkers will receive wage increases approximating those of 1957. At that time steel prices advanced an average of 4 per cent.)

Extra in the Pot — Steelmakers aren't talking much about their own semifinished stocks. It is known that the hot mills at Ford Motor Co. were able to keep rolling even though steelmaking facilities were shut down. And some stainless producers probably could fill substantial orders without lighting a single furnace.

But the turn in activity is still likely to come sooner than many people expect. An operating rate of over 50 per cent of capacity during the summer months is a definite possibility.

Sheets, Strip . . .

Sheet & Strip Prices, Pages 146 & 147

The advisability of ordering ahead of a likely price increase July 1 will be stressed by sheet sellers as they seek to drum up business among their customers over coming weeks. So far, consumers have been indifferent toward forward covering. In some circles, there is growing skepticism as to the extent prices will be increased.

April has brought out a little more business, but the over-all gain in tonnage has not been impressive. The bulk of orders has been from small users, and for prompt shipment for near term requirements. There is minimum buying for inventory, and, with consumers lacking orders for finished goods and cutting back on their production schedules, inventories are automatically being lengthened.

Auto Buying Lags—Cold rolled and hot rolled sheets are moving sluggishly in the Midwest. At Detroit, orders are few and infrequent, some small firms ordering tiny tonnages to balance out inventories. District mills say automotive activity is limited to inquiries and small

pilot orders for 1959 model runs. Appliance steel requirements are slow, but a bright spot in this area of the market is the report that Hotpoint Co. is increasing production of its refrigerator lines. Meanwhile, Whirlpool-Seeger Corp. is reportedly scheduling a 40 per cent production cut.

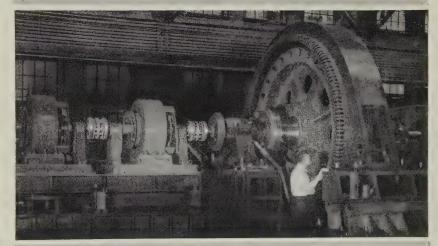
Buffalo area sheet sellers report automotive customers have at least a month's inventory. They think the only thing that would change present cautious auto steel buying would be a sharp upturn in new

car sales, and this doesn't seem likely at the moment.

Cold Sheets Gain-Orders for hotrolled sheets are down from last month at St. Louis, but for cold rolled they are up. A substantial seasonal gain in demand for galvanized sheets is reported at Chicago and other points. The farm trade and construction activity are responsible for this improvement.

April sheet sales are on the upgrade at Pittsburgh. On the basis of orders booked so far this month, district mills predict that

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Future maintenance costs and shutdowns are éliminated when you install Thomas Flexible Couplings. These all-metal couplings are open for inspection while running.

They will protect your equipment and extend the life of your machines.

Properly installed and operated within rated conditions, Thomas Flexible Couplings should last a lifetime.

Under Load and Misalignment only Thomas Flexible Couplings offer all these advantages:

- 1 Freedom from Backlash **Torsional Rigidity**
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- 5 Original Balance for Life
- 6 No Lubrication
- 7 No Wearing Parts
- 8 No Maintenance

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THOMAS FLEXIBLE COUPLING COMPANY

WARREN, PENNSYLVANIA, U.S.A.





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Chandler's step-by-step production control and rigid inspection standards assure accuracy, precision and uniformity to meet the most exacting specifications. Using high carbon, alloy, super-alloy and stainless steels, Chandler produces top-quality bolts with special heads or threads, drilled heads or shanks for the automotive, engine and aircraft industries.

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the month's bookings will exceed those in March and February. Makers of office furniture, refrigerators, etc., are taking bigger tonnages.

Although only small tonnages are involved, some sheet suppliers to Ford Motor Co. and American Motors Corp. are optimistic. Ford is ordering more bodies for its Thunderbird, and Rambler is maintaining a robust production schedule.

Strip Mill Down - Armco Steel Corp.'s hot strip mill at Middletown, Ohio, was shut down last week to allow completion of the first phase of a rebuilding program. The mill will be closed 16 days. It is being revamped in connection with a \$55 million works improvement and expansion program. A second shutdown of the mill (for 21 days) is planned for July. A third and last shutdown will come at the end of the year.

Kaiser Steel Corp. engineers have started work on relocation of Kaiser's hot strip mill facilities in a massive \$214-million expansion program. The project is expected to require six weeks. The new hot strip building, one-half mile long and nearly 330 ft wide, will be the largest finishing facility at the Fontana (Calif.) plant.

Steel Bars . . .

Bar Prices, Page 145

Although large orders are lacking, the steel bar market appears to be slightly more active than it was. Substantial volume from miscellaneous consuming lines is being booked in small lots. The improvement appears to be fairly national in scope, except for the Detroit

A Pittsburgh producer of hot bars says: "This month started out much better than March. It's still too early to tell whether we'll beat last month's sales, but we probably won't do any worse."

Farm implement manufacturers are among the better customers ordering from Pittsburgh mills. Since most consumers are buying hand to mouth, a considerable volume of business is going to warehouses.

A Pittsburgh supplier of coldfinished bars says January, February, and March volume were about the same level, and no worse than that in fourth quarter last year. Incoming orders are about keeping pace with shipments, which are down noticeably from those of a year ago.

At Chicago, a slight pickup in ordering is noted, but orders aren't big. The gain comes from small-lot buying by miscellaneous fabricators. Reason: Many of the smaller plants may be realizing that they've let their inventories dip too low.

Detroit sellers note no pickup in demand, and they don't expect much change until the auto builders start buying again.

A mild improvement in demand for alloy bars on forge shop account is reported in the East.

Wire . . .

Wire Prices, Pages 147 & 148

Except for a mild, but belated, upturn in demand for merchant products, wire mill bookings this month are disappointing. Sellers in some areas report volume in some items is not up to the first quarter rate.

Orders for wire and strand for prestressed concrete structures are moderately heavier. Cold heading and spring requirements are slow with the lag in automotive requirements continuing. Orders for upholstery and bedding coils are also sluggish.

In New England, price-hedge buying is light, and involves covering on wire rods more than finished wire.

wire.

Reinforcing Bars . . .

Reinforcing Bar Prices, Page 145

The opening of the building season is being accompanied by a spurt in reinforcing steel requirements. In the Midwest, reinforcing provides one of two strong segments in the steel market. The other is tin plate.

Chicago district firms specializing in reinforcing steel are enjoying better backlogs today than they've had for a long time. Tonnagewise, volume is said to equal, or even be a shade higher, than that last year. Toll road, bridge, industrial, and commercial construction in the district is moving right along.

Highway contracts to be signed this week at Lansing, Mich., are expected to bring out a rush of orders for reinforcing fabric. The pickup



Bench Turntable Automatic Positioners with Mercury Grounding. Capacities to 500 lbs.

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Where we stand in the fight against CANCER ...and why your dollars are urgently needed now!

ECISIVE PROGRESS has been made in the fight against cancer in the last decade. Today one in every three persons who have cancer is saved. A few years ago it was only one in four.

Still more lives can be saved with what doctors know now, if all adults will have a health checkup every year. Many cancers are curable if discovered early and treated promptly.

The major hope for the future conquest of cancer lies in research. About twenty million Americans living today are marked for death from cancer unless research finds new means of curing the disease, or preventing its onset.

What new knowledge has been won to brighten cancer's darkness? High on the list is the discovery of chemicals which cause some cancers to shrink . . . and put victims of this disease back on their feet for a time. There are sound, scientific reasons to believe that more effective chemicals will come which may possibly cure one or more forms of cancer.

Equally remarkable are the advances in surgery for cancer . . . permitting wider removal of malignant growths with less risk to patients and far greater chances to control the disease.

The scoreboard of cancer progress also includes methods for treating some cancers with hormones, which prolong the active, useful lives of many patients . . . tests for early diagnosis of some common forms of cancer . . . development of X rays with power undreamed of 10 years ago . . . incredibly delicate techniques by which the living chemistry of a single body cell can be studied.

Immense new research projects are under way and might be expanded to answer such questions as:

Are the tiny organisms called viruses significant factors in the cause of cancer in man, as they are in some cancers in animals? Why do cancers grow rapidly in some patients, slowly in others? If some people are immune or more immune to cancer than others, how can that immunity be strengthened? What elements in our environment may be causing cancer?

Important findings must be moved from the laboratory table to the hospital bed. The step from test tube to patient is difficult, time-consuming and costly. As research goes forward, and new leads open up, more and more work will be done directly with patients with cancer. Thus, research costs will snowball as science continues to press towards its goal.

Your support of the American Cancer Society's Crusade has already brought significant gains in the control of cancer. More lie ahead . . . will you make them possible? Let your dollars work for you and for your children and for their children.

Send your check today to "Cancer," in care of your local post office.

AMERICAN CANCER

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in highway business has been slower than had been expected earlier this year.

In the Southwest, heavy importation of foreign material, chiefly reinforcing bars and wire, has been disturbing domestic sellers. But the Texas Highway Department recently banned use of reinforcing steel produced by the bessemer and Thomas processes. The move is expected to help domestic producers, but the regulation does not exclude all foreign reinforcing steel.

Tin Plate . . .

Tin Plate Prices, Page 147

Tin plate is one of the two firm segments of the steel market in the Chicago area (the other is reinforcing steel). Tin mills are engaged at, or near, capacity. Sales match those of the year-ago period.

Tubular Goods . . .

Tubular Goods Prices, Page 149

Sales of buttweld pipe are improving with the return of good construction weather. Orders that had been expected a month ago are coming in from the East, sellers at Pittsburgh report. Both mill and warehouse sales volume reflect the improvement.

Electricweld pipe demand for gas transmission lines is holding up fairly well, and slight gains are also reported for seamless line pipe.

Oil country goods prospects continue discouraging. Drastic curtailment of well drilling (eight days a month) has resulted in huge pipe and casing inventories. Major oil companies are swapping tonnage, and some small distributors are unloading stocks at below mill prices.

Well drilling and exploration will likely continue depressed the rest of this year.

Transwestern Pipeline Co., Houston, is planning a \$193 million, 1305-mile pipeline from West Texas to the California-Arizona border. It has applied to the Federal Power Commission to build the line, and if authority to go ahead is granted it will use 30-in. diameter steel pipe over the 670 miles of the system's main line from Roswell westward. Two main 24-in. lateral lines will converge at Roswell.

Two Detroit district tubing sellers report April sales at about the first quarter rate. They don't anticipate

Cambridge WOVEN WIRE BELTS



Open mesh assures product uniformity in continuous processing

Cambridge Woven Wire Belts provide thorough, uniform degreasing or washing because cleaning solutions and vapors circulate freely through the open mesh of the belt to reach all parts of the product. In one continuous operation, parts can be carried through a degreasing, rinse, degreasing cycle to maintain capacity production. In heat treating, brazing, annealing and quenching operations too, Cambridge belts cut operating costs and increase production. Here's why:

CONTINUOUSLY MOVING BELT ELIMINATES BATCH PROCESSING for faster, more economical production.

ALL-METAL CONSTRUCTION RESISTS CORROSION, HEAT; takes temperatures up to 2100° F.; has no seams, lacers or fasteners to weaken or break.

OPEN MESH ALLOWS RAPID DRAINAGE of process solutions; assures thorough immersion of product.

SPECIAL CROSS FLIGHTS OR RAISED EDGES are available to hold product on belt during inclined movement.

Talk to your Cambridge FIELD ENGINEER soon — he'll explain the many advantages of continuous heat treating on Cambridge belts. And, he'll recommend the belt size, mesh or weave — in the metal or alloy — best suited to your operations. You'll find his name in the classified phone book under "BELTING, MECHANICAL". Or, write for FREE 130-PAGE REFERENCE MANUAL giving mesh specifications, design information and metallurgical data.



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any pickup until late third quarter, but, at the same time, they're not expecting any further drop in business. One interest says it notes a slight increase in inquiries, but no increase in orders yet.

Cast iron pipe sales are normal for this season. First quarter bookings were considered satisfactory and substantial volume is expected to be placed over coming weeks.

Pig Iron . . .

Pig Iron Prices, Page 150

With production running at about half the 1957 rate, gray iron foundries bought little pig iron in March. Purchases are slightly heavier this month, but there are no clear indications of any substantial increase through June.

The consensus among foundry suppliers is that the drop in business in the third quarter will be deeper percentagewise than in the past. Vacation periods and slow industrial activity will give the foundries more excuse for longer shutdowns, suppliers believe.

One merchant ironmaker in the Buffalo district is down completely, and another is operating at only 50 per cent of capacity.

Armco Steel Corp., Middletown, Ohio, blew out a blast furnace there last week for a relining job after a five-year campaign—it produced over 2.6 million tons of pig iron, reports Don S. Holdstein, Middletown Works manager. The furnace went into operation Apr. 19,

Blast Furnace Output Sags

Production of blast furnace products (pig iron, ferromanganese, and spiegeleisen) totaled 4,463,953 net tons in March, reports the American Iron & Steel Institute. Of the total, 4,418,778 tons were pig iron and 45,175 tons were ferroalloys.

Output in the first quarter of this year was 13,382,545 tons (13,-220,242 tons of pig iron and 162, 303 tons of ferroalloys). Comparative figures follow:

Iron Ore . . .

Iron Ore Prices, Page 151

Iron ore imports in January totaled 1,785,210 gross tons valued at \$14,537,304, says the U. S. Bureau of Mines. In January, 1957, the figures were 1,691,591 tons valued at \$13,146,286. Here are the comparisons:

IRON ORE IMPORTS	-JANUARY,	1957-58
(Gross	tons)	
Source	1958	1957
Brazil	78,991	83,739
Canada	3,824	9,904
Chile	307,003	220,388
Denmark	49	14,700
Liberia	39,926	52,150
Mexico	24.744	13.045

Canada	3,824	9,904
Chile	307,003	220,388
Denmark	49	14,700
Liberia	39,926	52,150
Mexico	24,744	13,045
Peru	195,852	236,750
Sweden	32,189	44,256
United Kingdom	28	28
Venezuela	1,102,604	1,003,584
British W. Africa		9,800

Stainless Steel . .

Stainless Steel Prices, Page 149

Failure of stainless steel order volume to improve this month is attributed to inventories and slow consumption, particularly by the automotive industry.

One Detroit area producer, though, says orders are up about 5 per cent over those booked in March, which month's volume was 10 per cent over that in February. This maker says none of the business is on automotive account, but comes largely from commercial construction.

Plates . . .

Plate Prices, Page 145

Fabricating shops are estimating slightly more plate tonnage, but some of them are inclined to hold off the placement of mill orders until contracts have been booked. Even then, a substantial portion of needs is being filled from inventories.

This cautious procurement policy is particularly noticeable with weldment and specialty shops. Demand for plate specialties now is falling off after having held at a relatively higher level than that for carbon plates.

Tank builders are experiencing a slight seasonal upturn in business. They are drawing on their inventories to meet at least a portion of their expanded requirements. Some shops built up stocks of standard size tanks fabricated from light gage plates to meet the bulge in buying.

Shipyards are placing more plate tonnage. The Navy is also inquiring for substantial volume.

Pittsburgh makers say inquiry is a little sharper. It's still too early to tell whether April bookings there will top March volume, but sales executives are hopeful with orders

The outlook for May: Better business as construction gains momentum and consumers exhaust their inventories.

Structural Shapes . . .

Structural Shape Prices, Page 145

"We're a little more optimistic," says a Pittsburgh producer of structural shapes. "We're getting more inquiries, and bookings are rising slightly."

In general, that comment pretty well sums up opinion in the structural steel market. There's little expectation that a dramatic upturn in activity will be experienced in the near future, but sellers think each month will bring additional construction to the market, hastening the time when fabricators and warehouses will have to replenish their steel inventories.

Fabricating shops are well stocked with plain material, notably standard shapes, and they are buying only fill-in sizes to meet new contract requirements.

Prices for fabricated work are highly competitive on all classes of

Some mill officials report a seasonal pickup in requirements for wide flange beams, but they indicate that standard shapes are moving slowly.

Slightly more tonnage is being estimated in the East, bridges accounting for the bulk of the increase. Prestressed concrete is being specified more frequently in small-span design.

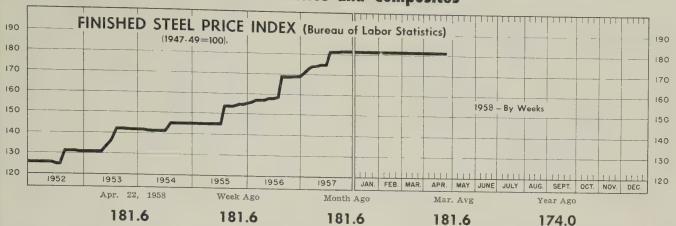
Industrial and commercial building shows only a slight seasonal rise. At Detroit, most capital expansion programs have been postponed by major firms until late 1959. Some buying for commercial structures is noted, several of these being built in Detroit suburbs. Tonnages are relatively small.

(Please turn to Page 153)

BLAST FURNACE PRODUCTION-MARCH, 1958

		(INEL:	rons)			
March,		, 1958 March		, 1957	Total Year to Date	
Districts	Pig Iron	Ferroalloys	Pig Iron	Ferroalloys	1958	1957
Eastern	964,907	14,713	1,462,010	35,519	3,188,854	4.374.907
PittsYoungstown .	1,477,436	26,330	2,532,904	19,947	4,271,569	7,489,756
CleveDetroit	398,273		878,489		1,300,708	2,499,907
Chicago	937,274		1,446,402		2,769,970	4,292,474
Southern	349,889	4,132	501,881	12,313	1,071,288	1,497,056
Western	290,999		357,414		780,156	1,031,655
Totals	4,418,778	45,175	7,179,100	67,779	13,382,545	21,185,755

Price Indexes and Composites



AVERAGE PRICES OF STEEL (Bureau of Labor Statistics)

Week Ended Apr. 22

Prices include mill base prices and typical extras and deductions. Units are 100 lb except where otherwise noted in parentheses. For complete description of the following products and extras and deductions applicable to them, write to STEEL.

Rails, Standard No. 1	\$5.600	Bars, Reinforcing 6.135
Rails, Light, 40 lb	7.067	Bars, C.F., Carbon 10.360
Tie Plates	6.600	Bars, C.F., Alloy 13.875
Axles, Railway	9.825	Bars, C.F., Stainless, 302
Wheels, Freight Car, 33		(lb) 0.553
in. (per wheel)	60.000	Sheets, H.R., Carbon 6.192
Plates, Carbon	6.150	Sheets, C.R., Carbon 7.089
Structural Shapes	5.942	Sheets, Galvanized 8.270
Bars, Tool Steel, Carbon		Sheets, C.R., Stainless, 302
(lb)	0.535	(lb) 0.688
Bars, Tool Steel, Alloy, Oil		Sheets, Electrical 12.025
Hardening Die (lb)	0.650	Strip, C.R., Carbon 9.243
Bars, Tool Steel, H.R.,		Strip, C.R., Stainless, 430
Alloy, High Speed, W		(lb) 0.493
6.75, Cr 4.5, V 2.1, Mo		Strip, H.R., Carbon 6.095
5.5, C 0.60 (lb)	1.355	Pipe, Black, Buttweld (100
Bars, Tool Steel, H.R.,		ft) 19.814
Alloy, High Speed, W18,		Pipe, Galv., Buttweld (100
Cr 4, V 1 (lb)	1.850	ft)
Bars, H.R., Alloy	10.525	Pipe, Line (100 ft) 199.023
Bars, H.R., Stainless, 303	10.020	Casing, Oil Well, Carbon (100 ft) 194.499
	0.525	
(lb)		Casing, Oil Well, Alloy (100 ft) 304,610
Bars, H.R., Carbon	6.425	(100 ft) 304.610

Tubes, Boiler (100 ft) 49.1 Tubing, Mechanical, Carbon (100 ft) 24.9 Tubing, Mechanical, Stainless, 304 (100 ft) 205.6 Tin Plate, Hot-dipped, 1.25 lb (95 lb base box) 9.7 Tin Plate, Electrolytic, 0.25 lb (95 lb base box) 8.4	Quality (95 lb base box) 7.583 Wire, Drawn, Carbon Wire, Drawn, Stainless, 430 (lb)
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STEEL'S FINISHED STEEL PRICE INDEX*

	Apr. 23 1958	Week Ago	Month Ago	Year Ago	5 Yr Ago
Index (1935-39 avg=100)	239.15	239.15	239.15	227.41	181.31
Index in cents per lb	6.479	6.479	6.479	6.161	4.912

STEEL'S ARITHMETICAL PRICE COMPOSITES*

Finished Steel, NT	\$145.42	\$145.42	\$145.42	\$139.71	\$110.98
No. 2 Fdry Pig Iron, GT	66.49	66.49	66.49	64.70	55.04
Basic Pig Iron, GT	65.99	65.99	65.99	64.23	54.66
Malleable Pig Iron, GT	67.27	67.27	67.27	65.77	55.77
Steelmaking Scrap, GT	32.83	33.50	34.50	42.50	42.67

^{*}For explanation of weighted index see Steel, Sept. 19, 1949, p. 54; of arithmetical price composite, Steel, Sept. 1, 1952, p. 130.

Comparison of Prices

Comparative prices by districts, in cents per pound except as otherwise noted. Delivered prices based on nearest production point.

PI Be

FINISH	1ED	STEEL	Α		Week Ago			
Bars, I Bars, I Bars, I	H.R., H.R., H.R.,	Pittsburgh Chicago deld Philadelp	hia	5.425 5.425 5.725	5.425 5.425 5.725	5.425 5.425 5.725	5.075 5.075 5.365	3.95 3.95 4.502
Shapes, Shapes,	Std.,	Pittsburgh Pittsburgh Chicago , Philadelphia		7.30* 5.275 5.275 5.545	7.30* 5.275 5.275 5.545	7.30* 5.275 5.275 5.545	5.00 5.00 5.31	4.13
Plates, Plates, Plates,	Chica Coate Sparr	burgh go sville, Pa ows Point, M nont, Del	id.	5.10 5.10 5.10 5.10 5.10	5.10 5.10 5.10 5.10 5.10	5.10 5.10 5.10 5.10 5.10	4.85 4.85 5.25 4.85 5.70	3.90 4.35 3.90
Sheets, Sheets, Sheets,	H.R., H.R., C.R.,	Pittsburgh . Chicago Pittsburgh . Chicago Detroit	• •	4.925 4.925 6.05 6.05	4.925 4.925 6.05 6.05	4.925 4.925 6.05 6.05	4.675 4.675 5.75 5.75 5.75-5.8	3.775 4.575 4.575
Sheets,	Galv.	Pittsburgh	• •	6.60 4.925	4.925	4.925	4.675 3.9	75-4.225
Strip, C Strip, C Strip, C	I.R., I.R., I.R.,	Chicago Pittsburgh Chicago	• •	4.925 7.15 7.15 7.25	4.925 7.15 7.15 7.25	4.925 7.15 7.15 7.25	6.85	3.725 5.10-5.80 5.35 5.30-6.05
Wire, B	asic.	Detroit Pittsburgh Pittsburgh		7.65 8.95	7.65 8.95		7.20 5.2 8.49	25-5.475 6.35
Tin plat	e (1.50	lb) box, Pitts	3. \$1	10.30	\$10.30	\$ 10.3 0	\$9.95	\$8.95

Basic, deld., Phila
No. 2 Fdry, Neville Island,
No. 2 Fdry, Chicago
No. 2 Fdry, deld., Phila
No. 2 Fdry, Birm
No. 2 Fdry (Birm.) deld.
Malleable, Valley
Malleable, Chicago
Ferromanganese, Duque
†74-76% Mn, net ton.
SCRAP, Gross Ton (I
No. 1 Heavy Melt, Pittsbu
No. 1 Heavy Melt, E. Pa
No. 1 Hoszy Wolt Chie

IG IRON, Gross Ton	Apr. 23 1958	Week Ago	Month Ago	Year Ago	5 Yr Ago
essemer, Pitts	\$67.00	\$67.00	\$67.00	\$65.50	\$55.50
asic, Valley	66.00	66.00	66.00	64.50	54.50
asic, deld., Phila	70.41	70.41	70.41	68.38	59.25
o. 2 Fdry, NevilleIsland, Pa.	66.50	66.50	66.50	65.00	55.00
o. 2 Fdry, Chicago	66.50	66.50	66.50	65.00	55.00
o. 2 Fdry, deld., Phila	70.91	70.91	70.91	68.88	59.75
o. 2 Fdry, Birm	62.50	62.50	62.50	59.00	51.38
o. 2 Fdry (Birm.) deld. Cin	. 70.20	70.20	70.20	66.70	58.93
alleable, Valley	66.50	66.50	66.50	65.00	55.00
alleable, Chicago	66.50	66.50	66.50	65.00	55.00
erromanganese, Duquesne.		245.00†	245.00†	255.00†	228.00*

†74-76% Mn, net ton. *75-82% Mn, gross ton, Etna, Pa.

CRAP, Gross Ton (Including broker's commission)

No. 1 Heavy Melt, Pittsburgh	\$32.50	\$33.50	\$34.50	\$41.50	\$44.00
No. 1 Heavy Melt, E. Pa	36.00	37.00	38.50	46.00	43.50
No. 1 Heavy Melt, Chicago.	30.00	30.00	30.50	40.00	40.50
No. 1 Heavy Melt, Valley	32.50	32.50	34.50	41.50	42.00
No. 1 Heavy Melt, Cleve	29.50	29.50	31.50	38.50	42.00
No. 1 Heavy Melt, Buffalo	26.50	28.50	28.50	41.50	45.50
Rails. Rerolling, Chicago	52.00	53.50	54.50	56.50	51.50
No. 1 Cast, Chicago	38.50	38.50	41.50	39.50	42.50

COKE, Net Ton

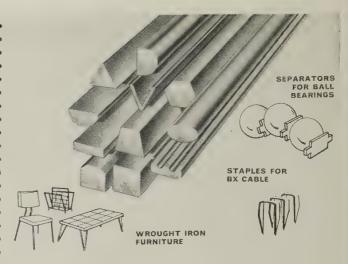
001121						
Beehive, Beehive,	Furn., Fdry.,	Connlsvl. Connlsvl.	 \$15.25 18.25	\$15.25 18.25	\$15.25 18.00	\$14.75 17.00

*Including 0.35c for special quality.

Billets, forging, Pitts. (NT) \$96.00 \$96.00 \$96.00 \$91.50 \$70.50 Wire rods, \$72.56" Pitts. . . . 6.15 6.15 5.80 4.425



ROUND WIRE—Sizes and finishes to meet almost any specification— $\frac{9}{16}$ " on down, in coppered, tinned, bright, galvanized, and other finishes. Made with exactness and uniformity to insure excellent forming and workability. Mill catchweight coils up to 600 ff or single length Econo-Coils up to 3000 can be supplied, depending on quality, finish and gauge.



standard and special shapes—Cut costs where it counts most—on forging, stamping, rolling and machining for moldings, product trim or other fabrication. Many shapes and sizes are available—V-shaped, oval, square, rectangular, keystone-shaped, and others. It will pay you to check their many cost-saving possibilities.

You can do it BETTER at LESS COST with...

CONTINENTAL WIRE

In practically any size, finish, temper or analysis in low and medium low carbon steels



FINE AND SPECIALTY WIRE Staple wire, tag wire, shoe wire, florists wire, pin wire, coil binding wire—an almost endless list of fine wire for special application. Many finishes, tempers and sizes.



econo-coll Continuous length wire coils of 2000# to 3000# catchweight, in sizes from 12 gauge through ½" diameter. Reduces scrap loss up to 90 percent. Shipped on returnable Econo-Coil reels.

LEVERPAK— FOR FASTER, CLEANER WIRE HANDLING

Saves scrap, reduces down time. Protects wire from moisture, dirt, and the damage of ordinary handling. Permits long, uninterrupted runs of 500# to 650#. Easy to ship and store.



Send today for Data on Wire

Profit by our thousands of case histories that may point the way to significant savings for you... with Continental Wire.



CONTINENTAL

STEEL CORPORATION . KOKOMO, INDIANA

PRODUCERS OF: Manufacturer's Wire in many sizes, tempers, and finishes, including Galvanized, KOKOTE, Flame-Sealed, Coppered, Tinned, Annealed, Liquor Finished, Bright and special shaped wire. Also Welded Wire Reinforcing Fabric, Nails, Continental Chain Link Fence, and other products.

SE	M	12	IN	116	ш	21

INGOTS,	Carbon	Forg	ing	(NT)
Munhall,	Pa. U	5		
INGOTS,	Alloy (NT)		
Detroit	S41		\$	77.00
Farrell, F	Pa. S3			77.00
Lowellvi	lle,O. S	88		77.00
Midland,	Pa. C1	8		77.00
Munhall.	Pa. U	5		77.00
Sharon, F	Pa. S3			77.00

BILLETS, BLOOMS & SLABS

Carbon, Kerolling (NT)
Bessemer, Pa. U5\$77.56
Buffalo R2
Clairton, Pa. U5 77.50
Ensley, Ala. T277.56
Fairfield, Ala. T277.5
Fontana, Calif. K188.00
Gary, Ind. U5
Johnstown, Pa. B377.5
Lackawanna, N.Y. B2 77.5
Munhall, Pa. U577.5
Owensboro, Ky. G877.5
S.Chicago, Ill. R2, U577.5
S. Duquesne, Pa. U577.5
Sterling, Ill. N1577.5
Youngstown R277.5

Carbon, Forging (NT)

Bessemer, Pa. U5	.\$96.0
Buffalo R2	96.0
Canton.O. R2	98.5
Clairton, Pa. U5	96.0
Conshohocken, Pa. A3.	101.0
Ensley, Ala. T2	96.0
Fairfield, Ala. T2	96.0
Fontana, Calif. K1	105.5
Gary, Ind. U5	96.0
Geneva, Utah C11	96.0
Houston S5	101.0
Johnstown, Pa. B2	96.0
Lackawanna, N.Y. B2	96.0
LosAngeles B3	105 5
Midland, Pa. C18	96 0
Munhall, Pa. U5	96.0
Owensboro, Ky. G8	06.0
Seattle B3	100.5
Sharon, Pa. S3	06.0
S.Chicago R2, U5, W1	1 06 0
S.Duquesne, Pa. U5	
S.SanFrancisco B3	
Warren, O. C17	
Wallell, O. Cli	
0.11 # 1 45.41	

Alloy, Forging (NT) Bethlehem, Pa. B2 ...\$114.00

Bridgeport, Conn. C32	.114.00
Buffalo R2	.114.00
Canton, O. R2, T7	.114.00
Conshohocken, Pa. A3	
Detroit S41	
Economy, Pa. B14	
Farrell, Pa. S3	
Fontana, Calif. K1	
Gary, Ind. U5	
Houston S5	
Ind. Harbor, Ind. Y1	114 00
Johnstown, Pa. B2	
Lackawanna, N.Y. B2	
LosAngeles B3	
Lowellville, O. S3	
Massillon, O. R2	
Midland, Pa. C18	
Munhall, Pa. U5	.114.00
Owensboro, Ky. G8	.114.00
Sharon, Pa. S3	.114.00
S.Chicago R2.U5.W14	
S. Duquesne, Pa. U5 .	
	.114.00
	.114.00

KOUNDS, SEAMLESS TODE HALL
Buffalo R2\$117.50
Canton, O. R2120.00
Cleveland R2117.50
Gary, Ind. U5
S.Chicago, Ill. R2, W14 117.50
S. Duquesne, Pa. U5 117.50
Warren, O. C17117.50

SKELP								
Aliquippa, l	Pa.	J5				٠	. 5	075
Munhall, Pa	a. U	J5					.4	.875
Pittsburgh	J5		٠		 ı		.5	.075
Warren.O.	R2			,			. 4	.875
Youngstow								

6.15

.15

.15 .40

.15 .15 .40 .25 .95

WIRE RODS AlabamaCity, Ala. R2

Alton, Ill. L1						6
Buffalo W12						(
Cleveland A7				 ٠		6
Donora, Pa. A						
Fairfield, Ala.						
Houston S5 .						
IndianaHarbo						
Tohnstown Pa	. B:	2			,	ß

Dullaio W12				*			0
Cleveland A7	٠	٠		٠	۰		6
Donora, Pa. A7							
Fairfield, Ala. T2							
Houston S5	٠						6
IndianaHarbor, Ind.							
Johnstown, Pa. B2		٠	٠	۰		٠	6

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Monessen, Pa. P7
Struthers, O. Y1 6.15
Worcester, Mass. A76.45

SIKUCIUKALS
Carbon Steel Std. Shapes
AlahamaCity Ala R2 5 276
Atlanta A11
Aliquippa, Pa. J55.275
Bessemer, Ala. T25.275
Bethlehem, Pa. B25.328
Dirmingham C155.275
Clairton, Pa. 115 5 27
Fairfield, Ala. T25.27
Fairfield, Ala. T25.278 Fontana, Calif. K16.078
Gary, Ind. U5
Geneva, Utah C11 5.275
Houston S55.375
Houston S55.378 Ind.Harbor,Ind. I-25.278
Johnstown Pa. R2 5 329
Joliet, Ill. P225.27
Joliet, Ill. P22
Lackawanna, N.Y. B2 . 5.32
Los Angeles B35.978 Minnequa, Colo. C105.578
Minnequa, Colo. C105.578
Munhall.Pa. U5
Niles, Calif. P15.92
Phoenixville, Pa. P45.32
Portland Oreg. 046.02
Seattle B3 6.029 S.Chicago,Ill. U5, W14 5.279 S.SanFrancisco B35.926
S.Chicago, Ill. U5, W14 5.27
S.SanFrancisco B35.928
Sterling, Ill. N155.27
Sterling, Ill. N155.277 Torrance, Calif. C115.978
Weirton, W. Va. W6 5.27
Maria Plant
Wide Flange Bethlehem Pa R2 5 329

Alloy Std. Shapes
Aliquippa, Pa. J56.5
Clairton, Pa. U56.5
Gary, Ind. U56.5
Houston S56.6
KansasCity, Mo. S56.6
Munhall, Pa. U56.5
S.Chicago, Ill. U56.5
11.0 1.0 0.1 01

H.S., L.A. Std. Shapes
Aliquippa, Pa. J57.75
Bessemer, Ala. T27.75
Bethlehem, Pa. B27.80
Clairton, Pa. U57.75
Fairfield, Ala. T27.75
Fontana, Calif. K18.55
Gary, Ind. U57.75
Geneva, Utah C117.75
Houston S57.85
Ind. Harbor, Ind. I-2, Y1.7.75
Johnstown, Pa. B27.80
KansasCity, Mo. S57.85
Lackawanna, N.Y. B27.80
LosAngeles B38.45
Munhall, Pa. U57.75
Seattle B38.50
S.Chicago, Ill. U5, W147.75
S.SanFrancisco B38.40
Struthers, O. Y17.75
Stitutions, O. 21

H.S., L.A. Wide	Flange
Bethlehem, Pa. B2	7.80
Lackawanna, N. Y.	B280
Munhall, Pa. U5	7.75
S. Chicago, Ill. U5 .	7.75

PILING

Bethlehem, Pa. B25.32 Lackawanna, N.Y. B25.32 Munhall, Pa. U55.27
Lackawanna, N.Y. B2 5.32
Munhall.Pa. U55.27
S.Chicago, Ill. U55.27

STEEL SHEET PILING Lackawanna, N.Y. B2 .6.225 Munhall, Pa. U5 .6.225 S.Chicago, Ill. U5 .6.225 Weirton, W.Va. W6 .6.225

PLATES

PLATES, CUIDON SICO.
AlabamaCity, Ala. R25.10
Aliquinna Pa. Jb
Aghland Ky (15) All D. II
A # lanta A 11
Doggomer Ala TZ
Clairton Pa. U5
Claymont. Del. C225.10

Coatesville, Pa. L75.10	
Conshohocken, Pa. A35.20	
Ecorse, Mich. G55.20	
Fairfield, Ala. T25.10	
Fontana, Calif. (30) K1 5.90	
Gary, Ind. U55.10	
Geneva, Utah C115.10	
GraniteCity,Ill. G45.30	
Hamishung De Di	
Harrisburg, Pa. P45.10	
Houston S55.20	
Ind.Harbor, Ind. I-2, Y1.5.10	
Johnstown, Pa. B25.10	
Lackawanna, N.Y. B25.10	
LoneStar, Tex. L65.20	
Mansfield, O. E65.10	
Minnequa, Colo. C105.95	
Munhall, Pa. U55.10	
Newport, Ky. A25.10	
Pittsburgh J55.10	
Riverdale, Ill. A15.10	
Seattle B36.00	
Sharon, Pa. S35.10	
S.Chicago, Ill. U5, W145.10	
SparrowsPoint, Md. B2 5.10	
Sterling, Ill. N155.10	
Steubenville, O. W105.10	
Warren O R2 510	

Cleveland J5, R25.2

PLATES, Carbon Abras. Resist. Claymont, Del. C22 6.75 Fontana, Calif. K1 .7.55 Geneva, Utah C11 6.75 Houston S5 6.85 6.85 Johnstown, Fa. B2 6.75 SparrowsPoint, Md. B2 6.75

Youngstown U5, Y15.10

PLATES, Wrought Iron Economy, Pa. B1413.15 PLATES, H.S., L.A. Aliquippa, Pa. J5 . . . 7.625 Bessemer, Ala. T2 . . 7.625 Clairton, Pa. U5 . . 7.625 Claymont, Del. C22 . . 7.625 Claymont, MS . 22 . 7.625

PLATES, ALLOY
Aliquippa, Pa. J57.20
Claymont, Del. C227.20
Coatesville, Pa. L77.20
Economy, Pa. B147.20
Fontana, Calif. K18.00
Gary, Ind. U57.20
Houston S57.30
Ind. Harbor, Ind. Y17.20
Johnstown, Pa. B27.20
Lowellville, O. S37.20
Munhall, Pa. U57.20
Newport, Ky. A27.20
Pittsburgh J57.20
Seattle B38.10
Sharon.Pa. S37.20
Sharon, Fa. Sa
S.Chicago, Ill. U5, W147.20
SparrowsPoint, Md. B2 7.20
Youngstown Y17.20

FLOOR PLATES

Cleveland J5	6.175
Conshohocken, Pa. A3	6.175
Ind. Harbor, Ind. I-2	6 175
Ind. Harbor, Ind. 1-2	0.175
Munhall, Pa. U5	0.110
S.Chicago, Ill. U5	6.175

PLATES, Ingot Iron Ashland c.l.(15) A10 .5.35 Ashland l.c.l.(15) A10 .5.85 Cleveland c.l. R25.85 Warren,O. c.l. R25.85

BARS

BARS, Hot-Rolled Carbon (Merchant Quality)

Ala.City, Ala.(9) R2	5.42
Aliquippa, Pa. (9) J5	.5.428
Alton.Ill. L1	.5.62
Atlanta(9) All	.5.628
Bessemer, Ala. (9) T2.	.5.42
Birmingham(9) C15	.5.42
Buffalo(9) R2	5.42
Clairton, Pa. (9) U5	5.42
Citil coming and	

0	Cleveland(9) R25.425
	Ecorse, Mich. (9) G55.525
	Emeryville, Calif. J76.175
	Fairfield, Ala. (9) T2 5.425
1	Fairless, Pa. (9) U55.575
	Fontana, Calif. (9) K1, .6.125
	Gary, Ind. (9) U55.425
	Houston(9) S55.675
	Ind.Harbor (9) I-2, Y15.425
	Johnstown, Pa. (9) B25.425
	Joliet, Ill. P225.425
	KansasCity, Mo. (9) S55.675
	Lackawanna(9) B25.425
	LosAngeles(9) B36.125
	Midland, Pa. (23) C185.725
	Milton, Pa. M185.575
	Minnequa, Colo. C105.875
	Niles, Calif. P16.125
	N.T'wanda, N.Y. (23) B115,775
	Owensboro, Ky. (9) G8 5.425
1	Pittsburg, Calif. (9) C11.6.125
	Pittsburgh(9) J55.425
)	Portland, Oreg. 046.175
	Seattle B3, N146.175
}	S.Ch'c'go(9)R2,U5,W14 5.425
1	S.Duquesne, Pa. (9) U55.425
1	S.SanFran., Calif. (9) B3 6.175
1	Sterling, Ill. (1) (9) N155.425
	Sterling, Ill. (9) N155.525

BARS, H.R. Leaded Alloy (Including leaded extra)

Warren, O. C177.475
BARS Hat Ballod Alloy
BARS, Hot-Rolled Alloy Aliquippa, Pa. J56.475
Bethlehem, Pa. B26.475
Bridgeport, Conn. C326.55
Buffelo P2 6 475
Buffalo R2
Clairton, Pa. U5 6.475
Datasit C41
Detroit S416.475 Economy.Pa. B146.475
Ecorse, Mich. G56.575
Fairless, Pa. U56.625
Fairless, Fa. U5
Farrell.Pa. S36.475 Fontana, Calif. K17.525
Fontana, Calli. KI
Gary, Ind. U56.475
Houston S56.725 Ind.Harbor,Ind. I-2, Y1.6.475
Ind. Harpor, Ind. 1-2, 11.0.415
Johnstown, Pa. B2 6.475
KansasCity, Mo. S56.725
Lackawanna, N.Y. B2 6.475
Lowellville, O. S36.475
LosAngeles B37.525
Massillon, O. R2 6.475
Midland, Pa. C186.475
Owensboro, Ky. G86.475
Pittsburgh J56.475
Sharon, Pa. S3 6.475
S.Chicago R2, U5, W14 6.475
S. Duquesne, Pa. U5 6.475
Struthers, O. Y16.475
Warren, O. C176.475
Youngstown U56.475

BARS & SMALL SHAPES, H.R. High-Strength, Low-Alloy Aliquippa, Pa. J57.925

Tudarbbatt at an an interesting
Bessemer, Ala. T27.925
Bethlehem. Pa. B2 \dots 7.925
Clairton, Pa. U57.925
Cleveland R27.925
Ecorse, Mich. G58.025
Fairfield, Ala. T27.925
Fontana, Calif. K18.625
ontana, Cani. Ri
Gary, Ind. U57.925
Houston S58.175
nd.Harbor,Ind. Y17.925
Johnstown, Pa. $B2 \dots 7.925$
KansasCitv.Mo. S58.175
Lackawanna, N.Y. B2 7.925
LosAngeles B38.625
Pittsburgh J57.925
Seattle B38.675
S.Chicago, Ill. U5, W14.7.925
S.Chicago, III. US. WIE. 1. 320
S.Duquesne, Pa. U57.925
S.SanFrancisco B38.675
Struthers, O. Y1 7.925
Youngstown U57.925

1 oursessesses
BAR SIZE ANGLES; H.R. Corbon Bethlehem, Pa. (9) B2 . 5.575 Houston (9) S5 5.675 Kansas City, Mo. (9) S5 5.675
Lackawanna(9) B25.425 Sterling, Ill. N155.525 Sterling, Ill. (1) N155.425 Tonawanda, N.Y. B125.425

BAR SIZE ANGLES; S. Shapes
Aliquippa, Pa. J55.425
Atlanta A115.625
Joliet, Ill. P225.425
Niles Calif. P16.125
Pittsburgh J55.425
Portland, Oreg. 046.175
SanFrancisco S76.275
Seattle B36.175

BAR SHAPES, Hot-Rolled	Alloy
Aliquippa, Pa. J5	.6.55
Clairton, Pa. U5	. 6.55
Gary, Ind. U5	. 6.55
Houston S5	,6.80
KansasCity, Mo. S5	.6.80
Pittsburgh J5	.6.55
Youngstown U5	.6.55

BARS, C.F., Leaded Alloy (Including leaded extra)

*Grade A; add 0.50c for Grade B.

Sterling, Ill. (9) N155.525	
	BARS, Cold-Finished Carbon
Struthers, O. (9) Y15.425	BARS, Cold-Pinished Carbon
Tonawanda, N.Y. B12 5.425	7.20
Torrance, Calif. (9) C11, 6.125	Ambridge, Pa. W187.30
Youngstown(9) R2, U5, .5.425	BeaverFalls, Pa. M12, R2.7.30
2041185101111(0/212)	Dirmingham C157.90
	Buffalo B5
BARS, H.R. Leaded Alloy	Camden, N.J. P137.75
(Including leaded extra)	Carnegie, Pa. C127.30
Warren.O. C177.475	Carnegle, Fa. C12
Wallen, O. Ox. 111111111111	Chicago W187.30
****	Claveland A7. UZU
BARS, Hot-Rolled Alley Aliquippa, Pa. J56.475	Detroit Bb. PI7
Aliquippa, Pa. Jo6.475	Detroit S41
Bethlehem, Pa. B26.475	
Bridgeport, Conn. C326.55	Fluria O WX
Buffalo R26.475	FranklinPark,Ill. N57.30
Canton, O. R2, T76.475	Gary, Ind. R2
Clairton, Pa. U56.475	Gary, Ind. 102 7 30
Detroit S416.475	GreenBay, Wis. F7 7.30
Economy, Pa. B146.475	Hammond, Ind. J5, L2 7.30
Economy, ra. Bit 6.575	Hartford, Conn. R27.80
Ecorse, Mich. G56.575	
Fairless, Pa. U56.625	Tockhooleg(49) Sau
Farrell.Pa. S36.475	TagAngeleg P2 R2
Fontana, Calif. K17.525	Aromatical Mass Bb(.00
Gary, Ind. U56.475	Magaillan O R2 RX[.30
Houston S56.725	
Ind. Harbor, Ind. I-2, Y1.6.475	Monaca, Pa. S177.30
Johnstown, Pa. B26.475	Newark, N.J. W187.75
KansasCity, Mo. S56.725	NewCastle, Pa. (17) B4 7.30
Lackawanna, N.Y. B2 6.475	Pittsburgh J5
Lowellville, O. S36.475	Pittsburgh Jo
LosAngeles B37.525	Plymouth, Mich. P5 7.55
LOSAngeles Do	
Massillon, O. R2 6.475	Dondwille Mass. C14
Midland, Pa. C186.475	g Chicago III W14
Owensboro, Ky. G86.475	
Pittsburgh J56.475	
Sharon, Pa. S36.475	
S.Chicago R2, U5, W14 6.475	Willimantic Conn. Jo
S.Duquesne, Pa. U56.475	
Struthers, O. Y16.475	Youngstown F3, Y17.30
Warren, O. C176.475	Youngstown ro, 22
Voungetown II5 6.475	

BARS, Cold-Finished Carbon (Turned and Ground)

Cumberland, Md. (5) C19.6.55

BARS, Cold-Finished Alloy

DAKS, COIG TIME
Ambridge, Pa. W18 8,775 BeaverFalls, Pa. M12, R2 8,775 Bethlehem, Pa. B2 Bridgeport, Conn. C32 8,925 Buffalo B5 8,775 Carnden, N. J. P13 8,95 Camden, N. J. P13 8,95 Canton. O. T7 8,775 Chicago W18 8,775 Cleveland A7, C20 8,775 Detroit E5, P17 8,975 Detroit E5, P17 8,975 Detroit S41 8,775 GreenBay, Wis. F7 8,775 Grary, Ind. R2 8,775 Grary, Ind. R2 8,775 Hammond, Ind. J5, L2 8,775 Hammond, Ind. J5, L2 8,775 Hartford, Conn. R2 9,075 Harvey, Ill. B5 8,775 Massillon, O. R2, R3 8,775 Massillon, O. R2, R8 8,775 Midland, Pa. C18 8,775 Midland, Pa. C18 8,775 Midland, Pa. C18 8,775 Midland, Pa. C18 8,775 Monaca, Pa. S17 8,775 Newark, N. W18 8,95 SpringCity, Pa. K3 8,95 Struthers, O. Y1 8,775 Warren, O. C17 8,775 Walkegan, Ill. A7 8,775 Wolferen, Morrey, Worcester, Mass. A, 7,90 Worcester, Mass. A, 7,90 Worcester, Mass. A, 7,90 Worcester, Mass. A, 7,90 Voungstown F3, Y1 8,775 Voungstown F3, Y1 8,775

BARS, Reinforcing (To Fabricators)	RAIL STEEL BARS	SHEETS, H.R.(14 Ga. & Heavier) High-Strength, Low-Alloy	SHEETS, Cold-Rolled, High-Strength, Low Alloy	SHEETS, Well Casing Fontana, Calif. K17.178
AlabamaCity,Ala. R2. 5.425 Atlanta Al1 . 5.425 Birmingham C15 . 5.425 Buffalo R2 . 5.425 Cleveland R2 . 5.425 Ecorse,Mich. G5 . 5.775 Emeryville,Calif. J7 . 6.175 Fairfield,Ala. T2 . 5.425 Fairless,Pa. U5 . 5.575 Fontana,Calif. K1 . 6.125 Ft. Worth, Tex. (4) (26) T4 5.875	Franklin,Pa. (3) F5 .5.325 Franklin,Pa. (4) F5 .5.425 JerseyShore,Pa. (3) J3 .5.30 Marion,O. (3) P115.325 Tonawanda(3) B125.325 Tonawanda(4) B126.00 Williamsport,Pa. (3) S19.5.50	Cleveland J5, R27.275 Conshohocken, Pa. A37.325 Ecorse, Mich. G57.375 Fairfield, Ala. T27.275 Fairless, Pa. U57.325 Farrell, Pa. S37.275 Fontana, Calif. K18.025 Gary, Ind. U57.275	Cleveland J5, R2	SHEETS, Galvanized High-Strength, Low-Alloy Irvin, Pa. U5
Gary, Ind. U5	SHEETS, Hot-Rolled Steel	Pittsburgh J57.275 S.Chicago, Ill. U5, W14 7.275 Sharon, Pa. S37.275	Weirton, W. Va. W68.975 Youngstown Y18.975	SHEETS, Galvanized Ingot Iron (Hot-Dipped Continuous)
Joliet, Ill. P225.425 Kansas City, Mo. S55.675 Kokomo, Ind. C165.525	(18 Gage and Heavier) AlabamaCity, Ala. R24.925 Allenport, Pa. P74.925	Weirton, W. Va. W67.275	SHEETS, Culvert Cu Cu Steel Fe	Ashland, Ky. A106.85 Middletown, O. A106.85
Lackawanna, N.Y. B2, 5,425 LosAngeles B3 6,125 Milton, Pa M18 5,575 Minnequa, Colo. C10 5,875 Niles, Callf. P1 6,125 Pittsburg, Callf. C11 6,125 Pittsburgh J5 5,425	Cleveland J5, R2	SHEETS, Hot-Rolled Ingot Iron (18 Gage and Heavier)	Canton,O. R26.95 7.45 Fairfield T26.95 7.20 Gary,Ind. U56.95 7.20 GraniteCity,Ill. G4 7.15 Ind.Harbor I-2 6.95 7.20 Irvin,Pa. U56.95 7.20	Cleveland (28) R2
Portland, Oreg. 046.175 SandSprings, Okla. S55.925 Seattle B3, N146.175 S.Chicago, Ill. R25.425 S.Duquesne, Pa. U55.425	Gary,Ind. U5	SHEETS, Cold-Rolled Ingot Iron Cleveland R26.80 Middletown, O. A106.55 Warren, O. R26.80	Kokomo, Ind. C16.7.05 MartinsFry. W10 .6.95 7.20 Pitts. Calif. C117.70 Pittsburgh J5 6.95 SparrowsPt. B26.95	Butler, Pa. A10 (type 1) .9.25 Butler, Pa. A10 (type 2) .9.35
S.SanFrancisco B36.175 SparrowsPoint,Md. B2. 5.425 Sterling,Ill. (1) N15 .5.425 Sterling,Ill. N15 .5.525 Struthers,O. Y15.425 Tonawanda,N.Y. B126.00 Torrance,Calif. C116.125 Youngstown R2, U5 .5.425	Lackawanna, N. Y. B2	SHEETS, Cold-Rolled Steel (Commercial Quality) AlabamaCity,Ala. R26.05 Allenport,Pa. P76.05 Cleveland J5, R26.05 Conshohocken,Pa. A36.10	SHEETS, Culvert—Pure Iron Ind.Harbor,Ind. I-27.20 SHEETS, Galvanized Steel	Ashland, Ky. A106.625 Cleveland R26.625 Fairfield, Ala. T26.625 Gary, Ind. U56.625 GraniteCity, Ill. G46.825 Ind. Harbor, Ind. 1-2, Y1 6.625
BARS, Reinforcing (Fabricated; to Consumers) Boston B2, U87.65 Chicago U8691	Portsmouth, O. P124.925 Riverdale, Ill. A14.925 Sharon, Pa. S34.925 S. Chicago, Ill. W144.925	Detroit M1	Hot-Dipped AlabamaCity, Ala. R26.60‡ Ashland, Ky. A106.60† Canton, O. R26.60‡	Irvin,Pa. U5
Clieveland U8 6.89 Houston S5 7.35 Johnstown,Pa. B2 7.08 KansasCity,Mo. S5 7.35 Lackawanna,N.Y. B2 6.85 Marion,O. Pil 6.70	SparrowsPoint, Md. B2.4.925 Steubenville, O. W10.4.925 Warren, O. R2	Follansbee, W. Va. F4 . 6.05 Fontana, Calif. K1 7.30 Gary, Ind. U5 6.05 GraniteCity, Ill. G4 6.25 Ind. Harbor, Ind. 1-2, Y1 6.05 Irvin, Pa. U5 6.05 Lackawanna, N. Y. B2 . 6.05	Canton, U. E. 5.001 Dover, O. E6 6.60† Fairfield, Ala. T2 6.60† Gary, Ind. U5 6.60† GraniteCity, Ill. G4 6.80* Ind. Harbor, Ind. I-2 6.60† Irvin, Pa. U5 6.60†	BLUED STOCK, 29 Gage Follansbee, W. Va. F48.65 Ind. Harbor, Ind. I-28.475 Yorkville, O. W108.475
Newark, N. J. U8	SHEETS, H.R.(19) Ga. & Lighter Niles, O. M216.05	Mansfield, O. E6 6.05 Middletown, O. A10 6.05 Newport, Ky. A2 6.05	Kokomo, Ind. C166.70‡ MartinsFerry, O. W106.60*	SHEETS, Long Terne, Steel (Commercial Quality) Beech Bottom, W. Va. W10 7.00
Seattle B3, N147.70 SparrowsPt.,Md. B27.92 St.Paul U87.92 Williamsport,Pa. S197.00	SHEETS, H.R. Alloy Gary,Ind. U58.10 Ind.Harbor.Ind. Y18.10	Pittsburgh J56.05 Portsmouth, O. P126.05 SparrowsPoint, Md. B26.05 Steubenville, O. W106.05	Pittsburgh J5 6.60† SparrowsPt.,Md. B2 .6.60† Warren,O. R2 6.60† Weirton,W.Va. W6 6.60*	Gary, Ind. U5
BARS, Wrought Iron Economy,Pa.(S.R.)B14 14.45 Economy,Pa.(D.R.)B14 18.00 Economy,(Staybolt)B14 18.45	Irvin,Pa. U58.10 Munhall,Pa. U58.10 Newport,Ky. A28.10		*Continuous and noncontinuous. †Continuous. ‡Noncon-	SHEETS, Long Terne, Ingot Iron Middletown, O. A107.40
		-Key To Producers-		
A1 Acme Steel Co. A2 Acme-Newport Steel Co. A3 Alan Wood Steel Co. A4 Allegheny Ludlum Steel A5 Alloy Metal Wire Div., H. K. Porter Co. Inc. A6 American Shim Steel Co. A7 American Steel & Wire Div., U. S. Steel Corp. A8 Anchor Drawn Steel Co. A9 Angell Nail & Chaplet A10 Armco Steel Corp. A11 Atlantic Steel Co.	C20 Cuyahoga Steel & Wire C22 Claymont Plant, Wick- wire Spencer Steel Div., Colo. Fuel & Iron C23 Charter Wire Inc. C24 G. O. Carlson Inc. C32 Carpenter Steel Corp. D2 Detroit Steel Corp. D3 Dearborn Div., Sharon Steel Corp. D4 Disston Div., H. K. Por- ter Co. Inc. Driver-Harris Co. D7 Dickson Weatherproof	Ja Jessop Steel Co. J5 Johnson Steel & Wire Co. J5 Jones & Laughlin Steel J6 Joslyn Mfg. & Supply J7 Judson Steel Corp. J8 Jersey Shore Steel Co. K1 Kaiser Steel Corp. K2 Keokuk Electro-Metals K3 Keystone Drawn Steel K4 Keystone Steel & Wire K7 Kenmore Metals Corp.	Sub. of Barium Steel Corp. P5 Pligrim Drawn Steel P6 Pittsburgh Coke & Chem. P7 Pittsburgh Steel Co. P11 Pollak Steel Co. P12 Portsmouth Div., Detroit Steel Corp. P13 Precision Drawn Steel P14 Pitts. Screw & Bolt Co. P15 Pittsburgh Metallurgical	 Stainless Welded Prod. S26 Specialty Wire Co. Inc. S30 Sierra Drawn Steel Corp. S40 Seneca Steel Service S41 Stainless Steel Div., J&I Steel Corp. S42 Southern Elec. Steel Co. T2 Tenn. Coal & Iron Div., U. S. Steel Corp. T3 Tenn. Products & Chemical Corp. T4 Texas Steel Co. T5 Thomas Strip Div., Pittsburgh Steel Co.
B1 Babcock & Wilcox Co. B2 Bethlehem Steel Co. B3 Beth. Pac. Coast Steel B4 Blair Strip Steel Co. B5 Bliss & Laughlin Inc. B8 Braeburn Alloy Steel	Nail Co. D8 Damascus Tube Co. D9 Wilbur B. Driver Co. E1 Eastern Gas & Fuel Assoc. E2 Eastern Stainless Steel	L2 LaSalle Steel Co. L3 Latrobe Steel Co. L6 Lone Star Steel Co. L7 Lukens Steel Co.	P16 Page Steel & Wire Div., American Chain & Cable P17 Plymouth Steel Corp. P19 Pitts. Rolling Mills P20 Prod. Steel Strip Corp. P22 Phoenix Mfg. Co. P24 Phil. Steel & Wire Corp.	To Thompson Wire Co. Tr Timken Roller Bearing Tr Tonawanda Iron Div., Am. Rad. & Stan. San. Tube Methods Inc. Trip Techalloy Co. Inc.
B9 Brainard Steel Div., Sharon Steel Corp. B10 E. & G. Brooke, Wick- wire Spencer Steel Div.	E4 Electro Metallurgical Co. E5 Elliott Bros. Steel Co. E6 Empire-Reeves Steel Corp.	M6 Mercer Pipe Div., Saw- hill Tubular Products M8 Mid-States Steel & Wire M12 Moltrup Steel Products	R2 Republic Steel Corp. R3 Rhode Island Steel Corp. R5 Roebling's Sons. John A.	U4 Universal-Cyclops Steel U5 United States Steel Corp. U6 U. S. Pipe & Foundry U7 Ulbrich Stainless Steels
Colo. Fuel & Iron B11 Buffalo Bolt Co., Div., Buffalo Bolipse Corp. B12 Buffalo Steel Corp. B14 A. M. Byers Co. B15 J. Bishop & Co.	F2 Firth Sterling Inc. F3 Fitzsimmons Steel Co. F4 Follansbee Steel Corp. F5 Franklin Steel Div., Borg-Warner Corp.	M17 Metal Forming Corp. M18 Milton Steel Div., Merritt-Chapman&Scott	R6 Rome Strip Steel Co. R8 Reliance Div. Eaton Mfg. R9 Rome Mfg. Co. R10 Rodney Metals Inc.	US U. S. Steel Supply Div., U. S. Steel Corp. V2 Vanadium-Alloys Steel V3 Vulcan-Kidd Steel Div., H. K. Porter Co.
C1 Calstrip Steel Corp. C2 Calumet Steel Div.,	F6 Fretz-Moon Tube Co. F7 Ft. Howard Steel & Wire F8 Ft. Wayne Metals Inc.	M22 Mill Strip Products Co.	S4 Sharon Tube Co.	W1 Wallace Barnes Co. W2 Wallingford Steel Co. W3 Washburn Wire Co.
Borg-Warner Corp. C4 Carpenter Steel Co. C9 Colonial Steel Co. C10 Colorado Fuel & Iron	G4 Granite City Steel Co. G5 Great Lakes Steel Corp. G6 Greer Steel Co. G8 Green River Steel Corp.	N2 National Supply Co. N3 National Tube Div., U. S. Steel Corp.	S5 Sheffield Div., Armco Steel Corp. S6 Shenango Furnace Co. S7 Simmons Co.	W4 Washington Steel Corp. W6 Weirton Steel Co. W8 Western Automatic Machine Screw Co.
C11 Columbia-Geneva Steel C12 Columbia Steel & Shaft. C13 Columbia Tool Steel Co.	H1 Hanna Furnace Corp. H7 Helical Tube Co.	N6 New England High Carbon Wire Co. N8 Newman-Crosby Steel	88 Simonds Saw & Steel Co. 812 Spencer Wire Corp. 813 Standard Forgings Corp. 814 Standard Tube Co.	W9 Wheatland Tube Co. W10 Wheeling Steel Corp. W12 Wickwire Spencer Steel
C15 Connors Steel Div., H. K. Porter Co. Inc. C16 Continental Steel Corp.	I-1 Igoe Bros. Inc. I-2 Inland Steel Co. I-3 Interlake Iron Corp. I-4 Ingersoll Steel Div.	N9 Newport Steel Corp.	S15 Stanley Works S17 Superior Drawn Steel Co. S18 Superior Steel Div., Copperweld Steel Co.	Div., Colo. Fuel & Iron W13 Wilson Steel & Wire Co. W14 Wisconsin Steel Div., International Harvester
C17 Copperweld Steel Co. C18 Crucible Steel Co.	Borg-Warner Corp. I-6 Ivins Steel Tube Works	N20 Neville Ferro Alloy Co.	S19 Sweet's Steel Co. S20 Southern States Steel S23 Superior Tube Co.	W15 Woodward Iron Co. W18 Wyckoff Steel Co. Y1 Youngstown Sheet & Tube

STRIP	STRIP, Cold-Rolled Alloy	Weirton, W. Va. W6 10.50	TIN MILL PRODUCT	c
STRIP, Hot-Rolled Carbon	Boston T6	·	TIN PLATE, Flectrolytic (Base Boy)	0.25 lb 0.50 lb 0.75 lb
Ala.City, Ala. (27) R24.925	Dover O Ge	Warren O P2 700	Fairfield, Ala. T2	\$8.75 \$9.00 \$9.40 8.85 9.10 9.50
Altenport, Pa. P74.925 Alton, Ill. L1 5 125	Farrell, Pa. S315.05 FranklinPark, Ill. T615.05	STRIP, C.R. Electrogalvanized	Fairless, Pa. U5	8 85 9 10 9 50 1
Ashiana, Ky. (8) A104.925			Gary, Ind. U5 Granite City, Ill. G4	8 75 9.00 9 40 1
Atlanta A114.925 Bessemer, Ala. T24.925	Indianapolis J515.20 Lowellville, O. S315.05	Evansion, in M22 7.25*	indianaHarbor, Ind. 1-2, Y1	8.75 9.00 9.40
Buffalo (27) R24.925	Riverdale III A1 15.05	Warren.O. B9. T57.15*	Irvin,Pa. U5 Niles,O. R2	8 75 9 00 9 40
Conshohocken, Pa. A3 . 4.975 Detroit M1	Sharon, Pa. S3 15.05 Worcester, Mass. A7 15.35	Worcester, Mass. A77.70*	Pittsburg, Calif. C11	9.50 9.75 10.15
Ecorse, Mich. G55.025 Fairfield, Ala. T24.925	Youngstown J515.05	*Plus galvanizing extras.	Weirton, W. Va. W6	8.75 9.00 9.40
Funtana, Cant. K1 5.675	STRIP, Cold-Rolled High-Strength, Low-Alloy		ELECTROTIN (22-27 Gage; Dollars	
Gary, Ind. U54.925 Ind. Harbor, Ind. I-2, Y1.4.925	Cleveland A710.45	STRIP, Galvanized (Continuous)	Aliquippa, Pa. J5	7.725 7.925 7.725 7.925 8.125
Johnstown, Pa. (25) B24.925 Lackaw'na, N.Y. (25) B2 4.925	Dearborn, Mich. D310.60 Dover, O. G610.45) Sharon, Pa. S37.275	TIN PLATE, American 1.25 1.50	Niles, O. R2
LosAngeles (25) B35.675 Minnequa, Colo. C106.025	Ecorse, Mich. G510.60 Farrell, Pa. S310.50	TIGHT COOPERAGE HOOP	lb lb	Pittsburg, Calif. C118.60 SparrowsPoint, Md. B27.95
Riverdale, Ill. A14.925 SanFrancisco S76.35	Ind.Harbor,Ind. Y110.65 Sharon,Pa. S310.50	Riverdale.Ill. A15.50	Fairfield, Ala. T2 10.15 10.40	Weirton, W. Va. W6 7.85 Yorkville, O. W10 7.85
Seattle (25) B35.925 Seattle N146.35	Warren, O. R210.45	Youngstown U55.35	Fontana, Calif. K1 10.80 11.05 Gary, Ind. U5 10.05 10.30	HOLLOWARE ENAMELING
Snaron, Pa. S34,925		0.26- 0.41- 0.61- 0.81- 1.06-	Ind. Harb. Y1 10.05 10.30	Black Plate (29 Gage) Aliquippa, Pa. J5 \$7.50
S.Chicago W144.925 S.SanFrancisco(25) B3.5.675	Spring Steel (Annealed) 0. Baltimore T6	9.40C 0.60C 0.80C 1.05C 1.35C 9.50 10.70 12.90 15.90 18.85	Sp.Pt., Md. B2 10.15 10.40	Gary, Ind. U5
SparrowsPoint,Md. B24.925 Sterling,Ill.(1) N154.925	Boston T6	9.50 10.70 12.90 15.90 18.85 10.70 12.90 16.10 19.30	Vorkvilla O W10 10 05 10 30	ind. Harbor, ind. Yl7.50 1
Sterling, Ill. N155.025 Torrance, Calif. C115.675	Carnegie, Pa. S18	8.95 10.40 12.60 15.60	BLACK PLATE (Base Box)	Irvin, Pa. U5
Warren, O. R24.925 Weirton, W. Va. W64.925	Cleveland A7 8 Dearborn, Mich. D3	9.05 10.50 12.70	Aliquippa, Pa. J5\$7.85 Fairfield, Ala. T27.95	MANUFACTURING TERNES
Youngstown U54.925	Detroit D2		Fairless, Pa. U57.95	(Special Coated, Base Box) Gary, Ind. U5\$9.70
STRIP, Hot-Rolled Alloy	Evanston,Ill. M22	8.95 10.40 12.60 15.60		Irvin,Pa. U59.70
Carnegie, Pa. S188.10	Fostoria, O. S1	9.05 10.40 12.60 15.60 18.55 12.90 16.10 19.30	Ind. Harbor, Ind. I-2, Y17.85	ROOFING SHORT TERNES (8 lb Coated, Base Box)
Farrell, Pa. S38.10 Gary, Ind. U58.10	Harrison, N.J. C18 Indianapolis J5	9.10 10.55 12.60 15.60 18.55		Gary,Ind. U5\$11.25
Houston S58.35 Ind.Harbor,Ind. Y18.10	LosAngeles C1 1 LosAngeles J5 1	11.15 12.60 14.80	WIRE	Pittsburg, Calif. C1110.25 Portsmouth, O. P129.30
KansasCity, Mo. S58.35 LosAngeles B39.30	NewBritain, Conn. (10) S15. NewCastle, Pa. B4, E5		Low Carbon	Roebling, N.J. R59.60
Lowellville, O. S38.10	NewHaven, Conn. D2 NewKensington, Pa. A6	9.40 10.70 12.90 15.90	AlabamaCity, Ala. R27.65 Aliquippa, Pa. J57.65	S.Chicago, Ill. R29.30 S.SanFrancisco C1010.25
Newport, Ky. A2 8.10 Sharon, Pa. A2, S3 8.10 S.Chicago, Ill. W14 8.10	New York W3	10.70 12.90 16.10 19.30	Alton,Ill. L1	SparrowsPt.,Md. B29.40 Struthers,O. Y19.30 Trenton,N.J. A79.60
S.Chicago, Ill. W148.10 Youngstown U5, Y18.10	Pawtucket, R.I. N8 Riverdale, Ill. A1	9.05 10.40 12.60 15.60 18.55	Dai willy ine, in. its	Trenton, N.J. A79.60 Waukegan, Ill. A79.30 Worcester, Mass. A79.60
STRIP, Hot-Rolled	Rome, N.Y. (32) R6 Sharon, Pa. S3	8.95 10,40 12.60 15.60 18.55	Chicago W137.65	Wire, MB Spring, High-Carbon
High-Strength, Low-Alloy	Trenton, N.J. R5	9.40 10.70 12.90 15.10 19.30	Crawfordsville, Ind. M87.75	Aliquippa, Pa. J59.30 Alton, Ill. L19.50
Bessemer, Ala. T27.325 Conshohocken, Pa. A37.325	Warren, O. T5	9.50 10.70 12.90 15.90 18.80	Duluth A77.65	Bartonville, Ill. K49.40
Ecorse, Mich. G57.425 Fairfield, Ala. T27.325	Youngstown J5	8.95 10.40 12.60 15.60 18.55	Fostoria, O. (24) S17.75	Buffalo W12
Farrell, Pa. S37.325 Gary, Ind. U57.325	Spring Steel (Tempered)	Up to 0.81- 1.06- 0.80C 1.05C 1.35C	Houston S57.90 Jacksonville, Fla. M88.00	Donora, Pa. A79.30 Duluth A79.30
Ind.Harbor,Ind. I-2, Y1.7.325 Lackawanna,N.Y. B27.325	Bristol, Conn. W1	18.10 21.95 26.30	7 1 D- DO 7 0E	Fostoria, O. S19.35 Johnstown, Pa. B29.30
LosAngeles (25) B38.075	Buffalo W12 Fostoria, O. S1	18.10 18.30 22.15	KansasCity, Mo. S57.90	KansasCity, Mo. S59.55 LosAngeles B310.25
Seattle (25) B38.325 Sharon, Pa. S37.325	FranklinPark, Ill. T6 Harrison, N.J. C18	18.45 22.30 26.65 18.10 21.95 26.30	LosAngeles B38.60	Milbury, Mass. (12) N6 9.60 Minnequa, Colo. C10 9.50
S.Chicago, Ill. W147.325 S.SanFrancisco (25) B3 .8.075	New York W3 Palmer, Mass. W12	18.10 21.95 26.30	Monessen, Pa. P7, P16 7.65	Monessen, Pa. P7, P169.30 Muncie, Ind. I-79.50
SparrowsPoint,Md. B27.325 Warren,O. R27.325	Trenton, N.J. R5	18.10 21.95 26.30 18.10 21.95 26.30	Palmer, Mass. W127.95	Palmer, Mass. (12) W129.60 Pittsburg, Calif. C1110.25
Weirton, W. Va. W6 7.325 Youngstown U5, Y1 7.325	Youngstown J5		Portsmouth, O. P127.65	Portsmouth, O. P129.30 Roebling, N.J. R59.60
			Rankin, Pa. A77.65 S. Chicago, Ill. R27.65	S.Chicago, Ill. R29.30 S.SanFrancisco C1010.25
STRIP, Hot-Rolled Ingot Iron Ashland, Ky. (8) A105.175	SILICON STEEL	Arma- Elec- Dyna-	S.SanFrancisco C108.60 SparrowsPoint,Md. B27.75	SparrowsPt.,Md. B29.40
Warren, O. R2	H.R. SHEETS(22 Ga., cut lengths)	Field ture tric Motor mo	Sterling, Ill. (1) N157.65 Sterling, Ill. N157.75	Struthers, O. Y19.30 Trenton, N.J. A79.60
STRIP, Cold-Rolled Carbon	BeechBottom, W.Va. W10 . Mansfield, O. E6 9	9 625 11.10 11.80 12.90 13.95	Struthers, O. Yl7.65	Waukegan, Ill. A79.30 Worcester A7, J4, T69.60
Anderson, Ind. G67.15	Newport, Ky. Az 9	9.625 11.10 11.80 12.90	Worcester, Mass. A77.95	WIRE, Fine & Weaving(8" Coils) Alton, Ill. L115.80
Baltimore T6	Vandergrift, Pa. Ub	9.625 11.10 11.80 12.90	Bartonville, Ill. K412.65	Bartonville, Ill. K415.70 Buffalo W1215.60
Buffalo S40	Zanesville, O. A10	11.10 11.80 12.90 13.95	Buffalo W1212.65 Cleveland A712.65	Chicago W1315.60
Conshohocken, Pa. A37.20 Dearborn, Mich. D37.25	C.R. COILS & CUT LENGTHS (22	Ga.) Arma- Elec- Dyna-	Donora, Pa. A712.65 Duluth A712.65	Cleveland A7
Detroit D2, M1, P207.25 Dover, O. G67.15		Field ture tric Motor mo	Johnstown, Pa. B212.65 Minnequa, Colo. C1012.775	Fostoria, O. S115.60 Houston S515.85
Ecorse, Mich. G57.25 Evanston, Ill. M227.25	Panah Rottom W. Va. W10 .	11.35 12.05 13.15 14.20 12.05 13.15 14.20		Jacksonville, Fla. M815.95 Johnstown, Pa. B215.60
Follansbee, W. Va. F47.15 Fontana, Calif. K19.00	Brackenridge, Pa. A4 GraniteCity, Ill. G4 9 IndianaHarbor, Ind. I-2 9	9.825*11.05* 11.75* 12.85* 9.625†10.85* 11.55* 12.65*	NewHaven, Conn. A712.95	KansasCity, Mo. S5 15.85 Kokomo, Ind. C16 15.60
FranklinPark, Ill. T67.25	Mansfield, O. E6	9.625*11.35 12.05 13.15 14.20	Pittsburg, Calif. C1113.45	Minnequa, Colo. C1015.85 Monessen, Pa. P1615.60
Ind.Harbor,Ind. Y17.15 Indianapolis J57.30	Warren, O. R2	9.625*11.35 12.05 13.15 14.20 11.35† 12.05 13.15 14.20	Roebling.N.J. R512.95	Muncie, Ind. I-715.80 Palmer, Mass. W1215.90
LosAngeles J59.05 LosAngeles C19.20			Struthers, O. Y112.65	S.SanFrancisco C1016.45 Waukegan,Ill. A715.60
NewBedford, Mass. R107.60 NewBritain(10) S157.15			Waukegan.Ill. A712.65	Worcester, Mass. A7, T6 15.90
NewCastle,Pa. B4, E57.15 NewHaven,Conn. D27.60	- 1. Detter W W W W W W W W W W W W W W W W W W W	19.00 19.99 10.09 11.10	Worcester, Mass. A712.95	ROPE WIRE Bartonville, Ill. K412.75
NewKensington, Pa. A67.15		15.00 15.55 16.05 17.10	Aliquippa.Pa. J59.30	Buffalo W1212.75 Fostoria, O. S112.75
Pawtucket, R.I. R37.80 Pawtucket, R.I. N87.70	Zanesville, O. A10	10.00 10.00 20.00	Buffalo W129.30	Johnstown, Pa. B212.75
Philadelphia P247.70 Pittsburgh J57.15	C.R. COILS & CUT LENGTHS (22 Ga.) T-100	Grain Oriented T-72 T-66 T-72	Cleveland A79.30 Donora, Pa. A79.30	Monessen, Pa. P712.75 Muncie, Ind. I-712.95
Riverdale, Ill. A17.25 Rome, N.Y. (32) R67.15	Brackenridge, Pa. A4	17.60 19.20 19.70 20.20 15.25†	Duluth A7	Palmer, Mass. W1213.05 Portsmouth, O. P1212.75
Sharon, Pa. S3	Butler, Pa. Alu Vandergrift, Pa. U5 . 16.60	17 60 19 20 19 70 20.20 15.25**	KansasCity, Mo. S59.55 Los Angeles B310.25	Roebling, N.J. R513.05 SparrowsPt., Md. B212.85
Wallingford Conn. W27.60	Warren, O. R2		Minnequa, Colo. C109.50	Struthers, O. Y112.75 Worcester, Mass. J413.05
Warren, O. R2, T57.15 Weirton, W. Va. W67.15	Beilipioodaa 1/a lower	rocessed only. ‡Coils, annealed **Cut lengths, ¾-cent lower	NewHaven, Conn. A7 9.60 Palmer, Mass. W12 9.60	(A) Plow and Mild Plow;
Worcester, Mass. A77.70			Palmer, Mass. W129.00	and visco sor simple of our side
Youngstown J5, Y17.15				

			Note Constitutioned	Longer than 6 in.;
WIRE, Tire Bead	Fairfield, Ala. T210.60	Crawf'dsville M8 17.25 19.05	Heavy (Incl. Slotted):	5% in. and smaller o. o
Bartonville, Ill. K4 . 16 55	Houston S5	Fostoria, O. S1 17.65 19.20† Houston S5 17.40 18.95**	% in. and smaller 60.5	3%, %, and 1 in. diam. + 6.0
Monessen.Pa. P16 . 16.55 Roebling, N.J. R5 17.05	Jacksonville, Fla. M8 11.16 Johnstown, Pa. B2 10.60	Jacksonville M8.17.50 19.50	% in. to 1½ in.,	High Carbon, Heat Treated:
WIRE, Cold-Rolled Flat	Joliet, Ill. A710.60	Johnstown B217.10 18.908	incl	6 in. and shorter:
Anderson.Ind. G611.65	KansasCity, Mo. S510.85	Kan.City, Mo. S5 17.40 Kokomo C1617.25 18.80†	Hex Nuts, Finished (Incl.)	% in. and smaller 26.0 %, %, and 1 in.
Baltimore T611.95	Kokomo, Ind. C1610.70 Los Angeles B311.40	Minnegua C1017.40 18.90**	Slotted and Castellated):	diam
Boston T6	Minnequa, Colo. C1010.85	P'lm'r. Mass. W12 17.45 19.007	1 in. and smaller 63.0 1% in. to 1½ in.,	Tonger than 6 in.:
Chicago W1311.75	Pittsburg, Calif. C1111.40	Pitts., Calif. C11.17.50 19.05† SparrowsPt. B2.17.25 19.05\$	incl 59.0	% in. and smaller + 13.0 %, %, and 1 in.
Cleveland A7 11.65	S.Chicago, Ill. R210.60 S.SanFrancisco C1011.40	Sterling(37) N15 17.25 19.05††	1% in. and larger 53.5	diam + 32.0
Crawfordsville, Ind. M8.11.65 Dover, O. G611.65	SparrowsPt.,Md. B210.70	Waukegan A717.15 18.70†	Semifinished Hex Nuts, Reg.	Flat Head Capscrews:
Fostoria, O. S1	Sterling, Ill. (37) N1510.70	Worcester A717.45 WIRE, Merchant Quality	(Incl. Slotted): % in. and smaller. 60.5	34 in. and smaller+76.0 Setscrews, Square Head.
FranklinPark, Ill. T611.75 Kokomo, Ind. C1611.65	Coil No. 6500 Interim AlabamaCity, Ala. R2 \$10.65	(A to 8 aggs) An'ld Galv.	% in. to 1 in., incl. 63.0	Cup Point, Coarse Thread:
Massillon, O. R8 11.65	Atlanta A1110.75	Ala.City, Ala. R2.8.65 9.20**	1% to 1% in., incl. 59.0 1% in. and larger. 53.5	Through 1 in. diam.: 6 in. and shorter Net
Milwaukee C2311.85 Monessen, Pa. P7. P1611.65	Bartonville, Ill. K410.75	Aliquippa J58.65 9.325\\$ Atlanta(48) A118.75 9.425*	1% in. and larger. 53.5 CAP AND SETSCREWS	Longer than 6 in+23
Palmer, Mass. W1211.95	Buffalo W1210.65 Chicago W1310.65	Bartonville (48) K4 8.75 9.425	(Base discounts, packages,	RIVETS
Pawtucket.R.I. N811.95	Crawfordsville, Ind. M8.10.75	Buffalo W128.65 9.20† Cleveland A78.65	per cent off list, f.o.b. mill)	F.o.b. Cleveland and/or
Philadelphia P2411.95 Riverdale,Ill. A1175	Donora, Pa. A710.65	Crawfordsville M8 8.75 9.425	Hex Head Capscrews,	freight equalized with Pitts- burgh, f.o.b. Chicago and/or
Rome, N.Y. R611.65	Duluth A7	Donora Pa. A78.65 9.20†	Coarse or Fine Thread, Bright:	freight equalized with Bir-
Sharon, Pa. S311.65	Houston S510.90	Duluth A78.65 9.20† Fairfield T28.65 9.20†	6 in. and shorter:	mingham except where equal-
Trenton, N.J. R511.95 Warren, O. B911.65	Jasksonville, Fla. M811.21 Johnstown, Pa. B210.65	Houston (48) S5 .8.90 9.45**		ization is too great. Structural ½ in., larger 12.25
Worcester, Mass. A7, T6 11.95	Joliet, Ill. A710.65	Jacks'ville, Fla. M8 9.00 9.675	%, %, and 1 in. diam	7 in. under: List less 19%
NAILS, Stock Col.	KansasCity, Mo. S510.90	Johnstown B2(48) 8.65 9.325§ Joilet, Ill. A78.65 9.20†		
AlabamaCity, Ala. R2173	Kokomo, Ind. C1610.75 Los Angeles B311.45	Kans.City(48) S5 8.90 9.45**	BOILER TUBES	1
Aliquippa, Pa. J5173 Atlanta A11175	Minnequa, Colo. C1010.90	Kokomo C168.75 9.30†	Not have al prices dollars	per 100 ft. mill; minimum
Bartonville, Ill. K4175	Pittsburg, Calif. C1111.45	LosAngeles B3 9.60 10.275§	wall thickness, cut lengths 1	O to 24 It, inclusive.
Chicago W13	S.Chicago, Ill. R210.65 S.SanFrancisco C1011.45	Monessen P7(48)8.65 9.325§	O.D. B.W.	-3adimiess - Free: Angre
Cleveland A9	SparrowsPt.,Md. B210.75	Palmer, Mass. W12 8.95 9.50† Pitts., Calif. C119.60 10.15†	In. Gage H.R 1 13	05 00 22 54
Donora, Pa. A7	Sterling, Ill. (37) N15 10.75	Rankin Pa A7 . X.65 9.201	174 10	. 30.78 23.36
Duluth A7	BALE TIES, Single Loop Col. AlabamaCity, Ala. R2212	S Chicago R2 8 65 9 20**	172 10 20.0	
Houston S5	AlabamaCity, Ala. R2212 Atlanta A11214	S.SanFran. C109.60 10.15** Spar'wsPt.B2(48) 8.75 9.425\$		
Jacksonville, Fla. (20) M8.184	Bartonville, Ill. K4214	Sterling (48) N15 8.90 9.575††	- T / T - T - T - T - T - T - T - T - T	9 50.75 38.52
Johnstown, Pa. B2173 Joliet, Ill. A7173	Crawfordsville, Ind. M8 214	Sterling(1) (48) .8.80 9.475††	274 12 30.0	
KansasCity, Mo. S5178	Donora, Pa. A7	Struthers, O. Y1 8.65 9.30; Worcester, Mass. A7 8.95 9.50;	98/ 19 56.0	4 65.67 49.88
Kokomo, Ind. C16175 Minnequa, Colo. C10178	Fairfield, Ala T2212	Wordester, Mass. At 8.90 9.00	3	6 70.03 53.19
Monessen, Pa. P7173	Houston S5	Based on zinc price of:	DAILMAN ACADEDIA	6
Pittsburg, Calif. C11192	Joliet, Ill. A7212	*13.50, †5c, §10c, ‡Less than 10c, ††10.50c, **Subject	RAILWAY MATERIA	r2
Rankin, Pa. A7	KansasCity, Mo. S5217	to zinc equalization extras.		StandardTee Rails
SparrowsPt.,Md. B2,175	Kokomo, Ind. C16214 Minnequa, Colo. C10217	FASTENERS	Rails	No. 1 No. 2 No. 2 Under
Sterling, Ill. (7) N15175 Worcester, Mass. A7179	Pittsburg, Calif. C11236	(Base discounts, full con-	Bessemer, Pa. U5	5.525 5.425 6.50
(To Wholesalers; per cwt)	S.SanFrancisco C10236	tainer quantity, per cent off	Ensley, Ala. T2	
Galveston, Tex. D7\$9.10	SparrowsPt.,Md. B2214 Sterling,Ill.(7) N15214	list, f.o.b. mill)	Gary, Ind. U5	5.525 5.425 6.50
NAILS, Cut (100 lb keg)	FENCE POSTS	BOLTS Carriage, Machine Bolts	Huntington, W. Va. C15	6.50
To Dealers (33)	Birmingham C15172	Full Size Body (cut thread)	IndianaHarbor,Ind. I-2 Johnstown,Pa. B2	5.525 5.425 5.475 (16)6.50
Conshohocken, Pa. A3 \$9.80 Wheeling, W. Va. W10 9.80	ChicagoHts., Ill. C2, I-2.172 Duluth A7172	½ in. and smaller: 6 in. and shorter 49.0	Lackawanna, N.Y. B2	5.525 5.425 6.50
POLISHED STAPLES Col.	Franklin, Pa. F5172	6 in. and shorter 49.0 Longer than 6 in 39.0	Minnequa, Colo. C10 Steelton, Pa. B2	5.525 5.425 7.00
AlabamaCity, Ala. R2175 Aliquippa, Pa. J5175		% in. thru 1 in.:	Williamsport, Pa. S19	5.525 5.425 6.50
Atlanta A11177		6 in. and shorter 39.0 Longer than 6 in 35.0	710 01470	
Bartonville, Ill. K4177	Minnequa, Colo. C10177	1% in. and larger:	Fairfield, Ala. T26.60	TRACK BOLTS, Untreated Cleveland R214.75
Crawfordsville.Ind. M8177 Donora,Pa. A7175		All lengths 35.0	Gary, Ind. U56.60	KansasCity, Mo. S514.75
Duluth A7	WIDE Reshoot Col	Undersized Body (rolled thread)	Ind. Harbor, Ind. I-26.60 Lackawanna, N.Y. B26.60	Lebanon, Pa. B214.75
Fairfield, Ala. T2175	AlabamaCity, Ala. R2 193**	1/2 in. and smaller:	Minnequa, Colo. C106.60	Minnequa, Colo. C1014.75 Pittsburgh P1414.75
Jacksonville, Fla. (20) M8 186	Aflanta A11 198*	6 in. and shorter. 49.0	Seattle B36.75	Seattle B3
Johnstown, Pa. B2175	Bartonville, Ill. K4198 Crawfordsville, Ind. M8198	Hot Galvanized:	Steelton, Pa. B26.60 Torrance, Calif. C116.75	SCREW SPIKES
Joliet, Ill. A7	Crawfordsville, Ind. M8 198	½ in. and smaller:		Lebanon, Pa. B214.50
Kokomo, Ind. C16177	Donora, Pa. A7193† Duluth A7193†	6 in. and shorter 29.0 Longer than 6 in 15.0	JOINT BARS	
Minnequa, Colo. C10180	Fairfield, Ala. T2193†	% in. and larger:	Bessemer, Pa. U56.975 Fairfield, Ala. T26.975	Fairfield, Ala. T29.75
Pittsburg, Calif. C11194 Rankin, Pa. A7175	Toolsgopyrille Tile 1/0 202	All lengths 12.0	Ind. Harbor, Ind. I-2 6.975	Ind. Harbor, Ind. I-2, Y1.9.75
S.Chicago, Ill. R2 175	Johnstown, Pa. B2196§	Lag Bolts (all diam.) 6 in. and shorter 49.0	Joliet, Ill. U56.975 Lackawanna, N.Y. B26.975	KansasCity, Mo. S59.75
SparrowsPt., Md. B2177	Joliet. Ill. A7	Longer than 6 in 39.0	Minnequa, Colo. C10 6.975	Lebanon, Pa. B29.75 Minnequa, Colo. C109.75
Sterling, Ill. (7) N15 175 Worcester, Mass. A7 181	KansasCity, Mo. S5198** Kokomo, Ind. C16195†	Plow and Tap Bolts 1/2 in. and smaller by 6	Steelton, Pa. B26.975	Pittsburgh J59.75
TIE WIRE, Automatic Baler	Minnequa, Colo. C10198**	in. and shorter49.0	AXLES	Seattle B3
(14½ Ga.)(Per 97 lb Net Box)	Monessen, Pa. P7196§ Pittsburg, Calif. C11213†	Larger than ½ in. or	Ind. Harbor, Ind. S138.775	Struthers, O. Y19.75
Coil No. 3150 AlabamaCity, Ala. R2.\$10.26	Rankin, Pa. A7 193†	longer than 6 in 39.0 Blank Bolts 39.0	Johnstown, Pa. B28.775	Youngstown R29.75
Atlanta A1110.36	S.Chicago, III. RZ 193**	Step, Elevator, Tire Bolts 49.0	Footnotes	
Bartonville, Ill. K410.36 Buffalo W1210.26	S.SanFrancisco C10213** SparrowsPoint,Md. B2198§	Stove Bolts, Slotted: % to ¼ in. incl.,	(1) Chicago base,	(25) Bar mill bands.
Chicago W1310.26		/8 to /4 iii. iiici.,		(27) Bar mill sizes,
Crawfordsville.Ind. M8.10.36	Sterning, III. (7) N1519811	3 in. and shorter. 55.0	(2) Angles, flats, bands,	
	WOVEN FENCE, 9-15 Ga. Col.	to ½ in., inclu-	(3) Merchant. (4) Reinforcing.	(28) Bonderized. (29) Youngstown base.
Donora, Pa. A710.26 Duluth A7	WOVEN FENCE, 9-15 Ga. Col. Ala.City, Ala. R2 187**	sive 55.0	(3) Merchant. (4) Reinforcing.	(28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill
Duluth A710.26 Fairfield, Ala. T210.26	WOVEN FENCE, 9-15 Ga. Col. Ala. City, Ala. R2 187* Aliq'ppa, Pa. 9-14½ga. J5 190% Atlanta All	sive 55.0 NUTS Reg. & Heavy Square Nuts:	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 7/16 in.; 1 7/16 to under 1 15/16 in., 6.70c; 1 15/16 to 8 in., inclusive 7 05c	(28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over 54 in.: 7.60c.
Duluth A7	WOVEN FENCE, 9-15 Ga. Col. Ala. City, Ala. R2 187** Aliq'ppa, Pa. 9-14½ga. J5 1908 Atlanta A11 192* Bartonville, Ill. K4 192	15 to 1/2 in., inclusive	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 7/18 in.; 1 7/16 to under 1 15/16 in., 6.70c; 1 15/16 to 8 in., inclusive, 7.05c. (6) Chicago or Birm, base.	(28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over % in.; 7.60c, for widths % in. and under by 0.125 in, and thinner.
Duluth A7 10.26 Fairfield, Ala. T2 10.26 Houston S5 10.51 Jacksonville, Fla. M8 10.82	WOVEN FENCE, 9-15 Go. Col. Ala.City,Ala. R2	#s to 1½ in., inclusive	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 7/16 in.; 1 7/16 to under 1 15/16 in., 6.70c; 1 15/16 to 8 in., inclusive, 7.05c. (6) Chicago or Birm. base. (7) Chicago base 2 cols. lower.	(28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over % in; 7.60c, for widths % in, and under by 0.125 in, and thinner. (32) Buffalo base.
Duluth A7	WOVEN FENCE, 9-15 Ga. Col. Ala.City, Ala. R2 187* Aliq'ppa, Pa.9-14½ga. J5 1908 Atlanta Al1 192* Bartonville, Ill. K4 192 Crawfordsville, Ind. M8 192 Donora, Pa. A7 187† Duluth A7 187†	fs to ½ in., inclusive	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 7/16 in.; 1 7/16 to under 1 15/16 in., 6.70c; 1 15/16 to 8 in., inclusive, 7.05c. (6) Chicago or Birm. base. (7) Chicago base 2 cols. lower. (8) 16 Ga. and heavier. (9) Merchant quality: add 0.35c	 (28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over % in.; 7.60c, for widths % in. and under by 0.125 in, and thinner. (32) Buffalo base. (33) To jobbers, deduct 20c. (34) 9.60c for cut lengths.
Duluth A7 10.26 Fairfield,Ala. T2 10.26 Houston S5 10.51 Jacksonville,Fla. M8 10.82 Johnstown,Pa. B2 10.26 Joliet,Ill. A7 10.26 KansasCity,Mo. S5 10.51	WOVEN FENCE, 9-15 Go. Col. Ala.City,Ala. R2 187* Aliq'ppa,Pa.9-14½ga.J5 1908 Atlanta A11	fs to ½ in., inclusive	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 7/16 in.; 1 7/16 to under 1 15/16 in., 6.70c; 1 15/16 to 8 in., inclusive, 7.05c. (6) Chicago or Birm. base. (7) Chicago base 2 cols. lower. (8) 16 Ga. and heavier. (9) Merchant quality; add 0.35c for special quality. (10) Pittsburgh base.	 (28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over % in; 7.60c, for widths % in, and under by 0.125 in, and thinner. (32) Buffalo base. (33) To jobbers, deduct 20c. (34) 9.60c for cut lengths. (35) 72" and narrower.
Duluth A7 10.26 Fairfield, Ala. T2 10.26 Houston S5 10.51 Jacksonville, Fla. M8 10.82 Johnstown, Pa. B2 10.26 Joliet, Ill. A7 10.26 KansasCity, Mo. S5 10.51 Kokomo, Ind. C16 10.36 LosAngeles B3 11.05	WOVEN FENCE, 9-15 Gc. Col. Ala.City,Ala. R2 187* Aliq'ppa,Pa.9-14½ga.J5 1908 Atlanta A11 192* Bartonville,Ill. K4 192 Crawfordsville.Ind. M8 192 Donora,Pa. A7 187† Duluth A7 187† Houston S5 192** Jacksonville,Fla. M8 192* Jacksonville,Fla. M8 192**	Fe to ½ in., inclusive	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 7/16 in.; 1 7/16 to under 1 15/16 in., 6.70c; 1 15/16 to 8 in., inclusive, 7.05c. (6) Chicago or Birm. base. (7) Chicago base 2 cols. lower. (8) 16 Ga. and heavier. (9) Merchant quality; add 0.35c for special quality. (10) Pittsburgh base. (11) Cleveland & Pitts, base. (12) Worcester. Mass. base.	 (28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over % in.; 7.60c, for widths % in. and under by 0.125 in, and thinner. (32) Buffalo base. (33) To jobbers, deduct 20c. (34) 9.60c for cut lengths.
Duluth A7 10.26 Fairfield, Ala. T2 10.21 Houston S5 10.51 Jacksonville, Fla. M8 10.82 Johnstown, Pa. B2 10.26 Joliet, Ill. A7 10.26 KansasCity, Mo. S5 10.51 Kokomo, Ind. C16 10.38 LosAngeles B3 11.05 Minnequa, Colo. C10 10.51	WOVEN FENCE, 9-15 Ga Col. Ala.City,Ala. R2 187** Aliq'ppa,Pa.9-14½ga.J5 1908 Atlanta A11 192* Bartonville,Ill. K4 192 Crawfordsville,Ind. M8 192 Donora,Pa. A7 187† Duluth A7 187† Fairfield,Ala. T2 187† Houston S5 192** Jacksonville,Fla. M8 197 Johnstown Pa. (43) B2 1908	Fe to ½ in., inclusive	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 7/16 in.; 1 7/16 to under 1 18/16 in., 6.70c; 1 15/16 to 8 in., inclusive, 7.05c. (5) Chicago or Birm. base. (7) Chicago base 2 cols. lower. (8) 16 Ga. and heavier. (9) Merchant quality; add 0.35c for special quality, (10) Pittsburgh base. (11) Cleveland & Pitts. base. (12) Worcester, Mass. base. (13) Add 0.25c for 17 Ga. &	 (28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over % in.; 7.60c, for widths % in. and under by 0.125 in. and thinner. (32) Buffalo base. (33) To jobbers, deduct 20c. (34) 9.60c for cut lengths. (35) 72" and narrower. (36) 54" and narrower. (37) Chicago base, 10 points lower.
Duluth A7	WOVEN FENCE, 9-15 Ga Col. Ala.City,Ala. R2 187* Aliq'ppa,Pa.9-14½ga.J5 1908 Atlanta A11	Fe to ½ in., inclusive	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 7/16 in.; 1 7/16 to under 1 15/16 in., 6.70c; 1 15/16 to 8 in., inclusive, 7.05c. (6) Chicago or Birm. base. (7) Chicago base 2 cols. lower. (8) 16 Ga. and hearier. (9) Merchant quality; add 0.35c for special quality, (10) Pittsburgh base. (11) Cleveland & Pitts, base. (12) Worcester, Mass. base. (13) Add 0.25c for 17 Ga. & heavier. (14) Gage 0.143 to 0.249 in.;	 (28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over 5½ in.; 7.60c. for widths % in. and under by 0.125 in. and thinner. (32) Buffalo base. (33) To jobbers, deduct 20c. (34) 9.60c for cut lengths. (35) 72" and narrower. (36) 54" and narrower. (37) Chicago base, 10 points lower. (38) 14 Ga. & Highter; 48" & narrower.
Duluth A7 . 10.26 Fairfield Ala. T2 . 10.26 Houston S5 10.51 Jacksonville, Fla. M8 . 10.82 Johnstown, Pa. B2 . 10.26 Joliet, Ill. A7 . 10.26 KansasCity, Mo. S5 . 10.51 Kokomo, Ind. C16 . 10.36 LosAngeles B3 . 11.05 Minnequa, Colo. C10 . 10.51 Pittsburg, Calif. C11 . 11.04 S. Chicago, Ill. R2 . 10.26 S. SanFrancisco C10 . 11.04	WOVEN FENCE, 9-15 Ga. Col. Ala.City, Ala. R2 187* Aliq'ppa, Pa. 9-14 ½ ga. J5 1908 Atlanta A11 192* Bartonville, Ill. K4 192 Crawfordsville, Ind. M8 192 Donora, Pa. A7 187† Duluth A7 187† Fairfield, Ala. T2 187† Houston S5 192** Jacksonville, Fla. M8 197 Johnstown, Pa. (43) B2 1908 Joliet, Ill. A7 187† KansasCity, Mo. S5 192** Kokomo, Ind. C16 189†	#s to ½ in., inclusive	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 7/16 in.; 1 7/16 to under 1 15/16 in., 6.70c; 1 15/16 to 8 in., inclusive, 7.05c. (6) Chicago or Birm. base. (7) Chicago base 2 cols. lower. (8) 16 Ga. and heavier. (9) Merchant quality; add 0.35c for special quality; add 0.35c for special quality. (10) Pittsburgh base. (11) Cleveland & Pitts. base. (12) Worcester, Mass. base. (13) Add 0.25c for 17 Ga. & heavier. (14) Gage 0.143 to 0.249 in.; for gage 0.143 and lighter	(28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over % in; 7.60c, for widths % in and under by 0.125 in, and thinner. (32) Buffalo base. (33) To jobbers, deduct 20c. (34) 9.60c for cut lengths. (35) 72" and narrower. (36) 54" and narrower. (37) Chicago base, 10 points lower. (38) 14 Ga. & lighter; 48" & narrower. (39) 48" and narrower.
Duluth A7 . 10.26 Fairfield, Ala. T2 . 10.26 Houston S5 . 10.51 Jacksonville, Fla. M8 . 10.82 Johnstown, Pa. B2 . 10.26 Joliet, Ill. A7 . 10.26 Kansas City, Mo. S5 . 10.51 Kokomo, Ind. C16 . 10.36 Los Angeles B3 . 11.05 Minnequa, Colo. C10 . 10.51 Pittsburg, Calif. C11 . 11.04 S. Chicago, Ill. R2 . 10.26 S. San Francisco C10 . 11.04 Sparrows Pt. Md. B2 . 10.36	WOVEN FENCE, 9-15 Gc. Col. Ala.City, Ala. R2 187* Aliq'ppa, Pa.9-14½ga.J5 1908 Atlanta A11 192* Bartonville, Ill. K4 192 Crawfordsville.Ind. M8 192 Donora, Pa. A7 187† Duluth A7 187† Fairfield, Ala. T2 187† Houston S5 192** Jacksonville, Fla. M8 197 Johnstown, Pa. (43) B2 1908 Joliet, Ill. A7 187† KansasCity, Mo. S5 192** Kokomo, Ind. C16 188† Minnequa, Colo. C10 192**	#s to ½ in., inclusive	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 7/16 in.; 1 7/16 to under 1 15/16 in., 6.70c; 1 15/16 to 8 in., inclusive, 7.05c. (6) Chicago or Birm. base. (7) Chicago base 2 cols. lower. (8) 16 Ga. and heavier. (9) Merchant quality; add 0.35c for special quality. (10) Pittsburgh base. (11) Cleveland & Pitts. base. (12) Worcester, Mass. base. (13) Add 0.25c for 17 Ga. & heavier. (14) Gage 0.143 to 0.249 in.; for gage 0.142 and lighter, 5.80c. (15) ¾" and thinner.	(28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over % in; 7.60c, for widths % in and under by 0.125 in, and thinner. (32) Buffalo base. (33) To jobbers, deduct 20c. (34) 9.60c for cut lengths. (35) 72" and narrower. (36) 54" and narrower. (37) Chicago base, 10 points lower. (38) 14 Ga. & lighter; 48" & narrower. (39) 48" and narrower. (40) Lighter than 0.035"; 0.035" and heavier, 0.25c
Duluth A7 . 10.26 Fairfield Ala. T2 . 10.26 Houston S5 . 10.51 Jacksonville, Fla. M8 . 10.82 Johnstown, Pa. B2 . 10.26 Joliet, Ill. A7 . 10.26 KansasCity, Mo. S5 . 10.51 Kokomo, Ind. C16 . 10.36 LosAngeles B3 . 11.05 Minnequa, Colo. C10 . 10.51 Pittsburg, Califf. C11 . 11.04 S. Chicago, Ill. R2 . 10.26 S. SanFrancisco C10 . 11.04 SparrowsPt., Md. B2 . 10.36 Sterling, Ill. (37) N15 . 10.36 Coil No. 6500 Stand	WOVEN FENCE, 9-15 Ga Col. Ala.City,Ala. R2 187** Aliq'ppa,Pa.9-14½ga.J5 1908 Atlanta A11 192* Bartonville,Ill. K4 192 Crawfordsville,Ind. M8 192 Donora,Pa. A7 187† Pairfield,Ala. T2 187† Fairfield,Ala. T2 187† Houston S5 192** Jacksonville,Fla. M8 190 Johnstown,Pa. (43) B2 1908 Joliet,Ill. A7 187† KansasCity,Mo. S5 192** Kokomo,Ind. C16 1889 Minnequa,Colo. C10 192** Pittsburg,Calif. C11 210† Pittsburg,Calif. C11 210† Rankin,Pa. A7 187†	Fe to ½ in., inclusive	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 15/16 in.; 1 7/16 to under 1 15/16 in., 6.70c; 1 15/16 to 8 in., inclusive, 7.05c. (6) Chicago or Birm. base. (7) Chicago base 2 cols. lower. (8) 16 Ga. and heavier. (9) Merchant quality; add 0.35c for special quality. (10) Pittsburgh base. (11) Cleveland & Pitts. base. (12) Worcester, Mass. base. (13) Add 0.25c for 17 Ga. & heavier. (14) Gage 0.143 to 0.249 in.; for gage 0.142 and lighter, 5.80c. (15) %" and thinner. (16) 40 lb and under. (17) Fists only; 0.25 in. &	 (28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over 56 in; 7.60c, for widths 56 in, and under by 0.125 in, and thinner. (32) Buffalo base. (33) To jobbers, deduct 20c. (34) 9.60c for cut lengths. (35) 72" and narrower. (36) 54" and narrower. (37) Chicago base, 10 points lower. (38) 14 Ga. & lighter; 48" & narrower. (39) 48" and narrower. (40) Lighter than 0.035"; 0.035" and heavier, 0.25c higher.
Duluth A7	WOVEN FENCE, 9-15 GC Col. Ala.City,Ala. R2 187* Aliq'ppa,Pa.9-14½ga.J5 1908 Atlanta A11 192* Bartonville,Ill. K4 192 Crawfordsville.Ind. M8 192 Donora,Pa. A7 187† Duluth A7 187† Fairfield,Ala. T2 187† Houston S5 192** Jacksonville, Fla. M8 197 Johnstown,Pa. (43) B2 1908 Joliet, Ill. A7 187† KansasCity,Mo. S5 192** Kokomo,Ind. C16 189† Minnequa,Colo. C10 192* Pittsburg,Calif. C11 210† Rankin,Pa. A7 187† S. Chicago,Ill. R2 187**	Fs to ½ in., inclusive	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 7/16 in.; 1 7/16 to under 1 15/16 in., 6.70c; 1 15/16 to 8 in., inclusive, 7.05c. (6) Chicago or Birm. base. (7) Chicago base 2 cols. lower. (8) 16 Ga. and heavier. (9) Merchant quality; add 0.35c for special quality; of the special quality. (10) Pittsburgh base. (11) Cleveland & Pitts. base. (12) Worcester, Mass. base. (13) Add 0.25c for 17 Ga. & heavier. (14) Gage 0.143 to 0.249 in.; for gage 0.142 and lighter, 5.80c. (15) %" and thinner. (16) 15 %" and thinner. (17) Flats only; 0.25 in. & heavier.	 (28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over % in; 7.60c, for widths % in and under by 0.125 in, and thinner. (32) Buffalo base. (33) To jobbers, deduct 20c. (34) 9.60c for cut lengths. (35) 72" and narrower. (36) 54" and narrower. (37) Chicago base, 10 points lower. (38) 14 Ga. & lighter; 48" & narrower. (40) Lighter than 0.035"; 0.035" and heavier, 0.25c higher. (41) 9.10c for cut lengths. (42) Mill lengths, f.o.b. mill;
Duluth A7	WOVEN FENCE, 9-15 Ga Col. Ala.City,Ala. R2 187* Aliq'ppa,Pa.9-14½ga.J5 1908 Atlanta A11	Fe to ½ in., inclusive	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 7/16 in.; 1 7/16 to under 1 15/16 in., 6.70c; 1 15/16 to 8 in., inclusive, 7.05c. (6) Chicago or Birm. base. (7) Chicago base 2 cols. lower. (8) 16 Ga. and hearler. (9) Merchant quality; add 0.35c for special quality; (10) Pittsburgh base. (11) Cleveland & Pitts. base. (12) Worcester, Mass. base. (12) Worcester, Mass. base. (13) Add 0.25c for 17 Ga. & heavier. (14) Gage 0.143 to 0.249 in.; for gage 0.142 and lighter, 5.80c. (15) %" and thinner. (16) 40 ib and under. (17) Flats only; 0.25 in. & heavier. (18) To dealers. (19) Chicago & Pitts, base.	(28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over % in; 7.60c, for widths % in, and under by 0.125 in, and thinner. (32) Buffalo base. (33) To jobbers, deduct 20c. (34) 9.60c for cut lengths. (35) 72" and narrower. (36) 54" and narrower. (37) Chicago base, 10 points lower. (38) 14 Ga. & lighter; 48" & narrower. (40) Lighter than 0.035"; 0.035" and heavier, 0.25c higher. (41) 9.10c for cut lengths. (42) Mill lengths, f.o.b. mill; deld. in mill zone or within switching limits, 5.685c.
Duluth A7	WOVEN FENCE, 9-15 Ga Col. Ala.City,Ala. R2 187* Aliq'ppa,Pa.9-14½ga.J5 1908 Atlanta A11 192* Bartonville,III. K4 192 Crawfordsville.Ind. M8 192 Donora,Pa. A7 187† Duluth A7 187† Fairfield,Ala. T2 187† Houston S5 192* Jacksonville,Fla. M8 197 Johnstown,Pa. (43) B2 1908 Joliet,III. A7 187† KansasCity,Mo. S5 192* Kokomo,Ind. C16 189† Minnequa,Colo. C10 128* Vittsburg,Callif. C11 210† Rankin,Pa. A7 187* S.Chicago,III. R2 187* Sterling,III. (7) N15 192†† An'ld Galv. WiRE (16 gage) Stone Stone	Fig. to ½ in., inclusive	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 7/16 in.; 1 7/16 to under 1 15/16 in., 6.70c; 1 15/16 to 8 in., inclusive, 7.05c. (6) Chicago or Birm. base. (7) Chicago base 2 cols. lower. (8) 16 Ga. and heavier. (9) Merchant quality; add 0.35c for special quality; add 0.35c for special quality. (10) Pittsburgh base. (11) Cleveland & Pitts. base. (12) Worcester, Mass. base. (13) Add 0.25c for 17 Ga. & heavier. (14) Gage 0.143 to 0.249 in.; for gage 0.142 and lighter, 5.80c. (15) %" and thinner. (16) 40 lb and under. (17) Fiats only; 0.25 in. & heavier. (18) To dealers. (19) Chicago & Pitts. base. (20) Plus 1c per 100 lb. (21) New Haven. Conn base.	(28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over 5% in; 7.60c, for widths 5% in, and under by 0.125 in, and thinner. (32) Buffalo base. (33) To jobbers, deduct 20c. (34) 9.60c for cut lengths. (35) 72" and narrower. (36) 54" and narrower. (37) Chicago base, 10 points lower. (38) 14 Ga. & lighter; 48" & narrower. (39) 48" and narrower. (40) Lighter than 0.035"; 0.035" and heavier, 0.25c higher. (41) 9.10c for cut lengths. (42) Mill lengths, f.o.b. mill; deld. in mill zone or within switching limits, 5.685c. (43) 9-14½ Ga.
Duluth A7	WOVEN FENCE, 9-15 Go. Col. Ala. City, Ala. R2 187** Aliq'ppa, Pa. 9-14 ½ ga. J5 1907 Atlanta All 192* Bartonville, Ill. K4 192 Crawfordsville. Ill. K4 192 Crawfordsville. Ill. K4 192 Donora, Pa. A7 187† Duluth A7 187† Fairfield, Ala. T2 187† Houston S5 192** Jacksonville, Fla. M8 197 Johnstown, Pa. (43) B2 1908 Joliet, Ill. A7 187† KansasCity, Mo. S5 192** Kokomo, Ind. C16 189† Minnequa, Colo. C10 192** Pittsburg, Calif. C11 210† Rankin, Pa. A7 187* S.Chicago, Ill. R2 187** Sterling, Ill. (7) N15 192†* Sterling, Ill. (7) N15 192†* MIRE 116 gage) Stone Stone Ala. City, Ala. R2 17. 15 18, 70**	Fe to ½ in., inclusive	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 7/16 in.; 1 7/16 to under 1 15/16 in., 6.70c; 1 15/16 to 8 in., inclusive, 7.05c. (6) Chicago or Birm. base. (7) Chicago base 2 cols. lower. (8) 16 Ga. and heavier. (9) Merchant quality; add 0.35c for special quality; add 0.35c for special quality. (10) Pittsburgh base. (11) Cleveland & Pitts. base. (12) Worcester, Mass. base. (13) Add 0.25c for 17 Ga. & heavier. (14) Gage 0.143 to 0.249 in.; for gage 0.142 and lighter, 5.80c. (15) %" and thinner. (16) 40 lb and under. (17) Fiats only; 0.25 in. & heavier. (18) To dealers. (19) Chicago & Pitts. base. (20) Plus 1c per 100 lb. (21) New Haven, Conn. base. (22) Deld. San Francisco Bay area.	(28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over % in; 7.60c, for widths % in and under by 0.125 in, and thinner. (32) Buffalo base. (33) To jobbers, deduct 20c. (34) 9.60c for cut lengths. (35) 72" and narrower. (36) 54" and narrower. (37) Chicago base, 10 points lower. (38) 14 Ga. & lighter; 48" & narrower. (39) 48" and narrower. (40) Lighter than 0.035"; 0.035" and heavier, 0.25c higher. (41) 9.10c for cut lengths. (42) Mill lengths, f.o.b. mill; deld. in mill zone or within switching limits, 5.685c. (43) 9-14½ Ga. (44) To fabricators.
Duluth A7	WOVEN FENCE, 9-15 Go. Col. Ala.City, Ala. R2 187* Aliq'ppa, Pa.9-14½ga.J5 1908 Atlanta A11	Fe to ½ in., inclusive	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 7/16 in.; 1 7/16 to under 1 15/16 in., 6.70c; 1 15/16 to 3 in., inclusive, 7.05c. (6) Chicago or Birm. base. (7) Chicago base 2 cols. lower. (8) 16 Ga. and heavier. (9) Merchant quality; add 0.35c for special quality; add 0.35c for special quality. (10) Pittsburgh base. (11) Cleveland & Pitts. base. (12) Worcester, Mass. base. (13) Add 0.25c for 17 Ga. & heavier. (14) Gage 0.143 to 0.249 in.; for gage 0.142 and lighter, 5.80c. (15) ¾" and thinner. (16) 40 lb and under. (17) Filats only; 0.25 in. & heavier. (18) To dealers. (19) Chicago & Pitts. base. (20) Plus 1c per 106 lb. (21) New Haven, Conn. base. (22) Deld. San Francisco Bay area.	(28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over % in; 7.60c, for widths % in and under by 0.125 in, and thinner. (32) Buffalo base. (33) To jobbers, deduct 20c. (34) 9.60c for cut lengths. (35) 72" and narrower. (36) 54" and narrower. (37) Chicago base, 10 points lower. (38) 14 Ga. & lighter; 48" & narrower. (39) 48" and narrower. (40) Lighter than 0.035"; 0.035" and heavier, 0.25c higher. (41) 9.10c for cut lengths. (42) Mill lengths, f.o.b. mill; deld. in mill zone or within switching limits, 5.685c. (43) 9-14½ Ga. (44) To fabricators.
Duluth A7	WOVEN FENCE, 9-15 GC Col. Ala.City,Ala. R2 187* Aliq'ppa,Pa.9-14½ga.J5 1908 Atlanta A11 192* Bartonville,Ill. K4 192 Crawfordsville.Ind. M8 192 Donora,Pa. A7 187† Duluth A7 187† Fairfield,Ala. T2 187† Houston S5 192** Jacksonville, Fla. M8 197 Johnstown,Pa. (43) B2 1908 Joliet, Ill. A7 187† KansasCity, Mo. S5 192** Kokomo,Ind. C16 189† KonsasCity, Mo. C10 192* Pittsburg,Calif. C11 210† Rankin,Pa. A7 187† Schicago,Ill. R2 187** Sterling,Ill. (7) N15 192†† An'ld Galv. WIRE 116 gage Stone Stone Ala.City,Ala. R2 17.15 18.70*	Fe to ½ in., inclusive	(3) Merchant. (4) Reinforcing. (5) 1½ to under 1 7/16 in.; 1 7/16 to under 1 15/16 in., 6.70c; 1 15/16 to 8 in., inclusive, 7.05c. (6) Chicago or Birm. base. (7) Chicago base 2 cols. lower. (8) 16 Ga. and heavier. (9) Merchant quality; add 0.35c for special quality; add 0.35c for special quality. (10) Pittsburgh base. (11) Cleveland & Pitts. base. (12) Worcester, Mass. base. (13) Add 0.25c for 17 Ga. & heavier. (14) Gage 0.143 to 0.249 in.; for gage 0.142 and lighter, 5.80c. (15) %" and thinner. (16) 40 lb and under. (17) Fiats only; 0.25 in. & heavier. (18) To dealers. (19) Chicago & Pitts. base. (20) Plus 1c per 100 lb. (21) New Haven, Conn. base. (22) Deld. San Francisco Bay area.	(28) Bonderized. (29) Youngstown base. (30) Sheared; for universal mill add 0.45c. (31) Widths over % in; 7.60c, for widths % in, and under by 0.125 in, and thinner. (32) Buffalo base. (33) To jobbers, deduct 20c. (34) 9.60c for cut lengths. (35) 72" and narrower. (36) 54" and narrower. (37) Chicago base, 10 points lower. (38) 14 Ga. & Highter; 48" & narrower. (40) Lighter than 0.035"; 0.055" and heavier, 0.25c higher. (41) 9.10c for cut lengths. (42) Mill lengths, f.o.b. mill; deld. in mill zone or within deld. in mill zone or within surtining limits, 5.685c. (43) 9.144% Ga. (44) To fabricators.

Ambridge, Pa. N2 +9.25 +24.25 +2.75 - Lorain, O. N3 +9.25 +24.25 +2.75 - Youngstown Y1 +9.25 +24.25 +2.75 -	/2 / 76 / 76 / 76 / 76 / 76 / 76 / 76 /	3 .5c .62 Galv• + 17	scounts from list, 9 3 ½ 92c 9.20 Blk Galv* 1.25 + 15.5 1.25 + 15.5 1.25 + 15.5	\$1.09 10.89 Blk Galv* 1.25 + 15.5 1.25 + 1.25 + 15.5 1.25 + 15.5	5 \$1.48 Blk Galv* 1 +15.75 1 1 +15.75 1 +15.75	\$1.92 19.18 Blk Galv* 3.5 + 13.25 3.5 3.5 + 13.25 3.5 + 13.25
ELECTRIC STANDARD PIPE, Threaded and Youngstown R2 + 9.25 + 24.25 + 2.75	Coupled + 0.25	Carload dis	scounts from list, 9	% 1.25 + 15.5	1 + 15.75	3.5 + 13.25

	BUTTWELD STANDARD	D P	PE, Thre	aded an	d Coupl	ed	Carload	discount	s from list	0/20					
ı	DIAC INCHES		1/8		1/4	~-				-, ,,,			_		11/
L	List Per Ft		.5c		76		%		1/2		3/4		1		11/4
	Pounds Per Ft				6c		6c		3.5c	11	.5c		17c		23c
ı			.24		.42	(0.57	Ċ	0.85		.13	1	.68	:	2.28
L	Aliquippe Do TE	31k	Galv*	Blk	Galv*	Blk	Galv*		Galv*	Blk	Galv*	Blk	Galv	Blk	Galv*
1	Aliquippa, Pa. J5							5.25		8.25	+ 6	11.75	+ 1.5	14.25	+0.75
	Alton, Ill. L1							3.25		6.25	+8	9.75	+ 3.5	12.25	+2.75
1	Benwood, W. Va. W10	4.5	+ 22	+7.5	+31	110	. 00 =							14.25	+ 0.75
1	Butler, Pa. F6	5.5	+ 21	+6.5		+ 18	+39.5	5.25	+10	8.25	+6	11.75	+1.5	14.20	40.10
1	Etna, Pa. N2	010		7 0.0	+ 30	+17	+ 38.5								
1	Fairless, Pa. N3							5.25	+10	8,25	+6	11.75	+1.5	14.25	+0.75
1	Fortess, Fa. No							3.25	+12	6.25	+8	9.75	+3.5	12.25	+2.75
1	Fontana, Calif. K1								+ 23.5		+ 19.5	+1.75	+ 15	0.75	+14.25
ı	Indiana Harbor, Ind. Y1								+11	7.25	+7	10.75	+2.5	13.25	+3.25
1	Lorain, O. N3						* * * *						+1.5	14.25	+ 0.75
	Sharon, Pa. S4	5.5	+ 21	+ 6.5	. 20			5.25	+10	8.25	+6	11.75	+1.5	14.20	T 0.10
	Sharon, Pa. M6	0.0		₩ 0.9	+30	+17	+38.5					****			
1	Sparrows Dt 363 700							5.25	+10	8.25	+6	11.75	+1.5	14.25	+0.75
ш	Sparrows Pt., Md. B2.	3.5	+ 23	+8.5	+32	+19	+40.5	3.25	+12	6.25	+8	9.75	+3.5	12,25	+2.75
L	Wheatland, Pa. W9	5.5	+21	+6	+30	+17	+ 38.5		+10	8.25	+6	11.75	+1.5	14.25	+0.75
	Youngstown R2, Y1								+10	8.25	+6	11.75	+1.5	14.25	+ 0.75
						* * * *		0.20	T 10	0.40	TU	11.10	7 2.0	12,20	, 0.10
1															

Size—Inches		11/2		0								
List Per Ft		.5c		2		01/				91/		4
Pounds Per Ft				37c		21/2		_3		31/2		7 00
- January 2 01 12 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		.73		.68		58.5c		i.5c		92c		1.09
4.32 mm2	Blk	Galv*	Blk	Galv*		5.82	7	.62	Š	0.20	10).89
Aliquippa, Pa. J5	14.75	0.25	15.25	0.75	Blk	Galv*	Blk	Galvo	Blk	Galv*	Blk	Galv*
Alton, Ill. L1	12.75	+ 1.75	13.25	+1.25	16.75	0.5	16.75	0.5				
Benwood, W. Va. W10	14.75	0.25	15.25	0.75	14.75	+1.5	14.75	+1.5				
Etna, Pa. N2	14.75	0.25	15.25	0.75	16.75	0.5	16.75	0.5	6.25	+10.5	6.25	+10.5
Fairless, Pa. N3	12.75	+ 1.75	13.25	+1.25	16.75	0.5	16.75	0.5	6.25	+10.5	6.25	+10.5
Fontana, Calif. K1	1.25	+ 13.25	1.75	+12.75	14.75	+1.5	14.75	+1.5	4.25	+12.5	4.25	+12.5
Indiana Harbor, Ind. Y1	13.75	+ 0.75	14.25	+0.25	3.25	+13	3.25	+13	+7.25	+ 24	+7.25	+ 24
Lorain, O. N3	14.75	0.25	15.25	0.75	15.75	+0.5	15.25	+0.5	5.25	+11.5	5.25	+11.5
Sharon, Pa. M6	14.75	0.25	15.25	0.75	16.75	0.5	16.75	0.5				
Sparrows Pt., Md. B2	12.75	+1.75	13.25	+1.25	16.75	0.5	16.75	0.5				
Wheatland, Pa. W9	14.75	0.25	15.25	0.75	14.75	+1.5	14.75	+1.5	4.25	+12.5	4.25	+12.5
Youngstown R2, Y1	14.75	0.25	15.25	0.75	16.75	0.5	16.75	0.5	6.25	+10.5	6.25	+10.5
					16.75	0.5	16.75	0.5	6.25	+10.5	6.25	+10.5
*Galvanized pipe discounts	s based	on current	price of	zinc (10.00c,	East	St. Louis).						

Stainless Steel

Representative prices, cents per pound; subject to current lists of extras

i				Forg-		H.R. Rods;	Bars; Struc-			Strip;	
ı	AISI	—Rer	olling	ing	H.R.	C.F.	tural			Flat	1
ı	Type	ingot	Slabs	Billets	Strip	Wire	Shapes	Plates	Sheets	Wire	
ı	201	22.00	27.00		36.00	40.00	42.00	44.25	48.50	45.00	
ŀ	202	23.75	30.25	36.50	39.00	40.75	43.00	45.00	49.25	49.25	
ı	301	23.25	28.00	37.25	37.25	42.00	44.25	46.25	51.25	47.25	
I	302	25.25	31.50	38.00	40.50	42.75	45.00	47.25	52.00	52.00	
į	302B	25.50	32.75	40.75	45.75	45.00	47.25	49.50	57.00	57.00	
į	303		32.00	41.00	46.00	45.50	48.00	50.00	56.75	56.75	
	304	27.00	33.25	40.50	44.25	45.25	47.75	50.75	55.00	55.00	
	304L			48.25	51.50	53.00	55.50	58.50	63.25	62.75	
	305	28.50	36.75	42.50	47.50	45.25	47.75	51.25	58.75	58.75	
	308	30.75	38.25	47.25	50.25	52.75	55.75	60.25	63.00	63.00	1
	309	39.75	49.50	57.75	64.50	63.75	67.00	71.00	80.50	80.50	1
	310	49.75	61.50	78.00	84.25	86.50	91.00	92.75	96.75	96.75	I
	314			77.50		86.50	91.00	92.75	99.00	104.25	1
	316	39.75	49.50	62.25	69.25	69.25	73.00	76.75	80.75	80.75	(
	316L		55.50	70.00	76.50	77.00	80.75	84.50	89.25	88.50	
	317	48.00	60.00	76.75	88.25	86.25	90.75	93.50	101.00	101.00	
	321	32,25	40.00	47.00	53.50	52.50	55.50	59.75	65.50	65.50	
ŀ	330			106.75		95.25	106.75	105.50	108.00	149.25	
ĺ	18-8 CbTa	37.00	46.50	55.75	63.50	61.50	64.75	69.75	79.25	79.25	(
l	403			32.00		35.75	37.75	40.25	48.25	48.25	
	405	19.50	25.50	29.75	36.00	33.50	35.25	37.50	46.75	46.75	
l	410	16.75	21,50	28.25	31.00	32.00	33.75	35.00	40.25	40.25	7
l	416			28.75		32.50	34.25	36.00	48.25	48.25	Ĉ
l	420	26.00	33.50	34.25	41.75	39.25	41.25	45.25	52.00	62.00	i
ı	430	17.00	21.75	28.75	32.00	32.50	34.25	36.00	40.75	40.75	1
I	430F			29.50		33.00	34.75	36.75	51.75	42.00	
l	431		28.75	37.75		42.00	44.25	46.00	56.00	56.00	8
ı	446			39.25	59.00	44.25	46.50	47.75	70.00	70.00	

Stainless Steel Producers Are: Allegheny Ludium Steel Corp.; American Steel & Wire Div., U. S. Steel Corp.; Anchor Drawn Steel Co., division of Vanadium-Alloys Steel Co.; Armco Steel Corp.; Babcock & Wilcox Co.; Bethlehem Steel Co.; J. Bishop & Co.; Armco Steel Corp.; Babcock & Wilcox Co.; Bethlehem Steel Co.; Carpenter Steel Co. of New England; Charter Wire Products; Crucible Steel Co. of America; Damascus Tube Co.; Bastern Dearborn Div., Sharon Steel Corp.; Wilbur B. Driver Co.; Driver-Harris Co.; Eastern Dearborn Div., Sharon Steel Corp.; Wilbur B. Driver Co.; Driver-Harris Co.; Eastern Stainless Steel Corp.; Firth Sterling Inc.; Fort Wayne Metals Inc.; Green River Steel Stainless Steel Corp.; Ellwood Ivins Steel Tube Works Inc.; Jessop Steel Co.; Johnson Steel & Wire Co. Inc.; Stainless Steel Div., Jones & Laughlin Steel Corp.; Johnson Steel & Wire Co. Inc.; Stainless Steel Div., Latrobe Steel Corp.; Metal Forming Corp.; Maryland Fine & Specialty Wire Co. Inc.; McLouth Steel Corp.; Metal Forming Corp.; Midvale-Heppenstall Co.; National Standard Co.; National Tube Div., U. S. Steel Corp.; National Tube Div., U. S. Steel Corp.; Rolling Mills Inc.; Republic Steel Corp.; Riverside-Alloy Metal Div., H. K. Porter Company Inc.; Rodney Metals Inc.; Sawhill Tubular Products Inc.; Sharon Steel Corp.; Simonds Saw & Steel Co.; Superior Tube Co.; Superor Tube Co.; Superior Tube Co.; Superior Steel Simonds Saw & Steel Co.; Superior Tube Co.; Supero Tube Corp.; Techaloy Co. Inc.; Div., Copperweld Steel Co.; Superior Tube Co.; Supero Tube Corp.; Techaloy Co. Inc.; Div. Metalos Inc.; Ulbrich Stainless Steels Inc.; U. S. Steel Corp.; Universal-Cyclops Tube Methods Inc.; Ulbrich Stainless Steels Inc.; U. S. Steel Corp.; Universal-Cyclops Tube Methods Inc.; Ulbrich Stainless Steels Inc.; U. S. Steel Corp.; Universal-Cyclops Steel Corp.; Vanadium-Alloys Steel Co.; Wall Tube & Metal Products Co.; Wallingford Steel Co., subsidiary of Allegheny Ludlum Steel Corp.; Washington Steel Corp.

Clad Steel

			PI	ates		Sheets
				Base		Carbon Base
		5%	10%	15%	20%	20%
;	Stainless					
	302					37.50
	304	34.70	37.95	42.25	46.70	39.75
)	304L	36.90	40.55	45.10	49.85	
5	316	40.35	44.50	49.50	54.50	58.25
5	316L	45.05	49.35	54.70	60.10	
)	316 Cb	47.30	53.80	61.45	69.10	
		36.60	40.05	44.60	49.30	47.25
5	0.10	38.25	42.40	47.55	52.80	57.00
	405	28.60	29.85	33.35	36.85	
)	410	28.15	29.55	33.10	36.70	
5	430	28.30	29.80	33.55	37.25	
)	Inconel	48.00	59.55	70.15	80.85	
)	Nickel	41.65	51.95	62.30	72.70	
5	Nickel, Low Carbon	41.95	52.60	63.30	74.15	
5	Monel	43.35	53.55	63.80	74.05	
5	Copper*	10.00	4	4 4 4 4		46.00
1	Copper					20.00
3					Chain	Carbon Base
					offip,	Carpon pase

*Deoxidized. Production points: Stainless-clad sheets, New Castle, Ind. I-4; stainless-clad plates, Claymont, Del. C22, Coatesville, Pa. L7, New Castle, Ind. I-4, and Washington, Pa. J3; nickel, inconel, monel-clad plates, Coatesville L7; copper-clad strip, Carnegie, Pa. S18.

Tool Steel

Regular Carbon Extra Carbon Special Carbon		Grade Cr-Hot Work W-Cr Hot Work V-Cr Hot Work Hi-Carbon-Cr	per lb 0.475 0.500 0.520 0.925
Oil Hardening	0.0475	Hi-Carbon-Cr	0.925

		Grade	by An	alysis (%)		
	W	Cr	٧	Co	Mo	\$ per lb
	20.25	4.25	1.6	12.25		4.285
l	18.25	4.25	1	4.75		2.500
ļ	18	4	2	9		2.870
	18	4	2			1.960
	18	â	1			1.795
	9	3.5	-			1.395
	13.5	4	3			2.060
		3.75	2	5		2.440
	13.75			_	5	1 200
	6.4	4.5	1.9			1.545
ŀ	6	4	3		6	
F	1.5	4	1		8.5	1.155
П		steel mag	dance of	include:	A4 AR.	B2. B8. C4. C9.

Tool steel producers include: A4, A8, B2, B8, C4 C13, C18, F2, J3, L3, M14, S8, U4, V2, and V3.

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F.o.b. furnace prices in dollars per gross ton, as reported to STEEL. Minimum delivered prices are approximate and do not include 3% federal transportation tax.

		No. 2	Malle-	Besse-	No. 2 Malle- Besse-
	Pogio	Foundry	able	mer	Basic Foundry able mer
Birmingham District	230010	2. Ounary	COLO		Duluth 1-3 66.00 66.50 66.50 67.00
	00.00	00 504			Erie, Pa. I-3
Birmingham R2		62.50‡ 62.50‡	66.50		Everett, Mass. E1 67.50 68.00 68.50
Birmingham U6			66.50		Fontana, Calif. K1 75.00 75.50
Cincinnati, deld.		70.20			Geneva, Utah C11 66.00 66.50
Omenman, deid		10.20			GraniteCity,Ill. G4 67.90 68.40 68.90
Buffalo District					Ironton, Utah C11 66.00 66.50
	00.00	00 50	07.00	07.50	Minnequa, Colo. C10 68.00 68.50 69.00
Buffalo H1, R2	66.00	66.50 66.50	67.00 67.00	67.50 67.50	Rockwood, Tenn. T3
Tonawanda, N.Y. W12	66.00	66.50	67.00	67.50	Toledo, Ohio I-3 66.00 66.50 67.00 Cincinnati, deld, 72.54 73.04
Boston, deld.	77 29	77.79	78.29	01.00	Cincinnati, deld 12.01
Rochester, N.Y., deld		69.52	70.02		**Phos. 0.70-0.90%; Phos. 0.30-0.69%, \$63.
Syracuse, N.Y., deld	70.12	70.62	71.12		‡Phos. 0.70-0.90%; Phos. 0.30-0.69%, \$63.50.
, , ,					41 Nos. 0.10-0.3076, 1105. 0.00 0.0076, Quality
Chicago District					PIG IRON DIFFERENTIALS
Chicago I-3	66.00	66.50	66.50	67.00	Silicon: Add 75 cents per ton for each 0.25% Si or percentage thereof
S.Chicago, Ill. R2		66.50	66.50	67.00	over base grade, 1.75-2.25%, except on low phos. iron on which base
S.Chicago,Ill. W14			66.50	67.00	is 1.75-2.00%.
Milwaukee, deld		69.52	69.52	70.02	Manganese: Add 50 cents per ton for each 0.25% manganese over 1%
Muskegon, Mich., deld		74.52	74.52		or portion thereof.
					Nickel: Under 0.50% no extra; 0.50-0.74%, inclusive, add \$2 per ton
Cleveland District					and each additional 0.25%, add \$1 per ton.
Cleveland R2, A7	66.00	66.50	66.50	67.00	
Akron, Ohio, deld.		69.62	69.62	70.12	BLAST FURNACE SILVERY PIG IRON, Gross Ton
. , ,					
Mid-Atlantic District					(Base 6.00-6.50% silicon; add \$1 for each 0.50% silicon or portion
Birdsboro, Pa. B10	68.00	68.50	69.00	69.50	thereof over the base grade within a range of 6.50 to 11.50%; starting
Chester, Pa. P4		68.50	69.00		with silicon over 11.50% add \$1.50 per ton for each 0.50% silicon or portion thereof up to 14%; add \$1 for each 0.50% Mn over 1%)
Swedeland, Pa. A3		68.50	69.00	69.50	Jackson, Ohio I-3, J1\$78.00
NewYork, deld		75.50	76.00		Buffalo H1 79.25
Newark, N.J., deld	72.69	73.19	73.69	74.19	
Philadelphia, deld		70.91	71.41	71.99	FLECTRIC FURNACE SHVERY IDON GROSS TOR
Troy, N.Y. R2	68.00	68.50	69.00	69.50	ELECTRIC FURNACE SILVERY IRON, Gross Ton
					(Base 14.01-14.50% silicon; add \$1 for each 0.5% Si to 18%; \$1.25 for
Pittsburgh District					each 0.50% Mn over 1%; \$2 per gross ton premium for 0.045% max P)
NevilleIsland,Pa. P6	66.00	66.50	66.50	67.00	CalvertCity, Ky. P15
Pittsburgh (N&S sides),					111060101101101111111111111111111111111
Aliquippa, deld.		67.95	67.95	68.48	Keokuk, Iowa Open-hearth & Fdry, \$9 freight allowed K2 103.50 Keokuk, Iowa O.H. & Fdry, 12½ lb piglets, 16% Si, max fr'gt
McKeesRocks, Pa., deld		67.60	67.60	68.13	allowed up to \$9, K2 106.50
Lawrenceville, Homestead,		00.00	00.00	00 50	anowed up to 40, 112
Wilmerding, Monaca, Pa., deld Verona, Trafford, Pa., deld		68.26 68.82	68.26	68.79	AND DURGER LODIES BIG IRON Grass Ton
Brackenridge, Pa., deld.	68 60	69.10	68.82 69.10	69.35 69.63	LOW PHOSPHORUS PIG IRON, Gross Ton
Midland, Pa. C18		09.10	09.10	05.05	Lyles, Tenn. T3 (Phos. 0.035% max)
	00.00				Rockwood, Tenn. T3 (Phos. 0.035% max) 78.50
Vous actors Dictalet					Troy, N. Y. R2 (Phos. 0.035% max)
Youngstown District					Philadelphia, deld. 82.67 Cleveland A7 (Intermediate) (Phos. 0.036-0.075% max) 71.00
Hubbard, Ohio Y1			66.50		
Sharpsville, Pa. S6			66.50	67.00	Duluth I-3 (Intermediate) (Phos. 0.036-0.075% max) 71.00 Erie,Pa. I-3 (Intermediate) (Phos. 0.036-0.075% max) 71.00
Youngstown Y1			66.50	67.00	NevilleIsland, Pa. P6 (Intermediate) (Phos. 0.036-0.075% max) 71.00
Mansfield, Ohio, deld	10.90		71.40	71.90	Tyevinetsianu, t a. 10 (Intermediate) (1108. 0.000-0.010/0 max) 1100
	-				

Warehouse Steel Products

Representative prices, per pound, subject to extras, f.o.b. warehouse. City delivery charges are 15 cents per 100 lb except: Moline, Norfolk, Richmond, Washington, 20 cents; Baltimore, Bos'on, Los Angeles, New York, Philadelphia, Portland, Spokane, San Francisco, 10 cents; Atlanta, Chattanooga, Houston, Seattle, no charge.

	SHEETS		STRIP		BARS		—— Standard				
	Hot-	Cold-	Gal.	Stainless	Hot-	H.R.	05.01.4	H.R. Alloy	Structural	PLA	
Adlanda	Rolled	Rolled	10 Ga.†	Type 302	Rolled*	Rounds	C.F. Rds.‡	4140††5°	Shapes	Carbon	Floor
Atlanta	8.59§	9.86§		* * * *	8.64	9.01	10.68		9.05	8.97	10.90
Baltimore	8.28	8.88	9.68		8.76	9.06	11.34 #	15.18	9.19	8.66	10.14
Birmingham Boston	8.18 9.38	9.45 10.44	11.07 11.45	53.50	8.23 9.42	8.60 9.73	10.57 12.90#	15.28	8.64	8.56	10.70
Buffalo	8.40	9.00	10.07	55.98	8.50	8.80	10.90 #	15.28	9.63 8.90	9.72 8.90	11.20 10.45
Chattanooga	8.35	9.69	9.65	****	8.40	8.77	10.46		8.88	8.80	10.66
Chicago	8.20	9.45	10.10	53.00	8.23	8.60	8.80	14.65	8.64	8.56	9.88
Cincinnati	8.34	9.48	10.10	52.43	8.54	8.92	9.31	14.96	9.18	8.93	10.21
Cleveland	8.18	9.45	10.20	52.33	8.33	8.69	10.80#	14.74	9.01	8.79	10.11
Dallas	7.50	8.80			7.65	7.60	11.01		9.00	9.45	10.70
Denver	9.38	11.75	* · · · ·	* * * * *	9.41	9.78	11.10	****	7.65	8.45	9.70
Detroit	8.43	9.70	10.45	56.50	8.58	8.90	9.15	14.91	9.18	8.91	10.13
Erie, Pa	8.20	9.45	9.9510		8.50	8.75	9.0510		9.00	8.85	10.10
Houston	7.10	8.40	8.45	54.32	7.25	7.20	11.10	13.50	7.25	8.05	9.30
Jackson, Miss	8.52	9.79			8.57	8.94	10.68		8.97	8.90	10.74
Los Angeles	9.60	9.40	11.70	57.60	8.55	8.70	12.00		8.60	8.55	10.70
Memphis, Tenn.	8.55	9.80			8.60	8.97	11.96#		9.01	8.93	10.56
Milwaukee	8.33	9.58	10.23		8.36	8.73	9.03	14.78	8.85	8.69	10.01
Moline, Ill	8.55	9.80	10.45		8.58	8.95	9.15		8.99	8.91	
New York	8.87	10.13	10.56	53.08	9.31	9.57	12.76#	15.09	9.35	9.43	10.71
Norfolk, Va	8.40		* * * *		9.10	9.10	12.00		9.40	8.85	10.35
Philadelphia Pittsburgh	8.00 8.18	8.90	9.92	52.69	8.70	8.65	11.51#	15.01	8.50	8.75	9.75**
Pittsburgh Portland, Oreg.	8.50	9.45 11.20	10.45 11.55	52.00	8.33	8.60	10.80#	14.65	8.64	8.56	9.88
Richmond, Va.	8.40			57.38	9.55	8.65	14.50	15.95	8.65	8.30	11.50
St. Louis	8.54		10.40		9.10	9.00			9.40	8.85	10.35
St. Paul	8.79	9.79 10.04	10.46 10.71	* * * *	8.59	8.97	9.41	15.01	9.10	8.93	10.25
San Francisco	9.35	10.75	11.00	55.10	8.84 10.95	9.21	9.66	****	9.38	9.30	10.49
Seattle	9.95	11.15	12.20	57.38	10.95	9.70 10.10	11.34 # 14.05	16.10 16.35	9.50	9.60	12.00
South'ton, Conn.	9.07	10.33	10.71	****	9.48	9.74			9.80 9.57	9.70	12.10
Spokane	9.95	11.15	12.00	57.38	10.00	10.10	14.05	17.20	9.80	9.57 9.70	10.91 12.10
Washington	8.88				9.36	9.56	10.94	****	9.79	9.26	10.74
									0.10	0.20	10.74

*Prices do not include gage extras; †prices include gage and coating extras; ‡includes 35-cent bar quality extras; §42 in. and under; **% in. and heavier: ††as annealed; †‡over 4 in.; §§over 3 in.; #1 in. round C-1018.

Base quantities, 2000 to 4999 lb except as noted; cold-rolled strip and cold-finished bars, 2000 lb and over except in Seattle, 2000 to 9999 lb, and in Los Angeles, 6000 lb and over; stainless sheets, 8000 lb except in Chicago, New York, Boston, Seattle, Portland, Oreg. 10,000 lb and in San Francisco, 2000 to 4999 lb; hot-rolled products on West Coast, 2000 to 9999 lb, except in Portland, Oreg., 1000 to 9999 lb; 2—400 to 9999 lb; &—2000 to 9999 lb; 10—2000 lb and over.

Refractories

Fire Clay Brick (per 1000)

Fire Clay Brick (per 1000)

High-Heat Duty: Ashland, Grahn, Hayward, Hitchins, Haldeman, Olive Hill, Ky., Athens, Troup, Tex., Beech Creek Clearfield, Curwensville, Lock Haven, Lumber, Orviston, West Decatur, Winburne, Snow Shoe, Pa., Bessemer, Ala., Farber, Mexico, St. Louis, Vandalia, Mo., Ironton, Oak Hill, Parral, Portsmouth, Ohio, Ottawa, Ill., Stevens Pottery, Ga., \$135; Salina, Pa., \$140; Niles, Ohio, \$138; Cutler, Utah, \$165.

Super-Duty: Ironton, Ohio, Vandalia, Mo., Olive Hill, Ky., Clearfield, Salina, Winburne, Snow Shoe, Pa., New Savage, Md., St. Louis, \$175; Stevens Pottery, Ga., \$185; Cutler, Utah, \$233.

\$233.

Silica Brick (per 1000)

Standard: Alexandria, Claysburg, Mt. Union, Sproul, Pa., Ensley, Ala., Pt. Matilda, Pa., Portsmouth, Ohio, Hawstone, Pa., \$150; Warren, Niles, Windham, Ohio, Hays, Latrobe, Morrisville, Pa., \$155; E. Chicago, Ind., Joliet, Rockdale, Ill., \$160; Lehigh, Utah, \$175; Los Angeles, \$180.

Super-Duty: Sproul, Hawstone, Pa., Niles, Warren, Windham, Ohio, Leslie, Md., Athens, Tex., \$157; Morrisville, Hays, Latrobe, Pa., \$160; E. Chicago, Ind., \$167; Curtner, Calif., \$182.

Semisilica Brick (per 1000)
Clearfield, Pa., \$140; Philadelphia, \$137; Woodbridge, N. J., \$135.

Ladle Brick (per 1000)
Dry Pressed: Alsey, Ill., Chester, New Cumberland, W. Va., Freeport, Johnstown, Merrill Station, Vanport, Pa., Mexico, Vandalia, Mo., Wellsville, Irondale, New Salisbury, Ohio, \$96.75; Clearfield, Pa., Portsmouth, Ohio, \$102.

High-Alumina Brick (per 1000)
50 Per Cent: St. Louis, Mexico, Vandalia, Mo., \$235; Danville, Ill., \$238; Philadelphia, Clear-

field, Pa., \$230; Orviston, Snow Shoe, Pa.,

\$245.
60 Per Cent: St. Louis, Mexico, Vandalia, Mo., \$295; Danville, Ill., \$298; Clearfield, Orviston, Snow Shoe, Pa., \$305; Philadelphia, \$310.
70 Per Cent: St. Louis, Mexico, Vandalia, Mo., \$335; Danville, Ill., \$338; Clearfield, Orviston, Snow Shoe, Pa., \$345; Philadelphia, \$350.

Sleeves (per 1000)

Reesdale, Johnstown, Bridgeburg, Pa., St. Louis, \$188. Reesdale.

Nozzles (per 1000)

Reesdale, Johnstown, Bridgeburg, Pa., St. Louis, \$310.

Runners (per 1000)

Reesdale, Johnstown, Bridgeburg, Pa., \$234.

Dolomite (per net ton)

Domestic, dead-burned, bulk, Billmeyer, Blue Bell, Williams, Plymouth Meeting, York, Pa., Millville, W. Va., Bettsville, Millersville, Mar-tin. Woodville, Gibsonburg, Narlo, Ohio, \$16.75; Thornton, McCook, Ill., \$17; Dolly Sid-ing, Bonne Terre, Mo., \$15.

Magnesite (per net ton)

Domestic, dead-burned, ½ in. grains with fines: Chewelah, Wash., Luning, Nev., \$46; ¾ in. grains with fines: Baltimore, \$73.

Fluorspar

Metallurgical grades, f.o.b. shipping point in III., Ky., net tons. carloads, effective CaF₂ content 72.5%, \$37-41; 70%, \$36.40; 60%. \$33-36.50. Imported, net tons, f.o.b. cars point of entry, duty paid, metallurgical grade: European, \$33-34; Mexican, all rail, duty paid, \$25.25-25.75; barge, Brownsville, Tex., \$27.25-27.75

Metal Powder

(Per pound f.o.b. shipping point in ton lots for minus 100 mesh, except as noted)

Sponge Iron, Swedish: Deld. east of Missis-sippi River, ocean bags 23,000 lb and over... 1 10.50 F.o.b. Riverton or Camden, N. J., west of Mississippi River. 9.50

Sponge Iron, Domestic, 98 + % Fe:
Deld.east of
Mississippi River,
23,000 lb and over 10.50

Electrolytic Iron:
Melting stock, 99.9%
Fe, irregular fragments of % in. x
1.3 in. 28.00 Annealed, 99.5% Fe.. 36.50 Unannealed (99 + % Fe) 36.00 Unannealed (99 + Fe) (minus 325 mesh) 59.00 Powder Flakes (minus 16, plus 100 mesh). 29.00

Carbonyl Iron:
98.1-99.9%, 3 to 20 microns, depending on
grade, 93.00 - 290.00 in
standard 200-lb containers; all minus 200 mesh.

uminum:
Atomized, 500-lb
drum, freight allowed
Carlots 39.50
Ton lots 41.50
ntimony, 500-lb lots 42.00*
ass, 5000-lb

lots30.30-45.70† Bronze, 5000-lb

lots 45.70-49.80†
Copper:
Electrolytic 14.75*
Reduced 14.75*
Lead 7.50*
Manganese:
Minus 35 mesh 64.00
Minus 100 mesh 75.00
Mickel, unannealed 74.00
Nickel, unannealed 74.00
Nickel-Silver, 5000-lb lots 57.80
Copper (atomized) 5000-lb lots 57.80
Copper (atomized) 5000-lb lots 47.80-52.60†
Noshor-Copper, 5000-lb lots 57.80
Copper (atomized) 5000-lb lots 38.30-46.80†
Silicon 47.50
Solder 7.00*
Stainless Steel, 316 \$1.07
Stainless Steel, 316 \$1.26
Tin 14.56*
Zinc, 5000-lb lots 17.50-30-705

Tungsten:

Melting grade, 99%
60 to 200 mesh, nominal; 1000 lb and over. Less than 1000 lb.

Chromium, electrolytic 99.8% Cr min 99.8% Cr min metallic basis

*Plus cost of metal. †Depending on composition. ‡Depending on mesh.

Electrodes

Threaded with nipple; unboxed, f.o.b. plant

GRAPHITE

Inc	Per						
Diam	Length	100 lb					
2	24	\$60.75					
21/2	30	39.25					
3	40	37.00					
4	40	35.00					
51/2	40	34.75					
6	60	31.50					
7	60	28.25					
8, 9, 10	60	28.00					
12	72	26.75					
14	60	26.75					
16	72	25.75					
17	60	26.25					
18	72	26.25					
20	72	25.25					
24	84	26.00					
CARBON							

	CARBON	
8	60	13.30
10	60	13.00
12	60	12.95
14	60	12.85
14	72	11.95
17	60	11.85
17	72	11.40
20	84	11.40
20	90	11.00
24	72. 84	11.25
24	96	10.95
30	84	11.05
40, 35	110	10.70
40, 00	100	10.70

Imported Steel
(Base per 100 lb, landed, duty paid, based on current ocean rates. Any increase in these rates is for buyer's account, Source of shipment: Western continental European countries.)

	North Atlantic	South Atlantic	Gult Coast	Coast
Deformed Bars, Intermediate, ASTM-A 305		\$5.33	\$5 33	\$5.73
Deformed Bars, Intermediate, ASIMA 000 :	5.73	5.58	5.58	5.99
Bar Size Angles	5.73	5.58	5.58	5.99
Structural Angles	5.88	5.72	5.72	6.02
I-Beams	5.88	5.72	5.72	6.02
Channels	6.79	6.62	6.62	6.94
Plates (basic bessemer)	8.25	8.20	8.20	8.50
Sheets, H.R.	9.00	8.95	8.95	9.25
Sheets, C.R. (drawing quality)	0.00			
Furring Channels, C.R., 1000 ft, % x 0.30 lb	25.71	25.59	25.59	26.46
per ft	6.65	6.65	6.65	7.00
Barbed Wire (†)	6.23	6.07	6.07	6.43
Merchant Bars	7.20	7.15	7.15	7.55
Hot-Rolled Bands	6.73	6.73	6.73	7.13
Wire Rods, Thomas Commercial No. 5		7.07	7.07	7.47
Wire Rods, O.H. Cold Heading Quality No. 5	8.02	8.02	7.92	8.20
Bright Common Wire Nails (§)	0.02	0.0%		

†Per 82 lb, net, reel. \$Per 100-lb kegs, 20d nails and heavier.

Lake Superior Iron Ore (Prices effective for the 1958 shipping season, gross ton, 51.50% iron natural, rail of vessel, lower lake ports.)

Onen-hearth lump 12.70
Open-hearth lump 11.45
The foregoing prices are based on upper lake rail freight rates, lake vessel freight rates, handling and unloading charges, and taxes thereon, which were in effect Jan. 30, 1957, and increases or decreases after that date are absorbed by the seller.

Eastern Local Iron Ore
Cents per unit, deld. E. Pa.
New Jersey, foundry and basic 62-64%
concentrates 25.00-27.00

Foreign Iron Ore
Cents per unit, c.i.f. Atlantic ports
Swedish basic, 65% 25.00
N. African hematite (spot) nom.
Brazilian iron ore, 68-69% 27.00

Tungsten Ore
Net ton, unit
Foreign wolframite, good commercial quality \$11.80-12.00*

Cents per lb V2O5

Metallurgical Coke

*Or within \$4.85 freight zone from works.

Coal Chemicals

Spot, cents per gallon, ovens

Ferroalloys

MANGANESE ALLOYS

Spiegeleisen: Carlot, per gross ton, Palmerton, Neville Island, Pa., 21-23% Mn, \$105; 19-21% Mn, 1-3% Si, \$102.50; 16-19% Mn, \$100.50.

Standard Ferromanganese: (Mn 74-76%, C 7% approx.) Base price per net ton; \$245. Johnstown, Duquesne, Sheridan, Neville Island, Pa.; Alloy, W. Va.; Ashtabula, Marietta, O.; Sheffield, Ala.; Portland, Oreg. Add or subtract \$2 for each 1% or fraction thereof of contained manganese over 76% or under 74%, respectively. (Mn 79-81%). Lump \$253 per net ton. f.o.b. Anaconda or Great Falls, Mont. Add \$2.60 for each 1% above 81%; subtract \$2.60 for each 1% below 79%, fractions in proportion to nearest 0.1%.

High-Grade Low-Carbon Ferromanganese: (Mn 85-90%). Carload, lump, bulk, max 0.07% C, 35.1e per lb of contained Mn, carload packed 36.4c, ton lots 37.9c, less ton 39.1c. Delivered. Deduct 1.5c for max 0.15% C grade from above prices, 3c for max 0.03% C, 3.5c for max 0.05% C, and 6.5c for max 7% C—max 7% Si. Special Grade: (Mn 90% min, C 0.07% max, P 0.06% max). Add 2.05c to the above prices. Spot, add 0.25c.

Medium-Carbon Ferromanganese: (Mn 80-85%, C 1.25-1.5%, Si 1.5% max). Carload, lump, bulk, 25.5c per lb of contained Mn, packed, carload 26.8c, ton lot 28.4c, less ton 29.6c. Delivered. Spot, add 0.25c.

Electrolytic Manganese Metal: Min carload, 34c; 2000 lb to min carload, 36c; 500 lb to 1999 lb, 38c; 50 lb cans, add 0.5c per lb. Premium for hydrogen-removed metal, 0.75c per lb. Prices are f.o.b, cars, Knoxville, Tenn., freight allowed to St. Louis or any point east of Mississippi; or f.o.b. Marietta, O., freight allowed.

Silicomanganese: (Mn 65-68%). Contract, lump, bulk 1.50% C grade, 18-20% Si, 12.8c per lb of alloy. Packed, c.l. 14c, ton 14.45c, less ton 15.45c, f.o.b. Alloy, W. Va.; Ashtabula, Marietta, O.; Sheffield, Ala.; Portland, Oreg. For 2% C grade, Si 15-17%, deduct 0.2% from above prices. For 3% C grade Si 12-14.5%, deduct 0.4c from above prices. Spot, add 0.25c.

TITANIUM ALLOYS

Ferrotitanium, Low-Carbon: (Ti 20-25%, Al 3.5% max, Si 4% max, C 0.10% max). Contract, ton lot, 2'' x D, \$1.50 per lb of contained Ti; less ton \$1.55. (Ti 38.43%, Al 8% max, Si 4% max, C 0.10% max). Ton lot \$1.35, less ton \$1.37, f.o.b. Niagara Falls, N. Y., freight allowed to St. Louis. Spot, add 5c.

Ferrotitanium, High-Carbon: (Ti 15-18%, C 6-8%). Contract \$200 per ton, f.o.b. Niagara Falls, N. Y., freight allowed to destinations east of Mississippi River and north of Baltimore and St. Louis.

Ferrotitanium, Medium-Carbon: (Ti 17-21%, C 2-4.5%). Contract \$225 per ton, f.o.b. Niagara Falls, N. Y., freight not exceeding St. Louis rate allowed.

CHROMIUM ALLOYS

High-Carbon Ferrochrome: Contract, c.1 lump, bulk 28.75c per lb of contained Cr: c.1 packed 30.30c, ton lot 32.05c; less ton 33.45c. Delivered. Spot, add 0.25c.

Low-Carbon Ferrochrome: Cr 63-66% (Simplex), carload, lump, bulk. C 0.025% max. 36.75c per lb contained Cr; 0.010% max, 37.75c. Ton lot, add 3.5c; less ton, add 5.2c. Delivered.

Cr 67-71%, carload, lump, bulk, C 0.02% max, 41.00c per lb contained Cr; 0.025% max, 39.75c; 0.05% max, 39.00c; 0.10% max, 38.50c; 0.20% max, 38.25c; 0.50% max, 38.00c; 1.0% max, 37.75c; 1.5% max, 37.50c; 2.0% max, 37.25c. Ton lot, add 3.4c; less ton lot, add 5.1c. Deliverel.

Foundry Ferrochrome, High-Carbon: (Cr 61-66%, C 5-7%, Si 7-10%). Contract, c.l., 2 in. x D, bulk 30.05c per lb of contained Cr. Packed, c.l. 31.65c, ton 33.45c, less ton 34.95c. Delivered. Spot, add 0.25c.

Foundry Ferrosilicon Chrome: (Cr 50-54%, Si 28-32%, C 1.25% max). Contract, carload, packed, 8M x D, 21.25c, per lb of alloy, ton lot 22.50c; less ton lot 23.70c. Delivered. Spot, add 0.25c.

Ferrochrome-Silicon: Cr 39-41%, Si 42-45%, C 0.05% max or Cr 33-36%, Si 45-48%, C 0.05% max. Carload, lump, bulk, 3" x down and 2" down, 27.50c per lb contained Cr, 14.20c per lb contained Si. 0.75" x down, 28.65c per lb contained Cr, 14.20c per lb contained Si. Delivered.

VANADIUM ALLOYS

Ferrovanadium: Open-hearth grade (V 50-55%, Si 8% max, C 3% max). Contract, any quantity, \$3.20 per lb of contained V. Delivered. Spot. add 10c. Special Grade: (V 50-55% or 70-75%, Si 2% max, C 0.5% max) \$3.30. High Speed Grade: (V 50-55%, or 70-75%, Si 1.50% max, C 0.20% max) \$3.40.

Grainal: Vanadium Grainal No. 1 \$1.05 per lb; No. 79, 50c, freight allowed.

SILICON ALLOYS

25-30% Ferrosilicon: Contract, carload, lump, bulk, 20.0c per lb of contained Si. Packed 21.40c; ton lot 22.50c, f.o.b. Niagara Falls, N. Y., freight not exceeding St. Louis rate allowed.

50% Ferrosilicon: Contract, carload, lump, bulk, 14.20c per lb of contained Si. Packed c.l. 16.70c, ton lot 18.15c, less ton 19.80c, f.o.b. Alloy, W. Va.; Ashtabula, Marietta, O.; Sheffield, Ala.; Portland, Oreg. Spot, add 0.45c.

65% Ferrosilicon: Contract, carload, lump, bulk, 15.25c per lb contained silicon. Packed, c.l. 17.25c, ton lot 19.05c; less ton 20.4c. Delivered. Spot, add 0.35c.

75% Ferrosilicon: Contract, carload, lump, bulk, 16.4c per lb of contained Si. Packed, c.l. 18.30c, ton lot 19.95c, less ton 21.2c. Delivered. Spot, add 0.3c.

90% Ferrosilicon: Contract, carload, lump, bulk, 19.5c per lb of contained Si. Packed, c.l. 21.15c, ton lot 22.55c, less ton 23.6c. Delivered. Spot. add 0.25c.

Silicon Metal: (98% min Si, 0.75% max Fe, 0.07% max Ca). C.l. lump, bulk, 22.00c per lb of Si. Packed, c.l. 23.65c, ton lot 24.95c, less ton 25.95c. Add 0.5c for max 0.03% Ca grade. Deduct 0.5c, for max 1% Fe grade analyzing min 99.75% Si; 0.75c for max 1.25% Fe grades analyzing min 96.75% Si. Spot, add 0.25c.

Alsifer: (Approx 20% Al, 40% Si, 40% Fe). Contract, basis f.o.b. Niagara Falls, N. Y., lump, carload, bulk, 10.65c per lb of alloy; ton lot, packed, 11.8c.

ZIRCONIUM ALLOYS

12-15% Zirconium Alloy: (Zr 12-15%, Si 39-43%, C 0.20% max). Contract, c.l. lump, bulk 9.25e per lb of alloy. Packed, c.l. 10.45e, ton lot 11.6e, less ton 12.45c. Delivered. Spot, add 0.25c.

35-40% Zirconium Alloy: Zr 35-40%, Si 47-52%, Fe 8-12%, C 0.50% max). Contract, carload, lump, packed 27-25c per lb of alloy, ton lot 28-4c, less ton 29-65c. Freight allowed. Spot, add 0.25c.

BORON ALLOYS

Ferroboron: (B 17.50% min, Si 1.50% max, Al 0.50% max, C 0.50% max). Contract, 100 lb or more 1" x D, \$1.20 per lb of alloy; less than 100 lb \$1.30. Delivered. Spot, add 5c. F.o.b. Washington, Pa., prices, 100 lb and over are as follows: Grade A (10-14% B) \$5c per lb; Grade B (14-18% B) \$1.20; Grade C (19% min B) \$1.50.

Borosil: (3 to 4% B, 40 to 45% Si). Carload, bulk, lump, or 3" x D, \$5.25 per lb of contained B. Packed, carload \$5.40, ton to c.l. \$5.50. less ton \$5.60. Delivered.

Bortam: (B 1.5-1.9%). Ton lot, 45c per lb; less than ton lot, 50c per lb.

Carbortam: (B 1 to 2%). Contract, lump, carload 9.50c per lb f.o.b. Suspension Bridge, N. Y., freight allowed same as high-carbon ferrotitanium

CALCIUM ALLOYS

Calcium-Manganese-Silicon: (Ca 16-20%, Mn 14-18% and Si 53-59%). Contract, carload, lump, bulk 23c per lb of alloy, carload packed 24.25c, ton lot 26.15c, less ton 27.15c. Delivered. Spot, add 0.25c.

Calcium-Silicon: (Ca 30-33%, Si 60-65%, Fe 1.5-3%). Contract, carload, lump, bulk 24c per lb of alloy, carload packed 25.65c, ton lot 27.95c, less ton 29.45c. Delivered. Spot, add 0.25c

BRIQUETTED ALLOYS

Chromium Briquets: (Weighing approx 3% lb each and containing 2 lb of Cr). Contract, carload, bulk 19.60c per lb of briquet, carload packed in box pallets 19.80c, in bags 20.70c; 3000 lb to c.l. in box pallets 21.00c; 2000 lb to c.l. in box pallets 21.00c; less than 200 lb in bags 22.80c. Delivered. Add 0.25c for notching. Spot, add 0.25c.

Ferromanganese Briquets: (Weighing approx 3 lb and containing 2 lb of Mn). Contract, carload, bulk 14.8c per lb of briquet; c.l., packed, pallets 15c, bags 16c; 3000 lb to c.l., pallets 16.2c; 2000 lb to c.l., bags, 17.2c; less ton 18.1c. Delivered. Add 0.25c for notching. Spot, add 0.25c.

Silicomanganese Briquets: (Weighing approx 3½ lb and containing 2 lb of Mn and approx ½ lb of Si). Contract, c.l. bulk 15.1c per lb of briquet; c.l. packed, pallets, 15.3c; bags 16.3c, 3000 lb to c.l., pallets, 16.5c; 2000 lb to c.l., bags 17.5c; less ton 18.4c. Delivered. Add 0.25c for notching. Spot, add 0.25c.

Silicon Briquets: (Large size—weighing approx 5 lb and containing 2 lb of Si). Contract, carload, bulk 7.7c per lb of briquet; packed, pallets, 7.9c; bags 8.9c; 3000 lb to c.l., pallets 9.5c; 2000 lb to c.l., bags 10.5c; less ton 11.4c. Delivered. Spot, add 0.25c. (Small size—weighing approx 2½ lb and containing 1 lb of Si). Carload, bulk 7.85c. Packed, pallets 8.05c; bags 9.05c; 3000 lb to c.l., pallets 9.65c; 2000 lb to c.l., bags, 10.65c; less ton 11.55c. Delivered. Add 0.25c for notching, small size only. Spot, add 0.25c.

Molybdic-Oxide Briquets: (Containing 2½ lb of Mo each). \$1.41 per pound of Mo contained, f.o.b. Langeloth, Pa.

TUNGSTEN ALLOYS

Ferrotungsten: (70-80%), 5000 lb W or more \$2.15 per lb (nominal) of contained W. Delivered.

OTHER FERROALLOYS

Ferrocolumbium: (Cb 50-60%, Si 8% max, C 0.4% max). Ton lots 2" x D, \$4 per lb of contained Cb; less ton lots, \$4.05 (nominal). Delivered.

Ferrotantalum—Columbium: (Cb 40% approx, Ta 20% approx, and Cb plus Ta 60% min, C 0.30% max). Ton lot 2" x D, \$3.80 per lb of contained Cb plus Ta, delivered; less ton lot \$3.85 (nominal).

SMZ Alloy: (Si 60-65%, Mn 5-7%, Zr 5.7%, Fe 20% approx). Contract, c.l. packed ½-in. x 12 M 20.00c per lb of alloy, ton lot 21.15c, less ton 22.40c. Delivered. Spot, add 0.25c.

Graphidox No. 5: (Si 48-52%, Ca 5-7%, Ti 9-11%). C.l. packed, 19c per lb of alloy, ton lot 20.15c; less ton lot 21.4c, f.o.b. Niagara Falls, N. Y.; freight allowed to St. Louis.

V-5 Foundry Alloy: (Cr 38-42%, Si 17-19%, Mn 8-11%). C.l. packed 18.1c per lb of alloy; ton lot 19.55c; less ton lot 20.8c, f.o.b. Niagara Falls, N. Y.; freight allowed to St. Louis.

Simanal: (Approx 20% each Si, Mn, Al; bal Fe). Lump, carload, bulk 18.50c. Packed c.l. 19.50c, 2000 lb to c.l. 20.50c, less than 2000 lb 21c per lb of alloy. Delivered.

Ferrophosphorus: (23-25% based on 24% P content with unitage of \$4 for each 1% of P above or below the base); carload, f.o.b. sellers' works. Mt. Pleasant, Siglo, Tenn., \$110 per gross ton.

Ferromolybdenum: (55-75%). Per lb of contained Mo, in 200-lb container, f.o.b. Langeloth and Washington, Pa. \$1.68 in all sizes except powdered which is \$1.74.

Technical Molybdic-Oxide: Per lb of contained Mo, in cans, \$1.39; in bags, \$1.38, f.o.b. Langeloth and Washington, Pa.

(Concluded from Page 142)

In the Pacific Northwest, fabricators report a fair volume of small tonnages, including highway bridges and general construction. Within 30 days, bids will be invited by Seattle for 3000 tons of shapes for a downtown office building and post office.

About 12,000 tons of tower steel and reinforcing for the 310-mile transmission line from Ft. Peck, Mont., to Bismarck, N. Dak., are reported placed with a midwest fabricator.

STRUCTURAL SHAPES . . .

STRUCTURAL STEEL PLACED

12,000 tons, including extensions and reinforcing, tower steel for 310-mile Ft. Peck-Bismarck power line, reported placed with Anchor Metals Co.; Lipsett Inc., Sioux Falls, S. Dak., general contractor; Bureau of Reclamation project.

550 tons, high school, Mickley, Pa., to Lehigh Structural Steel Co., Allentown, Pa., through Stoffett & Tollotson, Philadelphia, general contractor; 60 tons of reinforcing bars, Truscon Steel Div., Republic Steel Corp.,

185 tons, state highway bridge, Longmeadow, Mass., to McDermott Steel Specialties Co., New Haven, Conn., through Lane Construction Co., Meriden, Conn., general contractor.

180 tons, high school, Wolcott, Conn., to Leake & Nelson Co., Bridgeport, Conn.; Thomas J. Riordan Co., Norwalk, Conn., general contractor.

oo tons or more, plant addition, Pitney-Bowes Inc., Stamford, Conn., to Leake & 100 tons or more,

Nelson Co., Bridgeport, Conn.; steel placed

STRUCTURAL STEEL PENDING

900 tons, Oregon, two bridges, Snake River; also 300 tons of reinforcing; rebids to be asked soon.

0 tons (225 tons wide flange, 225 tons angles) General Stores Supply, Navy, Philadelphia; bids Apr. 29 and 30.

370 tons, Washington state underpass, Pierce County; general contract to R. L. Martin, Oswego, Oreg., low at \$225,695.

REINFORCING BARS . . .

REINFORCING BARS PLACED

300 tons, addition and garage, National Bank of Commerce, Seattle, to Northwest Steel of Commerce, Seattle, to Northwest Steel Rolling Mills Inc., Seattle; Cawdrey & Vemo, Seattle, general contractor (previously reported placed with another fabricator).

130 tons, two-span highway bridge, Washing ton state, Lincoln County, to Northwest Steel Rolling Mills Inc., Seattle; Ruud Construction Co., Spokane, Wash., general contractor at \$116,379.

2 tons, Washington state span, Adams County, to Bethlehem Pacific Coast Steel Corp., Seattle; Max J. Kuney, Spokane, Wash., general contractor.

REINFORCING BARS PENDING

325 tons, Linden Brook flood control project, Revere-Malden, Mass.; bids to Metropolitan District Commission, Boston.

250 tons, also lump sum for shapes, Washing-

ton state, twin girder bridges, Clark County; bids to Olympia, Wash., May 6. 235 tons, Washington state truss bridge, Grays Harbor County; bids to Olympia, Wash., May 6

195 tons, Washington state underpass, Pierce County; bids to Olympia, Wash., May 6.

100 tons, Washington state span, Grays Har-bor County; general contract to Quigg Bros.-McDonald Inc., Hoquiam, Wash., low at

\$169.874.

100 tons, Idaho state underpass, Power County; general contract to Cherf Bros. Inc. & Sandkay Construction Co., Ephrata, Wash... low at \$1,535,334.

Unstated, Everett, Wash., Herald plant; general contract to George E. Teufel Co.. Seattle; subcontracts set for Apr. 30.

Unstated, four ammunition magazines, Chord Air Base, Washington state; bids to U. S. Engineer, Seattle, May 20.

PLATES . . .

PLATES PLACED

1500 tons, or more, liners for Portland's Bull Run water supply expansion; to American Pipe & Construction Co., Portland, Oreg., under subcontract from Green Construction Co., Seattle, general contractor

PLATES PENDING

Unstated, 20,000 ft of electric welded water pipe and couplings; bids May 6 to Joseph G. Ryan, clerk, Port Townsend.

PIPE . . .

CAST IRON PIPE PLACED

200 tons, 10 and 6 in., for Pullman, Wash., to unstated Portland, Oreg., interest.
155 tons, 6 and 4 in., for Myrtle, Oreg., to U. S. Pipe & Foundry Co., Portland, Oreg.

CAST IRON PIPE PENDING

Unstated, 73,000 ft of 14 to 4 in.; bids to King County District No. 93, Mercer Island, May 5; Carey & Kramer, Seattle,

STEEL PIPE PENDING

2225 tons, 235,000 ft of 6-in. ID, welded or seamless; bids Apr. 28 to U. S. Engineer,



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In diffused daylight, so that spark characteristics can be accurately observed, hold a sample against a clean grinding wheel revolving at high speed. A low volume spark stream of reddish-orange color with disjointed lines indicates tungsten high speed steel. It is well to have known sample for comparison.

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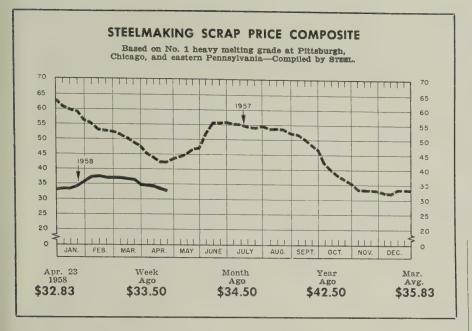
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Scrap Market Needs Buying Prop

Absence of active mill and foundry interest in dealer offerings is reflected in further price declines. STEEL's composite on the prime grade is off another 67 cents to \$32.83

Scrap Prices, Page 156

Pittsburgh — Leading grades of scrap are weaker. Brokers report prices are not low enough to bring major customers into the market. The only significant purchases last week were made by a medium sized mill which bought No. 1 factory bundles at \$35 and No. 2 dealer bundles at \$25.

Philadelphia — Heavy melting steel scrap prices continue to slide here. They are off another \$1. Electric furnace bundles are \$2 lower, and declines are also reported in heavy turnings, structurals and plates, railroad steel and rail crops.

Shipments to eastern Pennsylvania mills are slow and in some cases have been held up. The bulk of activity in the Philadelphia area is in export tonnage.

New York — Brokers are paying \$2 a ton less for major grades of heavy melting steel. Low phos scrap is off \$1, while prices of borings and turnings are nominal with little or no tonnage moving. For No. 1 heavy melting steel, \$30, shipping point, is offered, but volume is light.

Chicago—There is practically no activity in the local market following the general easing in prices

(\$1 a ton) a week ago. Further softening seems to be in prospect. Although there's little or no buying of the stainless grades, one local source reports that 430 bundles and solids can be had for \$85 a ton, down \$5 from the recent general market level.

Cleveland—Absence of buying in this area prevents a test of quoted prices, but the market is weak, and a representative purchase probably could be made below the nominal levels posted. Steelmaking operations in this district continue depressed, 27.5 per cent of capacity.

Boston—For dock delivery, export, heavy melting steel scrap is off \$2 a ton to \$30 on the No. 1 grade and \$27 on No. 2. Buying is almost entirely for boat loading and within the \$3 to \$4 freight rate. Nothing is moving to eastern Pennsylvania, and only a small tonnage of No. 1 busheling is moving to Worcester, Mass.

Detroit—Scrap prices have slipped further with yards overloaded. One broker figures there's enough material on the ground to keep local mills operating at capacity for 60 days. Traders think that prices may not go much lower this month

because auto lists are expected to be relatively light.

Buffalo—Reductions of \$1 to \$2 a ton were posted on most scrap grades here last week as dealers lowered buying prices with mill demand lacking. No. 1 heavy melting is off \$2 to \$27, No. 2 heavy melting is down \$1 to \$25, and No. 2 bundles are quoted off \$1 to \$23. Turnings are quoted \$1 lower, but prices are largely nominal in the absence of buying. Railroad specialties, scrap rails, low phos, and other (Please turn to Page 161)





Iron and Steel Scrap

Consumer prices per gross ton, except as otherwise noted, including brokers' commission, as reported to STEEL, Apr. 23, 1958. Changes shown in italics.

STEELMAKING SCRAP COMPOSITE

Apr.	23 .			6				\$32.83
Apr.	16 .							33.50
Mar.	Avg.				,	٠	٠	35.83
Apr.	1957		۰					43.57
Apr.	1953					,		42.88

Based on No. 1 heavy melting grade at Pittsburgh, Chicago, and eastern Pennsylvania.

PITTSRURGH

32.00-33.00
28.00-29.00
32.00-33.00
24.00-25.00
32.00-33.00
34.00-35.00
13.00-14.00
13.00-14.00
17.00-18.00
17.00-18.00
39.00-40.00
37.00-38.00
28.00-29.00
37.00-38.00
38.00-39.00

Cast Iron Grades

No. 1 cupola	41.00-42.00
Stove plate	41.00-42.00
Unstripped motor blocks.	23.00-24.00
Clean auto cast	41.00-42.00
Drop broken machinery.	49.00-50.00

Railroad Scrap

No. 1 R.R. heavy melt.	
Rails, 2 ft and under	53.00-54.00
Rails, 18 in, and under	54.00-55.00
Random rails	50.00-51.00
Railroad specialties	44.00-45.00
Angles, splice bars	47.00-48.00
Rails, rerolling	57.00-58.00
,	

Stainless Steel Scrap

				.165.00-170.00
18-8	turnings			.100.00-105.00
430	bundles a	Sc 5	solids .	.110.00-115.00
430	turnings			. 50.00-52.00

CHICAGO

No. 1 hvy melt., in	ndus. 30.00-32.00
No. 1 hvy melt., d	ealer 28.00-29.00
No. 2 heavy meltir	ng 26.00-27.00
No. 1 factory bun	dles. 33.00-34.00
No. 1 dealer bundle	es 30.00-31.00
No. 2 bundles	21.00-22.00
No. 1 busheling, in	ndus. 30.00-32.00
No. 1 busheling, d	ealer 28.00-29.00
Machine shop turn	ings. 15.00-16.00
Mixed borings, turi	nings 17.00-18.00
Short shovel turning	
Cast iron borings .	17.00-18.00
Cut structurals, 3	
Punchings & plate	
0 1	

Cast Iron Grades

No. 1 cupola	38.00-39.00
Stove plate	35.00-36.00
Unstripped motor blocks	30.00-31.00
Clean auto cast	43.00-44.00
Drop broken machinery	43.00-44.00

Railroad Scrap

No. 1 R.R. heavy melt.	34.00-35.00
R.R. malleable	48.00-49.00
Rails, 2 ft and under	48.00-49.00
Rails, 18 in. and under.	49.00-50.00
Angles, splice bars	47.00-48.00
Axles	51.00-53.00
Rails, rerolling	51.00-53.00

Stainless Steel Scrap

		60.00-165.00
18-8	turnings .	 85.00-95.00
	bundles &	
430	turnings .	 45.00-50.00

YOUNGSTOWN

No. 1 heavy melting	32.00-33.00
No. 2 heavy melting	22.00-23.00
No. 1 busheling	32.00-33.00
No. 1 bundles	29.00-30.00
No. 2 bundles	21.00-22.00
Machine shop turnings.	9.00-10.00
Short shovel turnings	13.00-14.00
Cast iron borings	13.00-14.00
Low phos	34.00-35.00
Electric furnace bundles	33.00-34.00

Railroad Scrap

No. 1 R.R. heavy melt. 35.00-36.00

CLEVELAND

No.	1	heavy	melt	ing	29.00-30.00
	2	heavy			19.00-20.00
No.		factor			31.00-32.00
		bundle			29.00-30.00
		bundle			20.00-21.00
		bushe			29.00-30.00
		ne sho			7.00-8.00
		shovel			11.00-12.00
		boring			11.00-12.00
		ron bo			11.00-12.00
		undry			34.00-35.00
		ructura			02100 00111
		and u			35.00-36.00
		hos, p			00.00
		1105, p			30.00-31.00
		free, s			00,00 0=.00
		ngs			16.00-17.00
		c furna			30.00-31.00
Elect	. 1. 4	CIUIII	acc b	WIIGION	00,00 02100
		Q	A T		3

Cast Iron Grades

No. 1 cupola	42.00-43.00 33.00-34.00 42.00-43.00 25.00-26.00 33.00-34.00 42.00-43.00 42.00-43.00
Clean auto cast Burnt cast Drop broken machinery	42.00-43.00 30.00-31.00 47.00-48.00

Railroad Scrap

R.R. malleable	60.00-61.00
Rails, 2 ft and under	56.00-57.00
Rails, 18 in. and under.	57.00-58.00
Rails, random lengths.	49.00-50.00
Cast steel	44.00-45.00
Railroad specialties	47.00-48.00
Uncut tires	40.00-41.00
Angles, splice bars	46.00-47.00
Rails, rerolling	.51.00-52.00

Stainless Steel

(Brokers' buying prices; f.o.b. shipping point)

18-8	bundles,	solids160.	00-165.00
		90	0.00 - 95.00
	clips, bun		
sol	ids	75	6.00-80.00
430	turnings	40	0.00-50.00

ST. LOUIS

	(Broker	s'b	uy	ing	E	rices)	
No.	1	heavy	mel	tin	g .			32.00
No.	2	heavy	mel	tin	g .			30.00
No.	1	bundle	s.					32.00
		bundle						23.00
No.	1	bushel	ing					32.00
Mac	hir	ne sho	n f	11TP	in	or e		16.00

Cast Iron Grades

Short shovel turnings ...

No. 1 cupola	40.0
Charging box cast	33.0
Heavy breakable cast.	33.0
Unstripped motor blocks.	34.0
Clean auto cast	45.0
Stove plate	38.0
Railroad Scrap	

No. 1 R.R. heavy melt	35.00
Rails, 18 in. and under.	50.00
Rails, random lengths	44.00
Rails, rerolling	53.00
Angles, splice bars	45.00

BIRMINGHAM

No. 1 heavy melting	30.00-31.00
No. 2 heavy melting	25.00-26.00
No. 1 bundles	30.00-31.00
No. 2 bundles	19.00-20.00
No. 1 busheling	30.00-31.00
Cast iron borings	12.00-13.00
Machine shop turnings.	22.00-23.00
Short shovel turnings	23.00-24.00
Bar crops and plates	38.00-39.00
Structurals & plates	38.00-39.00
Electric furnace bundles	35.00-36.00
Electric furnace:	
2 ft and under	34.00-35.00
3 ft and under	33.00-34.00

Cast Iron Grades

No. 1 cupola	48.00-49.00
Stove plate Unstripped motor blocks.	48.00-49.00
Unstripped motor blocks.	37.00-38.00
Charging box cast	22.00-23.00
No. 1 wheels	36.00-37.00

Rairoad Scrap

No. 1	R.R. heavy melt.	33.00-34.00
	18 in. and under	47.00-48.00
Rails,	rerolling	47.00-48.00
Rails,	random lengths .	41.00-42.00
Angles	, splice bars	39.00-40.00

PHILADELPHIA

No. 1 heavy melting	36.00
No. 2 heavy melting	33.00
No. 1 bundles	36.00
No. 2 bundles	25.00
No. 1 busheling	36.00
Electric furnace bundles.	36.00
Mixed borings, turnings	17.50†
Short shovel turnings	20.00†
Machine shop turnings	17.50† 32.00
Heavy turnings	40.00-41.00
Structural & plate	44.00
Couplers, spring, wheels Rail crops, 2 ft. & under	56.00-58.00

Cast Iron Grades

No. 1 cupola	39.00
Heavy breakable cast	42.00
Malleable	59.00-60.00
Drop broken machinery	48.00-49.00
Drop broken machinery	70.00-77.00

NEW YORK

(Brokers' buying	prices)
No. 1 heavy melting	30.00-31.00
No. 2 heavy melting	26.00-27.00
No. 1 bundles	30.00-31.00
No. 2 bundles	17.00-18.00
Machine shop turnings.	
Mixed borings, turnings	
Short shovel turnings	12.00-13.00
Low phos (structurals	
& plates	33.00-34.00

Cast Iron Grad	ies
No. 1 cupola	35.00-36.00
Unstripped motor blocks	26.00-27.00
Heavy breakable	33.00-34.00

Stainless Steel

	sheets			
SO	lids		1	40.00-145.00
18-8	boring	s, tu	rnings	50.00-55.00
410	sheets,	clips,	solids	50.00-55.00
430	sheets,	clips,	solids	70.00-75.00

BUFFALO

No. 1 heavy melting	26.00-27.00
No. 2 heavy melting	24.00-25.00
No. 1 bundles	26.00-27.00
No. 2 bundles	22.00-23.00
No. 1 busheling	26.00-27.00
Mixed borings, turnings.	13.00-14.00
Machine shop turnings	11.00-12.00
Short showel turnings	14.00-15.00
Cast iron borings	13.00-14.00
Low phos. structurals and	
plate, 5 ft and under.	31.00-32.00
2 ft and under	35.00-36.00

Cast Iron Grades

		(F.o.b.	shi	рp	in	g	point)
No.	1	cupola					41.00-42.00
No.	1	machine	ry				46.00-47.00
		Rail	ros	А	Q.	o re	n n

	indom lengths		
	ft and under specialties		25 00 21 00
214117044	speciantes		33.00-30.00

CINCINNATI

18.00

(Brokers' buying prices; f.o.b. shipping point)

No.	1	heavy	melti	ng	28.50-29.5
		heavy			25.50-26.5
No.	1	bundle	S		28.50-29.5
No.	2	bundle	s		19.00-20.0
		bushel			
Mach	lir	ne shop	turi	nings.	12.00-13.0
		boring			11.00-12.0
		shovel			14.00-15.0
		ron bor			11.00-12.0
Low	p	hos. 18	3 in.		36.00-37.0

Cast Iron Grades

Oane Holl Grac	169
No. 1 cupola	38.00-39.0
Heavy breakable cast	32.00-33.0
Charging box cast	32.00-33.0
Drop broken machinery	45.00-46.0
Dellere Land	

Rallroad Scrap No. 1 R.R. heavy melt. 33.00-34.00 Rails, 18 in. and under 52.00-53.00 Rails, random lengths.. 43.00-44.00

HOUSTON (Brokers' buying prices; f.o.b. cars)

No. 1 heavy melting	32.00†
No. 2 heavy melting	30.00†
No. 2 bundles	22.00†
Machine shop turnings.	15.00†
Crushed turnings	19.00†
Low phos. plates,	
structurals	36.00†

Cast Iron Grades

No. 1 cupola	38.00
Heavy breakable	30.00
Unstripped motor blocks	33.8
Doileand Comm.	

Railroad Scrap No. 1 R.R. heavy melt.

(Brokers' buying prices; f.o.b. shipping point)

No.	1	heavy meltin	g	24.00-25.00
No.	2	heavy meltin	g	19.00-20.00
No.	1	bundles		24.00-25.00
No.	2	bundles		14.00-15.00
		busheling		24.00-25.00
		e shop turn		7.00-8.00†
		borings, turi		7.00-8.00
Shor	t	shovel turning		8.00-9.00
No.	1	cast		29.00-30.00
Mixe	d	cupola cast		28.00-29.00
No.	1	machinery ca	ast	33.00-34.00

DETROIT

(Brokers' buying prices; f.o.b. shipping point)

No. 1	heavy	meltin	2	20.00-21.00
No. 2	heavy	meltin	g	16.00-17.00
No. 1	bundle	5		21.00-22.00
No. 2	bundle	es		12.00-13.00
No. 1	bushel	ing		20.00-21.00
Machi	ne sho	p turr	nings.	5.00-6.00
Mixed	boring	s, tui	nings	6.00-7.00
Short	shovel	turni	ngs	7.00-8.00
Punchi	ings &	plate		25.00-26.00
		^ .		

Cast Iron Grades

No. 1 cupola	27.00-28.00
Stove plate	22.00-23.00
Charging box cast	21.00-22.00
Heavy breakable	20.00-21.00
Unstripped motor blocks	
Clean auto cast	28.00-29.00

SEATTLE

No. 1	heavy melting	30.00
No. 2	heavy melting	28.00
No. 1	bundles	24.00
No. 2	bundles	23.00
Machi	ne shop turnings.	16.00
Mixed	borings, turnings	16.00
Electr	ic furnace No. 1.	38.00
	~	

ones mon diagram	
No. 1 cupola	31.00
Heavy breakable cast	28.00
Unstripped motor blocks	23.00
Stove plate (f.o.b.	
plant)	21.00

LOS ANGELES	
No. 1 heavy melting	32.00
No. 2 heavy melting	30.00
No. 1 bundles	28.00
No. 2 bundles	20.00
Machine shop turnings.	9.00
Shoveling turnings	11.00
Cast iron borings	10.00
Cut structurals and plate	
1 ft and under	43.00

Cast Iron Grades

	(10.0.0.	snipping	point)	
1	cupola	• • • • • • •		38.00

Railroad Scrap

32.00

No. 1 R.R. heavy melt.

SAN FRANCISCO

NO. I heavy mercing	32.0
No. 2 heavy melting	30.00
No. 1 bundles	30.00
No. 2 bundles	22.00
Machine shop turnings.	15.0
Mixed borings, turnings	15.00
Cast iron borings	15.00
Heavy turnings	15.0
Short shovel turnings	15.0
Cut structurals, 3 ft	40.0

Cast Iron Grades

Oubt atom Chadob	
No. 1 cupola	42.00
Charging box cast	34.00
Stove plate	34.00
Heavy breakable cast	28.00
Unstripped motor blocks	31.00
Clean auto cast	40.00
Drop broken machinery	40.00
No. 1 wheels	34.00

HAMILTON, ONT.

No. 1	heavy	melting	30.00
No. 2	heavy	melting	26.00
No. 1	bundle	s	30.00
		s	23.00
		scrap	25.00
		s, turnings	15.00
		w factory:	
			30.00
Unp	repared		24.00
Short	steel ti	urnings	19.00

Cast Iron Gradest

No. 1 machinery cast.. 45.00-50.00

†Nominal. ‡F.o.b. Hamilton, Ont.



Bale Densities are Extremely High!

Giant Press Box is 20 ft. x 7 ft. x 5 ft.

Two 150 HP Pumps Generate Hydraulic Pressure

In this Logemann Scrap Press compressed bales measure 24 inches by 24 inches by a variable third dimension which is determined by the character and quantity of scrap charged. The first or gathering ram compresses the load of scrap from 20 ft. to 2 ft. . . . the intermediate side ram reduces the cross-dimension from 7 ft to 2 ft. . . . finally the third or finishing ram moves upward, to compress the vertical dimension into an extremely dense bale, ready for remelting. The cover is then withdrawn and the finishing ram elevates the compressed bale level with the top of the box, to allow the cover to push it off for loading into cars.

Two large 150 HP pumps generate hydraulic pressure for operating the press-rams at high pressures. Three smaller pumps are used to operate the press cover and the loading hopper. This hopper can be filled with miscellaneous scrap while the press is making a bale, and

then dumped quickly into the box as soon as the preceding bale has been discharged.

The bales shown, left to right, comprise 1660 lbs. of bulky miscellaneous scrap, two pre-burned, stripped automobile bodies weighing 1900 lbs., two smaller pre-burned, stripped bodies weighing 1740 lbs., one large unburned body with frame, axles, etc., weighing 2280 lbs., and another un-

burned lighter body with frame, axles, etc., weigh-

ing 2020 lbs.

The large pumps give rapid movement to all rams, and to handle their fluid delivery the operating-valves are proportionately over-size. These valves are operated by compressed air and easily controlled from a remote stand, through a bank of electrical switches and pushbuttons, in front of the operator.

This same press can be used for baling bodies and extremely bulky scrap, also for making standard size, high-density bales of new sheet clips.

We are prepared to build many smaller sizes or larger, if required, to meet your specific requirements. You are invited to present your problem for discussion.

Write for details about the newly developed 3500-P series with tamping cover and side bale ejection and the new giant double compression press with box 20 ft. long, $7\frac{1}{2}$ ft. wide, and 5 ft. deep.

LOGEMANN BROTHERS CO.

3126 W. BURLEIGH STREET . MILWAUKEE 10, WISCONSIN

Titanium Mill Prices Cut

Industry hopes to stimulate demand by making price more attractive. Copper down in March, but April looks better. Sales are perking up, and production is being curtailed

Nonferrous Metal Prices, Pages 160 & 161

TITANIUM mill product prices have been slashed sharply in a series of quiet moves over the last eight weeks. The revisions mark the seventh reduction in mill prices since 1954 and follow the industry's announced intention to make the metal more competitive pricewise.

Delay—The changes would probably have been made last December if orders hadn't come to a virtual standstill. Mill product shipments in the first two months of the first quarter weren't good (445,478 lb in February, 415,744 lb in January), but they were substantially above those of the fourth quarter. Business is holding around the February level. The industry evidently figures now is a good time to make the metal more attractive to designers.

Here's the chronological breakdown of the adjustments:

They started on Mar. 13 when Titanium Metals Corp. of America reduced the commercially pure wire quotation about 13 per cent. On Mar. 18, TMCA pruned the price on seven grades of plates 23 to 25 per cent and followed on Mar. 19 with a 30 per cent cut in four grades of billets.

On Apr. 1, Du Pont slashed its sponge price 20 cents a pound. Three days later, TMCA marked down some plates as much as 20 per cent and trimmed the price of 6-4 (6 per cent aluminum, 4 per cent vanadium) billets 30 per cent.

Latest—On Apr. 23, TMCA completed its reduction with these changes: Commercially pure sheets and strip cut 10 per cent, bars cut 15 to 20 per cent, billets cut 30 to 45 per cent (additional adjustments).

It's expected that all producers will have to meet TMCA's prices. As one told Steel: "We have done nothing, but we are evaluating the

situation. After all, we must remain competitive."

Copper Down in March

Shipments of refined copper in the U. S. fell sharply in March (see chart) with the result that producers' stocks rose 37,000 tons to 238,641 tons. Refined produc-



tion climbed about 2000 tons to the 130,075 ton mark.

April statistics should be better. Custom smelter sales have shown greater strength lately. Some observers believe that current demand will cause custom smelters to raise their price a half cent to 24 cents a pound.

Another promising development is the news that Kennecott Copper Corp. is again reducing output at domestic mines (the third cutback this year).

Kennecott's domestic operation is around 67 per cent of its 1957 rate.

The strike continues at Anaconda Co.'s Chuquicamata (Chile) mine. It means a loss of around 20,000 tons monthly to the already copperhungry European market. Kennecott may be in for its share of troubles in Chile: Its contract with Braden miners expires June 30.

Aluminum Output Up

Primary aluminum production hit 137,916 tons in March and brought the first quarter total to 403,427 tons, reports the Aluminum Association. It exceeds output in the first quarter of 1957 by some 2000 tons even though substantial cutbacks have been made by most producers. The reason for the apparent paradox is twofold: 1. Several projects which increased the industry's capacity were completed early this year. 2. Some curtailments have not been felt.

Look for more production slashes. Latest to join the parade is Reynolds Metals Co. which will trim output at its Longview, Wash., and Troutdale, Oreg., plants by 15 per cent on May 1.

Says President Richard S. Reynolds Jr.: "At this time, our commercial requirements are absorbing about 70 per cent of our production. Our policy generally will be to shut down the higher cost lines in our plants affected by freight rates, power rates, or other factors."

NONFERROUS PRICE RECORD

	Price Apr. 23		Last Change	Previous Price	Mar. Avg	Feb. Avg	Apr., 1957 Avg
Aluminum .	24.00	Apr.	1, 1958	26.00	26.000	26.000	25.000
Copper	23.50-25.00	Apr.	8, 1958	24.00-25.00	24.163	24.298	31.598
Lead	11.80	Apr.	1, 1958	12.80	12.800	12.800	15.800
Magnesium .	35.25	Aug.	13, 1956	33.75	35.250	35.250	35.250
Nickel	74 00	Dec.	6, 1956	64.50	74.000	74,000	74.000
Tin	93.00	Apr.	17, 1958	92.75	93,425	93.818	99.276
Zine	10.00	July	1, 1957	10.50	10.000	10.000	13.500

Quotations in cents per pound based on: COPPER, mean of primary and secondary, deld. Conn. Valley; LEAD, common grade, deld. St. Louis; ZINC, prime western, E. St. Louis; TIN, Straits, deld. New York; NICKEL, electrolytic cathodes, 99.9%, base size at refinery, unpacked; ALUMINUM, primary pig, 99.5+%, f.o.b. shipping point; MAGNESIUM, pig, 99.8%. Velasco, Tex.

Does business publication advertising help salesmen?

No one is in a better position to give a hard-boiled, practical answer to this question than the men who spend their working lives on the sales front...the men the ads are supposed to help...the men who sell.

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says Mr. Beach:

"We have to sell our product first to the wholesaler; then help him sell to the retailer. We do a lot of missionary work. We make calls with the wholesaler salesmen and we run dealer and clerk training clinics in which we try to help the dealers improve their merchandising.

"Our trade advertising in publications read by the wholesaler and dealer, works with us along those same lines. In other words, it's like having an additional sales representative in each territory constantly calling on the dealers and wholesalers. Every time they open their trade books he tells them about our products and the special promotions we run to help them sell more. He works nights too, and calls on them at home when they're doing their reference work and planning. I know they do take their magazines home at night and read them. So, in effect, this 'salesman' works at night for us, and I do believe he finds them in a more receptive mood at that

"The greatest evidence that our advertising is out there doing a job and really paying off is in connection with the two large-scale promotions we do each year.

"For instance, right now we're working on our current Christmas promotion called 'The Bell-Ringer'. That was announced in September. Between the announcement and the Christmas selling season we must sell the wholesaler and then set up a schedule with each wholesaler to go out with his men and call on the trade and actually sell the deal to the retailer. You can

imagine how tight our schedule is. In this short span of time we have to call on practically every hardware dealer in the territory. It adds up to a terrific number of calls and in order to get around, we just can't afford to give each dealer all the time we'd like to. In addition, it's extremely difficult to explain all the details on something like this Christmas promotion in the short time allotted each dealer.

"We couldn't do it if the advertising wasn't in there doing part of the work for us. Believe me. it's wonderful to find that when you do call on a wholesaler or dealer you don't have to take the time to explain all the details, because he has already read about it in the hardware publications. In most cases he's ready to see the merchandise. We have the opportunity to close the sale in short order. Right now I'm engaged in making dealer calls with wholesalers' salesmen and I'd say that nine cases out of ten the dealers have already seen our ads on the Christmas promotion and are somewhat pre-sold on the deal. In fact, in most cases I've found that all I have to do is show him the merchandise.'

Ask your own salesmen

what your company's business publication advertising does for them. If their answers are generally favorable, you can be sure that it is really helping them sell. If too many answers are negative, it could well pay you to review your advertising objectives—and to make sure the publications that carry your advertising are read by the men who must be sold.



W. A. Beach Black & Decker Mfg. Co. selis to wholesalers and retailers

How salesmen use their companies' advertising to get more business

HOW SALESMEN USE

BUSINESS

IN THEIR

SELLING

PUBLICATION

ADVERTISING

Here's a useful package of ideas for the sales manager, advertising manager or agency man who would like to get more horsepower out of his advertising. Send for a free copy of the pocket size booklet which reports the successful methods em-

ployed by eleven salesmen who tell how they get more value out of their companies' business publication

You can be sure that more of your salesmen will use your advertising after they read how others get business through these simple methods.

The coupon is for your convenience in sending for your free copy.

NATIONAL BUSINESS PUBLICATIONS, INC.



...each of which serves a specialized market in a specific industry, trade or profession.

State

NATIONAL BUSINESS PUBLICATIONS, INC. Department 11E 1413 K Street, N. W. STerling 3-7533

Washington 5, D. C. Please send me a free copy of the NBP booklet "How Salesmen Use Business Publication Advertising in Their Selling.'

Na	me

Title

Company

Street Address

Zone

Nonferrous Metals

Cents per pound, carlots except as otherwise

PRIMARY METALS AND ALLOYS

Aluminum: 99.5%.

Aluminum Alloy: No. 13, 27.90; No. 43, 27.70; No. 195, 28.70; No. 214, 29.50; No. 356, 27.90. 30-lb ingots.

Antimony: R.M.M. brand, 99.5%, 29.00; Lone Star brand, 29.50, f.o.b. Laredo, Tex., in bulk. Foreign brands, 99.5%, 23.50-24.50, New York, duty paid, 10,000 lb or more.

Beryllium: 97% lump or beads, \$71.50 per lb, f.o.b. Cleveland or Reading, Pa.

Beryllium Aluminum: 5% Be, \$74.75 per lb of contained Be, with balance as Al at market price, f.o.b. shipping point.

Beryllium Copper: 3.75-4.25% Be, \$43 per lb of contained Be, with balance as Cu at market price on shipment date, f.o.b. shipping

Bismuth: \$2.25 per ton, ton lots.

Cadmium: Sticks and bars, \$1.55 per lb deld. Cobalt: 97-99%, \$2.00 per lb for 550-lb keg; \$2.02 per lb for 100 lb case; \$2.07 per lb under 100 lb.

Columbium: Powder, \$55-90 per lb, nom.

Copper: Electrolytic, 25.00 deld.; custom smelters, 23.50; lake, 25.00 deld.; fire refined, 24.75 deld.

Germanium: First reduction, \$179.17-197.31 per lb; intristic grade, \$197.31-220 per lb, depending on quantity.

Gold: U. S. Treasury, \$35 per oz. Indium: 99.9%, \$2.25 per troy oz.

Iridium: \$70-90 nom. per troy oz.

Lead: Common, 11.80; chemical, 11.90; corroding, 11.90, St. Louis, New York basis, add 0.20.

Lithium: 98 + %, 50-100 lb, cups or ingots. \$12; rod, \$15; shot or wire, \$16, 100-500 lb, cups or ingots, \$10.50; rod, \$14; shot or wire \$15, f.o.b. Minneapolis.

Magnesium: Pig, 35.25; ingot, 36.00 f.o.b. Velasco, Tex.; 12 in. thick, 59.00 f.o.b. Madison, Ill.

Magnesium Alloys: AZ91A (diecasting), 40.75 deld.; AZ63A. AZ92A. AZ91C (sand casting), 40.75, f.o.b. Velasco, Tex.

Mercury: Open market, spot, New York, \$232-237 per 76-lb flask.

Molybdenum: Unalloyed, turned extrusions, 3.75-5.75 in. round, \$9.60 per lb in lots of 2500 lb or more, f.o.b. Detroit.

2500 lb or more, f.o.b. Detroit.

Nickel: Electrolytic cathodes, sheets (4 x 4 in. and larger), unpacked, 74.00; 10-lb pigs, unpacked, 78.25; "XX" nickel shot, 779.50; "F" nickel shot for addition to cast iron, 74.50; "F" nickel, 5 lb ingots in kegs for addition to east iron, 75.50. Prices f.o.b. Port Colborne, Ont., including import duty, New York basis, add 1.01. Nickel oxide sinter, 71.25 per lb of nickel content before 1 cent freight allowance, f.ob. Copper Cliff. Ont.

Osmium: \$70-100 per troy oz nom.

Palladium: \$19-21 per troy oz.

Platinum: \$68-75 per troy oz from refineries. Radium: \$16-21.50 per mg radium content, depending on quantity.

Rhodium: \$118-125 per troy oz.

Ruthenium: \$45-55 per troy oz.

Selenium: \$7.00 per lb, commercial grade. Silver: Open market. 88.625 per troy oz.

Sodium: 16.50, c.l.; 17.00 l.c.l.

Tantalum: Rod, \$60 per lb; sheet, \$55 per lb.

Tellurium: \$1.65-1.85 per lb.

Thallium: \$7.50 per lb.

Tin: Straits, N. Y., spot and prompt, 93.00. Titanium: Sponge, 99.3+%, grade A-1 ductile (0.3% Fe max.), \$2.05; grade A-2 (0.5% Fe max.), \$1.85 per lb.

Tungsten: Powder, 98.8%, carbon reduced. 1000-1b lots, \$3.15 per 1b nom., f.o.b. shipping point; less than 1000 lb, add 15.00; 99+% hydrogen reduced, \$3.85.

hydrogen reduced, 50:50.

Zinc: Prime Western, 10:00; brass special, 10:25; intermediate, 10:50, East St. Louis, freight allowed over 0:50 per lb, New York basis, add 0:50. High grade, 11:00; special high grade, 11:25 deld. Diecasting alloy ingot No. 3, 13:75; No. 2, 14:75; No. 5, 14:25 deld.

Zirconium: Sponge. commercial grade, \$5:10 Zirconium: Sponge, commercial grade, \$5-10

(Note: Chromium, manganese, and silicon metals are listed in ferroalloy section.)

SECONDARY METALS AND

Aluminum Ingot: Piston alloys, 24.00-24.50; No. 12 foundry alloy (No. 2 grade), 21.25-21.50; 5% silicon alloy, 0.60 Cu max., 24.00-24.25; 13 alloy, 0.60 Cu max., 24.00-24.25; 195 alloy, 24.25-25.50; 108 alloy, 21.75. Steel deoxidizing grades, notch bars, granulated or shot: Grade 1, 23.25; grade 2, 21.25; grade 3, 20.00; grade 4, 18.00.

Brass Ingot: Red brass, No. 115, 25.25; tin bronze. No. 225, 34,00, No. 245, 28.75; high-leaded tin bronze, No. 305, 29.25, No. 1 yellow, No. 405, 20.75; manganese bronze, No. 421,

Magnesium Alloy Ingot: AZ63A, 37.50; AZ91B, 37.50; AZ91C, 41.25; AZ92A, 37.50.

NONFERROUS PRODUCTS

BERYLLIUM COPPER

(Base prices per lb, plus mill extras, 2000 to 5000 lb; nom. 1.9% Be alloy.) Strip, \$1.80, f.o.b. Temple, Pa., or Reading, Pa.; rod, bar, wire, \$1.78, f.o.b. Temple, Pa.

COPPER WIRE

Bare, soft, f.o.b. eastern mills, 30,000-lb lots, 30,355; l.c.l., 30,98. Weatherproof, 30,000-lb lots, 32.53; l.c.l., 33.28. Magnet wire deld., 38.43, before quantity discounts.

LEAD

(Prices to jobbers, f.o.b. Buffalo, Cleveland, Pittsburgh.) Sheets, full rolls, 140 sq ft or more, \$17.50 per cwt; pipe, full coils, \$17.50 per cwt; traps and bends, list prices plus 30%.

TITANIUM

(Prices per lb, 10,000 lb and over, f.o.b. mill.) Sheets and strip, \$8.50-15.95; sheared mill plate, \$6.00-9.50; wire, \$6.50-11.00; forging billets, \$4.10-4.35; hot-rolled and forged bars,

(Prices per lb, c.l., f.o.b. mill.) Sheets, \$24.00; plate, \$12.50-19.20; H.R. strip, \$12.50-22.90; \$11.00-17.40.

ZIRCONIUM

C.R. strip, \$15.90-31.25; forged or H.R. bars, ribbon zinc in coils, 20.50; plates, 19.00.

NICKEL, MONEL, INCONEL

	TA.	Nicket	Monei	Inconer
Sheets, C.R		126	106	128
Strips, C.R		124	108	138
Plate, H.R		120	105	121
Rod, Shapes, H.R.		107	89	109
Seamless Tubes .		157	129	200

ALUMINUM

Sheets: 1100, 3003, and 5005 mill finish (30,000 lb base; freight allowed).

Thickness		
Range,	Flat	Coiled
Inches	Sheet	Sheet
0.249-0.136	41.10-45.60	
0.135-0.096	41.60-46.70	
0.125-0.096		38.50-39.10
0.095-0.077	42.30-48.50	38.60-39.30
0.076-0.061	42,90-50,80	38.80-40.00
0.060-0.048	43.60-53.10	39.40-41.10
0.047-0.038	44.20-55.90	39.90.32.50
0.037-0.030	44.60-60.90	40.30-44.30
0.029-0.024	45.20-52.70	40.60-45.00
0.023-0.019	46.20-56.10	41.70-43.40
0.018-0.017	47.00-53.40	42.30-44.00
0.016-0.015	47.90-54.30	43.10-44.80
0.014	48.90	44.10-45.80
0.013-0.012	50.10	44.80
0.011	51.10	46.00
0.010-0.0095	52.60	47.40
0.009-0.0085	53.90	48.90
0.008-0.0075	55.50	50.10
0.007	57.00	51.60
0.006	58.60	53.00

ALUMINUM (continued)

Plates and Circles: Thickness	0.250-3 in.
24-60 in. width or diam., 72-240	in. lengths.
Alloy Plate Base	Circle Base
1100-F, 3003-F 41.70	46.50
5050-F 42.80	47.60
3030-F	49.50
3004-F	50.20
5052-1	51.00
0001-10	55.40
2024-T4 48.60	64.00
7075-T6* 56.40	04.00

*24-48 in. width or diam., 72-180 in. lengths. screw Machine Stock: 30,000 lb base.

Diam. (in.) or —Round —Hexagonal—across flats 2011-T3 2017-T4 Drawn 0.12564.20 61.40

0.172		61.40		
0.188	64.20	61.40		79.60
0.203	64.20	61.40		
0.219-0.234	61.00	59.50		
0.250	61.00	59.50	88.40	75.90
0.266-0.281	61.00	59.50		
0.313	61.00	59.50	81.40	72.20
0.344	60.50		81.40	
Cold-Finished				
0.375-0.547	60.50	59.30	72.80	67.80
0.563-0.688	60.50	59.30	69.10	63.50
0.719		57.70		
0.750-1.000	59.00	57.70	62.90	59.70
1.063	59.00	57.79		57.60
1.250-1.500	56.60	55.40	60.80	57.60
Rolled				
1.563	55.00	53.70		
1.625-2.000	54.30	52.90	59.60	55.50
2.063		51.40		
2.125-2.500	52.80	51.40		55.50
2.500-3.000	51.20	49.70		55.50
3.250-3.375		49.70		

Forging Stock: Round, Class 1, random lengths, diam. 0.688-8 in., "F" temper: 2014, 41.50-54.30; 6061, 40.90-54.30; 7075, 42.90-56.30; 7079, 43.40-56.80.

Pipe: ASA schedule 40, alloy 6063-T6, standard lengths, plain ends, 90,000-lb base, per 100 ft.

Nom. Pipe		Nom. Pipe	
Size (in.)		Size (in.)	
3/4	\$18.60	2	\$ 57.40
1	29.35	4	157.60
11/4	39.75	6	282.95
1 1/2	47.50	8	425.80

Extruded Solid Shapes:

Factor	6063-T5	6062-T6
9-11	45.40-47.00	58.60-62.80
12-14	45.70-47.20	59.30-63.80
15-17	45.90-47.90	60.50-65.50
18-20	46.50-48.30	62.50-68.10

Allov

MAGNESIUM

MAGNESIUM

Sheet and Plate: AZ31B standard grade, 0.32 in., 103.10; .081 in., 77.90; .125 in., 70.40; .188 in., 69.00; .250-2.0 in., 67.90. AZ31B spec. grade, .032 in., 171.30; .081 in., 108.70; .125 in., 98.10; .188 in., 95.70; .250-2.00 in., 93.30. Tread plate, 60-192 in. lengths, 24-72 in. widths; .125 in., 74.90; .188 in., 71.70-72.70; .25-.75 in., 70.60-71.60. Tooling plate, .25-3.0 in., 73.00.

Extruded Solid Shapes:

	Com. Grade	Spec Grade
Factor	(AZ31C)	(AZ31B)
6-8	69.60-72.40	84.60-87.40
12-14	70,70-73.00	85.70-88.00
24-26	75.60-76 39	90 60-91.30
36-38	89.20-90.30	104.20-105.30

NONFERROUS SCRAP

DEALER'S BUYING PRICES
(Cents per pound, New York, in ton lots.)
Aluminum: 1100 clippings, 12.00-12.50; old sheets, 9.00-9.50; borings and turnings, 5.00-

BRASS MILL PRICES MILL PRODUCTS a

	Sheet.						
	Strip, Plate	Rod	Wire	Seamless Tubes	Clean Heavy	Rod Ends	Clean Turnings
Copper	48.13b	45.36c		48.32	21,000	21.000	20.250
Yellow Brass	42.69	31.03d	43.23	45.60	16.125	15.875	14.500
Low Brass, 80%	44.90	44.84	45.44	47.71	17.875	17.625	17.125
Red Brass, 85%	45.67	45.61	46.21	48.48	18.625	18.375	17.875
Com. Bronze, 90%	46.98	46.92	47.52	49.54	19.250	19.000	18.500
Manganese Bronze	50.81	44.91	55.44		14.875	14.625	14.125
Muntz Metal	45.19	41.00			15.125	14.875	14.375
Naval Brass	47.07	41.38	54.13	50.48	14.875	14.625	14.125
Silicon Bronze	52.84	52.03	52.88	54.77	20.625	20.375	19.625
Nickel Silver, 10%	57.93	60.26	60.26		21.125	20.875	10.562
Phos. Bronze, A-5%	67.17	67.67	67.67	68.85	21.875	21.625	20.625
a Cante per lh foh	mill: froight	ollowed on	500 lb on	mone h	Tres welled	- (7-)	3 3

a. Cents per lb, f.o.b. mill; freight allowed on 500 lb or more. b. Hot-rolled. c. Cold-drawn. d. Free cutting. e. Prices in cents per lb for less than 20,000 lb, f.o.b. shipping point. On lots over 20,000 lb at one time, or any or all kinds of scrap, add 1 cent per lb.

SCRAP ALLOWANCES f

5.50; crankcase, 9.00-9.50; industrial castings, 9.00-9.50.

Copper and Brass: No. 1 heavy copper and wire, 17.50-18.00; No. 2 heavy copper and wire, 15.50-16.00; light copper, 13.50-14.00; No. 1 composition red brass, 14.50-15.00; No. 1 composition turnings, 13.50-14.00; new brass clippings, 13.00-13.50; light brass, 8.00-8.50; heavy yellow brass, 10.00-10.50; new brass rod ends, 11.00-11.50; auto radiators, unsweated, 11.00-11.50; cocks and faucets, 12.00-12.50; brass pipe, 12.00-12.50.

Lead: Heavy, 7.50-8.00; battery plates, 2.75-3.00; linotype and stereotype, 9.75-10.25; electrotype, 9.00-9.50; mixed babbitt, 10.50-

25.00-26.00; turnings, 20.00-23.00; rods, 28.00-29.00.

Nickel: Sheets and clips, 42.00-45.00; rolled anodes, 42.00-45.00; turnings, 37.00-40.00; rod anodes, 42.00-45.0 ends, 42.00-45.00.

Zinc: Old zinc, 3.00-3.25; new diecast scrap, 2.75-3.00; old diecast scrap, 1.50-1.75.

REFINERS' BUYING PRICES

(Cents per pound, carlots, delivered refinery)

Aluminum: 1100 clippings, 15.50-16.25; 3003 clippings, 15.50-16.25; 6151 clippings, 15.50-16.50; 5052 clippings, 15.00-15.75; 2014 clippings, 15.00-15.25; 2014 clippings, 15.00-15.25; 2024 clippings, 15.00-15.25; mixed clippings, 14.00-14.75; old sheets, 11.50-12.25; old cast, 11.50-12.25; clean old cable (free of steel), 14.50-15.25; borings and turnings, 12.06-13.00.

Beryllium Copper: Heavy scrap, 0.020-in. and heavier, not less than 1.5% Be, 51.00; light scrap, 46.00; turnings and borings, 31.00.

Copper and Brass: No. 1 heavy copper and wire, 20.00; No. 2 heavy copper and wire, 13.00; light copper, 15.75; refinery brass (60% copper) per dry copper content, 17.50.

INGOTMAKERS' BUYING PRICES

Copper and Brass: No. 1 heavy copper and wire, 20.00; No. 2 heavy copper and wire, 18.00; light copper, 15.75; No. 1 composition borings, 17.25; No. 1 composition solids, 17.75; heavy yellow brass solids, 12.25; yellow brass turnings, 11.50; radiators, 13.75.

PLATING MATERIALS

shipping point, freight allowed on

Cadmium: Special or patented shapes, \$1.70 Copper: Flat-rolled, 41.79; oval, 40.00, 5000-10,000 lb; electrodeposited, 31.25, 2000-5000 lb lots; cast, 36.25, 5000-10,000 lb quantities. Nickel: Depolarized, less than 100 lb, 114.25; 100-499 lb, 112.00; 500-4999 lb, 107.50; 5000-29,999 lb, 105.25; 30,000 lb, 103.00. Carbonized, deduct 3 cents a lb.

Tin: Bar or slab, less than 200 lb, 111.50; 200-499 lb, 110.00; 500-999 lb, 109.50; 1000 lb or 499 lb, 110.00 more, 109.00.

Zine: Balls, 16.00; flat to 19.25; ovals, 18.50, ton lots. tops, 16.00; flats,

CHEMICALS

Cadmium Oxide: \$1.70 per lb in 100-lb drums.

Chromic Acid: 100 lb, 33.30; 500 lb, 32.80; 2000 lb, 32.15; 5000 lb, 31.80; 10,000 lb, 31.30; f.o.b. Detroit.

68.40: 300-900 Copper Cyanide: 100-200 lb, 68 lb, 66.40; 1000-19,900 lb, 64.40.

Copper Sulphate: 100-1900 lb, 13.70; 2000-5900 lb, 11.70; 6000-11,900 lb, 11.45; 12,000-22,900 lb, 11.20; 23,000 lb or more, 10.70.

Nickel Chloride: 100 lb, 48.50; 200 lb, 46.50; 300 lb, 45.50; 400-999 lb, 43.50; 10,000 lb or more, 40.50.

Nickel Sulphate: 5000-22,000 lb, 33.50; 23,000-35,900 lb, 33.00; 36,000 lb or more, 32.50. Sodium Cyanide: 100 lb, 27.60; 200 lb, 25.90 400 lb, 22.90; 1000 lb, 21.90; f.o.b. Detroit.

Scdium Stannate: Less than 100 lb, 74.70; 100-600 lb, 65.80; 700-1900 lb, 63.00; 2000-9900 lb, 61.20; 10,000 lb or more, 59.80.

Stannous Chloride (anhydrous): Less than 25 lb, 164.10; 25 lb, 129.10; 100 lb, 114.10; 400 lb, 111.60; 5200-19,600 lb, 99.40; 20,000 lb or more, 87.20.

Stannous Sulphate: Less than 50 lb, 126.90; 50 lb, 96.90; 100-1900 lb, 94.90; 2000 lb or more, lb, 96 92.90.

Zinc Cyanide: 100-200 lb, 59.00; 300-900 lb, 57.00.

(Concluded from Page 155) higher-priced specialties are down

Cincinnati — Present quotations have not been tested by buying, and prices are unchanged except for No. 1 railroad heavy melting which is quoted off \$1 to \$33-\$34.

Brokers have filled the limited mill orders placed at the opening of the month, and they find little that's promising in the immediate

St. Louis-Scrap prices are still slipping with demand sketchy. Most large dealers hold heavy inventories, and mill stocks are large. They are buying little. Several cast iron grades are quoted down \$1 to \$4 a ton. The biggest drop has been in railroad material; every item in this category fell-from \$2 on No. I R.R. heavy melting, angles, and splice bars, to \$4 on rails 18 in. and under, and random lengths. Another drop in railroad scrap is seen.

Birmingham—Although there is some movement of scrap in nearly all grades, no large quantities are being bought. Biggest purchaser last week was a Georgia mill, which bought No. 2 heavy melting at \$30, delivered Atlanta.

In cast iron, some users are buying limited amounts at \$1 under last quoted prices. The electric furnace grades are steady on the few sales reported.

A couple of ships are loading scrap for export at Florida ports.

Houston—The scrap market here will get no significant mill or export support during May. The leading district mill will limit purchases for May-delivered scrap to crushed short shoveling turnings from an industrial producer. The second Texas mill will not buy any scrap during the month.

Exporters anticipate no revival of demand during May. Mexican requirements appear to have been filled.

Most broker prices are nominal, and they are likely to go lower in coming weeks. Some dealers are reported in financial trouble.

San Francisco — Little action is noted in the local steel scrap market. One mill, operating at 75 to 80 per cent of capacity, is using heavy charges of scrap in its melts.

Los Angeles—Scrap prices are unchanged and the market undertone remains weak in the absence of buying. No export activity is reported.

Seattle-Many scrapyards here are practically idle. Big consumers have ample stocks and sales are insufficient to establish firm price levels. The mills are expected to post their May prices about \$2 under those now nominally quoted.

This city recently sold about 100 tons of scrap rails to Sternoff Metals Corp., Seattle, at \$20.59 a short

Returning from a trip to the Orient, a local scrap broker says Japan has purchased nine full cargoes of scrap to be shipped in the third quarter from California and Gulf ports. These contracts are said to be at \$46, c.i.f., on a basis of 40 per cent No. 1 heavy melting, 40 per cent No. 2, and 20 per cent No. 1 bundles. The delivered price is segregated: Base price in U. S. \$33; freight and insurance \$7; stevedoring \$6.

This broker also says Japanese

CLASSIFIED

Help Wanted

EXPERIENCED SALESMAN in the field of Steel Mill and Heavy Industrial Overhead Traveling Cranes wanted to handle Ohio and some surrounding territory. Answer Box 657, STEEL, Penton Bldg., Cleveland 13, Ohio.

Positions Wanted

METALLURGICAL CONSULTANT
Available for Melt Shop Problems in technical
and customer service, Broad industrial experience in all processes for carbon, low and high
alloy iron and steelmaking, Box 640, STEEL,
Penton Bldg., Cleveland 13, Ohio.

MANAGER FLAT DIE HAMMER SALES MANAGER FIRST DIE HAMMEN FORGINGS. Located in Ohio at present. Have sales in the Great Lakes states. 20 years experi-ence. College educated. 40 years of age. Reply Box 659, STEEL, Penton Bldg., Cleveland 13.

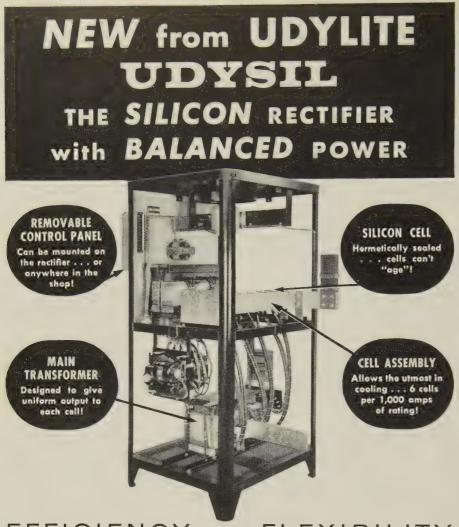
QUALITY CONTROL ENGINEER—Experienced in all phases of quality control, including statistical analysis methods, Married, Best references. College Grad. Write Box 660, STEEL, Penton Bldg., Cleveland 13, Ohio.

METALLURGIST SEEKING SALES POSITION. Supervisory experience in steel tubing production and fabrication. Alloy forging, quality control and some sales experience. Write Box 661, STEEL, Penton Bldg., Cleveland 13, Ohio.

CLASSIFIED RATES

CLASSIFIED RATES

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EFFICIENCY. . . FLEXIBILITY THE LONGEST LIFE EVER!

You get all three advantages, and more, with a UDYSIL rectifier! Silicon, the amazing long life element, combined with a new, revolutionary BALANCED circuit, makes the UDYSIL Line the most advanced plating rectifier series ever developed. Only UDYSIL gives you . . .

- ★ UNLIMITED CELL LIFE—Hermetically sealed Silicon cells can't "age"—won't ever wear out!
- ★ UNEQUALED DEPENDABILITY—New BALANCED circuit power means UDYSIL can't "blow" stacks... no more uneven loading of cells!
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- ★ UNIMPEDED APPLICATION—UDYSIL rectifiers can be used in any plating bath. 4.2 ripple factor over the entire voltage range!
- ★ UNSURPASSED ECONOMY—UDYSIL offers you economy two ways! 92% power factor means lower installation costs... exceptionally high efficiency means lower operating costs!

All these exclusive advantages are yours when you select a UDYSIL rectifier.

Available in 1,000, 2,000, 3,000, 4,000, 5,000 and 6,000 ampere ratings with a wide selection of voltages, Udysil rectifiers represent the ultimate in performance, long life and dependability. For the "inside" story on the UDYSIL Line and what it can do for you, contact your local UDYLITE representative today, or write direct to:



production has been reduced to 50 per cent, and consumption of raw materials is consequently less, with inventories high. Japanese melters will need no additional cast iron until next year.

Semifinished Steel . . .

Semifinished Prices. Page 145

The national steel rate of 47.5 per cent of rated capacity does have a bright side: The downturn in production appears to be bottoming out. At least the rate of decline has slowed down noticeably. Last week the rate was off only ½ point for the third successive week, following two weeks of 2-point drops. It is believed that the worst may be over.

The national situation continues to be spotty. At Pittsburgh, Crucible Steel Co. of America has announced it will bank its No. 1 blast furnace and close its open hearth department at the Midland, Pa., Works for a time to permit orders to accumulate. Other departments at Midland will continue to operate.

At Detroit, the word is that Great Lakes Steel Corp. (subsidiary of National Steel Corp.) will resume production this week. Ford is expected to start up some of its idle furnaces May 5. Detroit district operations last week were down to 13 per cent of ingot capacity.

Warehouse . . .

Warehouse Prices, Page 150

Demand for steel products used in construction has improved gradually during the last few weeks but not enough to counteract the poor sales showing in other products. Distributors expect a disappointing second quarter. Their stocks are well-balanced and their orders on mills through midyear will be light.

Producers are taking orders for smaller tonnages than usual, depriving warehouses of part of their bookings, notably carbon bars and buttweld pipe.

In the Houston district, supply of merchant bars is still tight because of extended rolling schedules at mills. The major mill in the area has resumed production, however, and the situation is expected to ease

Demand for plate material from tank builders and makers of pipe is heavier.

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Place an advertisement in the "Help Wanted" columns of STEEL's classified pages. Your advertisement will reach the qualified men you need, because STEEL is addressed to highly-trained men in all phases of metalworking



Quantity PRODUCTION of

34

GREY IRON CASTINGS

ONE OF THE NATION'S
LARGEST AND MOST MODERN
PRODUCTION FOUNDRIES

83

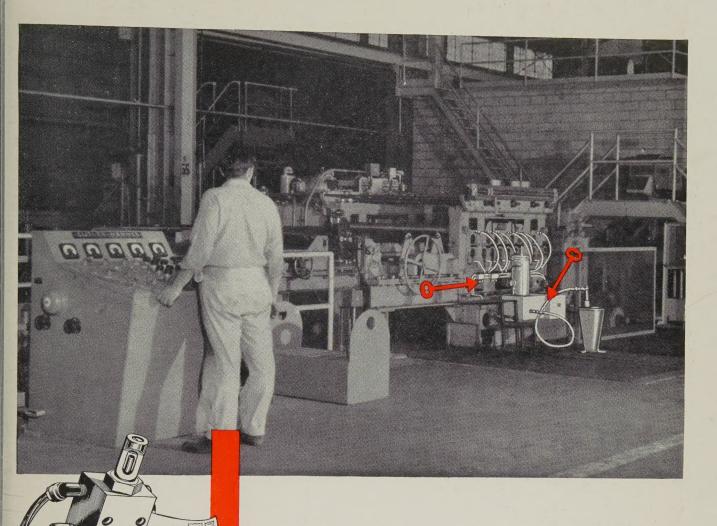
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THE WHELAND COMPANY
FOUNDRY DIVISION

MAIN OFFICE AND MANUFACTURING PLANTS

CHATTANOOGA 2, TENNESSEE

7



Farval provides automatic lubrication for shearing line at Kaiser-Fontana

Modern, automatic steel mill machinery calls for lubrication systems equally automatic. Farval provides exactly this on an Aetna shearing line in Kaiser Steel's hot strip and tinplate mills at Fontana, California.

EVERY BEARING EVERYWHERE

FARVAL—Studies in Centralized Lubrication

No. 216

By automatically delivering measured amounts of lubrication to bearings at proper intervals, Farval prevents wear, overheated, ruined bearings...eliminates work stoppages, lost production, needless maintenance.

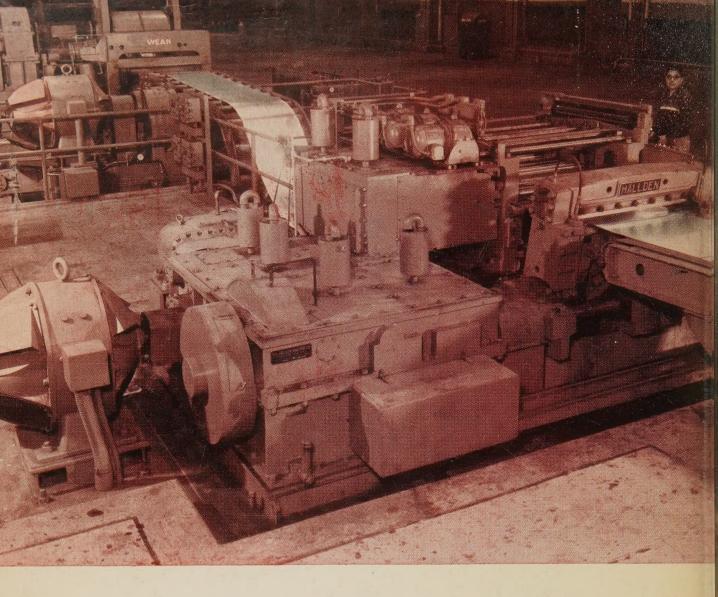
To assure dependable, adequate lubrication of your equipment make sure Farval is on the job. For full details, write for revised Bulletin 26-S. The Farval Corporation, 3270 East 80th Street, Cleveland 4, Ohio.

Affiliate of The Cleveland Worm & Gear Company, Industrial Worm Gearing. In Canada: Peacock Brothers Limited.

KEYS TO ADEQUATE LUBRICATION

Wherever you see the sign of Farval—familiar valve manifolds, dual lubricant lines and central pumping station—you know steel mill equipment is being properly lubricated.





Precision Shearing at High Speeds... Creative Engineering at Work

As the art of steel making progressed, the continuous high speed line process of manufacturing became an integral part of modern steel production. This advancement in technique brought about the development of precision components that could produce quality at high speeds. The Hallden Shear, designed to shear strip and sheet, is such a tool. The Hallden Flying Shear has been incorporated into 28 coil galvanizing lines, and the Hallden Rotary Tin Plate Shear is operating in 76 black plate or tin plate lines.

The Hallden Shear, engineered into a great many of Wean's continuous high speed lines, is furnished to the steel industry by The Wean Engineering Company Inc., Warren, Ohio.

